



**SUBORDINATE CONTRACT NUMBER
CT-299-24010110
FOR
POWERTRAIN REBUILDS ON HEAVY EQUIPMENT
WITH
QUINN COMPANY**

THIS Subordinate Contract Number **CT-299-24010110** for Powertrain Rebuilds on Heavy Equipment (“**Subordinate Contract**”) is made and entered into as of the date fully executed by and between the County of Orange, a political subdivision of the State of California, through its OC Waste & Recycling Department (“**County**”) and Quinn Company (“**Contractor**”). County and Contractor are collectively referred to as “**Parties**.”

ATTACHMENTS

The following is attached hereto and shall be incorporated herein:

Attachment A –Quinn Company Quote for Powertrain Rebuild of a D9T

Attachment B- Quinn Company Quote for Powertrain Rebuild of an 836K

Attachment C - Sourcewell Cooperative Contract #011723-CAT

RECITALS

WHEREAS, County and Contractor are entering into this Subordinate Contract for Powertrain Rebuilds on Heavy Equipment; and

WHEREAS, Sourcewell issued Cooperative Contract #011723-CAT with Caterpillar, Inc. (“**Sourcewell Contract**”), effective May 24, 2023 through April 14, 2027; and

WHEREAS, Quinn Company is an authorized sales vendor for Powertrain Rebuilds on Heavy Equipment, and extends the terms, conditions, and pricing of Sourcewell Contract #011723-CAT; and

WHEREAS, Contractor agrees to provide Powertrain Rebuilds on Heavy Equipment, in an amount not to exceed \$3,949,134.82 in accordance with the Articles set forth below and the terms, conditions and pricing of the Sourcewell Contract; and

WHEREAS, County agrees to pay Contractor the fees set forth in Attachment A, Quinn Company Quote for Powertrain Rebuild of a D9T, and Attachment B, Quinn Company Quote for Powertrain Rebuild of an 836K;

NOW, THEREFORE, the Parties mutually agree as follows:

ARTICLES

- 1. Scope of Subordinate Contract:** This is a firm-fixed price Subordinate Contract to Sourcewell Contract #011723-CAT for Powertrain Rebuilds on Heavy Equipment as specified in Attachments A and B, in a cumulative amount not to exceed \$3,949,134.82.
- 2. Term of Subordinate Contract:** This is a one-time purchase that shall be effective upon approval by the County Board of Supervisors and execution of all necessary signatures through April 14, 2027.
- 3. Indemnification:** Contractor agrees to indemnify, defend with counsel approved in writing by County, and hold County, its elected and appointed officials, officers, employees, agents and those

special districts and agencies which County's Board of Supervisors acts as the governing Board ("County Indemnitees") harmless from any claims, demands or liability of any kind or nature, including but not limited to personal injury or property damage, arising from or related to the services, products or other performance provided by Contractor pursuant to this Contract. If judgment is entered against Contractor and County by a court of competent jurisdiction because of the concurrent active negligence of County or County Indemnitees, Contractor and County agree that liability will be apportioned as determined by the court. Neither party shall request a jury apportionment.

4. **Contingency of Funds:** Contractor acknowledges that funding or portions of funding for this Contract may be contingent upon state budget approval; receipt of funds from, and/or obligation of funds by, the state of California to County; and inclusion of sufficient funding for the services hereunder in the budget approved by County's Board of Supervisors for each fiscal year covered by this Contract. If such approval, funding or appropriations are not forthcoming, or are otherwise limited, County may immediately terminate or modify this Contract without penalty.
5. **Sourcewell:** Wherever Sourcewell and Sourcewell Member is referenced in the Sourcewell Contract, Contractor shall recognize the County of Orange, a political subdivision of the state of California, and extend to the County the same rights and remedies granted to Sourcewell and Sourcewell Member during the entire term of the Subordinate Contract.
6. **Insurance Provisions:** Prior to the provision of services under this Subordinate Contract, the Contractor agrees to carry all required insurance at Contractor's expense, including all endorsements required herein, necessary to satisfy the County that the insurance provisions of this contract have been complied with. Contractor agrees to keep such insurance coverage current, provide Certificates of Insurance, and endorsements on to the County during the entire term of this contract.

Contractor shall ensure that all subcontractors performing work on behalf of Contractor pursuant to this contract shall be covered under Contractor's insurance as an Additional Insured or carry insurance subject to the same terms and conditions as set forth herein for Contractor. Contractor shall not allow subcontractors to work if subcontractors have less than the level of coverage required by County from Contractor under this contract. It is the obligation of Contractor to provide notice of the insurance requirements to every subcontractor and to receive proof of insurance prior to allowing any subcontractor to begin work. Such proof of insurance must be maintained by Contractor through the entirety of this contract for inspection by County representative(s) at any reasonable time.

All self-insured retentions (SIRs) shall be clearly stated on the Certificate of Insurance. Any SIRs in excess of Fifty Thousand Dollars (\$50,000) shall specifically be approved by the County's Risk Manager, or designee. The County reserves the right to require current audited financial reports from Contractor. If Contractor is self-insured, Contractor will indemnify the County for any and all claims resulting or arising from Contractor's services in accordance with the indemnity provision stated in this contract.

If the Contractor fails to maintain insurance acceptable to the County for the full term of this Contract, the County may terminate this contract.

Qualified Insurer

The policy or policies of insurance must be issued by an insurer with a minimum rating of A- (Secure A.M. Best's Rating) and VIII (Financial Size Category as determined by the most current edition of the Best's Key Rating Guide/Property-Casualty/United States or ambest.com).

If the insurance carrier does not have an A.M. Best Rating of A-/VIII, the CEO/Office of Risk Management retains the right to approve or reject a carrier after a review of the company's performance and financial ratings.

The policy or policies of insurance maintained by the Contractor shall provide the minimum limits and coverage as set forth below:

<u>Coverage</u>	<u>Minimum Limits</u>
Commercial General Liability	\$1,000,000 per occurrence \$2,000,000 aggregate
Garagekeepers Legal Liability with Direct Primary Coverage	\$1,000,000 per occurrence
Automobile Liability coverage including Owned, Non-Owned and Hired Vehicles	\$1,000,000 combined single limit each accident
Workers Compensation	Statutory
Employers' Liability Insurance	\$1,000,000 per accident or disease

Increased insurance limits may be satisfied with Excess/Umbrella policies. Excess/Umbrella policies when required must provide Follow Form coverage.

Required Coverage Forms

The Commercial General Liability coverage shall be written on occurrence basis utilizing Insurance Services Office (ISO) form CG 00 01, or a substitute form providing liability coverage at least as broad.

The Business Auto Liability coverage shall be written on ISO form CA 00 01, CA 00 05, CA 00 12, CA 00 20, or a substitute form providing liability coverage at least as broad.

Required Endorsements

The Commercial General Liability policy shall contain the following endorsements, which shall accompany the Certificate of Insurance:

An Additional Insured endorsement using ISO form CG 20 26 04 13 or a form at least as broad naming the County of Orange, its elected and appointed officials, officers, employees and agents as Additional Insureds, or provide blanket coverage, which will state As Required By Written Contract.

A primary non-contributing endorsement using ISO Form CG 20 01 04 13, or a form at least as broad evidencing that the Contractor's insurance is primary and any insurance or self-insurance maintained by the County of Orange shall be excess and non-contributing.

The Workers' Compensation policy shall contain a waiver of subrogation endorsement waiving all rights of subrogation against the County of Orange, its elected and appointed officials, officers, agents and employees or provide blanket coverage, which will state As Required By Written Contract.

All insurance policies required by this contract shall waive all rights of subrogation against the County of Orange, its elected and appointed officials, officers, agents and employees when acting within the scope of their appointment or employment.

Contractor shall provide thirty (30) days prior written notice to the County of any policy cancellation or non-renewal and ten (10) days prior written notice where cancellation is due to non-payment of premium and provide a copy of the cancellation notice to County. Failure to provide written notice of cancellation may constitute a material breach of the contract, upon which the County may suspend or terminate this contract.

The Commercial General Liability policy shall contain a severability of interests clause, also known as a "separation of insureds" clause (standard in the ISO CG 001 policy).

Insurance certificates shall be emailed to OCWRPurchasing@ocwr.ocgov.com.

If the Contractor fails to provide the insurance certificates and endorsements within seven (7) days of notification by CEO/Purchasing or the agency/department purchasing division, award may be made to the next qualified Contractor.

County expressly retains the right to require Contractor to increase or decrease insurance of any of the above insurance types throughout the term of this contract. Any increase or decrease in insurance will be as deemed by County of Orange Risk Manager as appropriate to adequately protect County.

County shall notify Contractor in writing of changes in the insurance requirements. If Contractor does not provide acceptable Certificates of Insurance and endorsements to County incorporating such changes within thirty (30) days of receipt of such notice, this contract may be in breach without further notice to Contractor, and County shall be entitled to all legal remedies.

The procuring of such required policy or policies of insurance shall not be construed to limit Contractor's liability hereunder nor to fulfill the indemnification provisions and requirements of this Contract, nor act in any way to reduce the policy coverage and limits available from the insurer.:

7. **Notices:** Any and all notices, requests, demands and other communications contemplated, called for, permitted, or required to be given hereunder shall be in writing with a copy provided to the assigned Deputy Purchasing Agent (DPA) listed below, except through the course of the parties' project managers' routine exchange of information and cooperation during the terms of the work and services. Any written communications shall be deemed to have been duly given upon actual in-person delivery, if delivery is by direct hand, or upon delivery on the actual day of receipt or no greater than four (4) calendar days after being mailed by US certified or registered mail, return receipt requested, postage prepaid, whichever occurs first. The date of mailing shall count as the first day. All communications shall be addressed to the appropriate Party at the address stated herein or such other address as the parties hereto may designate by written notice from time to time in the manner aforesaid.

Contractor

Name: Quinn Company
 Address: 25961 Wright St.
 Foothill Ranch, CA 90610
 Attn: Raj Anthony
 Phone: 949-860-2832
 Email: ranthony@quinncompany.com

County

Name: County of Orange, OC Waste & Recycling
 Address: 601 N. Ross St.
 Santa Ana, CA 92701
 Attn: Nikki Aragon
 Phone: 714-834-3712
 Email: nikki.aragon@ocwr.ocgov.com

- 8. Invoicing and Payment Terms:** Contractor shall submit an invoice in arrears that will show a breakdown of charges and reference Subordinate Contract CT-299-24010110, and shall be sent to ocwrinvoice@ocwr.ocgov.com.

Payment due to Contractor will be made within 30 days after receipt of a correctly submitted invoice. The Contractor shall reimburse the County of Orange for any monies paid to the Contractor for goods or services not provided.

Payment made by the County shall not preclude the right of the County from thereafter disputing any material or service billed or involved under this Contract and shall not be construed as acceptance of any part of the work (materials or services).

Contractor shall provide an invoice on letterhead. The invoice shall have a unique number and shall include the following information:

- a. Contractor's Name and Address
- b. Contractor's Remittance Address, if different from above
- c. Name of County Department (OCWR)
- d. Contract Number CT-299-24010110
- e. Complete Breakdown of Charges, Including Dates and Addresses
- f. Total

[Signature Page Follows]

The Parties hereto have executed this Subordinate Contract on the dates shown opposite their signatures as shown below.

QUINN COMPANY*

**If Contracting party is a corporation the following signature requirement applies: First (1st) signature by the Chairman of the Board, the President or any Vice President.*

Brian McDaniel	Vice President
Print Name*	Title*
<i>Brian McDaniel</i>	09/17/2023
Signature*	Date*

***If Contracting party is a corporation the following signature requirement applies: Second (2nd) signature by the Secretary, any Assistant Secretary, the Chief Financial Officer or any Assistant Treasurer.*

Michelle Locke	Chief Financial Officer
Print Name**	Title**
<i>Michelle Locke</i>	09/18/2023
Signature**	Date**

A single corporate signature is acceptable when accompanied by a corporate resolution demonstrating the legal authority of the signee to bind the corporation.

County of Orange, a political subdivision of the State of California

Print Name	Title
Signature	Date

APPROVED AS TO FORM

County Counsel

By Paul Albarian
Paul Albarian, Senior Deputy

Date 09/18/2023

ATTACHMENT A
QUINN COMPANY QUOTE FOR POWERTRAIN REBUILD FOR A D9T

The Quinn Company Quote for Powertrain Rebuild for a D9T is in an amount not to exceed \$453,824 for one D9T and shall apply to the following units listed per landfill site. The cumulative total for all D9T's shall not exceed \$2,269,120.

LOCATION AND CONTACTS	D9T UNITS
Olinda Alpha Landfill 1942 North Valencia Ave., Brea, CA 92823 Jim Markham-714-986-2671 OR Nikil Patel -714-986-2390	Unit 914 Unit 915
Frank R. Bowerman Landfill 11002 Bee Canyon Access Rd., Irvine, CA 92602 Nathan Waites – 949-551-7101 OR Isaac Novella – 949-551-7106	Unit 912 Unit 917
Prima Deshecha Landfill 32250 Avenida La Pata, San Juan Capistrano, CA 92675 Jose Gamboa – 949-728-3050 OR Ankita Nelson – 949-728-3057	Unit 919

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Quote begins on next page.



Quote No: 124167 - 1

OC WASTE & RECYCLING - FRANK R BOWERMAN LANDFILL

Attention: Account Payable 601 NORTH ROSS STREET, 5TH FLOOR
SANTA ANA 92701

CUSTOMER NO.	QUOTE NO.	DATE	CONTACT
475995S	124167	9/13/2023	
PHONE NO.	FAX NO.	EMAIL	
MODEL	MAKE	SERIAL NO.	
D9T	AA	0REX00525	
UNIT NO.	HOURS	WO NO.	P.O. NO.
909	6848		
Note			
QUINN WILL BE USING THE CATERPILLAR SOURCEWELL CONTRACT # 011723 FOR THIS QUOTE			
POWERTRAIN REBUILD COMES WITH 36 MONTH 5000 HOUR EXTENDED WARRANTY PROGRAM. PLUS, A 3 YEAR 3000 HOUR PM PARTS ONLY CVA.			

SEGMENT: 01 CLEAN MACHINE (070 7000)
NOTES:
CLEAN MACHINE FOR ENTRY INTO THE SHOP.

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
Total Estimated Parts:					0.00

Labor

Description	Unit Price	Discount%	Ext Price
SHOP SVC LABOR	180.00	0	1,800.00
Total Estimated Labor:			1,800.00

Labor Summary

Segment 01 Total: 1,800.00

SEGMENT: 10 REMOVE & INSTALL ENG & TC/TORQUE DIVIDER (010 1003)
NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
0950914	CLIP	1	5.87	0	5.87
1240174	CLIP-LOOP	3	9.98	0	29.94
1368424	HOSE	1	34.59	0	34.59
1549023	VALVE-SAMPL	1	29.89	0	29.89
1553678	HOSE AS.	2	47.69	0	95.38
1570670	CAP-DUST	1	5.40	0	5.40
1P4278	CLAMP	4	2.03	0	8.12

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
2000343	MOUNT-SWIVEL	1	6.56	0	6.56
2022762	CLIP-LOOP	5	11.19	0	55.95
2943342	CAP AS-RAD	1	18.63	0	18.63
3327786	CM HOSE BULK	11	0.15	0	1.65
3504369	CLIP-LOOP	2	33.87	0	67.74
3718094	CM HOSE BULK	193	0.47	0	90.71
3915016	HOSE AS.	1	57.39	0	57.39
3J1907	SEAL	1	1.36	0	1.36
3J7354	SEAL O RING	3	1.18	0	3.54
4J5477	SEAL O RING	1	1.26	0	1.26
4S4455	CLIP	1	8.56	0	8.56
557-7384	HOSE	2	68.69	0	137.38
5P1465	CM-HOSE STK	265	0.11	0	29.15
5P9299	CLIP	1	6.32	0	6.32
6V5064	SEAL O RING	2	2.19	0	4.38
6V6609	SEAL	1	1.46	0	1.46
6V8397	SEAL	5	1.34	0	6.70
6V8398	SEAL O RING	1	1.37	0	1.37
7K1181	STRAP CABLE	5	0.49	0	2.45
7M8485	SEAL	1	2.23	0	2.23
7X7958	CLAMP	2	12.25	0	24.50
8C3681	CM HOSE STK	251	0.21	0	52.71
8M1869	PLUG	1	190.40	0	190.40
8M7066	GASKET	1	3.16	0	3.16
8T0154	CLAMP	2	3.90	0	7.80
8T4121	WASHER-HARD	17	0.64	0	10.88
8T4223	WASHER	2	0.95	0	1.90
8T4224	WASHER	2	0.45	0	0.90
8T4984	CLAMP	4	17.96	0	71.84
8T4985	CLAMP	4	19.67	0	78.68
9Y9236	BODY AS	2	49.41	0	98.82
ANTI FREEZE	GREEN ANTI FREEZE	26	13.47	0	350.22
Total Estimated Parts:					1,605.79

Labor

Description	Unit Price	Discount%	Ext Price
SHOP SVC LABOR	180.00	0	18,000.00
Total Estimated Labor:			18,000.00

Labor Summary

Segment 10 Total: 19,605.79

SEGMENT: 11 RECONDITION ENGINE (020 1000)
NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
0336033	O-RING	1	4.78	0	4.78
0336033	O-RING	1	4.78	0	4.78
0672551	CLIP	1	8.11	0	8.11
0R5513	CORE AS-OIL	1	1,615.32	0	1,615.32

UN3313	CORE				
		1	659.76	0	0.00
1003237	GROMMET	1	13.94	0	13.94
1025861	PLATE THRUST	1	62.82	0	62.82
1061792	STUD TAPER	12	15.40	0	184.80
1075769	SEAL O RING	2	8.35	0	16.70
1090077	SEAL O RING	1	14.22	0	14.22
1090077	SEAL O RING	1	14.22	0	14.22
10R0428	PUMP GP OIL	1	1,015.85	0	1,015.85
10R0428	CORE	1	1,523.83	0	0.00
1129217	PLATE THRUST	1	42.60	0	42.60
1135304	SEAL	2	22.56	0	45.12
1178801	SEAL O RING	1	26.60	0	26.60
1185068	SEAL O RING	1	2.84	0	2.84
1187214	SEAL	2	5.66	0	11.32
1223772	SEAL O RING	1	16.47	0	16.47
1233132	RING	1	5.13	0	5.13
125-1372	SEAL-O-RING	2	6.97	0	13.94
1250434	SEAL	1	23.35	0	23.35
1261756	LOCKING BOLT	10	0.45	0	4.50
1264935	SEAL	1	13.61	0	13.61
1295427	WASHER	2	3.10	0	6.20
1325789	CLIP	1	7.58	0	7.58
1422329	SEAL-DRAINBA	1	19.99	0	19.99
1425867	SEAL GP-CSHF	1	110.38	0	110.38
1432545	RING-RETNG	1	1.20	0	1.20
1555619	GASKET FLYWH	1	51.60	0	51.60
1559524	SEAL-INTEGRA	1	154.53	0	154.53
1622222	SPRING BYPAS	2	14.09	0	28.18
1645798	CAP-RAIN	1	20.10	0	20.10
165-3929	BOLT-HEX HEA	8	0.82	0	6.56
1653925	BOLT-HEX HEA	1	2.95	0	2.95
1656170	PLUG	3	9.45	0	28.35
1669144	GASKET	1	101.46	0	101.46
1674407	SEAL-O-RING	1	4.39	0	4.39
1731016	RING	2	13.88	0	27.76
1781781	CLIP	1	19.55	0	19.55
1781781	CLIP	1	19.55	0	19.55
1887536	SEAL FUEL	1	30.56	0	30.56
1887541	SEAL FUEL	1	4.05	0	4.05
1978006	SEAL-O-RING	1	8.99	0	8.99
1978418	GASKET	1	3.39	0	3.39
1978419	GASKET	1	3.62	0	3.62
1B3867	BEARING	2	31.06	0	62.12
1B8705	KEY	2	0.85	0	1.70
1H8647	RING	1	1.64	0	1.64
1J9671	SEAL O RING	1	1.24	0	1.24
1P9390	GASKET	1	14.90	0	14.90
1R1808	FILTER AS-LU	1	43.30	0	43.30
1W8620	VALVE A	1	224.28	0	224.28
2042281	TIE-WRAP	1	2.13	0	2.13

Part Number	Description	Quantity	Unit Price	0	Total Price
2061346	STRAP-CABLE	3	1.18	0	3.54
2098622	BEARING-SLEE	2	42.50	0	85.00
2098624	BEARING-SLEE	2	42.50	0	85.00
20R0952	PUMP G WATER	1	980.70	0	980.70
20R0952	CORE	1	802.42	0	802.42
20R1016	HEAD G CYL	1	4,899.84	0	4,899.84
20R1016	CORE	1	4,345.13	0	4,345.13
20R1312	MOTOR G ELEC	1	910.01	0	910.01
20R1312	CORE	1	910.01	0	910.01
20R1528	PUMP GP F	1	252.58	0	252.58
20R1528	CORE	1	98.23	0	98.23
20R3454	INJ GP FUEL	6	874.60	0	5,247.60
20R3454	CORE	6	291.54	0	1,749.24
20R3877	TURBO GP-BAS	1	3,623.19	0	3,623.19
20R3877	CORE	1	1,705.04	0	1,705.04
2109246	SEAL-O-RING	1	10.55	0	10.55
2133199	DAMPER AS	1	1,992.83	0	1,992.83
2147566	SEAL-O-RING	1	4.63	0	4.63
2147566	SEAL-O-RING	1	4.63	0	4.63
2147566	SEAL-O-RING	1	4.63	0	4.63
2147566	SEAL-O-RING	1	4.63	0	4.63
2147566	SEAL-O-RING	1	4.63	0	4.63
2147566	SEAL-O-RING	1	4.63	0	4.63
2147566	SEAL-O-RING	1	4.63	0	4.63
2147566	SEAL-O-RING	2	4.63	0	9.26
2147567	SEAL-O-RING	1	4.83	0	4.83
2147568	SEAL-O RING	1	5.16	0	5.16
2147568	SEAL-O RING	1	5.16	0	5.16
2147568	SEAL-O RING	1	5.16	0	5.16
2147568	SEAL-O RING	3	5.16	0	15.48
2147568	SEAL-O RING	1	5.16	0	5.16
2147568	SEAL-O RING	1	5.16	0	5.16
2147568	SEAL-O RING	1	5.16	0	5.16
2147568	SEAL-O RING	1	5.16	0	5.16
2208678	SEAL	1	0.76	0	0.76
2213525	GROMMET	2	15.17	0	30.34
2264909	SCREEN	1	73.26	0	73.26
2271204	GASKET	1	76.44	0	76.44
2284947	SEAL-O-RING	1	6.12	0	6.12
2284947	SEAL-O-RING	1	6.12	0	6.12
2287089	SEAL-O-RING	1	5.11	0	5.11
2287089	SEAL-O-RING	1	5.11	0	5.11
2287090	SEAL-O-RING	1	5.54	0	5.54
2287090	SEAL-O-RING	1	5.54	0	5.54
2287091	SEAL-O-RING	1	5.94	0	5.94
2287094	SEAL-O-RING	3	7.77	0	23.31
2287096	SEAL-O-RING	1	11.53	0	11.53
2287096	SEAL-O-RING	2	11.53	0	23.06
2287100	SEAL-O RING	2	4.89	0	9.78

Part Number	Description	Quantity	Unit Price	Total Price	Quantity	Unit Price	Total Price
2287101	SEAL-O-RING	1	5.24	5.24	0	5.24	0
2287101	SEAL-O-RING	1	5.24	5.24	0	5.24	0
2310858	CM BULK SEAL	43	0.08	3.44	0	3.44	0
2348937	SEAL-INTEGRA	1	14.00	14.00	0	14.00	0
2370227	PLUG AS-CONN	2	3.26	6.52	0	6.52	0
2370228	RECEPTACLE A	1	3.29	3.29	0	3.29	0
238-5081	SEAL-O-RING	1	6.80	6.80	0	6.80	0
2385080	SEAL-O-RING	2	6.04	12.08	0	12.08	0
2385080	SEAL-O-RING	2	6.04	12.08	0	12.08	0
2385080	SEAL-O-RING	2	6.04	12.08	0	12.08	0
2385080	SEAL-O-RING	1	6.04	6.04	0	6.04	0
2385080	SEAL-O-RING	1	6.04	6.04	0	6.04	0
2385080	SEAL-O-RING	1	6.04	6.04	0	6.04	0
2385080	SEAL-O-RING	1	6.04	6.04	0	6.04	0
2385080	SEAL-O-RING	1	6.04	6.04	0	6.04	0
2385081	SEAL-O-RING	1	6.80	6.80	0	6.80	0
2385081	SEAL-O-RING	3	6.80	20.40	0	20.40	0
2385081	SEAL-O-RING	1	6.80	6.80	0	6.80	0
2385081	SEAL-O-RING	1	6.80	6.80	0	6.80	0
2385082	SEAL-O-RING	2	8.41	16.82	0	16.82	0
2385084	SEAL-O-RING	2	9.79	19.58	0	19.58	0
2385084	SEAL-O-RING	1	9.79	9.79	0	9.79	0
2385084	SEAL-O-RING	1	9.79	9.79	0	9.79	0
2388246	RECEPTACLE A	1	1.45	1.45	0	1.45	0
2485513	REGULATOR-TE	2	62.64	125.28	0	125.28	0
2531752	PLATE-THRUST	2	49.38	98.76	0	98.76	0
2566453	SENSOR GP-TE	1	56.33	56.33	0	56.33	0
2566453	SENSOR GP-TE	1	56.33	56.33	0	56.33	0
2720390	SEAL	1	124.35	124.35	0	124.35	0
2746719	SENSOR GP-PR	1	215.30	215.30	0	215.30	0
2771873	CLIP-LADDER	1	28.39	28.39	0	28.39	0
2792589	PULLEY AS.	1	148.04	148.04	0	148.04	0
2799828	SENSOR GP	1	163.39	163.39	0	163.39	0
2799829	SENSOR GP-SP	1	190.37	190.37	0	190.37	0
2818261	SLEEVE AS.-E	6	31.29	187.74	0	187.74	0
2818802	RECEPTACLE A	1	5.42	5.42	0	5.42	0
2894013	CLAMP TBOLT	1	51.23	51.23	0	51.23	0
2901993	STRAP-CABLE	3	1.21	3.63	0	3.63	0
2905562	MOUNT-DUAL	3	2.81	8.43	0	8.43	0
2987202	HARNESS AS	1	31.21	31.21	0	31.21	0
2J3118	BOLT	5	0.77	3.85	0	3.85	0
2K4973	NUT	2	0.71	1.42	0	1.42	0
2M4779	STUD	1	7.35	7.35	0	7.35	0
2M6471	PLUG	2	9.61	19.22	0	19.22	0
2N2766	LOCK NUT	12	7.42	89.04	0	89.04	0
2N5243	SEAL O RING	2	5.29	10.58	0	10.58	0
2T3494	HOSE	1	15.60	15.60	0	15.60	0
2V1771	GROMMET	2	15.03	30.06	0	30.06	0
3003554	COIL AS	1	30.98	30.98	0	30.98	0
3003556	VALVE GP-SOL	1	141.95	141.95	0	141.95	0

3000714	MOUNT	6	5.32	0	31.92
3094314	CLIP-LADDER	1	26.16	0	26.16
3147599	CLAMP-BAND	2	7.95	0	15.90
3169351	MOUNT-FIR TR	3	0.97	0	2.91
3169351	MOUNT-FIR TR	5	0.97	0	4.85
3177012	CLAMP-SPR BA	2	0.95	0	1.90
3178766	BEARING - MA	7	72.38	0	506.66
3203061	SENSOR GP	1	215.30	0	215.30
3203063	SENSOR GP-PR	2	215.30	0	430.60
3249290	BELLOWS AS.-	1	195.87	0	195.87
3249711	COMPRESSOR G	1	945.20	0	945.20
3257472	SENSOR GP-PR	1	215.30	0	215.30
3261643	FILTER AS,FWS	1	55.32	0	55.32
3287546	HOSE	1	36.42	0	36.42
3331195	PRECLEANR	1	303.09	0	303.09
3331207	IDLER AS	2	183.68	0	367.36
3352252	MOUNT-FIR TR	1	2.02	0	2.02
3368621	HOSE AS	1	53.84	0	53.84
3374178	CM HOSE BULK	28	0.19	0	5.32
3377323	VALVE GP-EXH	1	2,218.74	0	2,218.74
3407220	RING-WAVE	1	12.62	0	12.62
3411429	SEAL-PIP	1	9.38	0	9.38
3434835	MOUNT AS	1	400.88	0	400.88
3435527	BOWL AS FUEL	1	37.38	0	37.38
3477963	TENSIONER-BE	1	288.22	0	288.22
3491209	CLIP-LOOP	1	21.98	0	21.98
3491209	CLIP-LOOP	1	21.98	0	21.98
3499659	GASKET	1	21.05	0	21.05
3526438	BELT	1	93.53	0	93.53
3535065	GASKET-OIL P	2	93.42	0	186.84
3570351	STUD-TAPERLO	4	29.09	0	116.36
3576899	HARNESS AS	1	73.86	0	73.86
3591439	SEAL AS-WATE	24	4.17	0	100.08
3594892	RING-RETAINI	1	2.17	0	2.17
3594893	RING-RETANI	1	3.39	0	3.39
3648931	FILTER	1	26.60	0	26.60
3718094	CM HOSE BULK	238	0.47	0	111.86
3752467	LOCKNUT-FLAN	4	3.64	0	14.56
3805671	BELLOWS AS	1	631.42	0	631.42
3851173	SENSOR GP-PR	1	205.91	0	205.91
3882153	PLENUM AS	1	129.55	0	129.55
3887016	CLAMP-BENT B	2	20.39	0	40.78
3887020	CLAMP-BENT B	1	78.84	0	78.84
3929208	PLUNGER-RELI	2	27.94	0	55.88
3E4352	WASHER	3	0.53	0	1.59
3E4352	WASHER	1	0.53	0	0.53
3J1907	SEAL	1	1.36	0	1.36
3J7354	SEAL O RING	1	1.18	0	1.18
3S2093	TIE	4	0.26	0	1.04
3S2093	TIE	1	0.26	0	0.26

Part Number	Description	Quantity	Unit Price	Total Price	Quantity	Unit Price	Total Price
3S2093	TIE	9	0.26	2.34	0		2.34
3S2093	TIE	1	0.26	0.26	0		0.26
3S2093	TIE	12	0.26	3.12	0		3.12
3S2093	TIE	6	0.26	1.56	0		1.56
3S9643	SEAL	2	16.32	32.64	0		32.64
4184241	HARNES AS-W	1	155.24	155.24	0		155.24
4195404	LINE AS-HYBR	1	100.99	100.99	0		100.99
4204543	LINE AS-HYBR	1	152.24	152.24	0		152.24
4204544	LINE AS-HYBR	1	144.35	144.35	0		144.35
4350436	GAUGE AS-O L	1	108.17	108.17	0		108.17
4368983	VALVE-CHECK	2	28.52	57.04	0		57.04
4427726	HOSE-FUMES	1	114.17	114.17	0		114.17
4443517	TUBE AS-COOL	1	73.79	73.79	0		73.79
4456881	HOSE	1	16.11	16.11	0		16.11
4459452	VALVE GP-CHE	1	71.85	71.85	0		71.85
4477206	SEAL-O-RING	1	17.84	17.84	0		17.84
4493065	COOLER AS-NR	1	3,042.58	3,042.58	0		3,042.58
4504141	BOLT-HEX HEA	2	1.08	2.16	0		2.16
4595116	LINE AS-HYBR	1	65.63	65.63	0		65.63
464-0509	SEAL O RING	1	4.68	4.68	0		4.68
4743231	SENSOR AS-TE	1	98.91	98.91	0		98.91
4F7391	RING	1	2.53	2.53	0		2.53
4M0189	SEAL O RING	2	6.03	12.06	0		12.06
4N0684	PIN	1	6.41	6.41	0		6.41
4N0684	PIN	1	6.41	6.41	0		6.41
4N0913	SCREEN	1	61.93	61.93	0		61.93
4N0914	CLIP	2	5.90	11.80	0		11.80
4N2514	GEAR	1	470.60	470.60	0		470.60
4N7266	GASKET	1	8.79	8.79	0		8.79
4N7489	SCREEN	1	104.06	104.06	0		104.06
4N8150	SPRING	2	11.21	22.42	0		22.42
4P7233	GROMMET	1	12.04	12.04	0		12.04
4P7581	CLIP	1	5.18	5.18	0		5.18
4P7581	CLIP	1	5.18	5.18	0		5.18
4P7581	CLIP	3	5.18	15.54	0		15.54
4P7581	CLIP	1	5.18	5.18	0		5.18
4P8134	CLIP	1	5.42	5.42	0		5.42
4W8118	CLAMP	1	76.02	76.02	0		76.02
5103002	CLAMP AS	4	42.92	171.68	0		171.68
5145319	HARNES AS-E	1	378.08	378.08	0		378.08
5234273	CLAMP-BAND	2	6.24	12.48	0		12.48
5490534	VALVE GP-AIR	1	181.11	181.11	0		181.11
561-3002	ALTERNATOR G	1	1,806.90	1,806.90	0		1,806.90
5685663	HARNES AS-E	1	2,054.28	2,054.28	0		2,054.28
5713086	HARNES AS-W	1	44.09	44.09	0		44.09
5763697	BOLT-HEX HEA	3	4.31	12.93	0		12.93
5D6523	CLIP	1	6.32	6.32	0		6.32
5D6523	CLIP	1	6.32	6.32	0		6.32
5E8771	O RING	1	24.70	24.70	0		24.70
5F9144	SEAL	1	1.06	1.06	0		1.06

Part Number	Description	Quantity	Unit Price	Quantity	Unit Price
5M2894	WASHER	1	1.35	0	1.35
5M2894	WASHER	4	0.45	0	1.80
5M2894	WASHER	4	0.45	0	1.80
5M2894	WASHER	5	0.45	0	2.25
5M2894	WASHER	11	0.45	0	4.95
5M2894	WASHER	1	0.45	0	0.45
5M2894	WASHER	2	0.45	0	0.90
5M2894	WASHER	8	0.45	0	3.60
5M2894	WASHER	3	0.45	0	1.35
5M2894	WASHER	4	0.45	0	1.80
5M2894	WASHER	2	0.45	0	0.90
5M2894	WASHER	3	0.45	0	1.35
5M2894	WASHER	2	0.45	0	0.90
5M2894	WASHER	1	0.45	0	0.45
5P0537	WASHER 1/4"	2	0.35	0	0.70
5P0537	WASHER 1/4"	4	0.35	0	1.40
5P0597	CLAMP	1	6.24	0	6.24
5P0600	CLAMP	1	12.01	0	12.01
5P0840	SEAL-O-RING	1	6.27	0	6.27
5P0840	SEAL-O-RING	1	6.27	0	6.27
5P1471	CM-HOSE STK	16	0.85	0	13.60
5P4255	BOLT	8	0.62	0	4.96
5P4869	CLAMP	1	8.99	0	8.99
5P5756	SEAL O RING	1	12.74	0	12.74
5P5846	SEAL O RING	2	18.08	0	36.16
5P8068	SEAL	2	16.85	0	33.70
5P8112	GROMMET	8	30.58	0	244.64
5P8245	WASHER-HARD	13	0.82	0	10.66
5P9085	CLIP	1	4.77	0	4.77
5S0385	PLUG	1	10.28	0	10.28
6D5801	NUT	2	0.34	0	0.68
6I2509	ELEMENT AS	1	121.38	0	121.38
6I2510	ELEMENT AS	1	98.63	0	98.63
6I3624	PLATE THRUST	2	27.57	0	55.14
6J0488	SCREW	1	4.45	0	4.45
6K0806	STRAP-CABLE	1	0.45	0	0.45
6N7692	GASKET	1	17.05	0	17.05
6V1197	SEAL	1	25.67	0	25.67
6V3250	SEAL O RING	1	1.31	0	1.31
6V3250	SEAL O RING	1	1.31	0	1.31
6V3250	SEAL O RING	1	1.31	0	1.31
6V3251	SEAL O RING	1	1.52	0	1.52
6V3683	SEAL O RING	1	8.88	0	8.88
6V3830	SEAL O RING	1	15.76	0	15.76
6V5063	SEAL O RING	1	1.93	0	1.93
6V5063	SEAL O RING	1	1.93	0	1.93
6V5063	SEAL O RING	1	1.93	0	1.93
6V5063	SEAL O RING	1	1.93	0	1.93
6V5141	SEAL	2	43.50	0	87.00
6V5839	WASHER-HARD	2	0.53	0	1.06

0V0009	SEAL	3	1.46	0	4.38
6V6609	SEAL	1	1.46	0	1.46
6V6609	SEAL	1	1.46	0	1.46
6V6609	SEAL	1	1.46	0	1.46
6V6609	SEAL	1	1.46	0	1.46
6V6609	SEAL	1	1.46	0	1.46
6V6609	SEAL	1	1.46	0	1.46
6V6609	SEAL	1	1.46	0	1.46
6V6923	RING BACK UP	1	5.39	0	5.39
6V6923	RING BACK UP	1	5.39	0	5.39
6V7604	PLUG CUP	1	5.21	0	5.21
6V8676	SEAL-O-RING	1	12.01	0	12.01
6V9027	SEAL-O-RING	1	1.13	0	1.13
6V9027	SEAL-O-RING	1	1.13	0	1.13
7K1181	STRAP CABLE	9	0.49	0	4.41
7K1181	STRAP CABLE	6	0.49	0	2.94
7L6580	SEAL O RING	2	3.26	0	6.52
7W0845	GASKET	1	6.99	0	6.99
7X7958	CLAMP	2	12.25	0	24.50
8C3445	CAP DUST	1	5.40	0	5.40
8C3446	VALVE	1	27.13	0	27.13
8C5230	SEAL O RING	2	19.19	0	38.38
8F7219	SEAL	1	0.94	0	0.94
8J4351	SEAL-O-RING	1	13.88	0	13.88
8L2786	O RING	1	6.04	0	6.04
8M2770	CLIP	1	5.50	0	5.50
8P5411	BUTTON-PLUG	1	10.95	0	10.95
8S9191	BOLT	2	1.84	0	3.68
8S9191	BOLT	4	1.84	0	7.36
8T4223	WASHER	1	0.95	0	0.95
8T4896	WASHER	12	0.47	0	5.64
8T6703	CLAMP	2	17.96	0	35.92
8T6703	CLAMP	4	17.96	0	71.84
8T8737	PLUG	20	0.48	0	9.60
8T9527	SEAL	1	26.59	0	26.59
8T9588	SEAL	1	3.11	0	3.11
9L8925	BOLT	15	0.27	0	4.05
9M0164	CLAMP	1	5.24	0	5.24
9M1974	WASHER	1	0.37	0	0.37
9M1974	WASHER	3	0.37	0	1.11
9M1974	WASHER	4	0.37	0	1.48
9M1974	WASHER	4	0.37	0	1.48
9N0869	WASHER	2	0.71	0	1.42
9N5085	CLAMP	2	55.75	0	111.50
9X8267	WASHER	3	0.32	0	0.96

Total Estimated Parts: 44,204.93

Labor

Description	Unit Price	Discount%	Ext Price
SHOP SVC LABOR	180.00	0	21,600.00
Total Estimated Labor:			21,600.00

Segment 11 Total: 65,804.93

SEGMENT: 12 REPLACE SHORT BLOCK (510 1200)
 NOTES:
 REPLACE ENGINE BLOCK WITH NEW REMAN SHORT BLOCK
 STRIP SHORT BLOCK AND SEND FOR MACHINE WORK AND
 UPDATED INSERTS - REASSEMBLE SHORT BLOCK

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
1795410	PLUG	25	11.62	0	290.50
30R0424	BLOCK GP-SHO	1	23,062.83	0	23,062.83
30R0424	CORE	1	8,029.07	0	0.00
3615417	INSERT LINER	6	96.28	0	577.68
Total Estimated Parts:					23,931.01

Labor

Description	Unit Price	Discount%	Ext Price
SHOP SVC LABOR	180.00	0	6,480.00
Total Estimated Labor:			6,480.00

Labor Summary

Misc

Description	Qty	Unit Price	Discount%	Ext Price
MACHINE SHOP WORK	1	5,000.00	0	5,000.00
Total Estimated Misc:				5,000.00

Misc Summary ENGINE BLOCK MACHINING FOR UPDATES

Segment 12 Total: 35,411.01

SEGMENT: 13 REMV RECONDITION & INSTL RADIATOR (022 1353)
 NOTES:
 REPLACE WITH NEW RADIATOR CORE AND AFTERCOOLER
 CORE.

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
1836121	WASHER	20	3.55	0	71.00
2W9710	MOUNT AS	10	14.27	0	142.70
2W9710	MOUNT AS	4	14.27	0	57.08
3557464	BAFFLE AS-MT	1	334.81	0	334.81
3557465	BAFFLE AS-MT	1	279.39	0	279.39
3736360	CORE AS-AFTC	1	4,386.09	0	4,386.09
3884926	BAFFLE AS	1	235.86	0	235.86
3885016	BAFFLE AS	1	132.12	0	132.12
3885017	BAFFLE AS	1	196.76	0	196.76
3885439	BAFFLE AS	1	284.96	0	284.96
3885495	BAFFLE AS	1	110.51	0	110.51
430-9453	SENSOR GP	1	174.66	0	174.66
558-2235	CORE AS-RADI	1	6,772.88	0	6,772.88

0V-3020	SEAL	1	1.24	0	1.24
8T4121	WASHER-HARD	14	0.64	0	8.96
Total Estimated Parts:					13,189.02

Labor

Description	Unit Price	Discount%	Ext Price
SHOP SVC LABOR	180.00	0	4,320.00
Total Estimated Labor:			4,320.00

Labor Summary

Segment 13 Total: 17,509.02

SEGMENT: 15 REPLACE CLEAN EMISSIONS MODULE W/CAT REMAN (510 108D CR)
NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
11R1715	MODULE AR	1	21,308.05	0	21,308.05
11R1715	CORE	1	3,760.24	0	0.00
Total Estimated Parts:					21,308.05

Labor

Description	Unit Price	Discount%	Ext Price
SHOP SVC LABOR	180.00	0	4,320.00
Total Estimated Labor:			4,320.00

Labor Summary

Segment 15 Total: 25,628.05

SEGMENT: 16 RECONDITION HARDNOSE (020 6463)
NOTES:
REMOVE HARDNOSE INCL. LANCE/BURN OUT PINS
REPLACE PINS AND BUSHINGS - REPLACE FAN BLADE AND
MOTOR - FAN REVERSING VALVE AND REPLACE HARNESS

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
1036293	PIN	2	125.35	0	250.70
10R-4906	MOTOR GP HYD	1	3,504.95	0	3,504.95
10R-4906	CORE	1	1,887.29	0	0.00
1110343	LOCKNUT SPL	1	0.52	0	0.52
1282779	SEAL KIT	1	52.48	0	52.48
1282780	VALVE GP	2	182.78	0	365.56
1335545	SEAL KIT	1	38.71	0	38.71
1528338	CARTRIDGE	1	137.26	0	137.26
1528340	VALVE GP	1	293.12	0	293.12
1616161	RING-BACKUP	2	5.24	0	10.48
1668498	VALVE GP-D R	3	149.85	0	449.55
1977701	SEAL KIT	1	13.54	0	13.54
2065017	SPACER	4	9.72	0	38.88
2189894	COIL AS	2	110.18	0	220.36
2323755	PLATE	2	58.68	0	117.36
2796528	VALVE GP-SOL	1	396.57	0	396.57

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
	O-RING BOSS -10	1	1.63	0	1.63
3551470	CARTRIDGE AS	1	306.30	0	306.30
3B4615	COTTER PIN	4	0.15	0	0.60
3G8175	KIT-SEAL	1	18.62	0	18.62
3J7354	O-RING BOSS -4	4	1.18	0	4.72
3K0360	O-RING BOSS -8	7	1.49	0	10.43
4242299	VALVE GP-DVT	2	741.34	0	1,482.68
4456147	SPIDER AS-FA	1	2,999.42	0	2,999.42
4J7533	O-RING BOSS -2	8	1.06	0	8.48
5P1076	WASHER	4	1.71	0	6.84
6V-8398	ORFS ORING -8	1	1.37	0	1.37
7J1335	BEARING-SLEE	2	280.24	0	560.48
7J1336	BEARING	2	131.60	0	263.20
8C9987	WASHER	1	1.05	0	1.05
8P0420	BEARING	2	53.32	0	106.64
8T4121	WASHER-HARD	2	0.64	0	1.28
8T4139	BOLT	12	1.31	0	15.72
8T4222	WASHER	4	1.40	0	5.60
9J5718	GASKET	2	3.21	0	6.42
9W0330	BEARING	4	34.51	0	138.04
9W2822	ROD	2	35.18	0	70.36
9W7006	PIN	2	124.13	0	248.26
MISC HARDWARE	HARDWARE	1	53.01	0	53.01
Total Estimated Parts:					13,348.18

Labor

Description	Unit Price	Discount%	Ext Price
SHOP SVC LABOR	180.00	0	5,040.00
Total Estimated Labor:			5,040.00

Labor Summary

Segment 16 Total: 18,388.18

SEGMENT: 17 REPLACE HARNESS ASSEMBLY (510 077H)
 NOTES:
 REPLACE L&R FENDER HARNESSSES
 REPLACE BATTERIES AND CABLES
 REPLACE ANY OTHER DAMAGED HARNESSSES AS NEEDED

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
0L1407	GROMMET	1	9.48	0	9.48
1028802	RECPTACLE KT	4	5.21	0	20.84
1028803	RECPTACLE KT	3	6.43	0	19.29
1231373	PLUG A	6	0.64	0	3.84
1261774	ENDBELL-CONN 70PIN	3	8.42	0	25.26
1305300	CLIP	5	16.98	0	84.90
1337810	STUD TAPERLK	1	8.47	0	8.47
1342540	RECEPTACLE FEMALE	1	18.53	0	18.53
136-7227	O-RING BOSS -10	1	6.80	0	6.80
1457028	SENSOR GP	1	111.27	0	111.27

Part Number	Description	Quantity	Unit Price	Quantity	Unit Price
1471444	PLUG AS	1	61.61	0	61.61
1489263	GROMMET	2	15.64	0	31.28
1496371	SWITCH AS	1	119.90	0	119.90
1535710	BATTERY 4D	2	393.60	0	787.20
1535710	CORE	2	20.80	0	0.00
1536281	HOLDDOWN	1	267.44	0	267.44
1552255	PLUG KT CONN	1	19.56	0	19.56
1552270	PLUG KT CONN	8	5.42	0	43.36
1586634	SWITCH AS-TO	1	111.61	0	111.61
1599322	SEAL-O-RING BLUE	2	13.57	0	27.14
1607689	PLUG AS-CONN	2	58.87	0	117.74
1631201	HORN A	1	82.71	0	82.71
1747875	HORN AS - 24	1	82.71	0	82.71
1893158	SUPPRESSOR	2	27.56	0	55.12
1M6119	BOLT	3	4.01	0	12.03
1M6120	NUT	3	0.32	0	0.96
1S2342	STRAP A	1	20.86	0	20.86
1S4915	LINER	2	0.68	0	1.36
2048000	MOUNT-TIE WR	4	7.65	0	30.60
2139100	ALARM AS-BAC	1	208.45	0	208.45
2196486	LAMP GP-FLOO	1	58.23	0	58.23
2304013	PLUG AS-CONN	2	10.46	0	20.92
2305008	PLUG AS-CONN	1	4.95	0	4.95
2370227	PLUG AS-CONN	1	3.26	0	3.26
2370228	RECEPTACLE A	1	3.29	0	3.29
2566453	SENSOR GP-TE	1	56.33	0	56.33
2743774	CAP-CONNECTO	2	1.03	0	2.06
2761786	COVER	1	2.84	0	2.84
2771873	CLIP-LADDER	2	28.39	0	56.78
2848381	SWITCH AS-TO	1	65.59	0	65.59
2L8079	TERMINAL	1	1.98	0	1.98
2M3432	GROMMET	1	10.51	0	10.51
2V1771	GROMMET	4	15.03	0	60.12
3246267	RECEPTACLE A	1	78.22	0	78.22
3429671	RECEPTACLE A	1	137.19	0	137.19
3429975	GROMMET	1	12.27	0	12.27
3511904	SEAL-O-RING	1	6.54	0	6.54
3523969	CLIP-LADDER	1	24.69	0	24.69
3534515	SWITCH AS-TO	1	65.02	0	65.02
3553148	SWITCH AS	1	88.23	0	88.23
3560298	CABLE-ELBOW	1	0.00	0	0.00
3582398	SENSOR GP-SP	1	297.38	0	297.38
3637544	INDICATOR	1	512.32	0	512.32
3704376	HARNESS AS	1	54.84	0	54.84
3756126	SENSOR GP-PR	1	208.97	0	208.97
3807133	HARNESS AS	1	333.63	0	333.63
3891134	HARNESS AS	1	2,030.71	0	2,030.71
3891135	HARNESS AS	1	301.05	0	301.05
3891139	CABLE AS	1	216.66	0	216.66
3927157	HARNESS AS	1	62.82	0	62.82

3D2824	CABLE AS	1	133.47	0	133.47
3E5169	O-RING BOSS -12	1	2.03	0	2.03
3J1907	GUARD	1	18.09	0	18.09
3K0360	O-RING BOSS -6	2	1.36	0	2.72
3K6060	O-RING BOSS -8	1	1.49	0	1.49
4237246	NUT	2	0.85	0	1.70
4309454	CABLE AS	1	154.88	0	154.88
4309455	SENSOR GP	1	174.66	0	174.66
4328962	SENSOR GP	1	174.66	0	174.66
4550705	CAP SEAL	1	2.50	0	2.50
4550706	SEAL-CONNECT	3	1.74	0	5.22
4P7428	SEAL-CONNECT	1	2.20	0	2.20
4P7429	CLIP	2	7.42	0	14.84
4P7581	CLIP	1	7.59	0	7.59
4P8134	CLIP	12	5.18	0	62.16
5289036	CLIP	7	5.42	0	37.94
5289038	HARNESS AS	1	166.24	0	166.24
5P8112	HARNESS AS	1	1,391.35	0	1,391.35
6V7359	GROMMET	2	30.58	0	61.16
7G1060	GROMMET	2	29.39	0	58.78
7J0204	STRAP A	4	58.42	0	233.68
7K1181	O-RING BOSS -3	1	1.08	0	1.08
7N0718	STRAP CABLE	217	0.49	0	106.33
7X0584	SWITCH A,MASTER	1	111.58	0	111.58
8C5917	WASHER	1	0.50	0	0.50
8C5918	TERMINAL A	1	23.33	0	23.33
8L8413	TERMINAL A	1	23.49	0	23.49
8N0869	TIE	2	0.45	0	0.90
8S2634	COVER	3	3.32	0	9.96
8T4121	COVER A	1	25.30	0	25.30
8T4224	WASHER-HARD	50	0.64	0	32.00
8T4896	WASHER	1	0.45	0	0.45
8T8737	WASHER	2	0.47	0	0.94
8T9655	WHITE PLUG	158	0.48	0	75.84
8T9757	MOUNT	8	2.82	0	22.56
8V0622	TERMINAL A	1	23.49	0	23.49
9G0003	CABLE A	1	88.09	0	88.09
9G0004	COVER-TERMINAL,BLK	1	4.77	0	4.77
9G0005	COVER,TERMINAL-RED	1	4.77	0	4.77
9G2758	COVER	1	13.00	0	13.00
9N0869	LOCKOUT SWIT	1	48.83	0	48.83
9X3401	WASHER	8	0.71	0	5.68
9X3402	PIN 16G-20G	47	1.67	0	78.49
9X6772	SOCKET 16G-20G	128	2.14	0	273.92
9X7378	STRAP	6	1.34	0	8.04
	SEAL	2	2.16	0	4.32
Total Estimated Parts:					10,862.74

Labor

Description	Unit Price	Discount%	Ext Price
SHOP SVC LABOR	180.00	0	7,200.00

Labor Summary**Segment 17 Total:** 18,062.74**SEGMENT: 18** REMOVE, RECON, INSTALL HYDRAULIC CONTROL VALVE (722 5051)
NOTES:**Parts**

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
1239624	SPRING	1	14.33	0	14.33
1282780	VALVE GP	2	182.78	0	365.56
1528340	VALVE GP	1	293.12	0	293.12
1552270	PLUG KT CONN	8	5.42	0	43.36
1668498	VALVE GP-D R	3	149.85	0	449.55
1673693	PLUG AS.-CON	1	74.18	0	74.18
1879630	SEAL-O-RING	4	1.87	0	7.48
1919247	WASHER	2	0.94	0	1.88
1H1023	RING	8	1.13	0	9.04
1P3702	D-RING SEAL -12	1	2.37	0	2.37
2048000	MOUNT-TIE WR	1	7.65	0	7.65
2147568	O-RING BOSS -6	2	5.16	0	10.32
2370227	PLUG AS-CONN	1	3.26	0	3.26
2407356	SEAL KIT	2	28.89	0	57.78
2743781	SEAL-CAP	1	2.02	0	2.02
2796528	VALVE GP-SOL	1	396.57	0	396.57
2S2596	SPRING	3	6.80	0	20.40
2S4078	O-RING BOSS -20	1	2.58	0	2.58
3128629	COIL AS	2	33.70	0	67.40
3137668	VALVE GP SOL	4	266.36	0	1,065.44
3502762	SPRING	1	23.69	0	23.69
3503145	SHIM	3	1.85	0	5.55
3512840	SHIM	4	4.50	0	18.00
3529954	SPRING	3	15.33	0	45.99
3570908	HARNESS AS	1	522.92	0	522.92
361-3549	SEAL-O-RING	5	1.82	0	9.10
3664972	RING-BACKUP	2	7.05	0	14.10
3H0442	RING	2	0.90	0	1.80
3J1907	O-RING BOSS -6	6	1.36	0	8.16
3J7354	O-RING BOSS -4	12	1.18	0	14.16
3K0360	O-RING BOSS -8	13	1.49	0	19.37
4242299	VALVE GP-DVT	2	741.34	0	1,482.68
4B4278	WASHER	5	0.37	0	1.85
4J-5477	ORFS ORING -4	2	1.26	0	2.52
4J0522	SEAL-O-RING	15	2.79	0	41.85
4J5351	SEAL	3	1.56	0	4.68
4J7533	O-RING BOSS -2	12	1.06	0	12.72
4J8997	SEAL O RING	4	2.29	0	9.16
4K1388	O-RING BOSS -14	4	2.19	0	8.76
4K2039	SEAL O RING	2	1.21	0	2.42

41-1000	VALVE G	1	378.50	0	378.50
4T1005	SPRING	1	16.05	0	16.05
4T1011	RING-SEAL	1	8.58	0	8.58
4T1701	SPRING	1	14.97	0	14.97
4T4511	SLEEVE	1	32.27	0	32.27
4T5071	RING	2	4.84	0	9.68
4T5072	RING	3	6.59	0	19.77
4T5073	RING	4	7.40	0	29.60
4T5075	RING-BACKUP	1	9.53	0	9.53
5F7054	SEAL	1	1.85	0	1.85
5H1472	BALL	2	0.31	0	0.62
5M2057	SEAL	2	2.17	0	4.34
5S7001	SPACER	4	1.64	0	6.56
6E1637	SHIM	4	2.00	0	8.00
6E4139	VALVE G RLF	1	199.91	0	199.91
6M5062	SEAL O RING	2	1.18	0	2.36
6V0852	CAP	4	5.40	0	21.60
6V3965	NIPPLE A	2	27.25	0	54.50
6V5393	SEAL O RING	1	2.23	0	2.23
6V5555	SEAL O RING	15	1.31	0	19.65
6V5556	SEAL O RING	2	1.85	0	3.70
6V8397	ORFS ORING -6	3	1.34	0	4.02
7K1181	STRAP CABLE	9	0.49	0	4.41
7M8485	O-RING BOSS -16	4	2.23	0	8.92
7T8331	MOUNTING	2	41.66	0	83.32
8J6815	PLUG	1	14.47	0	14.47
8L6565	PIN	2	0.35	0	0.70
8T4121	WASHER-HARD	44	0.64	0	28.16
8T8737	WHITE PLUG	18	0.48	0	8.64
9G0278	SPRING	2	5.94	0	11.88
9N1756	SEAL	2	4.05	0	8.10
9X2027	WASHER	2	0.47	0	0.94
9X3402	SOCKET 16G-20G	32	2.14	0	68.48
9X8256	WASHER	12	0.35	0	4.20
MISCBOX/6921 4	MISC. CAT PARTS	1	500.00	0	500.00

Total Estimated Parts: 7,434.28

Labor

Description	Unit Price	Discount%	Ext Price
SHOP SVC LABOR	180.00	0	4,320.00
Total Estimated Labor:			4,320.00

Labor Summary

Segment 18 Total: 11,754.28

SEGMENT: 19 REMOVE, RECON, INSTALL FUEL TANK (722 1273)
NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
1123927	BOLT	4	16.85	0	67.40

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
1130713	CLAIMIF	1	190.57	0	190.57
1P4582	FLANGE	4	20.51	0	82.04
2046101	WASHER-HARD	5	0.29	0	1.45
2304014	RECEPTACLE A	1	8.00	0	8.00
2412501	WASHER	4	34.15	0	136.60
259-2627	BOLT	24	1.87	0	44.88
3369883	SENSOR AS-LE	1	443.35	0	443.35
3634123	GASKET	1	20.03	0	20.03
3884327	COVER	1	90.84	0	90.84
4289308	HOSE AS.	1	697.68	0	697.68
4456365	BRACKET AS	1	559.73	0	559.73
4456366	CLAMP AS	1	207.59	0	207.59
4718198	RECEIVER	1	301.27	0	301.27
4J0527	SEAL O RING	3	3.90	0	11.70
6T1698	MOUNTING	8	46.75	0	374.00
6V2383	CLIP	1	9.43	0	9.43
6V7687	LOCKNUT	6	2.45	0	14.70
7X0550	WASHER	24	2.26	0	54.24
7X0590	WASHER	6	5.50	0	33.00
7X2549	BOLT	6	4.04	0	24.24
8T4139	BOLT	2	1.31	0	2.62
8T4184	BOLT	8	1.87	0	14.96
8T4194	BOLT	6	2.03	0	12.18
8T4223	WASHER	16	0.95	0	15.20
8T5439	WASHER	4	4.72	0	18.88
9X3401	PIN 16G-20G	3	1.67	0	5.01
Total Estimated Parts:					3,441.59

Labor

Description	Unit Price	Discount%	Ext Price
SHOP SVC LABOR	180.00	0	5,400.00
Total Estimated Labor:			5,400.00

Labor Summary

Segment 19 Total: 8,841.59

SEGMENT: 20 REMOVE & INSTALL BLADE LIFT CYLINDER (010 5240)
NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
Total Estimated Parts:					425.50

Labor

Description	Unit Price	Discount%	Ext Price
SHOP SVC LABOR	180.00	0	1,440.00
Total Estimated Labor:			1,440.00

Labor Summary

Segment 20 Total: 1,865.50

SEGMENT: 21 RECONDITION LIFT CYLINDER BOTH (020 9935 BTH)
NOTES:

REBUILD LIFT CYLINDERS INCLUDING BUSHINGS AND
SENSORS
RE-CHROME CYLINDERS IF NEEDED

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
1197843	SEAL-O-RING	2	2.95	0	5.90
1317184	RING-WEAR	2	40.80	0	81.60
1606310	CAP-BEARING	2	400.12	0	800.24
1757903	SEAL-O-RING	2	6.59	0	13.18
1P3704	D-RING SEAL -20	2	3.22	0	6.44
2119958	HOSE AS.	1	228.09	0	228.09
2141639	MAGNET-RING	2	57.38	0	114.76
2289112	HOSE AS.	1	254.23	0	254.23
2303218	HOSE AS.	2	185.57	0	371.14
2J3961	RING	2	4.67	0	9.34
2S4078	O-RING BOSS -20	2	2.58	0	5.16
3124247	SEAL-WIPER	2	33.96	0	67.92
3124248	SEAL AS.-BUF	2	37.61	0	75.22
3523964	CLIP-LADDER	2	24.35	0	48.70
3G0911	SHIM	56	4.01	0	224.56
421-4025	SEAL-U-CUP	2	27.42	0	54.84
4311414	HARNESS AS	2	129.38	0	258.76
4J0520	SEAL-O-RING	6	2.53	0	15.18
4K1388	O-RING BOSS -14	2	2.19	0	4.38
4T8588	SEAL	2	35.82	0	71.64
5J1192	BEARING	4	66.33	0	265.32
5J7878	NUT	2	48.60	0	97.20
5K9090	ORFS ORING -16	2	1.67	0	3.34
6V8400	ORFS ORING -20	2	1.85	0	3.70
7K1181	STRAP CABLE	2	0.49	0	0.98
8C9161	RING	2	11.21	0	22.42
8T4121	WASHER-HARD	16	0.64	0	10.24
9X3401	PIN 16G-20G	6	1.67	0	10.02

Total Estimated Parts: 725.00

Labor

Description	Unit Price	Discount%	Ext Price
SHOP SVC LABOR	180.00	0	4,320.00
Total Estimated Labor:			4,320.00

Labor Summary**Misc**

Description	Qty	Unit Price	Discount%	Ext Price
CYLINDER RECHROME	2	1,150.00	0	2,300.00
Total Estimated Misc:				3,200.00

Misc Summary RE-CHROME CYLINDER RODS

Segment 21 Total: 8,245.00

SEGMENT: 22 REBUILD QUICK-DROP VALVE (251 5110)

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
1528346	VALVE GP-SOL	1	348.25	0	348.25
1P3705	SEAL	2	3.64	0	7.28
3J1907	O-RING BOSS -6	2	1.36	0	2.72
3P0812	SPRING	1	8.62	0	8.62
4J0520	SEAL-O-RING	4	2.53	0	10.12
4J7533	O-RING BOSS -2	2	1.06	0	2.12
6E4812	SPRING	1	19.31	0	19.31
6E5502	SPRING	1	16.03	0	16.03
7J0204	O-RING BOSS -3	2	1.08	0	2.16
8T4121	WASHER-HARD	16	0.64	0	10.24
Total Estimated Parts:					426.85

Labor

Description	Unit Price	Discount%	Ext Price
SHOP SVC LABOR	180.00	0	1,440.00
Total Estimated Labor:			1,440.00

Labor Summary

Segment 22 Total: 1,866.85

SEGMENT: 23 REMOVE & INSTALL ROLLER FRM PIVOT SHAFT BEARINGS (010 4151 PSB)
 NOTES:
 R & I ROLLER FRAMES AND PIVOT SHAFT
 RESEAL PIVOT SHAFT AND REPLACE BUSHINGS

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
0773241	O-RING	1	1.44	0	1.44
1068186	VALVE	1	75.94	0	75.94
1591503	HOSE CLAMP	2	10.95	0	21.90
1K6872	NUT	6	1.37	0	8.22
1P9254	RING	2	42.02	0	84.04
2039382	GUARD-SEAL	2	26.81	0	53.62
2P1692	SEAL-O-RING	2	5.87	0	11.74
3G6402	BEARING	2	245.09	0	490.18
3K0360	O-RING BOSS -8	5	1.49	0	7.45
3P8845	BEARING	2	636.75	0	1,273.50
4D4508	SEAL O RING	2	14.98	0	29.96
6F0711	RING	1	2.96	0	2.96
7G9708	PLATE	2	636.78	0	1,273.56
7M8485	O-RING BOSS -16	2	2.23	0	4.46
7T4132	RING	2	102.97	0	205.94
7T4145	SLEEVE	2	455.25	0	910.50
7T4865	PIN	2	338.57	0	677.14
8E2901	PLATE	2	1,121.03	0	2,242.06
8G4022	BEARING	2	79.71	0	159.42
8J8197	CLIP	3	13.72	0	41.16
8P0420	BEARING	2	53.32	0	106.64

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
810200	SEAL	2	554.05	0	1,108.10
8T4121	WASHER-HARD	4	0.64	0	2.56
8T4205	WASHER	1	0.35	0	0.35
8T4896	WASHER	4	0.47	0	1.88
9G1696	PAD A	2	399.32	0	798.64
9G1697	PAD A	2	499.44	0	998.88
9M5894	SEAL O RING	2	9.48	0	18.96
9P6912	PIN	1	1,764.54	0	1,764.54
9P7053	PLATE	2	241.36	0	482.72
9U9409	BOTTLE	1	118.91	0	118.91
9W0330	BEARING	4	34.51	0	138.04
9W1694	PAD	4	2.78	0	11.12
9W8277	CAP A	1	67.26	0	67.26
Total Estimated Parts:					13,193.79

Labor

Description	Unit Price	Discount%	Ext Price
SHOP SVC LABOR	180.00	0	5,760.00
Total Estimated Labor:			5,760.00

Labor Summary

Segment 23 Total: 18,953.79

SEGMENT: 24 REMV RECONDITION & INSTL EQ BAR (022 7206)
 NOTES:
 REMOVE AND INSTALL EQ BAR
 REPLACE PINS AND BUSHINGS
 LANCE/BURN OUT SIEZED PIN AND REPAIR MOUNT

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
1174015	BEARING-SLEE	2	148.68	0	297.36
3807428	VALVE-RELIEF	2	151.10	0	302.20
3807674	BEARING-ALIG	2	289.86	0	579.72
3B8489	ADAPTER STR	2	2.27	0	4.54
3J7354	O-RING BOSS -4	2	1.18	0	2.36
5F1678	SEAL	1	2.16	0	2.16
5L4751	RING	4	25.91	0	103.64
6P8369	SEAL	1	279.81	0	279.81
9G7127	SEAL	1	281.14	0	281.14
9X7505	SEAL AS	4	221.29	0	885.16
Total Estimated Parts:					2,738.09

Labor

Description	Unit Price	Discount%	Ext Price
SHOP SVC LABOR	180.00	0	1,800.00
Total Estimated Labor:			1,800.00

Labor Summary

Segment 24 Total: 4,538.09

SEGMENT: 25 REPLACE HYDRAULIC PUMPS AND VALVE (510 9511 AVL)
 NOTES:

OVERHAUL TO INLET AND RELIEF VALVES, STEER VALVE
AND PRIORITY VALVE**Parts**

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
0950927	RING SNAP	1	7.58	0	7.58
1118523	BEARING	1	69.42	0	69.42
1392840	SEAL-SHAFT	1	55.01	0	55.01
161-7614	NUT-HEX	1	6.16	0	6.16
1838408	RING-RETAINI	1	1.16	0	1.16
1838416	BUSHING	1	15.09	0	15.09
2089670	RING-RETAIN	1	34.10	0	34.10
20R-9396	PUMP GP-PIST	1	3,309.31	0	3,309.31
20R-9396	CORE	1	1,781.93	0	0.00
20R-9397	PUMP GP-PIST	1	4,906.26	0	4,906.26
20R-9397	CORE	1	2,641.84	0	0.00
2453530	RING-WEAR	2	13.79	0	27.58
2460714	RING-SEAL	2	50.28	0	100.56
2472753	BEARING	1	345.10	0	345.10
2478683	SEAL-SHAFT	1	45.49	0	45.49
2809057	PLATE-WEAR	1	44.55	0	44.55
4J0985	BEARING	1	38.14	0	38.14
5I4275	BEARING	1	299.20	0	299.20
6V8002	SEAL	2	24.52	0	49.04
6V8754	RING-EXTERNA	1	4.07	0	4.07
7Y5267	RING RETAINI	2	7.23	0	14.46
8C5237	SEAL-O-RING	1	3.90	0	3.90
8T7567	RING	1	15.82	0	15.82
Total Estimated Parts:					9,392.00

Labor

Description	Unit Price	Discount%	Ext Price
SHOP SVC LABOR	180.00	0	2,160.00
Total Estimated Labor:			2,160.00

Labor Summary

Segment 25 Total: 11,552.00

SEGMENT: 26 RECONDITION BRAKE VALVES (020 4276)
NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
0336043	O-RING	1	5.00	0	5.00
1367227	O-RING BOSS -10	1	6.80	0	6.80
1642108	WASHER	1	12.56	0	12.56
1660321	SEAL KIT	1	25.67	0	25.67
1691616	RING-BACKUP	2	5.37	0	10.74
1727753	SEAL KIT	1	24.04	0	24.04
1744909	VALVE GP-SOL	1	271.33	0	271.33
238-5081	O-RING BOSS -12	1	6.80	0	6.80
2540072	COIL AS-24V	1	32.53	0	32.53

2110013	SEAL R11	1	14.96	0	14.96
3239531	COIL AS.	1	22.79	0	22.79
3820936	VALVE GP-PRE	2	385.96	0	771.92
3820938	VALVE GP-RST	1	209.73	0	209.73
3J1907	O-RING BOSS -6	7	1.36	0	9.52
3J7354	O-RING BOSS -4	7	1.18	0	8.26
3K0360	O-RING BOSS -8	2	1.49	0	2.98
4788207	VALVE GP-SOL	1	243.00	0	243.00
8L2746	ORFS ORING -10	1	5.50	0	5.50
Total Estimated Parts:					1,684.13

Labor

Description	Unit Price	Discount%	Ext Price
SHOP SVC LABOR	180.00	0	1,440.00
Total Estimated Labor:			1,440.00

Labor Summary

Segment 26 Total: 3,124.13

SEGMENT: 30 REMOVE & INSTALL TRANS & TRANSFER GEARS (010 3002)
NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
0951678	O-RING	1	6.16	0	6.16
0S0484	BOLT	8	1.99	0	15.92
0S0484	BOLT	8	1.99	0	15.92
113-5304	SEAL	2	22.56	0	45.12
2147568	SEAL-O RING	1	5.16	0	5.16
2147568	SEAL-O RING	1	5.16	0	5.16
287-5812	SEAL-O-RING	1	28.92	0	28.92
3375270	ELEMENT AS-X	1	90.47	0	90.47
3477407	TUBE CENTER	1	42.89	0	42.89
3J1907	SEAL	1	1.36	0	1.36
3J7354	SEAL O RING	1	1.18	0	1.18
3K0360	SEAL	1	1.49	0	1.49
3S3440	SPRING	1	9.20	0	9.20
3S3875	SCREEN	1	76.96	0	76.96
4400257	SWITCH AS-PR	1	190.49	0	190.49
4V5233	WASHER	1	19.86	0	19.86
5P7213	WASHER	8	0.42	0	3.36
5P7701	SEAL	2	9.32	0	18.64
5P9519	SEAL O RING	1	32.94	0	32.94
5S9134	SEAL O RING	1	29.39	0	29.39
6L9284	SEAL O RING	1	11.04	0	11.04
6V0852	CAP	1	5.40	0	5.40
6V3965	NIPPLE A	1	27.25	0	27.25
6V5050	SEAL-O RING	1	8.02	0	8.02
6V5134	SEAL O RING	1	14.58	0	14.58
6V9746	SEAL-O-RING-	1	1.52	0	1.52
7M0475	RING	1	17.22	0	17.22

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
7110403	SEAL	1	2.23	0	2.23
8C3446	VALVE	1	27.13	0	27.13
8C3447	CAP	1	5.40	0	5.40
8L2786	O RING	1	6.04	0	6.04
8L2786	O RING	1	6.04	0	6.04
8M7160	MAGNET	5	7.14	0	35.70
8T4121	WASHER-HARD	4	0.64	0	2.56
8T4896	WASHER	6	0.47	0	2.82
8T4896	WASHER	6	0.47	0	2.82
9M9647	SEAL O RING	3	8.02	0	24.06
9P4809	UNIV JOINT A	2	156.81	0	313.62
9W6612	RING	1	61.25	0	61.25
9X8281	STUD	4	19.62	0	78.48
8T9572	CAT TRANS/DRIVE TR	11	96.65	0	1,063.15
Total Estimated Parts:					2,356.92

Labor

Description	Unit Price	Discount%	Ext Price
SHOP SVC LABOR	180.00	0	3,600.00
Total Estimated Labor:			3,600.00

Labor Summary

Segment 30 Total: 5,956.92

SEGMENT: 31 RECONDITION TRANS & TRANSFER GEARS (020 3002)
NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
0308535	BOLT	6	0.70	0	4.20
0L1329	BOLT	2	2.70	0	5.40
1046730	GASKET	1	3.07	0	3.07
1067798	BEARING	2	66.41	0	132.82
1082735	RING LOCK	1	50.45	0	50.45
1082736	RING-LOCK	2	53.93	0	107.86
1124511	PIN SPRING	4	1.38	0	5.52
1325789	CLIP	1	7.58	0	7.58
1325789	CLIP	1	7.58	0	7.58
1376645	PAD-CONNECTO	1	5.94	0	5.94
1421767	POPPET	2	11.09	0	22.18
165-3929	BOLT-HEX HEA	19	0.82	0	15.58
1682075	BEARING	2	195.55	0	391.10
1863161	GASKET - COV	1	19.74	0	19.74
1918304	SENSOR G-SPD	1	199.87	0	199.87
1918305	SENSOR GP	1	204.81	0	204.81
1B4034	CONE	1	284.09	0	284.09
1J2860	CUP	1	97.87	0	97.87
1J4757	BEARING-CONE	1	177.64	0	177.64
1P9261	RING	1	46.35	0	46.35
2033940	SEAL-O-RING	2	2.70	0	5.40
2147568	SEAL-O RING	3	5.16	0	15.48

2147500	SEAL-O-RING	2	5.16	0	10.32
2160273	SEAL-LIP TYP	1	57.57	0	57.57
2287090	SEAL-O-RING	3	5.54	0	16.62
2287096	SEAL-O-RING	1	11.53	0	11.53
2339748	DISC-FRICTIO	5	125.78	0	628.90
2346707	DISC-FRICTIO	5	73.09	0	365.45
2385080	SEAL-O-RING	3	6.04	0	18.12
2407876	PLUG AS-CONN	1	4.71	0	4.71
2825042	DISC-THRUST	24	26.40	0	633.60
2905562	MOUNT-DUAL	1	2.81	0	2.81
2D5658	BEARING	1	30.11	0	30.11
2L1699	PIN	1	2.53	0	2.53
3523969	CLIP-LADDER	1	24.69	0	24.69
3523969	CLIP-LADDER	1	24.69	0	24.69
3708592	PLATE-CLUTCH	4	111.06	0	444.24
3789083	SPRING	24	11.95	0	286.80
3872867	KIT-SEAL	1	59.63	0	59.63
3D2824	SEAL O RING	1	2.03	0	2.03
3D4072	BALL	3	0.78	0	2.34
3E4352	WASHER	2	0.53	0	1.06
3E4354	BALL	1	0.29	0	0.29
3J6956	SPRING	2	6.47	0	12.94
3P0651	SEAL-O-RING	1	24.90	0	24.90
3P2792	SEAL RING	1	58.19	0	58.19
3P2793	SEAL RING	4	76.40	0	305.60
3P2794	SEAL RING	3	69.66	0	208.98
3P3321	SEAL	2	82.43	0	164.86
3S2093	TIE	13	0.26	0	3.38
3S2708	PIN	8	5.62	0	44.96
4218199	VALVE GP-SOL	1	567.36	0	567.36
4241537	HARNES AS-X	1	507.93	0	507.93
4243477	SPRING-DISC	3	53.40	0	160.20
4511493	SEAL-O-RING	4	10.17	0	40.68
4550704	SEAL-CONNECT	2	0.61	0	1.22
4734855	PLATE-CLUTCH	10	474.23	0	4,742.30
4734856	PLATE-CLUTCH	2	425.80	0	851.60
4B8393	CUP	1	107.29	0	107.29
4D1322	RING	2	1.50	0	3.00
4N3808	PIN	1	0.42	0	0.42
4P7429	CLIP	1	7.59	0	7.59
5D7449	CUP	1	90.95	0	90.95
5F1248	CONE	1	253.09	0	253.09
5K9107	BOLT	1	0.58	0	0.58
5K9107	BOLT	4	0.58	0	2.32
5M2894	WASHER	26	0.45	0	11.70
5M2894	WASHER	4	0.45	0	1.80
5M2894	WASHER	6	0.45	0	2.70
5M6126	BEARING A	4	20.86	0	83.44
5M6187	RING	1	16.73	0	16.73
5M7925	BEARING A	8	37.17	0	297.36

Part Number	Description	Quantity	Unit Price	Total Price
5P3150	RING-RETAINI	1	18.51	18.51
5P3150	RING-RETAINI	1	19.36	19.36
5P5846	SEAL O RING	3	18.08	54.24
5P6254	BEARING	4	37.09	148.36
5P6721	BEARING	1	28.78	28.78
5P8245	WASHER-HARD	20	0.82	16.40
5P8245	WASHER-HARD	2	0.82	1.64
5P8245	WASHER-HARD	27	0.82	22.14
5P9519	SEAL O RING	1	32.94	32.94
5P9658	SEAL-O RING	1	7.53	7.53
6008815	VALVE GP-SOL	5	272.19	1,360.95
6F0156	RING	1	15.50	15.50
6J2419	SEAL O RING	1	2.23	2.23
6J3473	RING	2	16.34	32.68
6P3458	SPACER	1	67.64	67.64
6S1753	RING	1	7.40	7.40
6V0836	RING	3	20.63	61.89
6V0852	CAP	1	5.40	5.40
6V1196	SEAL	1	22.96	22.96
6V3965	NIPPLE A	1	27.25	27.25
6V3965	NIPPLE A	1	27.25	27.25
6V5839	WASHER-HARD	19	0.53	10.07
6Y3484	BEARING	3	142.36	427.08
6Y9055	SHIM PACK	1	74.15	74.15
6Y9058	SHIM PACK	1	238.64	238.64
6Y9062	SHIM PACK	1	53.70	53.70
6Y9065	SHIM PACK	1	167.93	167.93
6Y9321	CONE	1	165.69	165.69
6Y9322	CUP	1	90.62	90.62
7G4817	SEAL RING	1	71.42	71.42
7G5751	SLEEVE	1	214.86	214.86
7H7628	BEARING A	1	86.74	86.74
7H7658	SPRING	12	13.66	163.92
7M1419	RACE	2	107.20	214.40
7T4155	BEARING	1	49.54	49.54
7T5617	SEAL A	1	58.05	58.05
8C6761	RING	1	8.59	8.59
8E2729	DISC A	4	351.45	1,405.80
8E8215	WASHER THRUS	1	84.51	84.51
8E8304	DISC	8	8.37	66.96
8K2692	RING	1	9.91	9.91
8M4390	SEAL O RING	2	7.56	15.12
8M4432	SEAL O RING	2	4.27	8.54
8M5266	SEAL O RIN	1	5.50	5.50
8M5661	SEAL O RING	1	6.51	6.51
8P0058	GASKET	1	5.25	5.25
8P4617	SEAL	1	59.05	59.05
8S9104	RING-RETAINI	2	17.96	35.92
8T1141	RING	3	19.93	59.79
9F3788	RING	1	13.22	13.22

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
9G404	BUSHING	2	30.46	0	60.92
9M1503	RING	1	23.55	0	23.55
9M4355	DAMPER	20	4.78	0	95.60
9S1343	PLUG	1	5.56	0	5.56
9W6991	RING-SEAL	2	101.75	0	203.50
9W9856	DISC A	5	351.45	0	1,757.25
9X3402	SOCKET 16G-20G	16	2.14	0	34.24

Total Estimated Parts: 21,045.79

Labor

Description	Unit Price	Discount%	Ext Price
SHOP SVC LABOR	180.00	0	12,240.00

Total Estimated Labor: 12,240.00

Labor Summary

Segment 31 Total: 33,285.79

SEGMENT: 33 SEPARATE & CONNECT TORQUE CONV (029 3101)
NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
1654854	SEAL-O-RING	2	10.45	0	20.90
3D8241	SEAL-O-RING	1	20.33	0	20.33
6V5266	SEAL O RING	1	11.96	0	11.96

Total Estimated Parts: 53.19

Labor

Description	Unit Price	Discount%	Ext Price
SHOP SVC LABOR	180.00	0	1,080.00

Total Estimated Labor: 1,080.00

Labor Summary

Segment 33 Total: 1,133.19

SEGMENT: 34 RECONDITION TORQUE CONV (020 3101)
NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
1177127	SEAL	1	67.38	0	67.38
1654852	SEAL-O-RING	2	41.25	0	82.50
1654854	SEAL-O-RING	2	10.45	0	20.90
1T0229	NUT	1	163.21	0	163.21
1T0242	WASHER	1	32.29	0	32.29
1T0610	BEARING	1	377.23	0	377.23
2428031	SLEEVE-WEAR	1	283.11	0	283.11
2428033	PLATE-THRUST	1	157.35	0	157.35
2L3650	PIN	5	5.45	0	27.25
3D8241	SEAL-O-RING	1	20.33	0	20.33
3P0653	SEAL-O-RING	1	26.14	0	26.14
5D7449	CUP	1	90.95	0	90.95
5F1248	CONE	1	253.09	0	253.09

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
5P8245	WASHER-HARD	36	0.82	0	29.52
6V1196	SEAL	1	22.96	0	22.96
6V5266	SEAL O RING	1	11.96	0	11.96
6V5553	SEAL O RING	1	29.71	0	29.71
6V9176	BEARING	1	347.86	0	347.86
6Y5888	RING SEAL	1	95.89	0	95.89
7G9922	RING	1	107.87	0	107.87
7L9061	SEAL-O-RING	1	6.62	0	6.62
8E8994	SEAL	1	98.66	0	98.66
8T4121	WASHER-HARD	2	0.64	0	1.28
8T4223	WASHER	24	0.95	0	22.80
8T4896	WASHER	40	0.47	0	18.80
Total Estimated Parts:					2,476.70

Labor

Description	Unit Price	Discount%	Ext Price
SHOP SVC LABOR	180.00	0	5,400.00
Total Estimated Labor:			5,400.00

Labor Summary

Segment 34 Total: 7,876.70

SEGMENT: 36 REPLACE TRANS OIL PUMP (510 3066)
NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
0336031	O-RING	1	19.98	0	19.98
0619455	SEAL	1	14.61	0	14.61
1121574	SEAL-O-RING	2	9.11	0	18.22
1188586	SEAL-O-RING	2	6.27	0	12.54
2119087	COUPLING AS	2	148.63	0	297.26
2M1538	STUD	2	6.88	0	13.76
3993060	PUMP GP-GR 4	1	5,715.55	0	5,715.55
5D5957	SEAL	2	26.14	0	52.28
5H4279	PLUG	1	4.68	0	4.68
5P4889	SEAL	1	21.50	0	21.50
6V-4253	SEAL	1	8.33	0	8.33
8T4182	BOLT	6	1.35	0	8.10
8T4185	BOLT	6	1.46	0	8.76
Total Estimated Parts:					6,195.57

Labor

Description	Unit Price	Discount%	Ext Price
SHOP SVC LABOR	180.00	0	1,440.00
Total Estimated Labor:			1,440.00

Labor Summary

Segment 36 Total: 7,635.57

SEGMENT: 37 REPLACE WITH CAT REMAN TC/TRANS OIL COOLER WITH CAT REMAN (513 1375 WRE)

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
0R8411	CORE AS	1	3,437.31	0	3,437.31
0R8411	CORE	1	1,403.99	0	0.00
1058901	GASKET	2	6.76	0	13.52
3601523	HOSE-HUMP	1	51.29	0	51.29
4670073	HOSE-HUMP	2	150.26	0	300.52
4N3841	GASKET	1	2.69	0	2.69
7C0307	GASKET	1	1.68	0	1.68
8T4984	CLAMP	12	17.96	0	215.52
Total Estimated Parts:					4,022.53

Labor

Description	Unit Price	Discount%	Ext Price
SHOP SVC LABOR	180.00	0	1,440.00
Total Estimated Labor:			1,440.00

Labor Summary

Segment 37 Total: 5,462.53

SEGMENT: 40 REMOVE & INSTALL FINAL DRIVE & BRAKE (010 4011)
NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
4F7389	RING	6	3.90	0	23.40
8D4771	SEAL	2	16.70	0	33.40
9H3360	SEAL	2	18.08	0	36.16
8T9572	CAT TRANS/DRIVE TR	2	96.65	0	193.30
Total Estimated Parts:					286.26

Labor

Description	Unit Price	Discount%	Ext Price
SHOP SVC LABOR	180.00	0	4,320.00
Total Estimated Labor:			4,320.00

Labor Summary

Segment 40 Total: 4,606.26

SEGMENT: 41 RECONDITION FINAL DRIVE & BRAKE (020 4011)
NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
1043153	SEAL	2	108.83	0	217.66
1077088	CONE	2	714.07	0	1,428.14
1077089	CUP	2	332.28	0	664.56
1102631	DISC-FRICTIO	16	204.44	0	3,271.04
1260588	CONE	2	667.58	0	1,335.16
1374835	BEARING-THRU	2	159.87	0	319.74
1374836	BEARING-SLEE	2	56.71	0	113.42

1000950	CONE-SPL TAP	12	64.13	0	769.56
1666931	CUP-SPL TAPE	12	42.56	0	510.72
1893065	GUARD	2	1,566.74	0	3,133.48
1896244	SEAL-PACKING	4	58.98	0	235.92
2314173	WASHER-THRUS	2	103.00	0	206.00
2M9780	SEAL O RING	4	1.63	0	6.52
2S0613	RING	2	33.86	0	67.72
2S4078	SEAL	2	2.58	0	5.16
3D8422	SEAL O RING	2	18.43	0	36.86
3D9133	CUP	2	239.80	0	479.60
3K0360	SEAL	2	1.49	0	2.98
3P8820	RING	2	173.20	0	346.40
3T3601	RING	2	99.76	0	199.52
3T3602	RING	2	80.56	0	161.12
3T4717	SPRING	4	327.82	0	1,311.28
3T6882	PIN	24	8.07	0	193.68
4M0736	SEAL	4	34.87	0	139.48
5D0353	BOLT	12	0.76	0	9.12
5F7054	SEAL	2	1.85	0	3.70
5P7911	RING	2	47.79	0	95.58
5P8245	WASHER-HARD	12	0.82	0	9.84
5P8245	WASHER-HARD	34	0.82	0	27.88
6D9953	PIN	2	0.35	0	0.70
6F8146	SEAL	2	5.72	0	11.44
6I8849	CONE	12	160.34	0	1,924.08
6I8860	BEARING	12	57.29	0	687.48
6J7836	RING	2	0.74	0	1.48
6P5317	RING	2	60.50	0	121.00
6T0850	WASHER	2	107.37	0	214.74
6T7863	SLEEVE	2	66.53	0	133.06
6V1653	SEAL	6	8.14	0	48.84
6V3298	PLUG	2	137.25	0	274.50
6Y0857	SEAL	2	365.10	0	730.20
7G5675	RING-SEAL	2	55.29	0	110.58
7T1885	RING	2	14.48	0	28.96
7T6994	PLATE	16	167.43	0	2,678.88
7X-3327	BOLT	36	1.63	0	58.68
8M4389	SEAL	2	3.11	0	6.22
8T4223	WASHER	6	0.95	0	5.70
8T4224	WASHER	32	0.45	0	14.40
8T4896	WASHER	6	0.47	0	2.82
9M5894	SEAL O RING	2	9.48	0	18.96
9P3657	RING	6	22.09	0	132.54
9P4959	RING	2	245.06	0	490.12
Total Estimated Parts:					22,997.22

Labor

Description	Unit Price	Discount%	Ext Price
SHOP SVC LABOR	180.00	0	14,400.00
Total Estimated Labor:			14,400.00

Labor Summary

Segment 41 Total: 37,397.22

SEGMENT: 42 RECONDITION DIFFERENTIAL STEERING (020 4129)
NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
1660663	RING-RETAIN	1	10.10	0	10.10
1T0295	RACE	1	75.93	0	75.93
2H3517	ROLLER A	1	99.06	0	99.06
2M1156	ROLLER A	1	218.00	0	218.00
2S4569	RACE A	2	121.41	0	242.82
2S4570	RACE	2	82.66	0	165.32
3S2708	PIN	1	5.62	0	5.62
3S2708	PIN	12	5.62	0	67.44
3T6963	SEAL	1	60.91	0	60.91
4F2129	BEARING	1	153.10	0	153.10
4H6520	RING	1	7.42	0	7.42
5H5339	RACE	1	41.81	0	41.81
5M0578	BEARING A	12	22.46	0	269.52
5M2894	WASHER 3/8	8	0.45	0	3.60
5M7925	BEARING A	2	37.17	0	74.34
5P6254	BEARING	4	37.09	0	148.36
5V7574	RING	2	34.30	0	68.60
6I8724	LOCK RING	1	10.42	0	10.42
6Y9092	BRG RACE	1	129.24	0	129.24
6Y9097	BEARING	1	91.51	0	91.51
6Y9099	BRG AS	1	76.96	0	76.96
6Y9125	BEARING	1	37.25	0	37.25
8E8307	DISC	16	9.19	0	147.04
8E8310	DISC-THRUST	2	10.28	0	20.56
8E8310	DISC-THRUST	8	10.28	0	82.24
9H5322	RACE	1	96.39	0	96.39
9S5279	RACE & RLR A	1	137.59	0	137.59
Total Estimated Parts:					2,541.15

Labor

Description	Unit Price	Discount%	Ext Price
SHOP SVC LABOR	180.00	0	3,600.00
Total Estimated Labor:			3,600.00

Labor Summary

Segment 42 Total: 6,141.15

SEGMENT: 60 REPLACE HOSES & LINES (510 7554)
NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
1140795	HOSE	1	36.52	0	36.52
1528360	HOSE AS	1	51.75	0	51.75

1033109	HOSE AS	1	59.20	0	59.20
1725398	HOSE AS	1	51.85	0	51.85
1J9671	O-RING BOSS -5	1	1.24	0	1.24
1P3703	D-RING SEAL -16	3	2.78	0	8.34
1P3704	D-RING SEAL -20	2	3.22	0	6.44
1P3705	SEAL	1	3.64	0	3.64
1P3708	D-RING SEAL 2.25"	2	4.42	0	8.84
2058367	HOSE AS.	1	378.44	0	378.44
2058369	HOSE ASSEMBLY	1	236.74	0	236.74
2081545	HOSE AS.	1	211.06	0	211.06
2081547	HOSE AS.	1	212.21	0	212.21
2081553	HOSE AS.	1	188.00	0	188.00
2081554	HOSE AS.	1	278.51	0	278.51
2081555	HOSE AS.	1	444.64	0	444.64
2099590	HOSE AS.	1	130.09	0	130.09
213-6495	HOSE AS.	1	80.74	0	80.74
2147568	O-RING BOSS -6	2	5.16	0	10.32
2147568	O-RING BOSS -6	1	5.16	0	5.16
2408862	HOSE AS.	1	272.37	0	272.37
2408865	HOSE AS.	1	281.27	0	281.27
2763999	HOSE AS.	1	281.16	0	281.16
2D1290	GROMMET	1	9.37	0	9.37
2J8163	SEAL	1	6.22	0	6.22
2M9780	O-RING BOSS -10	1	1.63	0	1.63
330-8196	SEAL-O-RING	1	5.24	0	5.24
330-8197	SEAL-O-RING	1	7.90	0	7.90
3328926	HOSE AS.	1	127.33	0	127.33
3356902	HOSE AS.	1	61.98	0	61.98
3870405	HOSE AS.	1	342.45	0	342.45
3870406	HOSE AS.	1	320.64	0	320.64
3870443	HOSE AS.	1	275.72	0	275.72
3870444	HOSE AS.	1	274.27	0	274.27
3870458	HOSE AS.	1	213.86	0	213.86
3870459	HOSE AS.	1	214.43	0	214.43
3870468	HOSE AS.	1	231.77	0	231.77
3870471	HOSE AS.	1	111.01	0	111.01
3870472	HOSE AS.	1	135.32	0	135.32
3D2824	O-RING BOSS -12	1	2.03	0	2.03
3D2824	O-RING BOSS -12	1	2.03	0	2.03
3D2824	O-RING BOSS -12	3	2.03	0	6.09
3E6703	SEAL	1	6.79	0	6.79
3E6730	SEAL	2	4.34	0	8.68
3H2652	SEAL	2	5.45	0	10.90
3J1907	O-RING BOSS -6	2	1.36	0	2.72
3J1907	O-RING BOSS -6	1	1.36	0	1.36
3J1907	O-RING BOSS -6	4	1.36	0	5.44
3J1907	O-RING BOSS -6	1	1.36	0	1.36
3K0360	O-RING BOSS -8	2	1.49	0	2.98
4196990	HOSE AS.	1	89.77	0	89.77
4440795	LINE AS-HYBR	1	376.13	0	376.13

4440790	LINE AS-PTDR	1	376.84	0	376.84
4440797	LINE AS-HYBR	1	340.19	0	340.19
4440798	LINE AS-HYBR	1	246.74	0	246.74
4473215	HOSE AS	1	457.68	0	457.68
4489978	HOSE AS.	1	74.11	0	74.11
4J0520	SEAL-O-RING	2	2.53	0	5.06
4J0520	SEAL-O-RING	1	2.53	0	2.53
4J0520	SEAL-O-RING	2	2.53	0	5.06
4J0522	SEAL-O-RING	3	2.79	0	8.37
4J0524	SEAL-O-RING	2	3.39	0	6.78
4J0527	SEAL O RING	5	3.90	0	19.50
4J0527	SEAL O RING	3	3.90	0	11.70
4J5267	SEAL-O-RING	7	2.16	0	15.12
5F8000	RING	1	3.54	0	3.54
5K3294	CLIP	1	7.51	0	7.51
5K9090	ORFS ORING -16	1	1.67	0	1.67
5K9090	ORFS ORING -16	1	1.67	0	1.67
5K9090	ORFS ORING -16	2	1.67	0	3.34
5K9090	ORFS ORING -16	1	1.67	0	1.67
5K9090	ORFS ORING -16	1	1.67	0	1.67
5P7703	GROMMET	1	25.43	0	25.43
5P8112	GROMMET	2	30.58	0	61.16
6J2680	SEAL O RING	3	4.51	0	13.53
6N2985	CAP A OIL	1	14.93	0	14.93
6V0852	CAP	3	5.40	0	16.20
6V0852	CAP	4	5.40	0	21.60
6V1876	GROMMET	1	77.31	0	77.31
6V8397	ORFS ORING -6	5	1.34	0	6.70
6V8397	ORFS ORING -6	1	1.34	0	1.34
6V8398	ORFS ORING -8	2	1.37	0	2.74
6V8398	ORFS ORING -8	1	1.37	0	1.37
6V8400	ORFS ORING -20	3	1.85	0	5.55
6V9746	ORFS ORING -12	3	1.52	0	4.56
6V9746	ORFS ORING -12	2	1.52	0	3.04
7G3832	GROMMET	2	57.19	0	114.38
7G5986	GROMMET	3	74.36	0	223.08
7M8485	O-RING BOSS -16	1	2.23	0	2.23
7M8485	O-RING BOSS -16	1	2.23	0	2.23
7M8485	O-RING BOSS -16	2	2.23	0	4.46
7M8485	O-RING BOSS -16	1	2.23	0	2.23
8C3174	GROMMET	1	55.19	0	55.19
8F8733	SEAL	1	6.76	0	6.76
8J4351	SEAL-O-RING	1	13.88	0	13.88
8W6688	HOSE A	1	42.20	0	42.20
9G5127	BREATHER	2	13.45	0	26.90

Total Estimated Parts: 8,433.70

Labor

Description	Unit Price	Discount%	Ext Price
SHOP SVC LABOR	180.00	0	5,760.00
Total Estimated Labor:			5,760.00

Segment 60 Total: 14,193.70

SEGMENT: 61 WELD . (062 0000)
 NOTES:
 ALL FRAME AND WEAR AREA WELDING
 CUT OFF FRAME SKIN AND REPLACE

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
Total Estimated Parts:					0.00

Labor

Description	Unit Price	Discount%	Ext Price
SHOP SVC LABOR	180.00	0	19,980.00
Total Estimated Labor:			19,980.00

Labor Summary

Misc

Description	Qty	Unit Price	Discount%	Ext Price
STEEL	2	3,500.00	0	7,000.00
Total Estimated Misc:				4,500.00

Misc Summary STEEL AND MATERIAL

Segment 61 Total: 24,480.00

SEGMENT: 88 PERFORM PRODUCT UPDATE ON PRODUCT UPDATE PROGRAM IF REQUIRED (595 7570 IK)
 NOTES:
 THERE ARE NO REQUIRED UPDATES FOR THIS MACHINE AT THIS TIME.

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
Total Estimated Parts:					0.00

Labor Summary

Segment 88 Total: 0.00

SEGMENT: 90 PREPARE MACHINE . BEFORE DISASSEMBLY (196 0000 ND)
 NOTES:
 PREPARE AND CLEAN AT LANDFILL FOR TRANSPORT TO SHOP.

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
Total Estimated Parts:					0.00

Labor

Description	Unit Price	Discount%	Ext Price
SHOP SVC LABOR	180.00	0	5,400.00
Total Estimated Labor:			5,400.00

Labor Summary

Segment 90 Total:

5,400.00

SEGMENT: 91 TRANSPORT MACHINE (052 7000)
 NOTES:
 ESTIMATED TRANSPORT COST TO AND FROM LANDFILL

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
Total Estimated Parts:					0.00

Labor Summary**Misc**

Description	Qty	Unit Price	Discount%	Ext Price
OUTSIDE HAUL	2	3,500.00	0	7,000.00
Total Estimated Misc:				7,000.00

Segment 91 Total: 7,000.00

SEGMENT: 92 PREPARE MACHINE . AFTER REPAIR (196 0000 ZR)
 NOTES:
 PREPARE AT LANDFILL FOR RETURN TO SERVICE AFTER
 REBUILD.

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
Total Estimated Parts:					0.00

Labor

Description	Unit Price	Discount%	Ext Price
SHOP SVC LABOR	180.00	0	3,600.00
Total Estimated Labor:			3,600.00

Labor Summary

Segment 92 Total: 3,600.00

SEGMENT: 95 TEST & ADJUST MACHINE (203 7000)
 NOTES:
 TEST, CALIBRATE AND ADJUST AFTER REBUILD
 NEW FLUIDS AND OILS

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
BULK821	LUBRICANT-BULK PER	1	5,000.00	0	5,000.00
Total Estimated Parts:					5,000.00

Labor

Description	Unit Price	Discount%	Ext Price
SHOP SVC LABOR	180.00	0	1,440.00
Total Estimated Labor:			1,440.00

Labor Summary

Segment 95 Total: 6,440.00

SEGMENT: 98 SALES TAX 7.75% SALES TAX (TAX 775)
 NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
Total Estimated Parts:					0.00

Labor Summary

Misc

Description	Qty	Unit Price	Discount%	Ext Price
SALES TAX	1	18,239.22	0	18,239.22
Total Estimated Misc:				18,239.22

Segment 98 Total: 18,239.22

SEGMENT: 99 DISCOUNT NAT-MLP-5656 (DCT N656)
NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
Total Estimated Parts:					-7,975.21

Labor Summary

Segment 99 Total: -7,975.21

Total Segments: 453,824.00

SUB TOTAL (BEFORE TAXES) 453,823.99

THIS ESTIMATE IS BASED ON LABOR RATES, PARTS PRICES, AND CONDITION OF THE MACHINE EXISTING ON THE DATE OF THE ESTIMATE INDICATED ABOVE. THE CUSTOMER WILL BE INFORMED OF ANY REVISIONS IN LABOR RATES, PARTS PRICES OR ADDITIONAL WORK REQUIRED BEFORE THE WORK IS STARTED. UNLESS OTHERWISE SPECIFIED, THIS ESTIMATE DOES NOT INCLUDE TRAVEL TIME AND MILEAGE, FREIGHT, SHIPPING CHARGES, ENVIRONMENTAL FEE OR TAXES WHERE APPLICABLE. THIS ESTIMATE IS EFFECTIVE FOR 30 DAYS FROM THE DATE INDICATED ABOVE.

ESTIMATED REPAIR TIME: _____ from start date

Thank you for giving QUINN the opportunity to quote your service repair options.

My Signature below indicates I have read, understand and agree with the attached terms and conditions.

Issued PO#: _____, Authorized Name _____ Please Print

Date ____/____/____. _____ (Signature)

Prepared by: Dan Betts Phone: (562) 755-4427 Email: dbetts@QuinnCompany.com Fax: _____

ATTACHMENT B
QUINN COMPANY QUOTE FOR POWERTRAIN REBUILD FOR AN 836K

The Quinn Company Quote for Powertrain Rebuild for an 836K is in an amount not to exceed \$560,004.94 for one 836K and shall apply to the following units listed per landfill site. The cumulative total for all 836K's shall not exceed \$1,680,014.82.

LOCATION AND CONTACTS	836K UNITS
Olinda Alpha Landfill 1942 North Valencia Ave., Brea, CA 92823 Jim Markham-714-986-2671 OR Nikil Patel -714-986-2390	Unit 3607
Frank R. Bowerman Landfill 11002 Bee Canyon Access Rd., Irvine, CA 92602 Nathan Waites – 949-551-7101 OR Isaac Novella – 949-551-7106	Unit 3608 Unit 3609

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Quote begins on next page.



Quote No: 124147 - 1

OC WASTE & RECYCLING - OLINDA LANDFILL

Attention: Account Payable 601 N ROSS ST, 5TH FLOOR
SANTA ANA 92701

CUSTOMER NO.	QUOTE NO.	DATE	CONTACT
475992S	124147	9/12/2023	
PHONE NO.	FAX NO.	EMAIL	
MODEL	MAKE	SERIAL NO.	
836K	AA	TWZ00715	
UNIT NO.	HOURS	WO NO.	P.O. NO.
	7731		

Note

QUINN WILL BE USING THE CATERPILLAR SOURCEWELL CONTRACT # 011723 FOR THIS QUOTE

POWERTRAIN REBUILD COMES WITH 36 MONTH 5000 HOUR EXTENDED WARRANTY PROGRAM. PLUS, A3 YEAR 3000 HOUR PM PARTS ONLY CVA.

SEGMENT: 01 CLEAN MACHINE (070 7000)
NOTES:
CLEAN MACHINE PRIOR TO SHOP INDUCTION.

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
Total Estimated Parts:					0.00

Parts Summary

Labor

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
SHP-1J-83-5M	SHOP SVC LABOR	12	180.00	0	2,160.00
Total Estimated Labor:					2,160.00

Labor Summary

Misc Summary

Segment 01 Total: 2,160.00

SEGMENT: 02 REMOVE & INSTALL BRUSH/TRASH GUARD (010 7158)
NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
Total Estimated Parts:					0.00

Parts Summary

Labor

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
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Total Estimated Labor: 5,760.00

Labor Summary

Misc Summary

Segment 02 Total: 5,760.00

SEGMENT: 10 REMOVE & INSTALL ENG & TC/TORQUE DIVIDER (010 1003)
 NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
0336033	ORFS ORING -8	1	4.78	0	4.78
0951671	O-RING	2	5.00	0	10.00
1165763	SPRING CLIP	20	3.32	0	66.40
1270929	CLAMP	1	48.69	0	48.69
1808424	SEAL-O-RING	3	1.26	0	3.78
1H6227	RING	1	5.92	0	5.92
1P3703	D-RING SEAL -16	1	2.78	0	2.78
1P3704	D-RING SEAL -20	4	3.22	0	12.88
1P3705	SEAL	1	3.64	0	3.64
1P3706	D-RING SEAL 2"	2	4.07	0	8.14
1R1808	FILTER AS-ENG OIL	1	43.30	0	43.30
2006345	MOUNT-SWIVEL	1	6.56	0	6.56
2006345	MOUNT-SWIVEL	1	6.56	0	6.56
2042281	TIE-WRAP	2	2.13	0	4.26
2042281	TIE-WRAP	2	2.13	0	4.26
2069295	SEAL O RING	1	6.24	0	6.24
2087448	CLAMP-T BOLT	6	10.14	0	60.84
2094573	CLAMP-T BOLT	4	10.02	0	40.08
2094580	CLAMP-T'BOLT	4	10.08	0	40.32
2147568	O-RING BOSS -6	1	5.16	0	5.16
2147568	O-RING BOSS -6	1	5.16	0	5.16
2147568	O-RING BOSS -6	1	5.16	0	5.16
2162211	CLAMP T BOLT	4	10.19	0	40.76
2164983	CLAMP-T BOLT	2	9.82	0	19.64
2226713	FILTER AS-SC	2	142.91	0	285.82
2287092	SEAL-O-RING	1	6.36	0	6.36
2385084	SEAL-O-RING	1	9.79	0	9.79
2388649	COOLANT-ELC	7	87.42	0	611.94
2446626	HOSE	2	18.53	0	37.06
2486816	MOUNT	4	34.22	0	136.88
2840671	CLAMP-V-BAND	1	37.27	0	37.27
2965807	CLAMP T BOLT	2	12.90	0	25.80
2M9780	O-RING BOSS -10	1	1.63	0	1.63
2P1293	LOCKNUT	1	18.66	0	18.66
2S3440	CLAMP	1	3.22	0	3.22
3324910	LATCH AS	6	3.66	0	21.96
3331189	ELEMENT	1	78.09	0	78.09

Part Number	Description	Quantity	Unit Price	Total Price
3399000	ELBOW-90	1	83.20	83.20
3496097	SWITCH AS	1	190.49	190.49
3496268	COVER AS	1	98.88	98.88
3611255	GASKET-ACL	1	52.52	52.52
3649893	ELBOW	1	102.70	102.70
3718949	CM HOSE BULK	20	1.49	29.80
3768011	HOSE AS.	1	103.22	103.22
3768012	HOSE AS.	1	71.07	71.07
3768050	HOSE AS.	1	121.21	121.21
3768809	HOSE AS.	1	50.36	50.36
3783651	HOSE AS.	1	64.04	64.04
3793172	PLENUM-ACL	1	288.45	288.45
3803474	HOSE AS	1	184.05	184.05
3891088	ELEMENT AS	1	73.29	73.29
3D2824	O-RING BOSS -12	3	2.03	6.09
3D2824	O-RING BOSS -12	1	2.03	2.03
3H2617	PIN	2	0.37	0.74
3J1907	O-RING BOSS -6	2	1.36	2.72
3J7354	O-RING BOSS -4	1	1.18	1.18
3J7354	O-RING BOSS -4	2	1.18	2.36
3K0360	O-RING BOSS -8	1	1.49	1.49
3K0360	O-RING BOSS -8	1	1.49	1.49
3S8665	CLIP	2	7.40	14.80
4528551	HOSE AS.	1	60.67	60.67
4615747	ELBOW	2	160.19	320.38
4622056	HOSE AS.	1	81.78	81.78
4622058	HOSE AS.	1	54.77	54.77
4868459	HOSE	1	310.30	310.30
4J0520	SEAL-O-RING	1	2.53	2.53
4J0522	SEAL-O-RING	2	2.79	5.58
4J0522	SEAL-O-RING	1	2.79	2.79
4J0524	SEAL-O-RING	1	3.39	3.39
4J0527	SEAL O RING	3	3.90	11.70
4J5267	SEAL-O-RING	1	2.16	2.16
5771437	ELEMENT-ACL	1	192.12	192.12
5F9144	SEAL	2	1.06	2.12
5K9090	ORFS ORING -16	6	1.67	10.02
5P4116	WASHER	8	0.59	4.72
5P8112	GROMMET	1	30.58	30.58
5P8444	GROMMET	2	46.75	93.50
6J2680	SEAL O RING	3	4.51	13.53
6V0545	GROMMET	1	50.54	50.54
6V0683	GROMMET	2	19.86	39.72
6V0852	CAP	1	5.40	5.40
6V0852	CAP	1	5.40	5.40
6V1874	GROMMET	1	37.55	37.55
6V3250	SEAL O RING	2	1.31	2.62
6V3965	NIPPLE A	1	27.25	27.25
6V5048	O-RING BOSS -4	2	4.39	8.78
6V6609	SEAL	1	1.46	1.46

6V8398	ORFS ORING -8	3	1.34	0	4.02
6V9746	ORFS ORING -12	4	1.52	0	6.08
6V9746	ORFS ORING -12	1	1.52	0	1.52
6V9746	ORFS ORING -12	3	1.52	0	4.56
6Y2090	MOUNT AS	2	411.46	0	822.92
7E8630	HOSE-HUMP	2	102.07	0	204.14
7J9108	ORFS ORING -10	3	1.46	0	4.38
7M8485	O-RING BOSS -16	3	2.23	0	6.69
8C3089	SEAL-O-RING	1	17.96	0	17.96
8M7066	GASKET	1	3.16	0	3.16
8T4121	WASHER-HARD	6	0.64	0	3.84
8T4121	WASHER-HARD	7	0.64	0	4.48
8T4121	WASHER-HARD	6	0.64	0	3.84
8T4223	WASHER	8	0.95	0	7.60
8T4224	WASHER	4	0.45	0	1.80
8T4896	WASHER	2	0.47	0	0.94
8T4983	HOSE CLAMP	2	18.45	0	36.90
8T4984	CLAMP	4	17.96	0	71.84
8T5389	ELBOW	1	25.26	0	25.26
9W9930	MOUNT ASSY	2	66.01	0	132.02
3096931	CAT HYDO ADV 10W	7	118.27	0	827.89
3E9713	DEO-15W40-5 GAL	4	126.58	0	506.32
ANTI FREEZE	GREEN ANTI FREEZE	29	13.47	0	390.63
Total Estimated Parts:					7,748.86

Parts Summary**Labor**

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
SHP-1J-83-5M	SHOP SVC LABOR	80	180.00	0	14,400.00
Total Estimated Labor:					14,400.00

Labor Summary**Misc Summary**

Segment 10 Total: 22,148.86

SEGMENT: 11 RECONDITION ENGINE (020 1000)
NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
0314155	NUT	2	0.53	0	1.06
0619455	SEAL	1	14.61	0	14.61
0R5513	CORE AS-OIL	1	1,615.32	0	1,615.32
0R5513	CORE	1	659.76	0	0.00
0R9449	PUMP GP OIL	1	846.55	0	846.55
0R9449	CORE	1	1,269.83	0	0.00
1018917	STUD	1	9.29	0	9.29
1025861	PLATE THRUST	1	62.82	0	62.82
1028803	RECPTACLE KT	1	6.43	0	6.43

1001792	STUD TAPER	12	15.40	0	184.80
1075769	SEAL O RING	2	8.35	0	16.70
1090072	SEAL O RING	1	8.59	0	8.59
1090076	SEAL O RING	1	10.28	0	10.28
1090077	SEAL O RING	1	14.22	0	14.22
1090078	SEAL O RING	1	7.71	0	7.71
1092332	SEAL O RING	2	24.94	0	49.88
1129217	PLATE THRUST	1	42.60	0	42.60
1135304	SEAL	2	22.56	0	45.12
1178801	SEAL O RING	1	26.60	0	26.60
1185068	SEAL O RING	1	2.84	0	2.84
1187214	SEAL	2	5.66	0	11.32
1223772	SEAL O RING	1	16.47	0	16.47
1250434	SEAL	1	23.35	0	23.35
1261756	LOCKING BOLT	10	0.45	0	4.50
1261757	WASHER	11	2.93	0	32.23
1264935	SEAL	1	13.61	0	13.61
1264935	SEAL	1	13.61	0	13.61
1295427	WASHER	2	3.10	0	6.20
1325789	CLIP	1	7.58	0	7.58
1422329	SEAL-DRAINBA	1	19.99	0	19.99
1425867	SEAL GP-CSHF	1	110.38	0	110.38
1425868	SEAL GP-CSHF	1	110.38	0	110.38
1497378	GROMMET	2	6.95	0	13.90
1497378	GROMMET	1	6.95	0	6.95
1515925	BOLT-OIL JET	6	2.13	0	12.78
1559524	SEAL-INTEGRA	1	154.53	0	154.53
1607271	SEAL-PRESS I	1	52.68	0	52.68
1653925	BOLT 3/8-16X5 3/4	1	2.95	0	2.95
1656170	PLUG	2	9.45	0	18.90
1656170	PLUG	1	9.45	0	9.45
1669144	GASKET	1	101.46	0	101.46
1674407	SEAL-O-RING	1	4.39	0	4.39
1781781	CLIP	1	19.55	0	19.55
1781781	CLIP	1	19.55	0	19.55
1808424	SEAL-O-RING	1	1.26	0	1.26
1965070	NUT - JAM	6	0.90	0	5.40
1978418	GASKET	1	3.39	0	3.39
1978419	GASKET	1	3.62	0	3.62
1B3867	BEARING	2	31.06	0	62.12
1B8705	KEY	2	0.85	0	1.70
1H8647	RING	1	1.64	0	1.64
1W5455	CLAMP	1	64.85	0	64.85
2019701	SEAL-O-RING	1	10.34	0	10.34
2042281	TIE-WRAP	1	2.13	0	2.13
2061346	STRAP-CABLE	3	1.14	0	3.42
20R1312	MOTOR G ELEC	1	910.01	0	910.01
20R1312	CORE	1	910.01	0	0.00
20R1528	PUMP GP F	1	252.58	0	252.58
20R1528	CORE	1	98.23	0	0.00

Part Number	Description	Quantity	Unit Price	Total Price	Quantity	Total Price
20R1834	CORE	1	1,872.14	1,872.14	0	0.00
20R2648	HEAD GP CYL	1	5,379.83	5,379.83	0	0.00
20R2648	CORE	1	4,770.79	4,770.79	0	0.00
20R2814	PUMP G WTR	1	980.70	980.70	0	0.00
20R2814	CORE	1	802.42	802.42	0	0.00
20R3317	ARM A V ROCK	12	160.07	1,920.84	0	0.00
20R3317	CORE	12	68.63	823.56	0	0.00
20R3323	ARM A UI ROC	6	242.02	1,452.12	0	0.00
20R3323	CORE	6	103.72	622.32	0	0.00
20R3454	INJ GP FUEL	6	874.60	5,247.60	0	0.00
20R3454	CORE	6	291.54	1,749.24	0	0.00
20R3876	TURBO GP-BAS	1	3,623.19	3,623.19	0	0.00
20R3876	CORE	1	1,705.04	1,705.04	0	0.00
2109246	SEAL-O-RING	1	10.55	10.55	0	0.00
2133199	DAMPER AS	1	1,992.83	1,992.83	0	0.00
2147566	O-RING BOSS -4	1	4.63	4.63	0	0.00
2147566	O-RING BOSS -4	1	4.63	4.63	0	0.00
2147566	O-RING BOSS -4	1	4.63	4.63	0	0.00
2147566	O-RING BOSS -4	1	4.63	4.63	0	0.00
2147566	O-RING BOSS -4	2	4.63	9.26	0	0.00
2147567	SEAL-O-RING	1	4.83	4.83	0	0.00
2147567	SEAL-O-RING	1	4.83	4.83	0	0.00
2147568	O-RING BOSS -6	1	5.16	5.16	0	0.00
2147568	O-RING BOSS -6	1	5.16	5.16	0	0.00
2147568	O-RING BOSS -6	1	5.16	5.16	0	0.00
2147568	O-RING BOSS -6	1	5.16	5.16	0	0.00
2147568	O-RING BOSS -6	4	5.16	20.64	0	0.00
2147568	O-RING BOSS -6	4	5.16	20.64	0	0.00
2147568	O-RING BOSS -6	1	5.16	5.16	0	0.00
2147568	O-RING BOSS -6	2	5.16	10.32	0	0.00
2147568	O-RING BOSS -6	1	5.16	5.16	0	0.00
2147568	O-RING BOSS -6	1	5.16	5.16	0	0.00
2147568	O-RING BOSS -6	1	5.16	5.16	0	0.00
2271204	GASKET	1	76.44	76.44	0	0.00
2284947	SEAL-O-RING	1	6.12	6.12	0	0.00
2284947	SEAL-O-RING	1	6.12	6.12	0	0.00
2287090	ORFS ORING -8	3	5.54	16.62	0	0.00
2287091	SEAL-O-RING	1	5.94	5.94	0	0.00
2287092	SEAL-O-RING	1	6.36	6.36	0	0.00
2287093	SEAL-O-RING	1	6.91	6.91	0	0.00
2287094	SEAL-O-RING	1	7.77	7.77	0	0.00
2287096	SEAL-O-RING	1	11.53	11.53	0	0.00
2287100	SEAL-O RING	1	4.89	4.89	0	0.00
2287100	SEAL-O RING	1	4.89	4.89	0	0.00
2287101	SEAL-O-RING	1	5.24	5.24	0	0.00
2287101	SEAL-O-RING	1	5.24	5.24	0	0.00
2348937	SEAL-INTEGRA	1	14.00	14.00	0	0.00
2385078	O-RING BOSS -2	2	4.16	8.32	0	0.00
2385080	O-RING BOSS -8	2	6.04	12.08	0	0.00

Part Number	Description	Quantity	Unit Price	Quantity	Unit Price
2385080	O-RING BOSS -8	3	6.04	0	6.04
2385080	O-RING BOSS -8	1	6.04	0	18.12
2385080	O-RING BOSS -8	1	6.04	0	6.04
2385080	O-RING BOSS -8	1	6.04	0	6.04
2385080	O-RING BOSS -8	6	6.04	0	36.24
2385080	O-RING BOSS -8	1	6.04	0	6.04
2385080	O-RING BOSS -8	1	6.04	0	6.04
2385081	O-RING BOSS -12	1	6.80	0	6.80
2385081	O-RING BOSS -12	4	6.80	0	27.20
2385081	O-RING BOSS -12	3	6.80	0	20.40
2385081	O-RING BOSS -12	1	6.80	0	6.80
2385084	SEAL-O-RING	2	9.79	0	19.58
2385084	SEAL-O-RING	1	9.79	0	9.79
2397353	RECEPTACLE A	1	4.07	0	4.07
2429537	SEAL	2	60.27	0	120.54
2429537	SEAL	1	60.27	0	60.27
2431159	FASTENER	12	9.79	0	117.48
2431159	FASTENER	6	9.79	0	58.74
2485513	REGULATOR-TE	2	62.64	0	125.28
2531752	PLATE-THRUST	2	49.38	0	98.76
2566453	SENSOR GP-TE	2	56.33	0	112.66
2566453	SENSOR GP-TE	1	56.33	0	56.33
2588721	BUTTON	6	13.85	0	83.10
2588721	BUTTON	12	13.85	0	166.20
2720390	SEAL	1	124.35	0	124.35
2722583	SEAL-O-RING	1	13.53	0	13.53
2744491	SCREW-ROCKER	12	16.05	0	192.60
2744492	SCREW-ROCKER	6	16.73	0	100.38
2748359	TUBE AS.-OIL	6	118.04	0	708.24
2771873	CLIP-LADDER	1	28.39	0	28.39
2771873	CLIP-LADDER	1	28.39	0	28.39
2799828	SENSOR GP	1	163.39	0	163.39
2799829	SENSOR GP-SP	1	190.37	0	190.37
2818261	SLEEVE AS.-E	6	31.29	0	187.74
2818802	RECEPTACLE A	1	5.42	0	5.42
2848381	SWITCH AS-TO	1	65.59	0	65.59
2901993	STRAP-CABLE	3	1.21	0	3.63
2918145	SEAL-O-RING-	1	2.11	0	2.11
2935535	SENSOR GP-PR	1	246.52	0	246.52
2971813	SCREW-HEAD	12	3.82	0	45.84
2A1162	GASKET	1	2.04	0	2.04
2J3118	BOLT	5	0.77	0	3.85
2K4821	NUT	1	2.58	0	2.58
2K4973	NUT	2	0.71	0	1.42
2M-4779	STUD	1	7.35	0	7.35
2M6471	PLUG	2	9.61	0	19.22
2N2766	LOCK NUT	12	7.42	0	89.04
2N5243	SEAL O RING	2	5.29	0	10.58
3078322	SHAFT AS-RKR	3	429.05	0	1,287.15
3094314	CLIP-LADDER	1	26.16	0	26.16

Item ID	Description	Quantity	Unit Price	Quantity	Unit Price
3147599	CLAMP-BAND	2	7.95	0	15.90
3147599	CLAMP-BAND	2	7.95	0	15.90
3169351	MOUNT-FIR TR	3	0.97	0	2.91
3169351	MOUNT-FIR TR	5	0.97	0	4.85
3177012	CLAMP-SPR BA	2	0.95	0	1.90
3178766	BEARING - MA	7	72.38	0	506.66
3203060	SENSOR GP	1	215.30	0	215.30
3203061	SENSOR GP	1	215.30	0	215.30
3203063	SENSOR GP-PR	1	215.30	0	215.30
3249290	BELLOWS AS.-	1	195.87	0	195.87
3257472	SENSOR GP-PR	1	215.30	0	215.30
3270377	VALVE-CHECK	1	53.52	0	53.52
3287546	HOSE	1	36.42	0	36.42
3287546	HOSE	1	36.42	0	36.42
3298797	TENSIONER-BE	1	226.61	0	226.61
3304374	SLEEVE BK	16	0.70	0	11.20
3307736	HOSE AS.	1	51.05	0	51.05
3307738	HOSE AS-FUEL	1	55.14	0	55.14
3307740	HOSE AS-FUEL	1	62.72	0	62.72
3316882	REGULATOR GP	1	70.12	0	70.12
3346832	STUD-BRAKE	2	6.86	0	13.72
3352252	MOUNT-FIR TR	1	2.02	0	2.02
3377323	VALVE GP-EXH	1	2,218.74	0	2,218.74
3407220	RING-WAVE	1	12.62	0	12.62
3411429	SEAL-PIP	1	9.38	0	9.38
3453350	CLIP-LOOP	1	22.54	0	22.54
3499659	GASKET	1	21.05	0	21.05
3523964	CLIP-LADDER	1	24.35	0	24.35
3535065	GASKET-OIL P	2	93.42	0	186.84
3537953	GROMMET	2	10.05	0	20.10
3537957	GROMMET	1	12.74	0	12.74
3570351	STUD-TAPERLO	4	29.09	0	116.36
3591439	SEAL AS-WATE	24	4.17	0	100.08
3594892	RING-RETAINI	1	2.17	0	2.17
3594893	RING-RETANI	1	3.39	0	3.39
3628205	SCREW BLEED	1	45.55	0	45.55
3654312	HARNES AS-WIRE	1	67.42	0	67.42
3659659	HOSE AS-AIR	1	287.52	0	287.52
3669693	HARNES AS-W	1	176.57	0	176.57
3748475	BELT	1	56.83	0	56.83
3749900	PANEL AS.-SO	1	562.28	0	562.28
3752467	LOCKNUT-FLAN	4	3.64	0	14.56
3773151	GAUGE AS-O L	1	83.66	0	83.66
3829022	LINE AS-HYBR	1	63.56	0	63.56
3851173	SENSOR GP-PR	1	205.91	0	205.91
3851450	CAP AS	1	44.68	0	44.68
3929208	PLUNGER-RELI	1	27.94	0	27.94
3997679	HOSE-FUMES	1	100.70	0	100.70
3E4352	WASHER	1	0.53	0	0.53
3E4352	WASHER	2	0.53	0	1.06

Part Number	Description	Quantity	Unit Price	Total Price	Quantity	Unit Price	Total Price
3S2093	TIE	1	0.26	0.26	0	0.26	0.26
3S2093	TIE	9	0.26	2.34	0	0.26	2.34
3S2093	TIE	11	0.26	2.86	0	0.26	2.86
3S2093	TIE	5	0.26	1.30	0	0.26	1.30
3S9643	SEAL	2	16.32	32.64	0	16.32	32.64
4161498	SEAL-O-RING	1	6.91	6.91	0	6.91	6.91
4204543	LINE AS-HYBR	1	152.24	152.24	0	152.24	152.24
4204544	LINE AS-HYBR	1	144.35	144.35	0	144.35	144.35
4353131	BOLT-12 POIN	9	12.86	115.74	0	12.86	115.74
4367074	BASE AS-PUMP	1	1,040.56	1,040.56	0	1,040.56	1,040.56
4367077	ELEMENT FUEL	1	47.41	47.41	0	47.41	47.41
4493064	KIT COOLER	1	3,199.64	3,199.64	0	3,199.64	3,199.64
4504141	BOLT-HEX HEA	8	1.08	8.64	0	1.08	8.64
4504141	BOLT-HEX HEA	2	1.08	2.16	0	1.08	2.16
4525746	HOSE AS-FUEL	1	96.74	96.74	0	96.74	96.74
4525859	GROMMET	1	20.16	20.16	0	20.16	20.16
4589944	FILM-FILTER	1	10.57	10.57	0	10.57	10.57
4675344	MOUNT	6	3.90	23.40	0	3.90	23.40
4743231	SENSOR AS-TE	1	98.91	98.91	0	98.91	98.91
4916358	LINE AS-HYBR	1	105.12	105.12	0	105.12	105.12
4N0684	PIN	1	6.41	6.41	0	6.41	6.41
4N0699	GASKET	1	1.77	1.77	0	1.77	1.77
4N0699	GASKET	1	1.77	1.77	0	1.77	1.77
4N2514	GEAR	1	470.60	470.60	0	470.60	470.60
4N4169	STUD	2	6.88	13.76	0	6.88	13.76
4N8150	SPRING	1	11.21	11.21	0	11.21	11.21
4P7581	CLIP	1	5.18	5.18	0	5.18	5.18
4P7581	CLIP	2	5.18	10.36	0	5.18	10.36
4P7581	CLIP	1	5.18	5.18	0	5.18	5.18
4P8134	CLIP	1	5.42	5.42	0	5.42	5.42
5000480	ELEMENT-FUEL	1	25.79	25.79	0	25.79	25.79
5145319	HARNESS AS-E	1	378.08	378.08	0	378.08	378.08
5490534	VALVE GP-AIR	1	181.11	181.11	0	181.11	181.11
561-3002	ALTERNATOR G	1	1,806.90	1,806.90	0	1,806.90	1,806.90
568-5663	HARNESS AS-E	1	2,054.28	2,054.28	0	2,054.28	2,054.28
571-3086	HARNESS AS-W	1	44.09	44.09	0	44.09	44.09
5763697	BOLT-HEX HEA	3	4.31	12.93	0	4.31	12.93
5980418	GASKET-FLY H	1	48.31	48.31	0	48.31	48.31
5D6523	CLIP	1	6.32	6.32	0	6.32	6.32
5E8771	O RING	1	24.70	24.70	0	24.70	24.70
5M2894	WASHER 3/8	2	0.45	0.90	0	0.45	0.90
5M2894	WASHER 3/8	2	0.45	0.90	0	0.45	0.90
5M2894	WASHER 3/8	4	0.45	1.80	0	0.45	1.80
5M2894	WASHER 3/8	4	0.45	1.80	0	0.45	1.80
5M2894	WASHER 3/8	4	0.45	1.80	0	0.45	1.80
5M2894	WASHER 3/8	2	0.45	0.90	0	0.45	0.90
5M2894	WASHER 3/8	11	0.45	4.95	0	0.45	4.95
5M2894	WASHER 3/8	5	0.45	2.25	0	0.45	2.25
5M2894	WASHER 3/8	3	0.45	1.35	0	0.45	1.35
5M2894	WASHER 3/8	6	0.45	2.70	0	0.45	2.70

5M2894	WASHER 3/8	5	0.45	0	2.25
5M2894	WASHER 3/8	17	0.45	0	7.65
5M2894	WASHER 3/8	11	0.45	0	4.95
5M2894	WASHER 3/8	1	0.45	0	0.45
5M2894	WASHER 3/8	3	0.45	0	1.35
5M2894	WASHER 3/8	3	0.45	0	1.35
5M2894	WASHER 3/8	7	0.45	0	3.15
5M2894	WASHER 3/8	2	0.45	0	0.90
5M2894	WASHER 3/8	4	0.45	0	1.80
5M2894	WASHER 3/8	1	0.45	0	0.45
5M2894	WASHER 3/8	5	0.45	0	2.25
5M2894	WASHER 3/8	2	0.45	0	0.90
5M2894	WASHER 3/8	2	0.45	0	0.90
5M2894	WASHER 3/8	5	0.45	0	2.25
5M2894	WASHER 3/8	8	0.45	0	3.60
5M2894	WASHER 3/8	2	0.45	0	0.90
5M2894	WASHER 3/8	3	0.45	0	1.35
5M2894	WASHER 3/8	1	0.45	0	0.45
5M2894	WASHER 3/8	4	0.45	0	1.80
5M2894	WASHER 3/8	4	0.45	0	1.80
5M2894	WASHER 3/8	2	0.45	0	0.90
5P0537	WASHER 1/4"	2	0.35	0	0.70
5P0537	WASHER 1/4"	2	0.35	0	0.70
5P0840	SEAL-O-RING	1	6.27	0	6.27
5P0840	SEAL-O-RING	1	6.27	0	6.27
5P4255	BOLT	8	0.62	0	4.96
5P5756	SEAL O RING	1	12.74	0	12.74
5S0385	PLUG	1	10.28	0	10.28
6I3624	PLATE THRUST	2	27.57	0	55.14
6K0806	STRAP-CABLE	1	0.45	0	0.45
6V0852	CAP	1	5.40	0	5.40
6V1197	SEAL	1	25.67	0	25.67
6V3250	SEAL O RING	1	1.31	0	1.31
6V3250	SEAL O RING	1	1.31	0	1.31
6V3250	SEAL O RING	1	1.31	0	1.31
6V3251	SEAL O RING	1	1.52	0	1.52
6V3683	SEAL O RING	1	8.88	0	8.88
6V3830	SEAL O RING	1	15.76	0	15.76
6V3965	NIPPLE A	1	27.25	0	27.25
6V5063	SEAL O RING	1	1.93	0	1.93
6V5063	SEAL O RING	1	1.93	0	1.93
6V5063	SEAL O RING	1	1.93	0	1.93
6V5063	SEAL O RING	1	1.93	0	1.93
6V5839	WASHER-HARD	1	0.53	0	0.53
6V5839	WASHER-HARD	1	0.53	0	0.53
6V6609	SEAL	2	1.46	0	2.92
6V6609	SEAL	1	1.46	0	1.46
6V6609	SEAL	1	1.46	0	1.46
6V6609	SEAL	2	1.46	0	2.92
6V6609	SEAL	2	1.46	0	2.92

Part Number	Description	Quantity	Unit Price	Total Price	Quantity	Unit Price	Total Price
0V0009	SEAL	1	1.46	1.46	0	1.46	0
6V6609	SEAL	1	1.46	1.46	0	1.46	0
6V6609	SEAL	1	1.46	1.46	0	1.46	0
6V6609	SEAL	1	1.46	1.46	0	1.46	0
6V6609	SEAL	1	1.46	1.46	0	1.46	0
6V7350	SEAL	1	23.62	23.62	0	23.62	0
6V8676	SEAL-O-RING	1	12.01	12.01	0	12.01	0
6V9027	SEAL-O-RING	1	1.13	1.13	0	1.13	0
7E4342	GASKET	1	13.12	13.12	0	13.12	0
7J6285	SEAL	1	5.80	5.80	0	5.80	0
7K1181	STRAP CABLE	1	0.49	0.49	0	0.49	0
7K1181	STRAP CABLE	9	0.49	4.41	0	4.41	0
7K1181	STRAP CABLE	3	0.49	1.47	0	1.47	0
7L6580	SEAL O RING	2	3.26	6.52	0	6.52	0
8C5230	SEAL O RING	2	19.19	38.38	0	38.38	0
8J4351	SEAL-O-RING	1	13.88	13.88	0	13.88	0
8L2777	O RING	6	5.27	31.62	0	31.62	0
8L2777	O RING	12	5.27	63.24	0	63.24	0
8S9191	BOLT 3/8-16X 4	2	1.84	3.68	0	3.68	0
8S9191	BOLT 3/8-16X 4	6	1.84	11.04	0	11.04	0
8T0328	WASHER	2	0.26	0.52	0	0.52	0
8T4121	WASHER-HARD	4	0.64	2.56	0	2.56	0
8T4224	WASHER	1	0.45	0.45	0	0.45	0
8T4224	WASHER	4	0.45	1.80	0	1.80	0
8T4224	WASHER	1	0.45	0.45	0	0.45	0
8T4224	WASHER	1	0.45	0.45	0	0.45	0
8T4896	WASHER	1	0.47	0.47	0	0.47	0
8T4896	WASHER	2	0.47	0.94	0	0.94	0
8T8737	WHITE PLUG	20	0.48	9.60	0	9.60	0
8T8737	WHITE PLUG	6	0.48	2.88	0	2.88	0
8T8737	WHITE PLUG	3	0.48	1.44	0	1.44	0
8T9527	SEAL	1	26.59	26.59	0	26.59	0
8T9588	SEAL	1	3.11	3.11	0	3.11	0
8T9655	MOUNT	8	2.82	22.56	0	22.56	0
9L8925	BOLT	12	0.27	3.24	0	3.24	0
9M0164	CLAMP	1	5.24	5.24	0	5.24	0
9M1974	WASHER 5/16	4	0.37	1.48	0	1.48	0
9M1974	WASHER 5/16	2	0.37	0.74	0	0.74	0
9M1974	WASHER 5/16	4	0.37	1.48	0	1.48	0
9M1974	WASHER 5/16	4	0.37	1.48	0	1.48	0
9M1974	WASHER 5/16	2	0.37	0.74	0	0.74	0
9M1974	WASHER 5/16	6	0.37	2.22	0	2.22	0
9M1974	WASHER 5/16	4	0.37	1.48	0	1.48	0
9M1974	WASHER 5/16	2	0.37	0.74	0	0.74	0
9M1974	WASHER 5/16	3	0.37	1.11	0	1.11	0
9M1974	WASHER 5/16	3	0.37	1.11	0	1.11	0
9M1974	WASHER 5/16	2	0.37	0.74	0	0.74	0
9M1974	WASHER 5/16	4	0.37	1.48	0	1.48	0
9M1974	WASHER 5/16	3	0.37	1.11	0	1.11	0
9N0869	WASHER	8	0.71	5.68	0	5.68	0

9N5085	CLAMP	2	55.75	0	111.50
9N5085	CLAMP	2	55.75	0	111.50
9X2038	WASHER	3	0.49	0	1.47
9X2038	WASHER	3	0.49	0	1.47
9Y6089	GASKET	1	5.42	0	5.42
9Y6089	GASKET	1	5.42	0	5.42

Total Estimated Parts: 50,406.77

Parts Summary

Labor

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
SHP-1*-83-**	SHOP SVC LABOR	120	180.00	0	21,600.00

Total Estimated Labor: 21,600.00

Labor Summary

Misc Summary

Segment 11 Total: 72,006.77

SEGMENT: 12 REPLACE SHORT BLOCK (510 1200)
 NOTES:
 REPLACE BLOCK WITH NEW REMAN SHORT BLOCK
 STRIP AND SEND OUT BLOCK FOR MACHINE WORK AND
 INSERT UPDATES - REASSEMBLE SHORT BLOCK

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
1795410	PLUG	25	11.62	0	290.50
30R-0424	BLOCK GP-SHO	1	23,062.83	0	23,062.83
30R-0424	CORE	1	8,029.07	0	0.00
3615417	INSERT LINER	6	96.28	0	577.68

Total Estimated Parts: 23,931.01

Labor

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
SHP-1*-83-**	SHOP SVC LABOR	36	180.00	0	6,480.00

Total Estimated Labor: 6,480.00

Labor Summary

Misc

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
#OM-1*-**-**	ENGINE BLOCK MACHINING	1	5,000.00	0	5,000.00

Total Estimated Misc: 5,000.00

Segment 12 Total: 35,411.01

SEGMENT: 13 REMV RECONDITION & INSTL RADIATOR (022 1353)
 NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
1213307	MOUNT AS	4	35.41	0	141.64

1214343	SEAL-O-RING	1	1.20	0	1.20
1570670	CAP-DUST	1	5.40	0	5.40
1772215	STRAP-DUAL C	1	3.35	0	3.35
1808424	SEAL-O-RING	2	1.26	0	2.52
1808424	SEAL-O-RING	1	1.26	0	1.26
2636342	CLIP	1	19.36	0	19.36
2899139	CLAMP-BAND	4	5.69	0	22.76
2M9780	O-RING BOSS -10	1	1.63	0	1.63
2S4078	O-RING BOSS -20	1	2.58	0	2.58
3235917	SEAL-(AMOCs)	10	66.94	0	669.40
3729122	CORE AS-AFCL	1	6,326.93	0	6,326.93
3874364	CORE AS RTDR	10	1,371.39	0	13,713.90
3D2824	O-RING BOSS -12	1	2.03	0	2.03
3J1907	O-RING BOSS -6	1	1.36	0	1.36
4D7388	CLIP	3	8.62	0	25.86
4D9517	CLIP	3	8.73	0	26.19
4J5477	ORFS ORING -4	5	1.26	0	6.30
5416637	CLIP-LOOP	2	35.09	0	70.18
5526085	HOSE AS.	1	45.43	0	45.43
5526086	HOSE AS.	1	47.01	0	47.01
5526087	HOSE AS.	1	39.26	0	39.26
5827227	HOSE AS.	1	51.34	0	51.34
5827229	HOSE AS.	1	51.41	0	51.41
5P6264	GROMMET	1	8.43	0	8.43
5P7483	M-SEAL STK	5	23.12	0	115.60
5P9297	CLIP	11	6.41	0	70.51
6032195	HOSE AS.	1	69.12	0	69.12
6D7128	SEAL O RING	3	1.08	0	3.24
6I2435	SPACER	10	19.01	0	190.10
6L8617	CAP 7-LB PRESSURE	1	26.59	0	26.59
6V3250	SEAL O RING	1	1.31	0	1.31
6V3250	SEAL O RING	2	1.31	0	2.62
6V5063	SEAL O RING	2	1.93	0	3.86
6V6609	SEAL	1	1.46	0	1.46
6V6609	SEAL	2	1.46	0	2.92
6V8397	ORFS ORING -6	1	1.34	0	1.34
6V8400	ORFS ORING -20	1	1.85	0	1.85
6V9027	SEAL-O-RING	1	1.13	0	1.13
7M8485	O-RING BOSS -16	1	2.23	0	2.23
7T8331	MOUNTING	4	41.66	0	166.64
7Y1976	CM HOSE STK	101	0.19	0	19.19
8C3446	VALVE	1	27.13	0	27.13
8T4121	WASHER-HARD	22	0.64	0	14.08
8T4226	WASHER	8	2.98	0	23.84
9Y9236	BODY AS	1	49.41	0	49.41
Total Estimated Parts:					22,080.90

Parts Summary**Labor**

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
SHP-1J-83-5M	SHOP SVC LABOR	24	180.00	0	4,320.00

Labor Summary**Misc Summary****Segment 13 Total:** 26,400.90**SEGMENT: 15** RECONDITION AFTERTREATMENT SYSTEM (020 108U)
NOTES:**Parts**

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
124-6257	CLAMP HOSE	8	2.17	0	17.36
1246275	CLAMP-HOSE	2	1.08	0	2.16
1898772	SPACER	1	26.43	0	26.43
1S0994	CLIP	4	6.01	0	24.04
1S1015	CLIP	2	8.85	0	17.70
2147567	SEAL-O-RING	2	4.83	0	9.66
2147568	SEAL-O RING	2	5.16	0	10.32
2147568	SEAL-O RING	3	5.16	0	15.48
2287088	SEAL-O-RING	1	4.90	0	4.90
2287089	SEAL-O-RING	2	5.11	0	10.22
2287100	SEAL-O RING	1	4.89	0	4.89
2287101	SEAL-O-RING	1	5.24	0	5.24
2304014	RECEPTACLE A	1	8.00	0	8.00
2304014	RECEPTACLE A	1	8.00	0	8.00
2385080	SEAL-O-RING	1	6.04	0	6.04
2818812	RECEPTACLE A	1	6.73	0	6.73
2842728	SENSOR GP-PR	1	215.30	0	215.30
2901993	STRAP-CABLE	17	1.21	0	20.57
2915204	LOCKNUT HEX	6	2.35	0	14.10
2934967	STUD-TAPERLO	6	14.26	0	85.56
2946118	SENSOR GP-PR	1	215.30	0	215.30
2953099	PLUG-SPARK(PK-QTY)	1	17.22	0	17.22
2956244	WIRE AS	1	149.48	0	149.48
2967724	COIL AS.	1	185.76	0	185.76
2986488	SENSOR GP	1	215.30	0	215.30
2D0388	GROMMET	2	7.95	0	15.90
2K3219	SCREW	2	0.21	0	0.42
3189355	CLIP-CABLE T	1	1.67	0	1.67
3203062	SENSOR GP-PR	1	210.90	0	210.90
3279287	HOSE-AIR	2	46.61	0	93.22
3296729	GASKET	1	4.50	0	4.50
330-8196	SEAL-O-RING	2	5.24	0	10.48
3306719	SENSOR GP-PR	1	215.30	0	215.30
3319208	VALVE GP-SOL	2	282.46	0	564.92
3421490	PLATE-INFO	1	3.63	0	3.63
3460335	CLAMP-BAND	2	32.51	0	65.02
3460335	CLAMP-BAND	2	32.51	0	65.02
3483392	BODY AS	1	1,249.13	0	1,249.13

Part Number	Description	Quantity	Unit Price	Total Price
3403423	GASKET	2	7.08	14.16
3524756	WIRE AS-HEAT	1	106.60	106.60
3576062	SHIELD AS	1	537.10	537.10
3650162	CONNECTOR-SP	2	13.31	26.62
3652226	HOSE AS	1	346.14	346.14
3653006	ACTUATOR GP-	1	600.45	600.45
3688614	HARNESS AS-W	1	731.27	731.27
3709171	BELLOWS AS	1	1,848.50	1,848.50
3711871	CLAMP	2	261.11	522.22
3717982	BELLOWS AS	1	1,339.70	1,339.70
3727077	LINE AS HYBR	1	128.15	128.15
3727078	LINE AS-HYBR	1	139.42	139.42
3727079	LINE AS-HYBR	1	125.68	125.68
3735283	SENSOR GP-TE	1	432.80	432.80
3744768	SENSOR GP-TE	1	432.80	432.80
3783178	SEAL	1	16.29	16.29
3803896	HARNESS AS-W	1	93.88	93.88
3892659	HOSE AS	1	376.27	376.27
3899429	HOSE AS	1	449.11	449.11
3900645	KIT-FILTER A	1	7,988.08	7,988.08
3915262	GASKET	1	12.55	12.55
3993183	CLAMP	2	31.38	62.76
3S2093	TIE	6	0.26	1.56
4152415	HOSE-AIR	2	9.84	19.68
4152415	HOSE-AIR	1	9.84	9.84
4182073	GASKET AS	1	4.98	4.98
4233277	KIT-COVER	1	11.42	11.42
4250385	FILTER AS-DE	1	6.33	6.33
4288808	CLAMP-HOSE	4	2.08	8.32
4333677	HEAD AS-COMB	1	2,782.09	2,782.09
4492091	HOSE-COOLANT	1	4.05	4.05
4492092	HOSE-COOLANT	1	2.34	2.34
456-0726	MANIFOLD AS-	1	518.14	518.14
4859752	INJECTOR AS-	1	405.38	405.38
4882652	SLEEVE	10	3.08	30.80
4D6434	CLIP	1	19.39	19.39
5086175	HOSE	1	26.60	26.60
5086176	HOSE	1	28.13	28.13
5245527	HARNESS AS-W	1	1,337.13	1,337.13
5280527	MANIFOLD GP	1	569.67	569.67
5746790	RELAY AS-SS	1	114.03	114.03
591-2386	PUMP GP-DEF	1	1,755.41	1,755.41
5P4295	CLIP	2	9.67	19.34
6V3250	SEAL O RING	1	1.31	1.31
6V8523	CM-HOSE	666	0.09	59.94
6V9027	SEAL-O-RING	2	1.13	2.26
7K1181	STRAP CABLE	21	0.49	10.29
7K1181	STRAP CABLE	18	0.49	8.82
7L6326	CLIP	1	11.34	11.34
8M2773	CLIP	2	8.52	17.04

4 17.96 0 71.84
Total Estimated Parts: 27,983.89

Labor

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
SHP-1J-83-5M	SHOP SVC LABOR	24	180.00	0	4,320.00
Total Estimated Labor:					4,320.00

Labor Summary

Segment 15 Total: 32,303.89

SEGMENT: 20 REMOVE & INSTALL HYDRAULIC CYLINDER (010 9701)
 NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
1506783	PIN AS	1	430.32	0	430.32
1511215	PIN AS.	4	274.32	0	1,097.28
3096931	HYDRO-10W-5 GAL	8	135.01	0	1,080.08
3G0910	CAP	1	381.93	0	381.93
3G0911	SHIM	28	4.01	0	112.28
4656502	FILTER-HYDRA	2	78.34	0	156.68
7X0851	NUT	4	3.52	0	14.08
8T0672	BOLT	4	17.52	0	70.08
3096931	CAT HYDO ADV 10W	8	118.27	0	946.16
Total Estimated Parts:					4,288.89

Parts Summary

Labor

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
SHP-1*-83-**	SHOP SVC LABOR	24	180.00	0	4,320.00
Total Estimated Labor:					4,320.00

Labor Summary

Misc

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
#OM-1*-**-**	RECHROME	1	1,120.00	0	1,120.00
Total Estimated Misc:					1,120.00

Misc Summary

Segment 20 Total: 9,728.89

SEGMENT: 21 RECONDITION LIFT/HOIST CYLINDER (020 5102)
 NOTES:
 LIFT CYLINDER, RECONDITION CYLINDER.
 TO INCLUDE:
 DISASSEMBLE, INSPECT AND RESEAL. TEST AFTER
 REPAIRS.

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
0950879	PIN SPRING	1	6.73	0	6.73
1S3311	RING	2	20.04	0	40.08

2939092	KIT-SEAL-P.C	1	271.58	0	271.58
7J1309	BEARING	1	184.44	0	184.44
Total Estimated Parts:					502.83

Parts Summary

Labor

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
SHP-1*-83-**	SHOP SVC LABOR	12	180.00	0	2,160.00
Total Estimated Labor:					2,136.00

Labor Summary

Misc

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
Total Estimated Misc:					1,120.00

Misc Summary RE-CHROME

Segment 21 Total: 3,758.83

SEGMENT: 22 RECONDITION STEERING CYL (020 4303)
 NOTES:
 STEERING CYLINDERS, RECONDITION.
 TO INCLUDE:
 DISASSEMBLY, INSPECTION, RESEAL AND TEST AFTER
 REPAIRS.

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
1S3311	RING	2	20.04	0	40.08
2440972	KIT-SEAL-H.C	2	176.10	0	352.20
7J1309	BEARING	2	184.44	0	368.88
Total Estimated Parts:					761.16

Parts Summary

Labor

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
SHP-1*-83-**	SHOP SVC LABOR	16	180.00	0	2,880.00
Total Estimated Labor:					2,880.00

Labor Summary

Misc

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
Total Estimated Misc:					1,120.00

Misc Summary RE-CHROME

Segment 22 Total: 4,761.16

SEGMENT: 23 RECONDITION HYD CONTROL VALVE (020 9926)
 NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
0966166	WASHER	4	0.26	0	1.04
1121817	VALVE	1	95.60	0	95.60

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
1234750	VALVE GP-CFR	2	118.38	0	236.76
2147568	O-RING BOSS -6	1	5.16	0	5.16
2287089	SEAL-O-RING	2	5.11	0	10.22
2451319	HOSE AS.	1	77.65	0	77.65
2519993	HOSE AS.	1	83.98	0	83.98
3J1907	O-RING BOSS -6	8	1.32	0	10.56
3J7354	O-RING BOSS -4	1	1.18	0	1.18
4J0520	SEAL-O-RING	2	2.53	0	5.06
5P9297	CLIP	3	6.41	0	19.23
6V0852	CAP	2	5.40	0	10.80
6V3965	NIPPLE A	1	27.25	0	27.25
6V8397	ORFS ORING -6	14	1.34	0	18.76
7S4244	CLIP	1	11.01	0	11.01
8T4121	WASHER-HARD	10	0.64	0	6.40

Total Estimated Parts: 620.66

Labor

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
SHP-1*-83-**	SHOP SVC LABOR	24	180.00	0	4,320.00

Total Estimated Labor: 4,320.00

Labor Summary

Segment 23 Total: 4,940.66

SEGMENT: 26 REPLACE PISTON PUMP (510 5070)

NOTES:
PARTS AND LABOR NEEDED TO REPLACE THE FAN,
IMPLEMENT AND STEERING PUMP.

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
1357935	SEAL-O-RING	1	8.08	0	8.08
1757904	SEAL-O-RING	1	7.71	0	7.71
3333805	PUMP-GP-PS-7	1	4,599.87	0	4,599.87
4644876	PUMP GP-PS-B	1	5,761.29	0	5,761.29

Total Estimated Parts: 10,376.95

Parts Summary

Labor

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
SHP-1*-83-**	SHOP SVC LABOR	2	180.00	0	360.00

Total Estimated Labor: 360.00

Labor Summary

Misc Summary

Segment 26 Total: 10,736.95

SEGMENT: 27 REPLACE PILOT PUMP (510 5085)

NOTES:
PARTS AND LABOR NEEDED TO REPLACE THE PILOT PUMP.

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
1H6227	RING	1	5.92	0	5.92
3333788	PUMP GP-PS-B	1	2,545.07	0	2,545.07
Total Estimated Parts:					2,550.99

Parts Summary

Labor

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
SHP-1*-83-**	SHOP SVC LABOR	3	180.00	0	540.00
Total Estimated Labor:					540.00

Labor Summary

Misc Summary

Segment 27 Total: 3,090.99

SEGMENT: 28 REPLACE HYDRAULIC FAN MOTOR (510 1386)
NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
20R8520	MOTOR GP-PLF	1	3,855.22	0	3,855.22
20R8520	CORE	1	2,075.87	0	0.00
Total Estimated Parts:					3,855.22

Parts Summary

Labor

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
SHP-1*-83-**	SHOP SVC LABOR	6	180.00	0	1,080.00
Total Estimated Labor:					1,080.00

Labor Summary

Misc Summary

Segment 28 Total: 4,935.22

SEGMENT: 29 WELD . (062 0000)
NOTES:
WELD FRAME AND WEAR AREAS INCL FRAME AND UNDER AXLES
BUILD AND BORE LINKAGE AS NEEDED

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
Total Estimated Parts:					5,000.00

Parts Summary PINS AND BUSHINGS

Labor

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
SHP-1*-83-**	SHOP SVC LABOR	111	180.00	0	19,980.00
Total Estimated Labor:					19,980.00

Labor Summary

Misc

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
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Total Estimated Misc:**Misc Summary** STEEL AND MATERIALS**Segment 29 Total:** 30,980.00**SEGMENT: 30** REMOVE & INSTALL TRANS & TRANSFER GEARS (010 3002)
NOTES:**Parts**

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
0951678	O-RING	1	6.16	0	6.16
10R5176	JOINT GP	1	2,871.98	0	2,871.98
10R5176	CORE	1	1,546.44	0	0.00
10R5177	JOINT GP	1	2,774.40	0	2,774.40
10R5177	CORE	1	1,493.90	0	0.00
10R5181	JOINT GP	1	4,709.41	0	4,709.41
10R5181	CORE	1	2,535.84	0	0.00
1593945	BEARING	1	664.75	0	664.75
1H8278	SEAL	1	7.59	0	7.59
2D8540	SEAL	2	33.62	0	67.24
2H3933	SEAL	1	5.90	0	5.90
3375270	ELEMENT AS-X	1	90.47	0	90.47
3B8489	ADAPTER STR	1	2.27	0	2.27
5K3968	RETAINER	1	474.03	0	474.03
7X2553	BOLT	8	2.81	0	22.48
9W9930	MOUNT ASSY	6	66.01	0	396.06
8T9572	CAT TRANS/DRIVE TR	5	119.94	0	599.70
Total Estimated Parts:					12,692.44

Parts Summary**Labor**

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
SHP-1J-83-5M	SHOP SVC LABOR	40	180.00	0	7,200.00
Total Estimated Labor:					7,200.00

Labor Summary**Misc Summary****Segment 30 Total:** 19,892.44**SEGMENT: 31** RECONDITION TRANS & TRANSFER GEARS (020 3002)
NOTES:**Parts**

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
1067798	BEARING	2	66.41	0	132.82
1082735	RING LOCK	1	50.45	0	50.45
1082736	RING-LOCK	2	53.93	0	107.86
1124511	PIN SPRING	4	1.38	0	5.52
1240501	CONE-SPL	2	303.74	0	607.48
1240502	CUP-SPL-TAP	2	90.95	0	181.90

1303300	CLIP	3	16.98	0	50.94
1325789	CLIP	1	7.58	0	7.58
1325789	CLIP	5	7.58	0	37.90
1332904	RING-RETAIN	1	14.04	0	14.04
1334292	SEAL	2	66.75	0	133.50
1364839	LOCK	5	3.45	0	17.25
1364841	GASKET	1	46.64	0	46.64
1376224	SPACER	1	78.04	0	78.04
175-7895	SEAL-O-RING	1	4.77	0	4.77
1784640	CONE	2	213.99	0	427.98
1784641	CUP	2	76.53	0	153.06
1M9351	SPRING	1	69.67	0	69.67
1N5410	RING	1	23.23	0	23.23
1P0014	RING	1	4.84	0	4.84
1P3958	BEARING-NEED	4	53.97	0	215.88
1P9261	RING	1	46.35	0	46.35
1S9989	PIN	6	18.51	0	111.06
2042281	TIE-WRAP	1	2.13	0	2.13
2048000	MOUNT-TIE WR	1	7.65	0	7.65
2147568	O-RING BOSS -6	1	5.16	0	5.16
2147568	O-RING BOSS -6	1	5.16	0	5.16
2147568	O-RING BOSS -6	1	5.16	0	5.16
2287093	SEAL-O-RING	2	6.91	0	13.82
2339748	DISC-FRICTIO	6	125.78	0	754.68
2346707	DISC-FRICTIO	5	73.09	0	365.45
2385078	O-RING BOSS -2	1	4.16	0	4.16
2385080	O-RING BOSS -8	1	6.04	0	6.04
2385080	O-RING BOSS -8	1	6.04	0	6.04
2385082	SEAL-O-RING	1	8.41	0	8.41
2385084	SEAL-O-RING	2	9.79	0	19.58
2443114	VALVE GP-MDL	5	312.15	0	1,560.75
2566453	SENSOR GP-TE	1	56.33	0	56.33
2669266	RETAINER	2	56.43	0	112.86
269-7885	SEAL-O-RING	1	27.83	0	27.83
2697852	SEAL-O-RING	5	5.79	0	28.95
2825042	DISC-THRUST	16	26.40	0	422.40
2D8363	SEAL O RING	1	19.53	0	19.53
2H3933	SEAL	2	5.90	0	11.80
2H6489	RACE	1	98.08	0	98.08
2H6490	ROLLER A	1	134.66	0	134.66
2K4472	O RING	1	6.86	0	6.86
2M9780	O-RING BOSS -10	1	1.63	0	1.63
2S4663	SEAL O RING	1	2.17	0	2.17
3181179	SENSOR GP-SP	2	190.37	0	380.74
3181179	SENSOR GP-SP	1	190.37	0	190.37
3346034	BEARING AS-R	2	493.58	0	987.16
3398928	PLUG-ORIFICE	1	2.77	0	2.77
3398928	PLUG-ORIFICE	1	2.77	0	2.77
3523968	CLIP-LADDER	1	24.23	0	24.23
3571126	SHIM PACK	2	150.89	0	301.78

3730700	SPRING-DISC	3	57.04	0	171.12
3747463	CAP-SEAL	1	1.53	0	1.53
3756965	SPRING	24	11.46	0	275.04
3870101	SPRING	12	20.62	0	247.44
3930721	GASKET	5	9.84	0	49.20
3D2824	O-RING BOSS -12	1	2.03	0	2.03
3D8317	RING	1	0.47	0	0.47
3J0634	SEAL	1	7.50	0	7.50
3J1907	O-RING BOSS -6	2	1.36	0	2.72
3J1907	O-RING BOSS -6	2	1.36	0	2.72
3J1907	O-RING BOSS -6	2	1.36	0	2.72
3K0360	O-RING BOSS -8	2	1.49	0	2.98
3K0360	O-RING BOSS -8	1	1.49	0	1.49
3L9409	CUP	2	41.60	0	83.20
3L9410	CONE	2	72.10	0	144.20
3P2792	SEAL RING	1	58.19	0	58.19
3P2793	SEAL RING	4	76.40	0	305.60
3P2794	SEAL RING	4	69.66	0	278.64
3P3321	SEAL	2	82.43	0	164.86
3P3743	RING	1	11.14	0	11.14
3P4050	SPACER	1	3.49	0	3.49
3S2093	TIE	1	0.26	0	0.26
3S2708	PIN	13	5.62	0	73.06
4523974	HARNES AS -	1	514.36	0	514.36
4B9880	BALL	1	0.38	0	0.38
4F4097	RING	1	4.57	0	4.57
4M2381	SPRING	1	4.25	0	4.25
4S8598	SCREEN AS	1	15.75	0	15.75
5J1086	SEAL O RING	1	9.79	0	9.79
5M2054	BEARING A	10	16.49	0	164.90
5M2057	SEAL	1	2.17	0	2.17
5M2894	WASHER 3/8	20	0.45	0	9.00
5M2894	WASHER 3/8	14	0.45	0	6.30
5M2894	WASHER 3/8	1	0.45	0	0.45
5M6126	BEARING A	4	20.86	0	83.44
5M6187	RING	1	16.73	0	16.73
5M7925	BEARING A	8	37.17	0	297.36
5P0403	BEARING	1	26.83	0	26.83
5P2587	SEAL O RING	1	20.04	0	20.04
5P2587	SEAL O RING	1	20.04	0	20.04
5P7818	SEAL	1	28.68	0	28.68
5P8286	SEAL O RING	1	28.03	0	28.03
6B6863	DOWEL	1	1.26	0	1.26
6D7889	SEAL	6	14.26	0	85.56
6F0156	RING	1	15.50	0	15.50
6S1753	RING	1	7.40	0	7.40
6T6052	PLUG	1	9.54	0	9.54
6V0836	RING	3	20.63	0	61.89
6V0852	CAP	5	5.40	0	27.00
6V0852	CAP	2	5.40	0	10.80

6V0973	SEAL	1	28.31	0	28.31
6V3965	NIPPLE A	1	27.25	0	27.25
6V5839	WASHER-HARD	8	0.53	0	4.24
6V5839	WASHER-HARD	19	0.53	0	10.07
6V5839	WASHER-HARD	9	0.53	0	4.77
6Y3484	BEARING	3	142.36	0	427.08
6Y5793	RING SEAL	2	98.06	0	196.12
6Y6328	SHIM	1	157.53	0	157.53
7B3039	SPRING	1	8.85	0	8.85
7D8636	CONE-BIG	1	62.43	0	62.43
7D8637	CUP BEARING	1	40.60	0	40.60
7K1181	STRAP CABLE	7	0.49	0	3.43
7L2181	SEAL O RING	1	9.72	0	9.72
8E8304	DISC	18	8.37	0	150.66
8E8316	DISC	8	11.92	0	95.36
8H2768	PLUG	1	9.55	0	9.55
8J8783	VALVE	1	3.10	0	3.10
8L2777	O RING	5	5.27	0	26.35
8M4390	SEAL O RING	4	7.56	0	30.24
8M5253	SEAL O RIN	1	2.93	0	2.93
8M7160	MAGNET	3	7.14	0	21.42
8P4617	SEAL	1	59.05	0	59.05
8S9104	RING-RETAINI	2	17.96	0	35.92
8T0722	BOLT	10	1.20	0	12.00
8T0722	BOLT	18	1.20	0	21.60
8T1141	RING	2	19.93	0	39.86
8T3298	SEAL	1	4.16	0	4.16
8T5414	STUD	4	8.23	0	32.92
9F3788	RING	1	13.22	0	13.22
9M1503	RING	1	23.55	0	23.55
9M1974	WASHER 5/16	16	0.37	0	5.92
9M1974	WASHER 5/16	2	0.37	0	0.74
9M2095	RING	1	17.14	0	17.14
9M4355	DAMPER	19	4.78	0	90.82
9S1343	PLUG	1	5.56	0	5.56
9S7949	CUP	1	36.09	0	36.09
9S7950	CONE	1	55.21	0	55.21
9W9856	DISC A	10	351.45	0	3,514.50
9X4609	SEAL	1	3.35	0	3.35
9X7743	SEAL	1	71.43	0	71.43
38364	LOCTITE 2892 TB50M	2	27.56	0	55.12

Total Estimated Parts: 16,913.97

Parts Summary

Labor

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
SHP-1*-83-**	SHOP SVC LABOR	68	180.00	0	12,240.00

Total Estimated Labor: 12,240.00

Labor Summary

Segment 31 Total: 29,153.97

SEGMENT: 32 REPAIR WHEEL SPINDLE HOUSING (023 4234)
 NOTES:
 REPLACE DAMAGED PLANETARY GEARS
 SEND SPINDLE AND HOUSING FOR MACHINE WORK

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
1378843	GEAR-RING	2	4,043.70	0	8,087.40
237-0972	GEAR-SUN	2	1,118.05	0	2,236.10
2370974	GEAR-PLANET	6	2,091.49	0	12,548.94
Total Estimated Parts:					22,872.44

Labor Summary

Misc

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
#OM-1*-**-**	MACHINE WORK	2	1,500.00	0	3,000.00
Total Estimated Misc:					3,000.00

Segment 32 Total: 25,872.44

SEGMENT: 33 SEPARATE & CONNECT TORQUE CONV (029 3101)
 NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
4H6730	SEAL	1	17.63	0	17.63
Total Estimated Parts:					17.63

Parts Summary

Labor

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
SHP-1*-83-**-**	SHOP SVC LABOR	6	180.00	0	1,080.00
Total Estimated Labor:					1,080.00

Labor Summary

Misc Summary

Segment 33 Total: 1,097.63

SEGMENT: 34 RECONDITION TORQUE CONV (020 3101)
 NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
1305300	CLIP	1	16.98	0	16.98
1324452	GASKET	1	6.48	0	6.48
1324458	SHIM PACK	2	218.64	0	437.28
1324463	SLEEVE	1	225.52	0	225.52

Part Number	Description	Quantity	Unit Price	Quantity	Unit Price
1337133	RACE-ROLLER	1	108.75	0	108.75
1337134	BEARING-RACE	1	226.91	0	226.91
1552270	PLUG KT CONN	1	5.42	0	5.42
1844271	SPRING-FREEW	13	7.01	0	91.13
1D4327	SEAL	2	14.04	0	28.08
1T0786	BEARING	3	145.38	0	436.14
1T0795	RING	3	19.69	0	59.07
1T0807	RACE	4	55.01	0	220.04
1T0847	PIN	1	4.87	0	4.87
1T0895	RING	1	11.90	0	11.90
1T0896	RING	1	74.11	0	74.11
1T1356	RING-SEAL	1	58.97	0	58.97
1T1401	RING-SEAL	1	27.64	0	27.64
1T1410	ROLLER	13	9.17	0	119.21
1T1423	CAM	1	1,257.52	0	1,257.52
1T1616	WASHER	1	36.92	0	36.92
1T1639	RING	1	80.78	0	80.78
1T1910	PLATE	2	276.79	0	553.58
2056051	SEAL-O-RING	2	17.51	0	35.02
2147568	O-RING BOSS -6	2	5.16	0	10.32
2165342	VALVE GP-MDL	1	297.28	0	297.28
2385084	SEAL-O-RING	1	9.79	0	9.79
2864365	DISC FRICTIO	3	174.54	0	523.62
2R0239	SEAL	1	8.96	0	8.96
3098477	BEARING-SPL	1	247.55	0	247.55
3154128	DISC-FRICTIO	2	131.49	0	262.98
3J7354	O-RING BOSS -4	1	1.18	0	1.18
3S1284	RING	1	40.36	0	40.36
3T6246	RING-SEAL	4	38.50	0	154.00
468-3266	VALVE GP	2	490.67	0	981.34
4H6730	SEAL	1	17.63	0	17.63
4J0524	SEAL-O-RING	1	3.39	0	3.39
5D5957	SEAL	1	26.14	0	26.14
5K9065	RING	1	19.30	0	19.30
5P2503	CUP-ROLLER	4	47.62	0	190.48
5P2504	BEARING-CONE	4	126.70	0	506.80
5P4116	WASHER	2	0.59	0	1.18
6D7889	SEAL	2	14.26	0	28.52
6H6043	RING	1	19.85	0	19.85
6V0852	CAP	3	5.40	0	16.20
6V3935	RING	1	4.21	0	4.21
6V3965	NIPPLE A	1	27.25	0	27.25
6V5839	WASHER-HARD	36	0.53	0	19.08
6V7423	BEARING A	1	250.30	0	250.30
6V9176	BEARING	1	347.86	0	347.86
7D1979	SEAL	4	16.61	0	66.44
7G0141	RING SEAL	2	39.52	0	79.04
7L9061	SEAL-O-RING	5	6.62	0	33.10
8E2882	GEAR	1	62.63	0	62.63
8H3981	RING	1	2.19	0	2.19

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
8J6815	PLUG	1	14.47	0	14.47
8M4443	SEAL O RING	1	6.19	0	6.19
8M4989	SEAL O RIN	1	11.64	0	11.64
8S3371	RING	1	34.63	0	34.63
8T4121	WASHER-HARD	3	0.64	0	1.92
8T4121	WASHER-HARD	8	0.64	0	5.12
8T4224	WASHER	6	0.45	0	2.70
8T8737	WHITE PLUG	5	0.48	0	2.40
9M9936	SEAL O RING	1	11.45	0	11.45
9P0217	SCREEN AS	1	21.16	0	21.16
9S4368	RING-RETAINI	2	12.90	0	25.80
9U9100	RACE	1	593.05	0	593.05
9X4605	SEAL	1	42.19	0	42.19
9X6772	STRAP	1	1.34	0	1.34
Total Estimated Parts:					9,184.29

Labor

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
SHP-1*-83-**	SHOP SVC LABOR	32	180.00	0	5,760.00
Total Estimated Labor:					5,760.00

Labor Summary

Segment 34 Total: 14,944.29

SEGMENT: 36 REPLACE TRANS OIL PUMP WITH NEW (510 3066 WN)
NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
1H6227	RING	1	5.92	0	5.92
4251283	PUMP GP-GR 3	1	3,962.29	0	3,962.29
5K9090	ORFS ORING -16	3	1.67	0	5.01
7M8485	O-RING BOSS -16	2	2.23	0	4.46
Total Estimated Parts:					3,977.68

Parts Summary**Labor**

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
SHP-1J-83-5M	SHOP SVC LABOR	4	180.00	0	720.00
Total Estimated Labor:					720.00

Labor Summary**Misc Summary**

Segment 36 Total: 4,697.68

SEGMENT: 37 REPLACE TC/TRANS OIL COOLER WITH CAT REMAN (510 1375 WRE)
NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
0R8411	CORE AS	1	3,437.31	0	3,437.31

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
1058901	GASKET	2	6.76	0	13.52
1P3709	D-RING SEAL -32	1	4.89	0	4.89
3J1907	O-RING BOSS -6	1	1.32	0	1.32
4J0527	SEAL O RING	2	3.90	0	7.80
Total Estimated Parts:					3,464.84

Parts Summary**Labor**

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
SHP-1J-83-5M	SHOP SVC LABOR	8	180.00	0	1,440.00
Total Estimated Labor:					1,440.00

Labor Summary**Misc Summary**

Segment 37 Total: 4,904.84

SEGMENT: 40 REMOVE & INSTALL AXLE HSG ASSY FRONT AXLE (010 3260 FAX)
NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
8T9572	CAT TRANS/DRIVE TR	10	119.94	0	1,199.40
Total Estimated Parts:					1,199.40

Parts Summary**Labor**

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
SHP-1J-83-5M	SHOP SVC LABOR	20	180.00	0	3,600.00
Total Estimated Labor:					3,600.00

Labor Summary**Misc Summary**

Segment 40 Total: 4,799.40

SEGMENT: 41 RECONDITION AXLE HSG ASSY FRONT AXLE (020 3260 FAX)
NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
1186606	PLATE-OUTER	10	495.23	0	4,952.30
1211257	RING	1	6.42	0	6.42
1250965	RING	2	0.34	0	0.68
1268182	CUP	1	401.41	0	401.41
1334292	SEAL	1	66.75	0	66.75
1378837	BUSHING	2	190.05	0	380.10
1378856	PIN	1	84.86	0	84.86
1434512	CONE	2	948.49	0	1,896.98
1444524	CUP-DUST	1	58.69	0	58.69
1481546	CONE	2	964.19	0	1,928.38
1547997	SHIM PACK	1	37.81	0	37.81

1000310	BOLT	24	6.92	0	166.08
1628284	BOLT	6	3.19	0	19.14
1649326	SHIM-PACK	1	278.25	0	278.25
1652135	CONE	1	966.77	0	966.77
1752853	SHIM-PACK	2	97.47	0	194.94
1782991	BOLT-HEX HEA	29	13.66	0	396.14
1853653	WASHER THRUS	2	56.87	0	113.74
1924744	BOLT	2	0.58	0	1.16
1H6227	RING	1	5.92	0	5.92
1H8171	SEAL	2	1.93	0	3.86
1S3889	WASHER	2	21.98	0	43.96
1T0479	RING	2	12.01	0	24.02
2010737	DISC-FRICTIO	8	241.37	0	1,930.96
2394258	BEARING - SL	6	456.99	0	2,741.94
2394259	WASHER - THR	12	21.53	0	258.36
2H3932	SEAL	1	2.29	0	2.29
2R0098	SEAL O RING	2	16.08	0	32.16
3979376	BOLTHEX HEAD	16	12.39	0	198.24
3J1907	O-RING BOSS -6	1	1.32	0	1.32
3J1907	O-RING BOSS -6	2	1.32	0	2.64
3K0360	O-RING BOSS -8	2	1.49	0	2.98
3K0360	O-RING BOSS -8	2	1.49	0	2.98
4B9373	CONE	1	220.34	0	220.34
4B9374	CUP	1	64.45	0	64.45
5244099	SEAL-D-RING	2	16.99	0	33.98
5244100	SEAL-D RING	2	20.27	0	40.54
5D6298	CUP	2	517.91	0	1,035.82
5F1678	SEAL	2	2.16	0	4.32
5J1086	SEAL O RING	1	9.79	0	9.79
5M6592	CUP	1	162.34	0	162.34
5P4484	PLUG	1	59.01	0	59.01
5P8119	SEAL	2	7.47	0	14.94
5P8119	SEAL	2	7.47	0	14.94
6B4852	CONE	1	714.44	0	714.44
6D0692	SEAL O RING	2	10.55	0	21.10
6M1637	BEARING-CONE	1	454.68	0	454.68
6M1638	CUP	1	120.78	0	120.78
6V8281	CUP	2	504.34	0	1,008.68
7D4719	SPRING	2	152.29	0	304.58
7D4721	RETAINER	2	166.48	0	332.96
7M8485	O-RING BOSS -16	2	2.23	0	4.46
7M8485	O-RING BOSS -16	2	2.23	0	4.46
7V8346	GUIDE	8	20.89	0	167.12
8C8992	BOLT	16	1.63	0	26.08
8M3837	PLUG	2	53.46	0	106.92
8R0052	NUT STAKE	1	120.32	0	120.32
8T0336	FITTING	1	2.55	0	2.55
8T3013	SEAL	1	18.81	0	18.81
8T4121	WASHER-HARD	8	0.64	0	5.12
8V3609	SPRING	8	20.01	0	160.08

9FZ101	SCREW	2	5.90	0	11.80
9G5321	SEAL G	2	274.49	0	548.98
9H6832	SEAL	2	19.30	0	38.60
9J4782	PROTECTOR	2	0.74	0	1.48
9M2076	RING	2	26.10	0	52.20
9M5024	SEAL O RING	1	7.80	0	7.80
38657	LOCTITE HI FL GM F	2	20.03	0	40.06
Total Estimated Parts:					23,136.76

Parts Summary**Labor**

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
SHP-1*-83-**	SHOP SVC LABOR	90	180.00	0	16,200.00
Total Estimated Labor:					16,200.00

Labor Summary**Misc Summary**

Segment 41 Total: 39,336.76

SEGMENT: 43 REMOVE & INSTALL AXLE HSG ASSY REAR AXLE (010 3260 RAX)
NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
8T9572	CAT TRANS/DRIVE TR	10	119.94	0	1,199.40
Total Estimated Parts:					1,199.40

Labor

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
SHP-1J-83-5M	SHOP SVC LABOR	25	180.00	0	4,500.00
Total Estimated Labor:					4,500.00

Labor Summary

Segment 43 Total: 5,699.40

SEGMENT: 44 RECONDITION AXLE HSG ASSY REAR AXLE (020 3260 RAX)
NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
1211257	RING	1	6.42	0	6.42
1268182	CUP	1	401.41	0	401.41
1334292	SEAL	1	66.75	0	66.75
1378837	BUSHING	2	190.05	0	380.10
1378856	PIN	1	84.86	0	84.86
1434512	CONE	2	948.49	0	1,896.98
1444524	CUP-DUST	1	58.69	0	58.69
1481546	CONE	2	964.19	0	1,928.38
1547997	SHIM PACK	1	37.81	0	37.81
1608510	BOLT	54	6.92	0	373.68
1608510	BOLT	24	6.92	0	166.08
1644175	PLATE-THRUST	1	839.24	0	839.24

1049320	SHIM-PACK	1	278.25	0	278.25
1652135	CONE	1	966.77	0	966.77
1752853	SHIM-PACK	2	97.47	0	194.94
1782991	BOLT-HEX HEA	29	13.66	0	396.14
1853653	WASHER THRUS	2	56.87	0	113.74
1924744	BOLT	2	0.58	0	1.16
1H6227	RING	1	5.92	0	5.92
1K6853	FITTING	2	2.68	0	5.36
1S3889	WASHER	2	21.98	0	43.96
1T0479	RING	2	12.01	0	24.02
2206043	BEARING-SLEE	2	655.02	0	1,310.04
2394258	BEARING - SL	6	456.99	0	2,741.94
2394259	WASHER - THR	12	21.53	0	258.36
2D6533	SEAL O RING	1	9.45	0	9.45
2H3932	SEAL	1	2.29	0	2.29
2R0098	SEAL O RING	2	16.08	0	32.16
3979376	BOLTHEX HEAD	16	12.39	0	198.24
3J1907	O-RING BOSS -6	1	1.32	0	1.32
3J1907	O-RING BOSS -6	2	1.32	0	2.64
3K0360	O-RING BOSS -8	2	1.49	0	2.98
3K0360	O-RING BOSS -8	2	1.49	0	2.98
4B9373	CONE	1	220.34	0	220.34
4B9374	CUP	1	64.45	0	64.45
5D6298	CUP	2	517.91	0	1,035.82
5F1678	SEAL	2	2.16	0	4.32
5J1086	SEAL O RING	1	9.79	0	9.79
5M6592	CUP	1	162.34	0	162.34
5P4484	PLUG	1	59.01	0	59.01
5S0085	BEARING	2	246.49	0	492.98
6B4852	CONE	1	714.44	0	714.44
6D0692	SEAL O RING	2	10.55	0	21.10
6M1637	BEARING-CONE	1	454.68	0	454.68
6M1638	CUP	1	120.78	0	120.78
6V8281	CUP	2	504.34	0	1,008.68
7D4719	SPRING	2	152.29	0	304.58
7D4721	RETAINER	2	166.48	0	332.96
7M8485	O-RING BOSS -16	5	2.23	0	11.15
8C8992	BOLT	16	1.63	0	26.08
8M3837	PLUG	2	53.46	0	106.92
8R0052	NUT STAKE	1	120.32	0	120.32
8T0336	FITTING	1	2.55	0	2.55
8T0441	BOLT	12	1.70	0	20.40
8T3013	SEAL	1	18.81	0	18.81
8T4121	WASHER-HARD	12	0.64	0	7.68
8T4121	WASHER-HARD	8	0.64	0	5.12
9G5321	SEAL G	2	274.49	0	548.98
9H6832	SEAL	2	19.30	0	38.60
9M5024	SEAL O RING	1	7.80	0	7.80
9M6097	RING	3	19.49	0	58.47
38657	LOCTITE HI FL GM F	4	20.03	0	80.12

Total Estimated Parts:

18,892.33

Parts Summary**Labor**

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
SHP-1*-83-**	SHOP SVC LABOR	98	180.00	0	17,640.00
Total Estimated Labor:					17,640.00

Labor Summary**Misc Summary****Segment 44 Total:**

36,532.33

SEGMENT: 45 REPAIR AXLE HSG SUPPORT/TRUN (023 3268)
 NOTES:
 MACHINE FOR FOR TRUNNIONS FRONT AND REAR

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
Total Estimated Parts:					0.00

Labor

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
SHP-1J-83-5M	SHOP SVC LABOR	8	178.00	0	1,424.00
Total Estimated Labor:					1,424.00

Labor Summary**Misc**

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
#OM-1*-**-**	OUTSIDE LABOR	2	3,650.00	0	7,300.00
Total Estimated Misc:					7,300.00

Segment 45 Total:

8,724.00

SEGMENT: 47 RECONDITION PARK BRK (020 4267)
 NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
1706712	RING-BACKUP	3	26.69	0	80.07
1711391	SEAL-BRAKE	3	25.20	0	75.60
1771483	SEAL-LIP TYP	1	129.55	0	129.55
1843677	PLATE-REACTI	3	394.28	0	1,182.84
2H2665	SEAL	1	5.80	0	5.80
2M0849	WASHER	24	1.20	0	28.80
3J1907	O-RING BOSS -6	4	1.36	0	5.44
3K2518	BEARING	1	68.05	0	68.05
3K2556	RING	1	24.32	0	24.32
5330811	SPRING	9	41.25	0	371.25
6239120	DISC AS-FRIC	4	246.74	0	986.96
7K4942	SCREW	1	7.27	0	7.27
7K9204	SEAL	3	12.23	0	36.69
8H8257	SEAL-O-RING	1	14.14	0	14.14

Total Estimated Parts:

3,016.78

Labor

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
SHP-1*-83-**	SHOP SVC LABOR	8	180.00	0	1,440.00
Total Estimated Labor:					1,440.00

Labor Summary**Segment 47 Total:**

4,456.78

SEGMENT: 50 REPAIR ELECTRIC SYSTEM (023 1400)

NOTES:

REPAIR ELECTRICAL SYSTEM - REPLACE BATTERIES,
CABLES AND DAMAGED HARNESSSES**Parts**

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
1028802	RECPTACLE KT	2	5.21	0	10.42
1152422	BATTERY	4	253.67	0	1,014.68
1152422	CORE	4	20.80	0	0.00
1181277	CABLE A	2	91.87	0	183.74
1231373	PLUG A	6	0.64	0	3.84
1305300	CLIP	2	16.98	0	33.96
1466747	FILM	1	5.43	0	5.43
1712215	BRKR AS-CKT 150AMP	1	62.65	0	62.65
1880157	TERMINAL AS-	1	41.61	0	41.61
1880158	TERMINAL AS-	1	58.08	0	58.08
1989562	COVER-TERMIN	1	5.40	0	5.40
1989562	COVER-TERMIN	1	5.40	0	5.40
1H3244	LOCK WASHER	2	0.20	0	0.40
1M6119	BOLT	4	4.01	0	16.04
1M6120	NUT	4	0.32	0	1.28
2042281	TIE-WRAP	68	2.13	0	144.84
2042281	TIE-WRAP	7	2.13	0	14.91
2048000	MOUNT-TIE WR	62	7.65	0	474.30
2048000	MOUNT-TIE WR	7	7.65	0	53.55
2085021	LAMP GP-SIGN	1	132.40	0	132.40
2139100	ALARM AS-BAC	1	208.45	0	208.45
2213525	GROMMET	6	15.17	0	91.02
2771873	CLIP-LADDER	1	28.39	0	28.39
2942319	COVER-TERMIN	3	14.27	0	42.81
3010091	COVER-TERMIN	3	10.98	0	32.94
3010091	COVER-TERMIN	1	10.98	0	10.98
3064129	STRAP AS.	1	114.11	0	114.11
3289944	BOOT- JCT BL	1	3.07	0	3.07
3304419	COVER-TERMIN	1	7.95	0	7.95
3375175	STRAP AS.	1	98.11	0	98.11
3429671	RECEPTACLE A	1	137.19	0	137.19
345-0513	HARNESS AS	1	530.18	0	530.18
352-3964	CLIP-LADDER	1	24.35	0	24.35
352-3966	CLIP-LADDER	2	25.01	0	50.02
3608170	HARNESS AS-R	1	810.31	0	810.31

3007094	FILM				
		1	9.59	0	9.59
3723030	CABLE AS	1	112.66	0	112.66
3746428	CABLE AS	1	162.58	0	162.58
3812621	MOUNT-AXIAL	10	7.76	0	77.60
3P5414	GROMMET	2	7.59	0	15.18
3S2093	TIE	18	0.26	0	4.68
3S2093	TIE	2	0.26	0	0.52
3S2093	TIE	1	0.26	0	0.26
4250488	CABLE AS	1	464.84	0	464.84
4250489	CABLE AS	1	190.76	0	190.76
4250490	CABLE AS	1	188.31	0	188.31
4250493	CABLE AS	1	163.94	0	163.94
4250498	CABLE AS	1	260.96	0	260.96
4250510	HARNESS AS	1	121.70	0	121.70
4501096	HARNESS AS-M	1	3,541.25	0	3,541.25
4E5724	WASHER	2	0.97	0	1.94
4P7581	CLIP	1	5.18	0	5.18
4P8134	CLIP	1	5.42	0	5.42
4S1962	CLIP	6	8.93	0	53.58
5M2894	WASHER 3/8	3	0.45	0	1.35
5P4115	WASHER	8	0.41	0	3.28
5P4116	WASHER	4	0.59	0	2.36
5P9085	CLIP	1	4.77	0	4.77
602-7858	STRAP AS	1	88.48	0	88.48
6G2256	CLAMP	1	23.78	0	23.78
6V0683	GROMMET	3	19.86	0	59.58
6V0683	GROMMET	2	19.86	0	39.72
7F0560	WASHER	2	1.82	0	3.64
7K-1181	STRAP CABLE	3	0.49	0	1.47
7K1181	STRAP CABLE	30	0.49	0	14.70
7K1181	STRAP CABLE	1	0.49	0	0.49
7K1181	STRAP CABLE	24	0.49	0	11.76
7N0719	SWITCH A	1	111.58	0	111.58
7T4924	COVER	1	8.00	0	8.00
7T4925	COVER	1	8.00	0	8.00
7T9987	COVER	1	3.04	0	3.04
7T9988	COVER	1	3.04	0	3.04
7X0605	WASHER	1	1.18	0	1.18
7X4780	GROMMET	2	7.85	0	15.70
8C5917	TERMINAL A	1	23.33	0	23.33
8F1434	LOCK WASHER	2	0.15	0	0.30
8L8413	TIE	3	0.45	0	1.35
8S2634	COVER A	1	25.30	0	25.30
8T0122	NUT	2	1.70	0	3.40
8T4121	WASHER-HARD	7	0.64	0	4.48
8T4121	WASHER-HARD	9	0.64	0	5.76
8T4121	WASHER-HARD	14	0.64	0	8.96
8T4224	WASHER	5	0.45	0	2.25
8T4896	WASHER	2	0.47	0	0.94
8T9757	TERMINAL A	1	23.49	0	23.49

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
8X5489	SLEEVE	5	13.50	0	67.50
8X5489	SLEEVE	7	13.50	0	94.50
8X5489	SLEEVE	4	13.50	0	54.00
9D3767	PLUG	1	2.84	0	2.84
9G0003	COVER-TERMINAL,BLK	1	4.77	0	4.77
9G0004	COVER,TERMINAL-RED	1	4.77	0	4.77
9G2758	LOCKOUT SWIT	1	48.83	0	48.83
9X4519	BOOT	1	4.77	0	4.77
9X6763	TERMINAL A	1	25.19	0	25.19
9X7344	GROMMET	2	7.27	0	14.54
9X7345	GROMMET	1	6.91	0	6.91
9X8256	WASHER	3	0.35	0	1.05
Total Estimated Parts:					10,668.91

Labor

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
SHP-1*-83-**	SHOP SVC LABOR	32	180.00	0	5,760.00
Total Estimated Labor:					5,760.00

Labor Summary

Segment 50 Total: 16,428.91

SEGMENT: 54 REPLACE HYDR HOSES (510 5057)
NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
1195708	CLIP	1	12.27	0	12.27
1P3704	D-RING SEAL -20	2	3.22	0	6.44
2042281	TIE-WRAP	5	2.13	0	10.65
2042281	TIE-WRAP	12	2.13	0	25.56
2350923	HOSE AS.	1	54.80	0	54.80
2486406	HOSE ASSEMBLY	1	56.97	0	56.97
3112166	HOSE AS.	1	87.03	0	87.03
3159042	HOSE AS	1	260.06	0	260.06
3159043	HOSE AS.	1	211.03	0	211.03
3159044	HOSE AS.	1	218.05	0	218.05
3159046	HOSE AS	1	252.21	0	252.21
3159392	HOSE AS.	1	52.66	0	52.66
3159393	HOSE AS.	1	47.13	0	47.13
3453753	MOUNT-DUAL T	5	18.30	0	91.50
3722496	HOSE AS.	1	55.28	0	55.28
3722497	HOSE AS.	1	54.91	0	54.91
3722498	HOSE AS.	1	59.81	0	59.81
3722500	HOSE AS.	1	72.77	0	72.77
3725871	HOSE AS.	1	276.80	0	276.80
3739245	HOSE AS.	1	71.73	0	71.73
3739246	HOSE AS.	1	176.80	0	176.80
3739247	HOSE AS.	1	187.89	0	187.89
3739249	HOSE AS.	1	101.97	0	101.97
3739250	HOSE AS.	1	99.13	0	99.13

Item ID	Description	Quantity	Unit Price	Quantity	Unit Price
3751447	HOSE AS.	1	68.94	0	68.94
3755125	HOSE AS.	1	469.55	0	469.55
3755126	HOSE AS.	1	346.77	0	346.77
3756998	HOSE AS.	1	70.57	0	70.57
3756999	HOSE AS.	1	71.87	0	71.87
3757000	HOSE AS.	1	72.21	0	72.21
3757003	HOSE AS.	1	65.57	0	65.57
3757004	HOSE AS.	1	65.34	0	65.34
3757005	HOSE AS.	1	61.38	0	61.38
3757006	HOSE AS.	1	59.79	0	59.79
3757007	HOSE AS.	1	50.85	0	50.85
3757008	HOSE AS.	1	68.75	0	68.75
3757009	HOSE AS.	1	70.96	0	70.96
3757010	HOSE AS.	1	71.19	0	71.19
3766913	HOSE AS.	5	108.94	0	544.70
3766923	HOSE AS.	1	53.27	0	53.27
3766924	HOSE AS.	2	61.38	0	122.76
3766925	HOSE AS.	1	61.51	0	61.51
3766926	HOSE AS.	1	61.51	0	61.51
3778834	HOSE AS.	1	82.94	0	82.94
3778839	HOSE AS.	1	48.93	0	48.93
3780444	HOSE AS.	1	48.52	0	48.52
3785852	HOSE AS.	1	120.16	0	120.16
3785853	HOSE AS.	1	117.55	0	117.55
3785854	HOSE AS.	1	101.24	0	101.24
3785864	HOSE AS.	1	79.44	0	79.44
3785865	HOSE AS.	1	135.05	0	135.05
3785866	HOSE AS.	1	103.62	0	103.62
3785906	HOSE AS.	1	61.06	0	61.06
3785907	HOSE AS.	1	58.26	0	58.26
3787071	HOSE AS.	1	49.26	0	49.26
3787072	HOSE AS.	1	80.58	0	80.58
3787073	HOSE AS.	1	216.96	0	216.96
3787074	HOSE AS.	1	278.88	0	278.88
3787075	HOSE AS.	1	391.58	0	391.58
3789306	HOSE AS.	1	50.94	0	50.94
3789963	HOSE AS.	1	180.28	0	180.28
3789973	HOSE AS.	1	53.40	0	53.40
3789974	HOSE AS.	1	49.97	0	49.97
3789975	HOSE AS.	1	85.73	0	85.73
3789978	HOSE AS.	1	85.26	0	85.26
3791634	HOSE AS.	1	83.76	0	83.76
3792210	HOSE AS.	1	289.44	0	289.44
3792211	HOSE AS.	1	425.38	0	425.38
3792214	HOSE AS.	1	170.88	0	170.88
3803467	HOSE AS.	1	303.95	0	303.95
3803468	HOSE AS.	1	301.92	0	301.92
3803469	HOSE AS.	1	428.77	0	428.77
3803470	HOSE AS.	1	321.31	0	321.31
3803472	HOSE AS.	1	232.94	0	232.94

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
3821590	HOSE AS.	1	184.05	0	184.05
3949237	HOSE AS	2	240.66	0	481.32
3J1907	O-RING BOSS -6	3	1.32	0	3.96
4154049	HOSE AS.	1	51.11	0	51.11
4154050	HOSE AS.	1	56.66	0	56.66
4221999	HOSE AS.	1	218.64	0	218.64
4222003	HOSE AS.	1	272.45	0	272.45
4222004	HOSE AS.	1	227.04	0	227.04
4271229	HOSE AS.	1	54.41	0	54.41
4271230	HOSE AS	1	61.28	0	61.28
4360149	BELT	1	20.35	0	20.35
4392452	HOSE AS	1	155.79	0	155.79
4392464	HOSE AS.	1	90.64	0	90.64
4392467	HOSE AS.	1	128.16	0	128.16
4J0520	SEAL-O-RING	2	2.53	0	5.06
4J0520	SEAL-O-RING	2	2.53	0	5.06
4J0520	SEAL-O-RING	4	2.53	0	10.12
5288947	HOSE AS.	1	137.01	0	137.01
5288954	HOSE AS.	1	163.90	0	163.90
5K9090	ORFS ORING -16	2	1.67	0	3.34
5K9090	ORFS ORING -16	2	1.67	0	3.34
5P-1295	CM-HOSE STK	17	1.85	0	31.45
5P1292	CM-HOSE STK	1	1.34	0	1.34
5P8444	GROMMET	4	46.75	0	187.00
6V8397	ORFS ORING -6	4	1.34	0	5.36
7M8485	O-RING BOSS -16	2	2.23	0	4.46
7M8485	O-RING BOSS -16	2	2.23	0	4.46
9X8250	CLIP	1	5.13	0	5.13
Total Estimated Parts:					12,664.38

Parts Summary

Labor

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
SHP-1J-83-5M	SHOP SVC LABOR	40	180.00	0	7,200.00
Total Estimated Labor:					7,200.00

Labor Summary

Misc Summary

Segment 54 Total: 19,864.38

SEGMENT: 70 REMOVE & INSTALL CAB (010 7301)
NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
1178131	MOUNT	8	61.43	0	491.44
Total Estimated Parts:					491.44

Labor

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
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Labor Summary

Segment 70 Total: 3,371.44

SEGMENT: 88 PERFORM PRODUCT UPDATE ON PRODUCT UPDATE PROGRAM IF REQUIRED (595
 7570 IK)
 NOTES:
 REQUIRED PARTS UPDATES.

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
0619455	SEAL	1	14.61	0	14.61
0S0699	STUD	1	4.78	0	4.78
0T0055	BOLT 3/8-16X4 1/4	3	1.91	0	5.73
1018917	STUD	1	9.29	0	9.29
1058901	GASKET	1	6.76	0	6.76
1075769	SEAL O RING	1	8.35	0	8.35
1271960	SCREW	2	3.28	0	6.56
1395872	CONNECTOR	1	18.36	0	18.36
1425867	SEAL GP-CSHF	1	110.38	0	110.38
1607271	SEAL-PRESS I	1	52.68	0	52.68
1634565	SEAL-O-RING	2	3.92	0	7.84
1669144	GASKET	1	101.46	0	101.46
1751366	STUD-BOLT	2	12.93	0	25.86
1R0749	FUEL FILTER	1	27.15	0	27.15
2006345	MOUNT-SWIVEL	1	6.56	0	6.56
203-3940	SEAL-O-RING	2	2.70	0	5.40
2042281	TIE-WRAP	2	2.13	0	4.26
2633891	PLUG-CAVITY	1	36.08	0	36.08
2901993	STRAP-CABLE	5	1.21	0	6.05
2971813	SCREW-HEAD	12	3.82	0	45.84
2P1293	LOCKNUT	1	18.66	0	18.66
3349645	SLEEVE-COVER	4	32.39	0	129.56
3K0360	O-RING BOSS -8	1	1.49	0	1.49
3S2093	TIE	15	0.26	0	3.90
4587194	ADAPTER-LUBE	1	32.40	0	32.40
4622056	HOSE AS.	1	81.78	0	81.78
4622057	PLATE	1	91.20	0	91.20
4622058	HOSE AS.	1	54.77	0	54.77
4656701	HOUSING-FRON	1	3,583.02	0	3,583.02
4734847	BONNET	1	660.69	0	660.69
4784904	HOSE	1	281.37	0	281.37
4784905	HOSE	1	242.34	0	242.34
4882652	SLEEVE	10	3.08	0	30.80
4882889	VALVE GP-PRE	1	274.75	0	274.75
4N0683	DOWEL	2	12.22	0	24.44
5390117	SENSOR AS-NO	1	976.58	0	976.58
5390118	SENSOR AS-NO	1	976.58	0	976.58
5652488	PLATE	1	76.11	0	76.11

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
5848135	FILTER-DEF	1	46.98	0	46.98
5C2890	NUT	2	0.20	0	0.40
5K9090	ORFS ORING -16	1	1.67	0	1.67
6V8398	ORFS ORING -8	3	1.37	0	4.11
6V8398	ORFS ORING -8	1	1.37	0	1.37
6V8632	CONNECTOR	1	10.49	0	10.49
6V9746	ORFS ORING -12	1	1.52	0	1.52
6V9833	ORFS CAP -16	1	18.90	0	18.90
6V9838	TEE	1	46.75	0	46.75
6V9851	ELBOW	1	28.61	0	28.61
7J6285	SEAL	1	5.80	0	5.80
7J9108	ORFS ORING -10	3	1.46	0	4.38
7K1181	STRAP CABLE	15	0.49	0	7.35
7X0531	WASHER	1	4.50	0	4.50
7X7729	WASHER	4	1.05	0	4.20
8C8493	UNION	1	27.19	0	27.19
8T4136	BOLT	4	0.76	0	3.04
8T9527	SEAL	1	26.59	0	26.59
9K0416	STUD	1	11.87	0	11.87
9X8256	WASHER	2	0.35	0	0.70
Total Estimated Parts:					8,556.78

Labor Summary

Segment 88 Total: 8,556.78

SEGMENT: 89 TEST & ADJUST MACHINE (203 7000)
 NOTES:
 TEST, CALBRATE AND ADJUST AFTER REPAIRS
 TOP OFF ALL FLUIDS

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
BULK821	OILS AND FLUIDS	1	5,000.00	0	5,000.00
Total Estimated Parts:					5,000.00

Labor

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
SHP-1J-83-5M	SHOP SVC LABOR	8	178.00	0	1,424.00
Total Estimated Labor:					1,424.00

Labor Summary

Segment 89 Total: 6,424.00

SEGMENT: 90 PREPARE FOR TRANSPORT . (05A 0000)
 NOTES:
 ON SITE PREP AND CLEAN FOR TRANSPORT TO SHOP.

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
Total Estimated Parts:					0.00

Labor

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
SHP-1J-83-5M	SHOP SVC LABOR	30	180.00	0	5,400.00
Total Estimated Labor:					5,400.00

Labor Summary

Segment 90 Total: 5,400.00

SEGMENT: 91 REMOVE & INSTALL COMPACTOR WHEEL BEFORE DISASSEMBLY (010 4206 ND)
NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
Total Estimated Parts:					0.00

Labor

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
SHP-1J-83-5M	SHOP SVC LABOR	20	180.00	0	3,600.00
Total Estimated Labor:					3,600.00

Labor Summary

Segment 91 Total: 3,600.00

SEGMENT: 92 TRANSPORT MACHINE (052 7000)
NOTES:
TRANSPORT MACHINE TO AND FROM SITE.

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
Total Estimated Parts:					0.00

Labor Summary**Misc**

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
HAU-**-**-**	INTERNAL HAUL	2	3,500.00	0	7,000.00
Total Estimated Misc:					7,000.00

Misc Summary

Segment 92 Total: 7,000.00

SEGMENT: 93 REMOVE & INSTALL COMPACTOR WHEEL AFTER REPAIR (010 4206 ZR)
NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
Total Estimated Parts:					0.00

Labor

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
SHP-1J-83-5M	SHOP SVC LABOR	20	180.00	0	3,600.00
Total Estimated Labor:					3,600.00

Labor Summary

Segment 93 Total: 3,600.00

SEGMENT: 94 PREPARE MACHINE . (196 0000)
 NOTES:
 PREPARE FOR SERVICE AT SITE AFTER REBUILD.

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
Total Estimated Parts:					0.00

Labor

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
SHP-1J-83-5M	SHOP SVC LABOR	20	180.00	0	3,600.00
Total Estimated Labor:					3,600.00

Labor Summary

Segment 94 Total: 3,600.00

SEGMENT: 98 SALES TAX 7.75% SALES TAX (TAX 775)
 NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
Total Estimated Parts:					0.00

Labor Summary

Misc

Item Number	Description	Qty	Unit Price	Discount%	Ext Price
TAX-**-**-**	SALES TAX	1	23,518.35	0	23,518.35
Total Estimated Misc:					23,518.35

Misc Summary

Segment 98 Total: 23,518.35

SEGMENT: 99 CREDIT TO/FOR NAT-MLP-5656 (665 N656)
 NOTES:

Parts

Part Number	Description	Qty	Unit Price	Discount%	Ext Price
Total Estimated Parts:					-10,595.02

Labor Summary

Segment 99 Total: -10,595.02

Total Segments: 560,004.90

SUB TOTAL (BEFORE TAXES) 560,004.94

THIS ESTIMATE IS BASED ON LABOR RATES, PARTS PRICES, AND CONDITION OF THE MACHINE EXISTING ON THE DATE OF THE ESTIMATE INDICATED ABOVE. THE CUSTOMER WILL BE INFORMED OF ANY REVISIONS IN LABOR RATES, PARTS PRICES OR ADDITIONAL WORK REQUIRED BEFORE THE WORK IS STARTED. UNLESS OTHERWISE SPECIFIED, THIS ESTIMATE DOES NOT INCLUDE TRAVEL TIME AND MILEAGE, FREIGHT, SHIPPING CHARGES, ENVIRONMENTAL FEE OR TAXES WHERE APPLICABLE. THIS ESTIMATE IS EFFECTIVE FOR 30 DAYS FROM THE DATE INDICATED ABOVE.

ATTACHMENT C
SOURCEWELL COOPERATIVE CONTRACT #011723-CAT

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Contract begins on next page.



Solicitation Number: RFP # 011723

CONTRACT

This Contract is between Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and **Caterpillar Inc.**, 100 NE Adams Street, Peoria, IL 61629 (Supplier).

Sourcewell is a State of Minnesota local government unit and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) that offers cooperative procurement solutions to government entities. Participation is open to eligible federal, state/province, and municipal governmental entities, higher education, K-12 education, nonprofit, tribal government, and other public entities located in the United States and Canada. Sourcewell issued a public solicitation for **Heavy Construction Equipment with Related Attachments and Technology** from which Supplier was awarded a contract.

Supplier desires to contract with Sourcewell to provide equipment, products, or services to Sourcewell and the entities that access Sourcewell's cooperative purchasing contracts (Participating Entities).

1. TERM OF CONTRACT

- A. EFFECTIVE DATE. This Contract is effective upon the date of the final signature below.
- B. EXPIRATION DATE AND EXTENSION. This Contract expires April 14, 2027, unless it is cancelled sooner pursuant to Article 22. This Contract may be extended one additional year upon the request of Sourcewell and written agreement by Supplier.
- C. SURVIVAL OF TERMS. Notwithstanding any expiration or termination of this Contract, all payment obligations incurred prior to expiration or termination will survive, as will the following: Articles 11 through 14 survive the expiration or cancellation of this Contract. All other rights will cease upon expiration or termination of this Contract.

2. EQUIPMENT, PRODUCTS, OR SERVICES

- A. EQUIPMENT, PRODUCTS, OR SERVICES. Supplier will provide the Equipment, Products, or Services as stated in its Proposal submitted under the Solicitation Number listed above. Supplier's Equipment, Products, or Services Proposal (Proposal) is attached and incorporated into this Contract.

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Pursuant to Section 10(b), Supplier will subcontract certain obligations under this Contract to its dealers. Only those dealers that sign a Participation Agreement with Supplier obligating them to comply with the terms of this Contract will be eligible to provide Equipment, Products, or Services as a subcontractor under this Contract. In the event there is no dealer who has entered into a Participation Agreement available to provide Equipment, Products, or Services to a Participating Entity, Supplier will be under no obligation to provide Equipment, Products, or Services to such Participating Entity under this Contract. Supplier will provide a copy of this Contract to its dealers that would normally service Participating Entities and invite such dealers to enter into a Participation Agreement as a subcontractor of Supplier under the terms of this Contract.

All Equipment and Products provided under this Contract must be new and the current model. Supplier may offer close-out or refurbished Equipment or Products if they are clearly indicated in Supplier's product and pricing list. Unless agreed to by the Participating Entities in advance, Equipment or Products must be delivered as operational to the Participating Entity's site.

This Contract offers an indefinite quantity of sales, and while substantial volume is anticipated, sales and sales volume are not guaranteed.

B. **WARRANTY.** Supplier warrants that all Equipment, Products, and Services furnished are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Equipment, Products, and Services are suitable for and will perform in accordance with the ordinary use for which they are intended. Supplier's dealers and distributors must agree to assist the Participating Entity in reaching a resolution in any dispute over warranty terms with the manufacturer. Any manufacturer's warranty that extends beyond the expiration of the Supplier's warranty will be passed on to the Participating Entity.

C. **DEALERS, DISTRIBUTORS, AND/OR RESELLERS.** Upon Contract execution and throughout the Contract term, Supplier must provide to Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers relative to the Equipment, Products, and Services offered under this Contract, which will be incorporated into this Contract by reference. It is the Supplier's responsibility to ensure Sourcewell receives the most current information.

3. PRICING

All Equipment, Products, or Services under this Contract will be priced at or below the percentage list discount stated in the supplier's proposal.

Upon request made to a participating CAT dealer, from a Participating Entity identifying themselves as a Sourcewell member by providing their Sourcewell member number and contract number; formal quotes will list all costs, including all delivery expenses, such as freight and permits (when required).

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Alternatively, Participating Entities may choose to make their own transportation arrangements. In such case, there would be no delivery charges from the local participating Cat dealer.

Regardless of the payment method chosen by the Participating Entity, the total cost associated with any purchase option of the Equipment, Products, or Services must always be disclosed in the pricing quote to the applicable Participating Entity at the time of purchase.

A. SHIPPING AND SHIPPING COSTS. All delivered Equipment and Products must be properly packaged. Damaged Equipment and Products may be rejected. If the damage is not readily apparent at the time of delivery, Supplier must permit the Equipment and Products to be returned within a reasonable time at no cost to Sourcewell or its Participating Entities. Participating Entities reserve the right to inspect the Equipment and Products at a reasonable time after delivery where circumstances or conditions prevent effective inspection of the Equipment and Products at the time of delivery. In the event of the delivery of nonconforming Equipment and Products, the Participating Entity will notify the Supplier as soon as possible and the Supplier will replace nonconforming Equipment and Products with conforming Equipment and Products that are acceptable to the Participating Entity.

Supplier must arrange for and pay for the return shipment on Equipment and Products that arrive in a defective or inoperable condition.

Sourcewell may declare the Supplier in breach of this Contract if the Supplier intentionally delivers substandard or inferior Equipment or Products.

B. SALES TAX. Each Participating Entity is responsible for supplying the Supplier with valid tax-exemption certification(s). When ordering, a Participating Entity must indicate if it is a tax-exempt entity.

C. HOT LIST PRICING. At any time during this Contract, Supplier may offer a specific selection of Equipment, Products, or Services at discounts greater than those listed in the Contract. When Supplier determines it will offer Hot List Pricing, it must be submitted electronically to Sourcewell in a line-item format. Equipment, Products, or Services may be added or removed from the Hot List at any time through a Sourcewell Price and Product Change Form as defined in Article 4 below.

Hot List program and pricing may also be used to discount and liquidate close-out and discontinued Equipment and Products as long as those close-out and discontinued items are clearly identified as such. Current ordering process and administrative fees apply. Hot List Pricing must be published and made available to all Participating Entities.

4. PRODUCT AND PRICING CHANGE REQUESTS

Supplier may request Equipment, Product, or Service changes, additions, or deletions at any time. All requests must be made in writing by submitting a signed Sourcewell Price and Product Change Request Form to the assigned Sourcewell Supplier Development Administrator. This approved form is available from the assigned Sourcewell Supplier Development Administrator. At a minimum, the request must:

- Identify the applicable Sourcewell contract number;
- Clearly specify the requested change;
- Provide sufficient detail to justify the requested change;
- Individually list all Equipment, Products, or Services affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
- Include a complete restatement of pricing documentation in Microsoft Excel with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Equipment, Products, and Services offered, even for those items where pricing remains unchanged.

A fully executed Sourcewell Price and Product Request Form will become an amendment to this Contract and will be incorporated by reference.

5. PARTICIPATION, CONTRACT ACCESS, AND PARTICIPATING ENTITY REQUIREMENTS

A. PARTICIPATION. Sourcewell's cooperative contracts are available and open to public and nonprofit entities across the United States and Canada; such as federal, state/province, municipal, K-12 and higher education, tribal government, and other public entities. Supplier may not enter into a contract with a U.S. Federal Government entity prior to obtaining necessary internal approvals and shall not be obligated to provide Equipment, Products or Services to any U.S. Federal Government entity under this Contract unless separately agreed in writing. Caterpillar may work with such parties and may agree to provide equipment or services under the Contract on a case-by-case basis.

The benefits of this Contract should be available to all Participating Entities that can legally access the Equipment, Products, or Services under this Contract. A Participating Entity's authority to access this Contract is determined through its cooperative purchasing, interlocal, or joint powers laws. Any entity accessing benefits of this Contract will be considered a Service Member of Sourcewell during such time of access. Supplier understands that a Participating Entity's use of this Contract is at the Participating Entity's sole convenience and Participating Entities reserve the right to obtain like Equipment, Products, or Services from any other source.

Supplier is responsible for familiarizing its sales and service forces with Sourcewell contract use eligibility requirements and documentation and will encourage potential participating entities

to join Sourcewell. Sourcewell reserves the right to add and remove Participating Entities to its roster during the term of this Contract.

B. PUBLIC FACILITIES. Supplier's employees may be required to perform work at government-owned facilities, including schools. Supplier's employees and agents must conduct themselves in a professional manner while on the premises, and in accordance with Participating Entity policies and procedures, and all applicable laws.

6. PARTICIPATING ENTITY USE AND PURCHASING

A. ORDERS AND PAYMENT. To access the contracted Equipment, Products, or Services under this Contract, a Participating Entity must clearly indicate to Supplier that it intends to access this Contract; however, order flow and procedure will be developed jointly between Sourcewell and Supplier. Typically, a Participating Entity will issue an order directly to Participating Dealers with payments made to the Participating Dealers. If a Participating Entity issues a purchase order, it may use its own forms, but the purchase order should clearly note the applicable Sourcewell contract number. All Participating Entity orders under this Contract must be issued prior to expiration or cancellation of this Contract; however, Supplier performance, Participating Entity payment obligations, and any applicable warranty periods or other Supplier or Participating Entity obligations may extend beyond the term of this Contract.

Supplier's acceptable forms of payment are included in its attached Proposal. Participating Entities will be solely responsible for payment and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.

B. ADDITIONAL TERMS AND CONDITIONS/PARTICIPATING ADDENDUM. Additional terms and conditions to a purchase order, or other required transaction documentation, may be negotiated between a Participating Entity and Supplier's Participating Dealer, such as job or industry-specific requirements, legal requirements (e.g., affirmative action or immigration status requirements), or specific local policy requirements. Some Participating Entities may require the use of a Participating Addendum, the terms of which will be negotiated directly between the Participating Entity and Supplier's Participating Dealer or its authorized dealers, distributors, or resellers, as applicable. Any negotiated additional terms and conditions must never be less favorable to the Participating Entity than what is contained in this Contract.

C. SPECIALIZED SERVICE REQUIREMENTS. In the event that the Participating Entity requires service or specialized performance requirements not addressed in this Contract (such as e-commerce specifications, specialized delivery requirements, or other specifications and requirements), the Participating Entity and the Supplier may enter into a separate, standalone agreement, apart from this Contract. Sourcewell, including its agents and employees, will not be made a party to a claim for breach of such agreement.

D. **TERMINATION OF ORDERS.** Participating Entities may terminate an order, in whole or in part, immediately upon notice to Supplier in the event of any of the following events:

1. The Participating Entity fails to receive funding or appropriation from its governing body at levels sufficient to pay for the equipment, products, or services to be purchased; or
2. Federal, state, or provincial laws or regulations prohibit the purchase or change the Participating Entity's requirements.

E. **GOVERNING LAW AND VENUE.** The governing law and venue for any action related to a Participating Entity's order will be determined by the Participating Entity making the purchase.

7. CUSTOMER SERVICE

A. **PRIMARY ACCOUNT REPRESENTATIVE.** Supplier will assign an Account Representative to Sourcwell for this Contract and must provide prompt notice to Sourcwell if that person is changed. The Account Representative will be responsible for:

- Maintenance and management of this Contract;
- Timely response to all Sourcwell and Participating Entity inquiries; and
- Business reviews to Sourcwell and Participating Entities, if applicable.

B. **BUSINESS REVIEWS.** Supplier must perform a minimum of one business review with Sourcwell per contract year. The business review will cover sales to Participating Entities, pricing and contract terms, administrative fees, sales data reports, performance issues, supply issues, customer issues, and any other necessary information.

8. REPORT ON CONTRACT SALES ACTIVITY AND ADMINISTRATIVE FEE PAYMENT

A. **CONTRACT SALES ACTIVITY REPORT.** Each calendar quarter, Supplier must provide a contract sales activity report (Report) to the Sourcwell Supplier Development Administrator assigned to this Contract. Reports are due no later than 45 days after the end of each calendar quarter. A Report must be provided regardless of the number or amount of sales during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

The Report must contain the following fields:

- Participating Entity Name (e.g., City of Staples Highway Department);
- Participating Entity Physical Street Address;
- Participating Entity City;
- Participating Entity State/Province;
- Participating Entity Zip/Postal Code;

- Participating Entity Contact Name;
- Participating Entity Contact Email Address;
- Participating Entity Contact Telephone Number;
- Sourcwell Assigned Entity/Participating Entity Number;
- Item Purchased Description;
- Item Purchased Price;
- Sourcwell Administrative Fee Applied; and
- Date Purchase was invoiced/sale was recognized as revenue by Supplier.

B. ADMINISTRATIVE FEE. In consideration for the support and services provided by Sourcwell, the Supplier will pay an administrative fee to Sourcwell on all Equipment, Products, and Services provided to Participating Entities. The Administrative Fee must be included in, and not added to, the pricing. Supplier may not charge Participating Entities more than the contracted price to offset the Administrative Fee.

The Supplier will submit payment to Sourcwell for the percentage of administrative fee stated in the Proposal multiplied by the total sales of all Equipment, Products, and Services purchased by Participating Entities under this Contract during each calendar quarter. Payments should note the Supplier's name and Sourcwell-assigned contract number in the memo; and must be mailed to the address above "Attn: Accounts Receivable" or remitted electronically to Sourcwell's banking institution per Sourcwell's Finance department instructions. Payments must be received no later than 45 calendar days after the end of each calendar quarter.

Supplier agrees to cooperate with Sourcwell in auditing transactions under this Contract to ensure that the administrative fee is paid on all items purchased under this Contract.

In the event the Supplier is delinquent in any undisputed administrative fees, Sourcwell reserves the right to cancel this Contract and reject any proposal submitted by the Supplier in any subsequent solicitation. In the event this Contract is cancelled by either party prior to the Contract's expiration date, the administrative fee payment will be due no more than 30 days from the cancellation date.

9. AUTHORIZED REPRESENTATIVE

Sourcwell's Authorized Representative is its Chief Procurement Officer.

Supplier's Authorized Representative is the person named in the Supplier's Proposal. If Supplier's Authorized Representative changes at any time during this Contract, Supplier must promptly notify Sourcwell in writing.

10. AUDIT, ASSIGNMENT, AMENDMENTS, WAIVER, AND CONTRACT COMPLETE

A. **AUDIT.** Pursuant to Minnesota Statutes Section 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Contract are subject to examination by Sourcewell or the Minnesota State Auditor for a minimum of six years from the end of this Contract. This clause extends to Participating Entities as it relates to business conducted by that Participating Entity under this Contract.

B. **ASSIGNMENT.** Neither party may assign or otherwise transfer its rights or obligations under this Contract without the prior written consent of the other party and a fully executed assignment agreement. Such consent will not be unreasonably withheld. Any prohibited assignment will be invalid. Provided, however, that Supplier is permitted to subcontract certain of its rights and obligations to Supplier Participating Dealers for performance without Sourcewell's prior written consent.

C. **AMENDMENTS.** Any amendment to this Contract must be in writing and will not be effective until it has been duly executed by the parties.

D. **WAIVER.** Failure by either party to take action or assert any right under this Contract will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right. Any such waiver must be in writing and signed by the parties.

E. **CONTRACT COMPLETE.** This Contract represents the complete agreement between the parties. No other understanding regarding this Contract, whether written or oral, may be used to bind either party. For any conflict between the attached Proposal and the terms set out in Articles 1-22 of this Contract, the terms of Articles 1-22 will govern.

F. **RELATIONSHIP OF THE PARTIES.** The relationship of the parties is one of independent contractors, each free to exercise judgment and discretion with regard to the conduct of their respective businesses. This Contract does not create a partnership, joint venture, or any other relationship such as master-servant, or principal-agent.

11. INDEMNITY AND HOLD HARMLESS

Intentionally omitted.

12. GOVERNMENT DATA PRACTICES

Supplier and Sourcewell must comply with the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13, as it applies to all data provided by or provided to Sourcewell

under this Contract and as it applies to all data created, collected, received, maintained, or disseminated by the Supplier under this Contract.

13. INTELLECTUAL PROPERTY, PUBLICITY, MARKETING, AND ENDORSEMENT

A. Intentionally Deleted.

B. PUBLICITY. Any publicity regarding the subject matter of this Contract must not be released without prior written approval from the Authorized Representatives. Publicity includes notices, informational pamphlets, press releases, research, reports, signs, and similar public notices prepared by or for the Supplier individually or jointly with others, or any subcontractors, with respect to the program, publications, or services provided resulting from this Contract.

C. MARKETING. Any direct advertising, marketing, or offers with Participating Entities must be approved by Sourcewell. Send all approval requests to the Sourcewell Supplier Development Administrator assigned to this Contract.

D. ENDORSEMENT. The Supplier must not claim that Sourcewell endorses its Equipment, Products, or Services.

14. GOVERNING LAW, JURISDICTION, AND VENUE

The substantive and procedural laws of the State of Minnesota will govern this Contract. Venue for all legal proceedings arising out of this Contract, or its breach, must be in the appropriate state court in Todd County, Minnesota or federal court in Fergus Falls, Minnesota.

15. FORCE MAJEURE

Neither party to this Contract will be held responsible for delay or default caused by acts of God or other conditions that are beyond that party's reasonable control. A party defaulting under this provision must provide the other party prompt written notice of the default.

16. SEVERABILITY

If any provision of this Contract is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Contract is capable of being performed, it will not be affected by such determination or finding and must be fully performed.

17. PERFORMANCE, DEFAULT, AND REMEDIES

A. PERFORMANCE. During the term of this Contract, the parties will monitor performance and address unresolved contract issues as follows:

1. *Notification.* The parties must promptly notify each other of any known dispute and work in good faith to resolve such dispute within a reasonable period of time. If necessary, Sourcewell and the Supplier will jointly develop a short briefing document that describes the issue(s), relevant impact, and positions of both parties.
2. *Escalation.* If parties are unable to resolve the issue in a timely manner, as specified above, either Sourcewell or Supplier may escalate the resolution of the issue to a higher level of management. The Supplier will have 30 calendar days to cure an outstanding issue.
3. *Performance while Dispute is Pending.* Notwithstanding the existence of a dispute, the Supplier must continue without delay to carry out all of its responsibilities under the Contract that are not affected by the dispute. If the Supplier fails to continue without delay to perform its responsibilities under the Contract, in the accomplishment of all undisputed work, the Supplier will bear any additional costs incurred by Sourcewell and/or its Participating Entities as a result of such failure to proceed.

B. **DEFAULT AND REMEDIES.** Either of the following constitutes cause to declare this Contract, or any Participating Entity order under this Contract, in default:

1. Nonperformance of contractual requirements, or
2. A material breach of any term or condition of this Contract.

The party claiming default must provide written notice of the default, with 30 calendar days to cure the default. Time allowed for cure will not diminish or eliminate any liability for liquidated or other damages. If the default remains after the opportunity for cure, the non-defaulting party may:

- Exercise any remedy provided by law or equity, or
- Terminate the Contract or any portion thereof, including any orders issued against the Contract.

18. INSURANCE

A. **REQUIREMENTS.** At its own expense, Supplier must maintain insurance policy(ies) in effect at all times during the performance of this Contract with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:

1. *Workers' Compensation and Employer's Liability.*

Workers' Compensation: As required by any applicable law or regulation.

Employer's Liability Insurance: must be provided in amounts not less than listed below:

Minimum limits:

\$500,000 each accident for bodily injury by accident

\$500,000 policy limit for bodily injury by disease

\$500,000 each employee for bodily injury by disease

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2. *Commercial General Liability Insurance.* Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office (“ISO”) Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Contract.

Minimum Limits:

\$1,000,000 each occurrence Bodily Injury and Property Damage

\$1,000,000 Personal and Advertising Injury

\$2,000,000 aggregate for products liability-completed operations

\$2,000,000 general aggregate

3. *Commercial Automobile Liability Insurance.* During the term of this Contract, Supplier will maintain insurance covering all owned, hired, and non-owned automobiles in limits of liability not less than indicated below. The coverage must be subject to terms no less broad than ISO Business Auto Coverage Form CA 0001 (2010 edition or newer), or equivalent.

Minimum Limits:

\$1,000,000 each accident, combined single limit

4. *Umbrella Insurance.* During the term of this Contract, Supplier will maintain umbrella coverage over Employer’s Liability, Commercial General Liability, and Commercial Automobile.

Minimum Limits:

\$2,000,000

Failure of Supplier to maintain the required insurance will constitute a material breach entitling Sourcewell to immediately terminate this Contract for default.

B. CERTIFICATES OF INSURANCE. Prior to commencing under this Contract, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Contract. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or sent to the Sourcewell Supplier Development Administrator assigned to this Contract. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf.

Failure to request certificates of insurance by Sourcewell, or failure of Supplier to provide certificates of insurance, in no way limits or relieves Supplier of its duties and responsibilities in this Contract.

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C. **ADDITIONAL INSURED ENDORSEMENT AND PRIMARY AND NON-CONTRIBUTORY INSURANCE CLAUSE.** Supplier agrees to list Sourcewell and its Participating Entities, including their officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds. A Participating Dealer may name a Participating Entity as an additional insured on a case-by-case basis.

WAIVER OF SUBROGATION. Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Contract or other insurance applicable to the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its subcontractors.

D. **UMBRELLA/EXCESS LIABILITY/SELF-INSURED RETENTION.** The limits required by this Contract can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

19. COMPLIANCE

A. **LAWS AND REGULATIONS.** All Equipment, Products, or Services provided under this Contract must comply fully with applicable federal laws and regulations, and with the laws in the states and provinces in which the Equipment, Products, or Services are sold.

B. **LICENSES.** Supplier's Participating Dealers must maintain a valid and current status on all required federal, state/provincial, and local licenses, bonds, and permits required for the operation of the business that the Participating Dealer conducts with Sourcewell and Participating Entities.

20. BANKRUPTCY, DEBARMENT, OR SUSPENSION CERTIFICATION

Supplier certifies and warrants that it is not in bankruptcy or that it has previously disclosed in writing certain information to Sourcewell related to bankruptcy actions. If at any time during this Contract Supplier declares bankruptcy, Supplier must immediately notify Sourcewell in writing.

Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Contract. Supplier further warrants that it will provide immediate written notice to Sourcwell if this certification changes at any time.

21. PROVISIONS FOR NON-UNITED STATES FEDERAL ENTITY PROCUREMENTS UNDER UNITED STATES FEDERAL AWARDS OR OTHER AWARDS

Intentionally omitted.

22. CANCELLATION

Sourcwell or Supplier may cancel this Contract at any time, with or without cause, upon 60 days' written notice to the other party. However, Sourcwell may cancel this Contract immediately upon discovery of a material defect in any certification made in Supplier's Proposal. Cancellation of this Contract does not relieve either party of financial, product, or service obligations incurred or accrued prior to cancellation.

Sourcewell

Caterpillar Inc.

DocuSigned by:
Jeremy Schwartz
By: C0FD2A139D06489...
Jeremy Schwartz
Title: Chief Procurement Officer

DocuSigned by:
Patrick Kearns
By: 68A87926721B4E0...
Patrick Kearns
Title: Vice President Sales & Marketing,
Construction Industries

Date: 5/5/2023 | 9:41 AM CDT

Date: 5/24/2023 | 9:13 AM PDT

Approved:

DocuSigned by:
Chad Coauette
By: 7E42B8F817A64CC...
Chad Coauette
Title: Executive Director/CEO

Date: 5/24/2023 | 12:16 PM CDT

RFP 011723 - Heavy Construction Equipment with Related Attachments and Technology

Vendor Details

Company Name: Caterpillar Inc
Address: 100 NE Adams St
Peoria, IL 61629
Contact: Sean Egel
Email: egel_sean_j@cat.com
Phone: 309-675-1399
HST#:

Submission Details

Created On: Tuesday November 15, 2022 14:22:18
Submitted On: Tuesday January 17, 2023 16:10:22
Submitted By: Sean Egel
Email: egel_sean_j@cat.com
Transaction #: aaaa61ae-0c73-4610-8208-b80e2e0b4448
Submitter's IP Address: 192.189.129.23

Specifications

Table 1: Proposer Identity & Authorized Representatives

General Instructions (applies to all Tables) Sourcewell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond "N/A" if the question does not apply to you (preferably with an explanation).

Line Item	Question	Response *
1	Proposer Legal Name (one legal entity only): (In the event of award, will execute the resulting contract as "Supplier")	Caterpillar Inc.
2	Identify all subsidiary entities of the Proposer whose equipment, products, or services are included in the Proposal.	N/A
3	Identify all applicable assumed names or DBA names of the Proposer or Proposer's subsidiaries in Line 1 or Line 2 above.	N/A
4	Provide your CAGE code or Unique Entity Identifier (SAM):	11083
5	Proposer Physical Address:	5212 N O'Connor Blvd Ste. 1100, Irving, TX 75039
6	Proposer website address (or addresses):	https://www.caterpillar.com/ , https://www.cat.com/en_US.html
7	Proposer's Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the "Proposer's Assurance of Compliance" on behalf of the Proposer and, in the event of award, will be expected to execute the resulting contract):	Primary Contact: Patrick Kearns Title: Vice President Sales & Marketing Address: 100 NE Adams St, Peoria, IL 61629 Email: Kearns_Patrick@Cat.Com Phone: (309) 675-5181
8	Proposer's primary contact for this proposal (name, title, address, email address & phone):	Primary Contact: Sean Egel Title: Governmental Sales Consultant Address: 100 NE Adams St, Peoria, IL 61629 Email: Egel_Sean_J@Cat.Com Phone: (309) 675-1399
9	Proposer's other contacts for this proposal, if any (name, title, address, email address & phone):	Primary Contact: Marta Sevilla Title: Governmental Marketing Manager Address: 100 NE Adams St, Peoria, IL 61629 Email: Sevilla_Marta_E@Cat.com Phone: (309) 578-1150

Table 2: Company Information and Financial Strength

Line Item	Question	Response *
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10	Provide a brief history of your company, including your company's core values, business philosophy, and industry longevity related to the requested equipment, products or services.	<p>The history of Caterpillar is all about doing: creating, building, problem solving, innovating, testing, servicing and improving. We're proud of the ingenious machines that are part of our rich heritage. More importantly, we are proud of the people who founded and built the company one breakthrough at a time. Beginning with Benjamin Holt and C. L. Best, the people of Caterpillar have always been - and continue to be - extraordinary.</p> <p>In 1925, when Holt and Best merged to form their new tractor company, they used the name so familiar to people around the world: Caterpillar. The Caterpillar Tractor Company is today known as Caterpillar Inc.</p> <p>With 2021 sales and revenues of \$51.0 billion, Caterpillar Inc. is the world's leading manufacturer of construction and mining equipment, off-highway diesel and natural gas engines, industrial gas turbines and diesel-electric locomotives. For nearly 100 years, we've been helping customers build a better, more sustainable world and are committed and contributing to a reduced-carbon future. Our innovative products and services, backed by our global dealer network, provide exceptional value that helps customers succeed. Caterpillar does business on every continent, principally operating through three primary segments – Construction Industries, Resource Industries and Energy & Transportation – and providing financing and related services through our Financial Products segment.</p> <p>Our Worldwide Code of Conduct, first published in 1974, defines what we stand for and believe in, documenting the uncompromisingly high ethical standards our company has upheld since its founding in 1925. The Code helps Caterpillar employees put our values and principles into action every day by providing detailed guidance on the behaviors and actions that support our values of Integrity, Excellence, Teamwork, Commitment and Sustainability.</p> <p>Caterpillar's Code of Conduct that can be found at https://www.caterpillar.com/en/company/code-of-conduct.html</p>	
11	What are your company's expectations in the event of an award?	<p>Caterpillar is honored to have served Sourcewell and its members who have purchased Cat® construction equipment, attachments (work tools), and electrical power generation products through Sourcewell since 2008. Furthermore, we are proud to have earned the Sourcewell Legacy Award in 2019, and have recently been awarded contracts 060122-CAT and 092222-CAT.</p> <p>Caterpillar's expectations in the event of an award would be to focus on customer needs and continued growth across all governmental segments. Sourcewell has built a strong reputation within the industry that has shown the importance of how this cooperative contract delivers upon customer needs. This contract will be a top factor in our go to market strategy within our strong Cat dealer network. If awarded, we will send out an email to our entire sales force, applicable to governmental, introducing the contract along with ways to train our salesforce, market, and grow the contract.</p> <p>We look forward to the opportunity to further grow business and serve member needs together in this new Heavy Construction Equipment RFP opportunity.</p>	
12	Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response.	<p>Caterpillar Inc. is a publicly traded company, and as such, its financial information is updated quarterly and available at: https://investors.caterpillar.com/overview/default.aspx</p> <p>Caterpillar's 2021 Annual Report provides details about our financial position. Our SEC filing documents can be found at: https://investors.caterpillar.com/financials/sec-filings/default.aspx. Both documents are included as attachments in our Financial Strength and Stability Documents.</p> <p>As 2022 results are yet to be released, below you can find a summary of our full year 2021 financials.</p> <p>In 2021 full year sales and revenues were \$51B of which, North American sales were \$22B. Operating profit was \$6.9B with a profit per share of USD \$11.83. Dividends paid per share of USD \$4.28.</p>	
13	What is your US market share for the solutions that you are proposing?	Caterpillar is a significant contributor to the overall Heavy Equipment sector within the US and Canada. Market share information beyond what is made publicly available through our annual reports is considered confidential.	
14	What is your Canadian market share for the solutions that you are proposing?	Caterpillar is a significant contributor to the overall Heavy Equipment sector within the US and Canada. Market share information beyond what is made publicly available through our annual reports is considered confidential.	
15	Has your business ever petitioned for bankruptcy protection? If so, explain in detail.	No.	

16	<p>How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer whichever question (either a) or b) just below) best applies to your organization.</p> <p>a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned?</p> <p>b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?</p>	<p>Caterpillar is a world class manufacturer which distributes products through a vast and capable independent dealer network. Our dealers are strong independently owned companies and in North America alone our 47 dealers have a combined net worth of billions of dollars. Their large valuation is a competitive advantage because it allows them to have the infrastructure to support customers regardless of location, industry, fleet size, or application.</p> <p>Another advantage of independently owned dealers is that they know their customers and market well. They tailor their services specifically to their customers' needs.</p> <p>Although we will sign this contract as a manufacturer, our Cat dealers will be given the opportunity to avail themselves of the opportunity presented by the contract and will execute all the transactions with governmental customers as they do today. This includes but is not limited to consultation, quoting, accepting payment, delivery, warranty support, parts sales, and service.</p> <p>Caterpillar dealers heartily embrace the other Sourcewell contracts currently available to them (032119-CAT, 092222-CAT, 062320-CAT, 060122-CAT). They have all been trained on contract usage. In fact, the current Heavy Equipment contract is leveraged by 95% of our dealers in North America. Caterpillar offers specific discounts to Sourcewell members. By using any Sourcewell Contract, our dealers agree to honor those discounts.</p>
17	<p>If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.</p>	<p>Caterpillar and its subsidiaries operate across the globe in a variety of markets that require Caterpillar to adhere to all locally mandated laws and regulations in order to do business. With regards to the territories covered by this RFP, Caterpillar will comply with applicable laws in order to do business in the territories described herein.</p> <p>As an equipment manufacturer focused on quality, Caterpillar created the Caterpillar Quality Management System, which is a process-based, ISO 9001:2015 compliant quality management system used throughout Caterpillar to continually improve the quality of our products and services to meet customer, statutory, and regulatory requirements. It is registered with IRCA (International Register of Certificated Auditors) as Caterpillar Quality Management System CAT791A.</p>
18	<p>Provide all "Suspension or Debarment" information that has applied to your organization during the past ten years.</p>	<p>N/A</p>

Table 3: Industry Recognition & Marketplace Success

Line Item	Question	Response *
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19	Describe any relevant industry awards or recognition that your company has received in the past five years	Please note: To list all the awards received in the past 5 years would unnecessarily lengthen our response. For brevity, we are highlighting some recognition received in 2020, 2021 and 2022. Also note there are many global awards.	
		<p>Fortune Magazine #78 on the Fortune 500 2021 Fortune Magazine World's Most Admired Companies World & North America Dow Jones Sustainability Index Forbes Best Employers for diversity 2020 and 2021 #82 Best Global Brands- Interbrand 2021 The Wall Street Journal Best Managed Companies in 2020 and 2021 The Wall Street Journal World's Most Sustainably Managed Companies Human Rights Campaign Foundation Corporate Equality Index Dow Jones Sustainability Index (World and North America) 21 years World's Most Sustainably Managed Companies – The Wall Street Journal United Way World Wide's Global Corporate Leadership Program U.S. President's Volunteer Service Award from Junior Achievement Corporate Equality Index – Human Rights Campaign Foundation CSR China Top 100 – the 4th CSR China Education Award (China) China CSR Excellence Award – China Philanthropy Times (China) Corporate Social Responsibility Research Center of Southern Weekly (China) Outstanding Contribution to Poverty Alleviation – China Foundation for Poverty Alleviation (China) 2020 Global 500 – Fortune Magazine America's Most Responsible Companies 2020, 2021 & 2022 – Newsweek Best-Managed Companies of 2020 & 2021 – The Wall Street Journal Top Companies for Customer Satisfaction – The Wall Street Journal The CEO Leaderboard: COVID-19 Reputation Rankings – SJR All-America Executive Team – Institutional Investor Top 150 Global Licensors – Global License Best Global Brands Top 100 – Interbrand World's Most Valuable Brands 2020 – Forbes 2020 Best Places to Work for Disability Inclusion – Disability Equality Index World's Best Employers 2020 – Forbes Best Employers for Women 2020 – Forbes America's Best Employers by State 2020 – Forbes America's Best Employers for Diversity 2020 – Forbes Best Employers for New Grads 2020 – Forbes Global 2000 – Forbes 2020, 2021 & 2022 Best Employers for Veterans 2020 and 2021– Forbes Top Veteran-Friendly Company – U.S. Veterans Magazine #1 Great Place to Work – Great Place to Work Institute (Brazil) #1 Great Place to Work in the Ag Business - Great Place to Work Institute (Brazil) Chile's 20 Best Places in 2020 to Work for LGBTQ Equality, pwc Human Rights Campaign Top of Mind Company "Industry category" (Piracicaba, Brazil) Certification on Promoting Work-Life Balance in Hyogo Prefecture – Hyogo Work and Life Center (Japan) Hyogo's Women's Success in Business Promotion Company – Hyogo Women Empowerment & Promotion Center (Japan) Hanada Award for WIN Akashi – Hyogo Women and Future Association (Japan) Hyogo Childcare Supporting Company Award (Japan) Science & Technology Industry Summit: Outstanding Contribution – The Economic Observer (China)</p>	*
20	What percentage of your sales are to the governmental sector in the past three years	The governmental and educational sector is extremely important to Caterpillar. We have a dedicated team to support governmental customers and their specific needs. However, percentage of sales to governmental is considered confidential.	*
21	What percentage of your sales are to the education sector in the past three years	The governmental and educational sector is extremely important to Caterpillar. We have a dedicated team to support governmental customers, including the education sector, and their specific needs. However, percentage of sales to education is considered confidential.	*
22	List any state, provincial, or cooperative purchasing contracts that you hold. What is the annual sales volume for each of these contracts over the past three years?	<p>While Cat dealers would typically hold contracts with states and provinces, as an exception Caterpillar holds the state contract with Ohio and NY. Additionally, we are contract holders with OMNIA and NASPO ValuePoint.</p> <p>Just as we would never share Sourcewell sales information with other cooperatives, we also keep the sales volumes from other cooperatives confidential.</p>	*

23	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. What is the annual sales volume for each of these contracts over the past three years?	Listed below are the current GSA contracts that Caterpillar holds: SIN 333924 Utility Trucks and Tractors: 2020=\$6,857,211 2021=\$14,071,364 SIN 333120 Street Repair and Cleaning Equipment and Attachments: 2020=\$0 / 2021=\$143,837 SIN 335999 Power Distribution Equipment: 2020=\$151,267.70 / 2021=\$9,473.07 These contracts are used by Caterpillar, but we do not allow our dealers to use GSA contracts. Final sales for the year 2022 have yet to be fully reported.
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Table 4: References/Testimonials

Line Item 24. Supply reference information from three customers who are eligible to be Sourcewell participating entities.

Entity Name *	Contact Name *	Phone Number *
Baltimore County, MD	Jamie Donahue	410-952-6981
Washington DC Fleet	Greg Harrelson	202-437-3799
Town of Scituate Mass.	Kevin Cafferty	781-545-8732

Table 5: Top Five Government or Education Customers

Line Item 25. Provide a list of your top five government, education, or non-profit customers (entity name is optional), including entity type, the state or province the entity is located in, scope of the project(s), size of transaction(s), and dollar volumes from the past three years.

Entity Name	Entity Type *	State / Province *	Scope of Work *	Size of Transactions *	Dollar Volume Past Three Years *
Virginia Department of Transportation - Central	Government	Virginia - VA	State Department of Transportation for Virginia. Caterpillar requests that Sourcewell treat the information in this table as confidential.	Purchased 41 units.	\$12,321,972
State of Idaho	Government	Idaho - ID	State of Idaho. Caterpillar requests that Sourcewell treat the information in this table as confidential.	Purchased 39 units.	\$10,304,218
Alaska Department of Transportation	Government	Alaska - AK	State Department of Transportation for Alaska. Caterpillar requests that Sourcewell treat the information in this table as confidential.	Purchased 37 units.	\$12,176,875
Arkansas State	Government	Arkansas - AR	State of Arkansas. Caterpillar requests that Sourcewell treat the information in this table as confidential.	Purchased 28 units.	\$10,053,000
Suwannee County	Government	Florida - FL	A county local to Florida. Caterpillar requests that Sourcewell treat the information in this table as confidential.	Purchased 26 units.	\$6,567,420

Table 6: Ability to Sell and Deliver Service

Describe your company's capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable. Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

Line Item	Question	Response *
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26	Sales force.	<p>The Cat dealer salesforce is highly capable and trained in the construction industry. The Cat dealer salespeople are consultants to their customers and advise their customers on the best solutions for their application and job. As a manufacturer we request our dealers to follow strict training protocols to ensure our sales force remains current on all product updates. Specifically, as it relates to governmental sales, each dealer has one or more people named to be a key liaison between us as manufacturer and their dealer sales team. They're offered additional in depth training on Sourcwell and ensures that all contract terms are followed.</p> <p>Caterpillar has Operational Excellence Programs that recognize dealers' excellence in marketing and sales processes and operations, among other areas of the business.</p> <p>In North America, our dealers employ more than 53,000 people across the machine, energy, parts and service divisions. The dealer sales teams are supported by a network of Caterpillar professionals. Each dealer has in territory support of 5 to 8 Caterpillar sales/marketing employees. It is the responsibility of these people to ensure that the dealer and Caterpillar are working well together to constantly improve and to adapt to marketplace changes. Beyond the territory experts, the sales and marketing department at Caterpillar is staffed by more than 600 people whose mission is to focus on customer satisfaction. Even more are employed "behind-the-scenes" to ensure industry leading product design, up to date product information, and maintaining the ease of doing business in an increasingly connected marketplace.</p>
27	Dealer network or other distribution methods.	<p>The Cat dealer network is key to the success of our company. Boasting over 160 dealers throughout 193 countries worldwide, the Cat dealer network is widely considered to be the best in industry. Within Canada and the United States, we have 47 dealers and more than 800 dealer owned locations that sell and rent equipment. Please refer to our directory listing of Cat dealer locations and our easy to view locations map in the attached "Additional Documents" zip file. Cat dealers are independently-owned. Each dealer has multiple branches and a mobile service fleet than can serve customers regardless of location. These are full physical locations our governmental customers can use.</p> <p>Because of the size of Cat dealers, they are exceptionally capable to serve governmental customers. Dealers have trained specialists that cover many industries including heavy equipment.</p> <p>Collectively, Cat dealers' large net worth permits them to stock a high volume of replacement parts - allowing governmental customers the fastest turnaround on parts availability and repair time. Cat dealers recognize the importance of governmental business to their overall success and they each have one or more governmental specialists whose job it is to serve governmental agencies well.</p> <p>Please refer to the Cat dealer locations map included in "Additional Documents". Additionally, you can leverage https://www.cat.com/en_US/support/dealer-locator.html to locate dealers by location.</p>

28	Service force.	<p>At Caterpillar we are very proud of the saying "The sales department sells the first machine; the service department sells every one after that." The Cat dealer network in North America collectively employs more than 20,000 factory trained technicians, parts experts, product support managers and other service-oriented staff. These subject matter experts are supported by the best repair shop equipment and materials. As machines and engines are constantly updated, so too are our service experts. We conduct product-specific training every week of the year. Technician shortage is an industry-wide concern, but because Cat dealers are large, long established companies, they can offer strong compensation and benefit packages that encourage the best people to seek employment and to retain them once hired. Caterpillar works very closely with dealers and through a program called "ThinkBIG", we are able to keep the pipeline of high quality employees full. ThinkBIG is a Caterpillar-specific instructional program that pays the student while they train to become a technician. It is a 2-year program with lab and classroom work, and a paid internship at a sponsoring Cat Dealer. As a result, the student will graduate with an accredited degree backed with over 2,000 hours of work experience.</p> <p>In addition to the technicians and mechanics that work on the machines directly, each dealer has a service support staff that includes customer-facing consultants who are responsible for working with customers to set up maintenance and repair schedules to ensure the best possible up-time.</p> <p>Collectively, service support staff makes up the bulk of each dealers' staff. Roughly half of their personnel investment goes to ensuring customer success via product support.</p> <p>The dealer service teams are supported by a network of Caterpillar professionals. Each dealer has in territory support of 5 to 8 Caterpillar parts/service employees. It is the responsibility of these specialists to ensure that the dealer and Caterpillar are working well together to constantly improve and to adapt to marketplace changes. Beyond the territory experts, the service and support groups at Caterpillar are staffed by thousands of people whose mission is to focus on post-sale customer satisfaction. Even more are employed "behind-the-scenes" to ensure technical literature is up to date, service standards are adhere to and repair questions are answered quickly. We exceed our 95% 2-hour response rate target in responding to dealer service inquiries.</p>
29	Describe the ordering process. If orders will be handled by distributors, dealers or others, explain the respective roles of the Proposer and others.	<p>Our simple order process has been and will continue to be well appreciated by Sourcewell and Sourcewell members:</p> <ol style="list-style-type: none"> 1) When a member decides to purchase a new Cat machine, they simply include their Sourcewell member number on the Purchase Order they issue to the Cat dealer. 2) The Cat dealer then accepts the PO, issues the invoice, accepts payment and delivers the machine. 3) After the machine has been delivered, the dealer, as part of their normal process, includes the member number when filing their sales claims with Caterpillar. 4) At month's end, Caterpillar aggregates these reports and sends the sales information quarterly to Sourcewell along with the administrative fee. <p>IMPORTANT NOTE: Should a member wish to include additional terms and conditions to this contract, or to otherwise request a Participating Addendum, that agreement / PA should be executed between the member and Cat dealer directly.</p>

30	Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.	<p>We are proud that our reputation stands on having the best customer support in the industry. In fact, our capabilities are industry leading. In the event a customer ever has a problem or issue with a machine, their Cat dealer is empowered to resolve that issue locally. If the problem is a result of a defect in material or workmanship, within the standard warranty period, the local Cat dealer will work with Caterpillar to apply the appropriate warranty, and keep the customer informed. Every Cat dealer has a common detailed service process in place. Caterpillar supports and verifies that all the dealer service technicians are supplied with the tools and equipment needed to repair all Cat products.</p> <p>Technicians have access to an electronic library of technical information including Service Letters, Technical Information Bulletins, System Operations, Troubleshooting and Disassembly and Assembly manuals. These manuals are provided for every Cat product. Each dealer also has one or more "Technical Communicators" who are dedicated to supporting the service technicians by acting as a liaison between the shop personnel and Caterpillar.</p> <p>The service technicians also have a dealer support network (DSN) system with direct access to Caterpillar's Service Engineers. Caterpillar responds to more than 95% of all high priority tickets within one hour.</p> <p>Caterpillar is got everything customers need to keep their Cat machines in top shape. Whether they want Genuine Cat parts, manuals and resources to do maintenance and repairs themselves, or prefer to have one of our expert dealer technicians do the work. We make it easy to keep their Cat equipment running.</p> <p>Some of our service solutions include:</p> <ul style="list-style-type: none"> -Cat Fleet Management (Condition Monitoring) - Lowers the total cost of ownership of machine. By connecting your fleet, you will be able to: track the location of your assets, monitor & manage the fuel consumption, identify the operators who would need extra training, and plan & schedule your maintenance. All of which will maximize your uptime. -Customer Value Agreements (CVA) - Customizable plans for your equipment new or used - to do more work with lower, more predictable costs. It's a convenient plan to get the most from your equipment throughout its life. Examples of CVAs may include but are not limited to: Maintenance CVAs, Component CVAs, and Machine CVAs. -S•O•S SM Services - A fluid analysis program that provides results that you can trust including trend analysis that provides benefit to your machine and fleet. -Cat Inspect - A digital way to perform checklists, pre-work inspections, annual inspections and PM checklists. All of which can be captured in the easy to use app.
31	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in the United States.	<p>We are proud to serve all geographic areas and all Sourcewell member sectors within the United States to offer our complete products and services. Caterpillar has successfully and proudly utilized Sourcewell to sell machines in all 50 states.</p> <p>Caterpillar's global reach and presence is unmatched in the industry, and we serve customers around the globe. Our manufacturing, marketing, logistics, services, research and development and related facilities, along with our dealer locations, total more than 500 locations worldwide. North America specifically is home to 47 factories and 10 parts distribution centers, which make up 40% of our global footprint! The Caterpillar parts network delivers 98% of the parts orders within 24 hours.</p> <p>In addition to our facilities listed above, Cat Parts are available through the Cat dealer network in at different price points, including: Cat New, Cat General Duty and Cat Reman. The Cat dealer network also have the capability to provide dealer exchange components, dealer rebuilt components and used parts when available. Each dealer can match the appropriate parts offering to match the customers application and productivity. For example, Cat dealers offer Cat factory remanufactured parts (Cat reman) to follow the same quality, performance, and reliability as Cat new parts. This product line provides the same as new parts warranty, includes critical engineering changes, reduces waste, and protects the environment and saves critical repair time on machines. Cat reman also uses 100% Cat parts in the remanufacture process.</p> <p>Our 1.4 million parts are available to order 24/7 on Parts.Cat.Com.</p>

32	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in Canada.	<p>We are serve all geographic areas and all Canoe member sectors within Canada with our complete product and service offerings. In fact, we see the Canadian market as a significant growth opportunity for Canoe through Sourcewell contract usage. We have gained momentum with our current contract 032119-CAT in Canada.</p> <p>Caterpillar's global reach and presence is unmatched in the industry, and we serve customers around the globe. Our manufacturing, marketing, logistics, services, research and development and related facilities, along with our dealer locations, total more than 500 locations worldwide. North America specifically is home to 47 factories and 10 parts distribution centers, which make up 40% of our global footprint! The Caterpillar parts network delivers 98% of the parts orders within 24 hours.</p> <p>In addition to our facilities listed above, Cat Parts are available through the Cat dealer network in at different price points, including: Cat New, Cat General Duty and Cat Reman. The Cat dealer network also have the capability to provide dealer exchange components, dealer rebuilt components and used parts when available. Each dealer can match the appropriate parts offering to match the customers application and productivity. For example, Cat® dealers offer Cat® factory remanufactured parts (Cat reman) to follow the same quality, performance, and reliability as Cat new parts. This product line provides the same as new parts warranty, includes critical engineering changes, reduces waste, and protects the environment and saves critical repair time on machines. Cat reman also uses 100% Cat parts in the remanufacture process.</p> <p>Our 1.4 million parts are available to order 24/7 on Parts.Cat.Com.</p>	*
33	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed contract.	We are proud to serve all geographic areas of the United States and Canada.	*
34	Identify any Sourcewell participating entity sectors (i.e., government, education, not-for-profit) that you will NOT be fully serving through the proposed contract. Explain in detail. For example, does your company have only a regional presence, or do other cooperative purchasing contracts limit your ability to promote another contract?	<p>We are proud to serve all Sourcewell Member sectors within the United States and Canada with our complete product and service offering through Sourcewell.</p> <p>Caterpillar's cooperative purchasing contracts are non-exclusive; i.e. none of them restrict Caterpillar from promoting our Sourcewell contracts.</p>	*
35	Define any specific contract requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	There are no restrictions or limitations for sales to members in Hawaii, Alaska or U.S. Territories.	*

Table 7: Marketing Plan

Line Item	Question	Response *
36	Describe your marketing strategy for promoting this contract opportunity. Upload representative samples of your marketing materials (if applicable) in the document upload section of your response.	<p>Our current marketing strategy with Sourcewell contract 032119-CAT proves to be effective with year over year sales growth. Our primary strategy to promote this contract with participating entities is through our Cat dealers' sales force. We provide group and individual training to our dealer sales reps, focusing on benefits from selling through cooperative contracts vs bids. We proudly announce the award publicly through our multiple customer facing touchpoints which may include:</p> <ol style="list-style-type: none"> 1) Press Release 2) Government Solutions Magazine (Caterpillar produced magazine distributed to governmental customers in the US and Canada) 3) Government Training & Safety Days (Government customer training events at Caterpillar facilities) 4) Announcement in our governmental customer e-newsletter 5) Feature on our governmental focused website: www.cat.com/governmental 6) Announcement on our social media channels (FB, Instagram, LinkedIn) 7) Display mentions at all governmental tradeshow we attend. (NACE Annual Conference, APWA Snow Show, Waste EXPO, GFX, NIGP Annual Forum & Products Expo, and APWA PWX & Annual Rodeo) 8) Update literature with the new contact information. (An updated version can be found within our attached marketing plan attachment.)
37	Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.	<p>Caterpillar and the Cat dealer network are leaders in using technologies to reach our customers.</p> <ul style="list-style-type: none"> - Focus on organic search and Search Engine Optimization (SEO) to help our customers digitally find our products and the information they need. - Leverage Caterpillar's social media platforms (YouTube, Facebook, LinkedIn, Instagram, etc) and ability to target governmental segments. - Leverage predictive data analytics (past purchase history and financing information) to recognize in advance when customers may be considering replacing machines they currently own. - Leverage Deltek's GovWIN data in the US and Canada for governmental lead generation. <p>Caterpillar has a Customer Interaction Center available 24/7 who handles digital leads received from cat.com, social media, etc. Our team qualifies those leads and passes them on to our Cat Dealer network using the Salesforce platform (Customer Relationship Management system). We have processes that allows us to confirm our Cat dealers have reached out to those customers.</p>
38	In your view, what is Sourcewell's role in promoting contracts arising out of this RFP? How will you integrate a Sourcewell-awarded contract into your sales process?	<p>Sourcewell is a well-respected contracting agency within the public procurement industry. It is important, in the event of an award, that our products and logos be included in Sourcewell marketing and website. We believe that the most important role that Sourcewell can play in marketing our contract and products, is to market themselves and promote contract purchasing across the industry.</p> <p>In the event of an award, Caterpillar will put high priority in building awareness and enthusiasm within our dealer network and customer base to leverage the Sourcewell contract as our go to market strategy.</p>
39	Are your products or services available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.	<p>We do offer a e-procurement ordering process for parts via parts.cat.com. We can also integrate into a variety of procurement systems for high volume customers.</p> <p>Our wide machine portfolio and multiple configurations per machine model allows us to provide the best machine for the customer need. Our Cat dealers are trained to configure our equipment and advise the customer on the best machine and configuration for their application. Therefore, a consultative salesperson is integral in this process, and we do not use an e-procurement machine ordering process.</p>

Table 8: Value-Added Attributes

Line Item	Question	Response *
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40	Describe any product, equipment, maintenance, or operator training programs that you offer to Sourcwell participating entities. Include details, such as whether training is standard or optional, who provides training, and any costs that apply.	<p>All dealers offer basic operation, safety, and maintenance training with every sale. Should a customer desire more advanced training, such as productivity improvement or advanced repairs, each of our dealers can supply that training. Often there is a cost associated with that specific training and it would be negotiated between the dealer and the customer.</p> <p>Caterpillar also offers training programs directly to customers in three areas: operation, safety and service. Members may access courses online, via CD's, or through instructor-led classes leading to operator certifications. The fees for these services vary depending on the depth of training desired. These high-level instruct-led courses can be conducted at one of our dedicated training facilities in the US or on a customer's local site using their own equipment.</p> <p>Caterpillar also has a licensed supplier that offers Cat Simulators to teach operational techniques from real job sites. For more information visit: https://catsimulators.com/</p>
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41	Describe any technological advances that your proposed products or services offer.	<p>Cat technology gives you the power to track, monitor, automate and manage all types of assets- from a single machine, engine, to an entire fleet. We even offer technologies that protect your people. Listed below are a few technology offerings (standard and optional) that are used throughout the world in our Cat equipment.</p> <p>Next Generation Excavators: Cat Vision Link - Delivering valuable data with connected machine.</p> <p>Cat Payload - Precisely load targets every time for faster cycle times.</p> <p>Cat Skid Steer and Compact Track Loaders: Electronic Torque Management System - Helps maximize performance, minimize fuel consumption.</p> <p>Sealed and Pressurized Cabs - Provides a cleaner, quieter work environment.</p> <p>Cat Backhoe Loaders: Selectable Power Management Modes - Saves fuel while maintaining machine performance.</p> <p>Load-Sensing Hydraulic System - Provides excellent response for improved hoe and loader productivity and greater bucket breakout force.</p> <p>Cat Tractors: Stable Blade - Produces a smoother surface finish.</p> <p>Autocarry - Automatic raising and lowering of blade to maximize pushing capacity and prevent excessive track slippage.</p> <p>Cat Wheel Loaders: Operator Assist - Helps the operator reduce tire slippage, automatic rimpull management and provides up to 10% better cycle time resulting in higher productivity.</p> <p>Autodig - consistent high bucket fill factors delivers up to 10% more productivity. *</p> <p>Cat Off Highway Trucks: Adaptive Economy Mode - Automatically optimizes fuel consumption without affecting productivity just pressing a button.</p> <p>Truck Production Management System (TPMS) - Weighting system with side indicator lights showing the operator when they are on last pass and when the truck is fully loaded.</p> <p>Cat Articulated Trucks: Advanced Automatic Traction Control (AATC) - Technology that proactively applies inter- and cross-axle differential locks 'on-the-go' when needed without assistance from operator's interaction.</p> <p>Cat Detect with Stability Assist - Warns the operator if machine is approaching a pre-set angle during operation, when driving and tipping.</p> <p>Machine/Operator Safety Technology: Machine Security System - Gives you control over who can operate your machines and when. Prevents theft.</p> <p>Seat Belt Reminder - Cost effective safety upgrade that significantly improves operator safety.</p> <p>Cat Detect for Personnel - Alert ground crews in close proximity to mobile equipment. Cat® Detect for Personnel sounds an immediate, unique alert that cuts through the white noise of engines, generators, cell phones and job site chatter to protect ground workers from equipment backing incidents.</p> <p>Cat Command - Remote control in operations where an operator could be at safety risk.</p> <p>Whether you're looking to add technology to your current machine, or want new ways to get more value out of the technology on your equipment, we have options for you.</p>
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42	Describe any "green" initiatives that relate to your company or to your products or services, and include a list of the certifying agency for each.	<p>Caterpillar shares the concerns of governments and the public about the risks of climate change and supports global efforts to mitigate its impact. We are committed to contributing to a reduced-carbon future.</p> <p>We demonstrate this in many ways including through our significant progress in reducing greenhouse gas (GHG) emissions from our operations and our continued investment in new products, technologies and services.</p> <p>Caterpillar is engineering a brighter future through:</p> <ul style="list-style-type: none"> - Product innovations - Advanced technologies leveraging know-how and R&D - Usage of renewable fuels and fluids - Solutions to improve jobsite efficiency - Maintenance solutions - Manufacturing operations' carbon efficiency <p>Caterpillar's long-standing commitment to sustainability inspires us to set and achieve meaningful environmental, social and governance (ESG) goals and develop innovative products, technologies and services to support our customers on their sustainability journey.</p> <p>Caterpillar is fully committed to our customers' success by not only the design and manufacture of durable, reliable, innovative and rebuildable construction equipment, but also through our extensive and unmatched dealer network that provides you the best service and support to keep your equipment running, regardless of the environment or challenges.</p> <p>We consider this as we work toward a vision of a world in which people's basic needs - such as shelter, clean water, education, and reliable energy - are fulfilled. We provide work environments, products, services, and solutions that make productive and efficient use of resources as we strive to achieve our vision. We believe this commitment supports the enduring success of our customers, stockholders, dealers, and our people.</p> <p>Caterpillar is a proud 20-year member of the Dow Jones Sustainability Indices, including both the World and North America Indices. The annuals DJSI process follows a best-in-class approach, evaluating numerous corporate economic, environmental, and social performance factors.</p> <p>For more on sustainability please visit our full report attached in the Financial and Stability attachment section.</p>
43	Identify any third-party issued eco-labels, ratings or certifications that your company has received for the equipment or products included in your Proposal related to energy efficiency or conservation, life-cycle design (cradle-to-cradle), or other green/sustainability factors.	<p>Plants certified with ISO 14001:2004 Environmental Management System include:</p> <ol style="list-style-type: none"> 1) Anchor Coupling - Goldsboro NC, ISO 14001:2004- Sept 2018 2) Anchor Coupling - Menominee - ISO 14001: 2015 - Jan. 2021 3) Gen Sets - Newberry 0 ISO 14001:2004 - Nov. 2017 4) Mapleton - 14001:2004 self-certification issued Jan 2013 5) Reman Services - Corinth MS - ISO 14001-2015- Sept. 2021 6) Reman Services - Franklin - ISO 14001:2004-May 2017

44	Describe any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or hub partners have obtained. Upload documentation of certification (as applicable) in the document upload section of your response.	<p>Caterpillar has long drawn on the diversity of its people as a source of innovation and competitive advantage. We are proud that our people come from across the globe, with diverse backgrounds, experiences and perspectives. Despite our differences – in geography, culture, language and business – we are one Caterpillar, one company united by these common principles with a shared commitment to the highest standards of conduct.</p> <p>For example: Foley Equipment, a Cat® dealer, with territory primarily in Kansas and Missouri, is woman owned. In addition to Foley equipment, there are 31 other women in our North American dealer network who hold the titles of President, Vice President or Director.</p> <p>One of the more recognized initiatives within Caterpillar's Global Supply Network Division is the Caterpillar Inc. Proprietary Information Supplier Diversity Program which spurs economic growth by increasing business opportunities to minority-owned, women-owned, veteran and service disabled veteran-owned, small disadvantaged businesses and those certified in HUBZones, all while ensuring expectations are met with regards to quality, velocity, capacity, and cost. Currently more than 37% of our direct and indirect purchasing is conducted with suppliers in these categories.</p> <p>Caterpillar is a proud member of the National Minority Supplier Development Council (NMSDC). We also use the System for Aware Management (SAM), SBA, and NMSDC databases to locate SDB, VOSB, SDVOSB and HUBZone suppliers.</p> <p>Supplier Diversity is discussed with Global Supply Network Division leadership during the Monthly Operating Results Review meetings. This in turn forces accountability for supplier inclusion by measuring drivers, such as the number of sourcing projects, which include Diverse Suppliers and the values of the projects in which they participate. The goal is to create greater transparency to determine which teams are creating inclusive environments and which are not.</p> <p>For more detail, please see our attached 2021 Global Diversity & Inclusion Report in the Additional Documents folder.</p>
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45	<p>What unique attributes does your company, your products, or your services offer to Sourcewell participating entities? What makes your proposed solutions unique in your industry as it applies to Sourcewell participating entities?</p>	<p>BEST OVERALL VALUE / LOWEST LIFE CYCLE COST: Cat products deliver the best value for the money. While we rarely have the lowest initial purchase price, we are happy to demonstrate to customers that our machines offer the lowest overall owning and operating costs when factors such as fuel efficiency, repair frequency, productivity, and resale value are factored in. We believe that government agencies are tasked to be the best stewards of taxpayer funds and our products can prove that they are the best solution. Sourcewell members are in the best position to allow these discussions to take place in contrast to a local bid situation where the focus is often only on initial price.</p> <p>CAT SAFETY SERVICES / SAFETY FEATURES: In addition to the tangible, measurable aspects of the life cycle cost equation, we also bring our focus on safety to every product that we manufacture. Quantifying a human life or debilitating injury is impossible, but each machine has industry-leading features that strive to minimize the possibility for accidents.</p> <p>In addition to built-in safety features, we also offer products and services that are unique in the industry.</p> <p>Cat Safety Services include, but are not limited to, the following: Safety Perception Survey - Used to establish a baseline safety-culture assessment by measuring employee perceptions and gaps in beliefs between management and employees on the front line across 20 Safety Culture Indicators.</p> <p>Safety Leadership Assessment - Used to measure individual safety leadership capability around four domains of safety leadership.</p> <p>Worksite Assessment - Compares onsite observations of safety practices and employee interview data to the documented processes and procedures.</p> <p>Continuous Improvement Process - Involving all levels of the organization to generate engagement, involvement, and ownership in the safety improvement process.</p> <p>Training - can be conducted with e-learning courses on http://safelyhome.cat.com, instructor-led training products or as Supplier-facilitated workshops. Topics available include, but are not limited to, safety culture, effective communication, supervisor safety training, recognition, etc.</p> <p>Fleet Management & Services through Caterpillar Job Site Solutions: We leverage the power of Caterpillar and our dealers by designing innovative solutions that solve customer problems and that have a positive impact on their bottom line. We approach each site differently, striving to deliver exactly what's needed — no more, no less. Every solution includes a unique mix of Caterpillar and dealer capabilities using industry best products, technology, services and expertise necessary to meet the customer's definition of success. The goal is to leave customers better off tomorrow than they are today.</p> <p>Details on products and services are available at www.cat.com/safety. More information can be found in the additional document section. Pricing can be found in the pricing document section.</p>
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Table 9: Warranty

Describe in detail your manufacturer warranty program, including conditions and requirements to qualify, claims procedure, and overall structure. You may upload representative samples of your warranty materials (if applicable) in the document upload section of your response in addition to responding to the questions below.

Line Item	Question	Response *	
46	Do your warranties cover all products, parts, and labor?	Caterpillar has extensive warranty coverage. Please see our warranty statements attached in the warranty information documents.	*
47	Do your warranties impose usage restrictions or other limitations that adversely affect coverage?	Please see applicable warranty statements in the attached documents.	*
48	Do your warranties cover the expense of technicians' travel time and mileage to perform warranty repairs?	Caterpillar does not cover travel time and mileage. Dealer territories vary considerably from state to state as do their policies about travel time and mileage during the warranty period.	*
49	Are there any geographic regions of the United States or Canada (as applicable) for which you cannot provide a certified technician to perform warranty repairs? How will Sourcewell participating entities in these regions be provided service for warranty repair?	One of our key differentiating strengths is our ability to service equipment regardless of where it is located. Please see applicable warranty statements in the attached documents.	*
50	Will you cover warranty service for items made by other manufacturers that are part of your proposal, or are these warranties issues typically passed on to the original equipment manufacturer?	Warranty service for machines ordered from a Caterpillar facility are generally provided by Caterpillar and performed by Cat dealers. Some items, such as tires, are covered under their manufacturers' warranties.	*
51	What are your proposed exchange and return programs and policies?	Please see applicable warranty statements in the attached documents.	*
52	Describe any service contract options for the items included in your proposal.	<p>We have a large variety of service contract options which can all be customized according to customer needs. Below are just two examples. More solutions are available and we encourage members and dealers to explore all options.</p> <p>1) Equipment Protection Plans (EPP): After the initial warranty period ends, members may choose to purchase additional protection plans to reduce their exposure to unplanned costs. These policies are written based on months and hours of operation. There are four standard levels of coverage:</p> <ol style="list-style-type: none"> 1) Powertrain 2) Powertrain + Hydraulics 3) Powertrain + Hydraulics + Technology 4) Premier <p>A description of all these options is included in the attached Equipment Protection Plans document. EPP can be purchased at the same time as the machine purchase, or anytime before the standard warranty expires.</p> <p>2) Customer Value Agreements (CVA's): A member may choose to enter into an agreement with their Cat dealer to perform routine maintenance and/or repairs. These contracts are customizable based on member needs.</p> <p>The selling Cat dealer can take responsibility for some or all the required service and maintenance needs to allow the agency to gain efficiency by focusing on the performance demands more than maintenance. CVA's are a useful tool to manage expenses. CVAs can be purchased at the same time as the machine purchase, or anytime after. Cat Financial also offers CVAs, which can be performed by Cat dealers in the United States, and are particularly helpful for customers who move their machine fleet to multiple locations which may have different servicing Cat dealers.</p>	*

Table 10: Payment Terms and Financing Options

Line Item	Question	Response *	
53	Describe your payment terms and accepted payment methods.	Cat dealers are independently owned businesses. As such their payment terms and accepted payment methods vary, but all will be stated on individual invoices. The most common terms are net 30.	*
54	Describe any leasing or financing options available for use by educational or governmental entities.	<p>We offer both leasing and financing options to governmental members of Sourcwell at rates lower than available to the general public.</p> <p>Caterpillar has its own financing arm, Cat Financial. Cat Financial was founded in 1981 and serves Cat customers and dealers. With over 1,900 employees, Cat Financial is active in more than 40 countries covering more than 148,000 customers worldwide. Cat Financial offers you a complete solution for your acquisition needs:</p> <ul style="list-style-type: none"> - Equipment & Attachments - Parts - Service - Rebuilds <p>Financial products are aligned and customized with the project and work site requirements such as operating lease, loan or finance lease. Find more information from Cat Financial here: https://www.cat.com/en_US/support/financing-protection.html</p>	*
55	Describe any standard transaction documents that you propose to use in connection with an awarded contract (order forms, terms and conditions, service level agreements, etc.). Upload a sample of each (as applicable) in the document upload section of your response.	Cat dealers are independently owned businesses. As such their standard transaction documents will vary.	*
56	Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcwell participating entities for using this process?	Because Cat dealers will be receiving payments directly from members, accepting P-card procurement will be at their discretion. Many dealers do accept this method without additional fees. Some have limitations on the amount that can be processed.	*

Table 11: Pricing and Delivery

Provide detailed pricing information in the questions that follow below. Keep in mind that reasonable price and product adjustments can be made during the term of an awarded Contract as described in the RFP, the template Contract, and the Sourcwell Price and Product Change Request Form.

Line Item	Question	Response *
57	Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcwell discounted price) on all of the items that you want Sourcwell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response.	We offer a deep list discount off the current Caterpillar machine and work tool list prices to all Sourcwell members. We have provided base machine list pricing in the document pricing section. Base machines must be properly configured with other mandatory and optional items from the price list before they are considered operational. For the execution of the agreement we will ask our Cat dealer and Sourcwell member to use the Caterpillar price list that is current at the time of the quote. Dealers, in consultation with the member, will configure the machine to the desired specifications and apply the stated list discount to that configured list price amount. Dealer and members should remember to factor in any expected price increases if a machine will be built to order. The pricing document, in the applicable pricing document attachment section, shows the list discount offered for each new machine. Additionally, we are pleased to offer a list discount of 15% off all products and consulting services under Cat Safety Services.
58	Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.	Pricing in this proposal is a percentage discount from list on current machine and work tools list prices. Our discount range varies between 3 - 34% off of the list price depending on the product family or model.
59	Describe any quantity or volume discounts or rebate programs that you offer.	Our dealers are empowered to consider purchase order volume, repeat purchases, etc. They may offer members additional discounts and /or services at their discretion.
60	Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "nonstandard options". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.	Sourced goods / Open Market Items are available to members from Cat dealers. The prices for these good or services will represent fair marketing value and will be determined between the member and the selling dealer. We encourage our dealers and members to use these options as it facilitates complimentary products and streamlines the procurement process. Customers and dealers are responsible for including their Sourcwell member numbers on all documentation related to these purchases. Caterpillar Inc. is not a party to these sales and is exempted from including them in quarterly reports. For audits, inclusion of a customer's Sourcwell member number on the PO and /or invoice shall be deemed sufficient.
61	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like pre-delivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.	Machines are unique in their requirements for preparation prior to use. Some may require local final assembly due to their large size others may have locally installed options (fire suppression, beacons, auto lube systems for example). When a dealer issues a quote for a machine, any dealer costs (like pre-delivery inspection, installation, set up, training, etc.) will be itemized separately and are not subject to the Caterpillar list discount for Sourcwell members.
62	If freight, delivery, or shipping is an additional cost to the Sourcwell participating entity, describe in detail the complete freight, shipping, and delivery program.	There is no additional cost to members who choose to pick up their machines from the Cat dealer. Dealers may charge fees for delivery to the Sourcwell member's location.
63	Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.	Just as for members in the 48 contiguous states, there is no additional cost to members who choose to pick up their machine from their Cat dealer. Dealers may charge fees for delivery to the Sourcwell members' location.
64	Describe any unique distribution and/or delivery methods or options offered in your proposal.	Machines are large purchases and if there are unique Sourcwell member requirements our dealers will be happy to discuss on a case by case basis.

Table 12: Pricing Offered

Line Item	The Pricing Offered in this Proposal is: *	Comments
65	b. the same as the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.	Caterpillar wants to provide the governmental customer the best list discount possible to allow them to be good stewards of tax-payers funds. We want our governmental customers to have the ability to choose which cooperative contract better fits their needs.

Table 13: Audit and Administrative Fee

Line Item	Question	Response *
66	Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed Contract with Sourcewell. This process includes ensuring that Sourcewell participating entities obtain the proper pricing, that the Vendor reports all sales under the Contract each quarter, and that the Vendor remits the proper administrative fee to Sourcewell. Provide sufficient detail to support your ability to report quarterly sales to Sourcewell as described in the Contract template.	<p>We plan to continue our very robust process to ensure reporting speed, accuracy, and contract compliance. Caterpillar and our Cat dealers have very close and trusting relationships. Our dealers are long-established, and the current process (under contract #032119-CAT) is working well.</p> <p>1) To ensure pricing accuracy, we maintain our current Sourcewell customer discount sheet on our dealer facing pricing pages. Dealers integrate these numbers automatically in their quoting software.</p> <p>2) To ensure new machines and work tool sales are recorded properly, we use our post-sale credit system. In a nutshell, this means that we corporately support the pricing offered in this contract at a level below what's available to other customers. To receive this additional monetary support after the machine is delivered, dealers must supply the member's name, address, and member number. There is no additional burden or cost to our dealers to use the Sourcewell contract and this is part of the reason for their high engagement and our high reporting accuracy.</p> <p>3) At month end, we gather the new machine and work tool sales data attributed to Sourcewell and aggregate it for our reporting.</p> <p>4) After quarter end, we will send the quarterly sales report and administration fee payment to Sourcewell for all items that are subject to the administrative fee.</p>
67	If you are awarded a contract, provide a few examples of internal metrics that will be tracked to measure whether you are having success with the contract.	We regularly track the % of sales that are sold using a cooperative contract. We will continue this practice if we are awarded a contract for RFP 011723.
68	Identify a proposed administrative fee that you will pay to Sourcewell for facilitating, managing, and promoting the Sourcewell Contract in the event that you are awarded a Contract. This fee is typically calculated as a percentage of Vendor's sales under the Contract or as a per-unit fee; it is not a line-item addition to the Member's cost of goods. (See the RFP and template Contract for additional details.)	Per amendment #1 to Contract #032119-CAT, we will be pleased to offer an administrative fee of 0.33% of Caterpillar's list price for each piece of new equipment and serialized work tools purchased by Sourcewell's Participating Entities. Caterpillar will pay this fee and will not ask dealers or members to pay the fee.

Table 14A: Depth and Breadth of Offered Equipment Products and Services

Line Item	Question	Response *
69	Provide a detailed description of the equipment, products, and services that you are offering in your proposal.	<p>The Cat equipment product line, consisting of more than 300 machines, sets the standard for our industry. We plan to help you meet your needs with our equipment, with our distribution and product support system, and the continual introduction and updating of products.</p> <p>Caterpillar is pleased to offer a wide variety of products for Sourcwell members. Excluding paving products, equipment and services awarded on 060122-CAT these include:</p> <ul style="list-style-type: none"> - Cat Backhoe Loaders (9 models offered) - Cat Compact Track Loader/Skid Steer Loader (14 models offered) - Cat Track/Wheel Hydraulic Excavators (41 models offered) - Cat Motor Graders (7 models offered) - Cat Telehandlers (8 models offered) - Cat Track Loaders (3 models offered) - Cat Track/Wheel Dozers (15 models offered) - Cat Wheel Loaders (19 models offered) - Cat Wheel Tractor Scrapers (7 models offered) - Cat Articulated Trucks (5 models offered) - Cat Rigid Frame Trucks (2 models offered) - Cat Material Handlers (3 models offered) - Cat Landfill Compactors (3 models offered) <p>- Product offerings by model and discount can be found in the pricing attachment within the applicable proposal pricing section.</p> <p>Services and support include:</p> <ul style="list-style-type: none"> - Cat Attachments (Worktools) - Cat Technology - Cat Safety Services - Cat Job Site Solutions <p>- Product offerings by model and discount can be found in the pricing attachment within the applicable proposal pricing section.</p> <p>- Services and support brochures can be found in the additional documents section by name of offering.</p> <p>For more detailed information on each of these products/offering see the following website: https://www.cat.com/en_US.html</p>
70	Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.	N/A

Table 148: Depth and Breadth of Offered Equipment Products and Services

Indicate below if the listed types or classes of equipment, products, and services are offered within your proposal. Provide additional comments in the text box provided, as necessary.

Line Item	Category or Type	Offered	Comments
71	Wheeled, tracked, and backhoe loaders	<input checked="" type="radio"/> Yes <input type="radio"/> No	Manufactured by Caterpillar. Offerings listed in applicable pricing attachment section.
7	Motor Graders	<input checked="" type="radio"/> Yes <input type="radio"/> No	Manufactured by Caterpillar. Offerings listed in applicable pricing attachment section.
73	Wheeled and tracked excavators	<input checked="" type="radio"/> Yes <input type="radio"/> No	Manufactured by Caterpillar. Offerings listed in applicable pricing attachment section.
74	Bulldozers, compactors, scrapers, articulated and rigid haulers	<input checked="" type="radio"/> Yes <input type="radio"/> No	Manufactured by Caterpillar. Offerings listed in applicable pricing attachment section.
75	Cranes	<input type="radio"/> Yes <input checked="" type="radio"/> No	NIA
76	Accessories or attachments for the offering in #71-75 above	<input checked="" type="radio"/> Yes <input type="radio"/> No	Manufactured by Caterpillar. Offerings listed in applicable pricing attachment section.
77	Technology or services for the offering in #71-75 above	<input checked="" type="radio"/> Yes <input type="radio"/> No	Manufactured or offered by Caterpillar. Offerings listed in applicable pricing attachment section.

Table 14C: Required Offering of Equipment

Indicate below if the proposer's proposal includes at least one (1) of the following listed types or classes of equipment. Provide additional comments in the text box provided, as necessary.

Line Item	Category or Type	Offered	Comments
78	Wheel loader with published net horsepower (HP) of at least 300 HP	<input checked="" type="radio"/> Yes <input type="radio"/> No	Manufactured by Caterpillar. Offerings listed in applicable pricing attachment section.
79	Wheeled or tracked excavator with a published net horsepower (HP) of at least 150 HP	<input checked="" type="radio"/> Yes <input type="radio"/> No	Manufactured by Caterpillar. Offerings listed in applicable pricing attachment section.
80	Motor Grader with a published maximum operating weight of at least 30,000 lbs.	<input checked="" type="radio"/> Yes <input type="radio"/> No	Manufactured by Caterpillar. Offerings listed in applicable pricing attachment section.
81	Rough terrain, all terrain, crawler, floating, lattice, or telescopic crane with a published maximum lifting capacity of at least 300 tons and a published maximum boom length of at least 150 feet	<input type="radio"/> Yes <input checked="" type="radio"/> No	NIA

Exceptions to Terms, Conditions, or Specifications Form

Only those Proposer Exceptions to Terms, Conditions, or Specifications that have been accepted by Sourcewell have been incorporated into the contract text.

Documents**Ensure your submission document(s) conforms to the following:**

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.
2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.
3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.
4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as "Marketing Plan."
 - [Pricing](#) - Machine Pricing.zip - Tuesday January 17, 2023 15:29:45
 - [Financial Strength and Stability](#) - Fin Strength and Stability.zip - Tuesday January 17, 2023 10:31:16
 - [Marketing PlanSamples](#) - Marketing Plan.pdf - Tuesday January 17, 2023 14:53:49
 - WMBEIMBEISBE or Related Certificates (optional)
 - [Warranty Information](#) - Warranty Combined.pdf - Monday January 16, 2023 10:36:31
 - Standard Transaction Document Samples (optional)
 - [Upload Additional Document](#) - Additional Documents.zip - Tuesday January 17, 2023 16:05:29

Addenda, Terms and Conditions

PROPOSER AFFIDAVIT AND ASSURANCE OF COMPLIANCE

I certify that I am the authorized representative of the Proposer submitting the foregoing Proposal with the legal authority to bind the Proposer to this Affidavit and Assurance of Compliance:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.
2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for contract award.
3. The Proposer, including any person assisting with the creation of this Proposal, has arrived at this Proposal independently and the Proposal has been created without colluding with any other person, company, or parties that have or will submit a proposal under this solicitation; and the Proposal has in all respects been created fairly without any fraud or dishonesty. The Proposer has not directly or indirectly entered into any agreement or arrangement with any person or business in an effort to influence any part of this solicitation or operations of a resulting contract; and the Proposer has not taken any action in restraint of free trade or competitiveness in connection with this solicitation. Additionally, if Proposer has worked with a consultant on the Proposal, the consultant (an individual or a company) has not assisted any other entity that has submitted or will submit a proposal for this solicitation.
4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest exists when a vendor has an unfair competitive advantage or the vendor's objectivity in performing the contract is, or might be, impaired.
5. The contents of the Proposal have not been communicated by the Proposer or its employees or agents to any person not an employee or legally authorized agent of the Proposer and will not be communicated to any such persons prior to Due Date of this solicitation.
6. If awarded a contract, the Proposer will provide to Sourcewell Participating Entities the equipment, products, and services in accordance with the terms, conditions, and scope of a resulting contract.
7. The Proposer possesses, or will possess before delivering any equipment, products, or services, all applicable licenses or certifications necessary to deliver such equipment, products, or services under any resulting contract.
8. The Proposer agrees to deliver equipment, products, and services through valid contracts, purchase orders, or means that are acceptable to Sourcewell Members. Unless otherwise agreed to, the Proposer must provide only new and first-quality products and related services to Sourcewell Members under an awarded Contract.
9. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
10. The Proposer understands that Sourcewell will reject RFP proposals that are marked "confidential" (or "nonpublic," etc.), either substantially or in their entirety. Under Minnesota Statutes Section 13.591, subdivision 4, all proposals are considered nonpublic data until the evaluation is complete and a Contract is awarded. At that point, proposals become public data. Minnesota Statutes Section 13.37 permits only certain narrowly defined data to be considered a "trade secret," and thus nonpublic data under Minnesota's Data Practices Act.
11. Proposer its employees, agents, and subcontractors are not:
 1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: <https://www.treasury.gov/ofac/downloads/sdnlist.pdf>;
 2. Included on the government-wide exclusions lists in the United States System for Award Management found at: <https://sam.gov/SAM/>; or
 3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated

by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Sean Egel, Sales Support Consultant, Caterpillar Inc.

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the contractual obligations contemplated in the bid.

Yes No

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "**I have reviewed this addendum**" below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
Addendum_5_Heavy_Construction_Equipment_RFP_011723 Tue January 10 2023 08:47 AM	<input checked="" type="checkbox"/>	1
Addendum_4_Heavy_Construction_Equipment_RFP_011723 Fri January 6 2023 09:51 AM	<input checked="" type="checkbox"/>	2
Addendum_3_Heavy_Construction_Equipment_RFP_011723 Thu December 29 2022 12:33 PM	<input checked="" type="checkbox"/>	2
Addendum_2_Heavy_Construction_Equipment_RFP_011723 Wed December 21 2022 01:49 PM	<input checked="" type="checkbox"/>	1
Addendum_1_Heavy_Construction_Equipment_RFP 011723 Thu December 15 2022 09:27 AM	<input checked="" type="checkbox"/>	1

SOURCEWELL TRADEMARK LICENSE ADDENDUM

This Addendum is by and between **SOURCEWELL**, 202 – 12th Street NE, PO Box 219, Staples, Minnesota 56479 (“Sourcewell”) and **Caterpillar Inc.**, having its principal place of business at 5212 N. O’Connor Blvd., Suite 1100, Irving, TX 75039, and offices at 100 NE Adams Street, Peoria, Illinois, 61629 (“Caterpillar” or “Vendor”). Sourcewell and Caterpillar may be referred to in this Agreement as a “Party” and collectively as the “Parties.”

The Parties maintain a contractual relationship for Vendor to provide equipment, products, or services to Sourcewell’s cooperative purchasing contracts as follows:

Sourcewell Contract 011723 – CAT (Solicitation Number: 011723)

Sourcewell and Vendor each own all right, title, and interest in their respective names, trademarks, service marks, related logos, and all other rights in the names, designs, likenesses and visual representations thereof (“Licensed Trademarks”), and desire to grant each other a royalty-free license to use certain Licensed Trademarks owned by the other Party under the terms and conditions set forth herein.

ARTICLE I: GRANT OF LICENSE

A. GRANT OF LICENSE. During the term of the Contract:

1. Sourcewell grants to Vendor a royalty-free, worldwide, non-exclusive right and license to use Sourcewell’s Licensed Trademarks provided to Vendor by Sourcewell in advertising and promotional materials for the purpose of marketing Sourcewell’s relationship with Vendor.
2. Vendor grants to Sourcewell a royalty-free, worldwide (except for those jurisdictions that are prohibited by applicable Anti-Corruption and International Trade Laws), non-exclusive right and license to use Vendor’s Licensed Trademarks provided to Sourcewell by Vendor in advertising and promotional materials for the purpose of marketing Vendor’s relationship with Sourcewell.

“Anti-Corruption and International Trade Laws” means all statutes, regulations, rules, executive orders, supervisory requirements, directives, ordinances, circulars, opinions, interpretive letters, and official releases of or by any government, or any authority, department or agency thereof or self-regulatory organization related to bribery, fraud, corruption, or international trade.

3. The Parties agree that each is the owner of all rights, including without limitation common law rights and goodwill, in relation to their respective Licensed Trademarks, and that any goodwill derived from the use of Licensed Trademarks by the other Party shall inure to the owner of the respective Licensed Trademarks.

B. LIMITED RIGHT OF SUBLICENSE. The rights and licenses granted herein includes a limited right of each Party to grant sublicenses to its and their respective distributors, marketing representatives, and agents (collectively “Permitted Sublicensees”) in advertising and promotional materials for the purpose of marketing the Contract. Any sublicense granted will be subject to the terms and conditions of this Addendum. Each Party will be responsible for any breach of this Article by any of their respective sublicensees.

C. USE; QUALITY CONTROL.

1. Neither Party may alter the other Party's Licensed Trademarks from the form provided by the other Party and must comply with the other Party's removal requests as to specific uses of its Licensed Trademarks.
2. Each Party agrees to use, and to cause its Permitted Sublicensees to use, the other Party's Licensed Trademarks only in good faith and in a dignified manner consistent with such Party's use of the Licensed Trademarks. Upon written notice to the breaching Party, the breaching Party or their Permitted Sublicensees have thirty (30) days of the date of the written notice to cure the breach or the license will be terminated.
3. Beyond what is permitted in this Addendum, neither Party will:
 - a. attempt to register, or register any trademark, service mark, symbol, logo, get-up or device which is confusingly similar to any of the other Party's Licensed Trademarks in any jurisdiction;
 - b. represent that it has any rights of any nature in the Licensed Trademarks other than those enjoyed under the terms of this Agreement;
 - c. use the other Party's trademarks, service marks or copyrights, translations thereof or marks similar thereto, as part of its corporate name, trade name or a d/b/a name, favicons, social media names/handles, email addresses, email extensions, or domain names without prior written approval from the other Party; or
 - d. use the other Party's trade names, trademarks, or service marks on any collateral business materials (e.g., business cards, letterhead, invoices, pens, notepads, fax cover sheets, etc.), unless otherwise approved in writing by the other Party.

ARTICLE II: TERM, TERMINATION, AND MISCELLANEOUS.

- A. **EFFECTIVE DATE.** This Addendum is effective upon the date of the final signature below.
- B. **TERMINATION.** Unless earlier terminated in accordance with this Article, this Addendum expires immediately upon the expiration or termination of the Contract.
 1. *Termination for Convenience.* This Addendum may be terminated by either Party at any time upon ninety (90) days' prior written notice to the other Party.
 2. *Termination for Breach.* This Addendum may be terminated by either Party upon a breach of the terms of this Addendum by the other Party, upon written notice of breach to the breaching Party, and only if such breach is not cured within thirty (30) days of the date of the written notice.
 3. *Effect of Termination.* Upon the termination of this Addendum for any reason, each Party will have thirty (30) days to, and require its Permitted Sublicensees to, remove all Licensed Trademarks from signage, websites, and the like bearing the other Party's name or logo

(excepting Sourcewell’s pre-printed catalog of vendors which may be used until the next printing). Vendor must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell’s written directions.

- 4. Miscellaneous. The terms and conditions of this Addendum shall have no effect on the terms and conditions of any other trademark licenses signed by the Parties.

All other terms of the Contract remain in full force and effect, unless otherwise terminated.

DocuSigned by:
 SOU Jeremy Schwartz
 By: C0FD2A139D06489...
 Name: Jeremy Schwartz
 Title: Director of Operations and Procurement
 Date: 5/24/2023 | 2:45 PM CDT

DocuSigned by:
 Cat Patrick Kearns
 By: 68A87928721B4E0...
 Name: Patrick Kearns
 Title: Vice President Sales & Marketing - North America
 Date: 5/24/2023 | 12:48 PM PDT