

# AMENDMENT NO. 3 TO CONTRACT NO. MA-042-21011417 FOR PROVISION OF

ADULT CRISIS RESIDENTIAL SERVICES SOUTH REGION

This Amendment ("Amendment No. 3") to Contract No. MA-042-21011417 for Adult Crisis Residential Services South Region is made and entered into on February 6, 2024 ("Effective Date") between Telecare Corporation ("Contractor"), with a place of business at 1080 Marina Village Parkway, Suite 100, Alameda, CA 94501, and the County of Orange, a political subdivision of the State of California ("County"), through its Health Care Agency, with a place of business at 405 W. 5<sup>th</sup> Street, Santa Ana, CA 92701. Contractor and County may sometimes be referred to individually as "Party" or collectively as "Parties".

## **RECITALS**

**WHEREAS**, the Parties executed Contract No. MA-042-21011417 for Adult Crisis Residential Services South Region, effective July 1, 2021 through June 30, 2024, in an amount not to exceed \$3,634,821 ("Contract"); and

**WHEREAS**, the Parties executed Amendment No. 1 to amend Paragraph XV. and Exhibit A of the Contract; and to exercise a ten percent (10%) contingency to cover salary increases by increasing Period Two Not to Exceed Amount by \$121,160 to \$1,332,767, for a total amount not to exceed \$3,755,981; and

**WHEREAS**, the Parties executed Amendment No. 2 to amend Exhibit A of the Contract; and

WHEREAS, the Parties now desire to enter into this Amendment No. 3 to increase the Period Three Not to Exceed Amount; to amend Referenced Contract Provisions, Paragraph VII., and Exhibit A of the Contract; and to renew the Contract for two (2) years for County to continue receiving and Contractor to continue providing services set forth in the Contract; and

**NOW THEREFORE,** Contractor and County, in consideration of the above recitals, and in consideration of the mutual covenants, benefits and promises contained herein, agree to amend the Contract as follows:

- 1. The Contract's Period Three Not to Exceed Amount is increased by \$190,505, from \$1,211,607, to \$1,402,112.
- 2. The Contract is renewed for a term of two (2) years, effective July 1, 2024 through June 30, 2026, in an amount not to exceed \$1,545,772 for Period Four and \$1,590,407 for Period Five, for a revised cumulative contract total amount not to exceed \$7,082,665; on the amended terms and conditions.
- 3. All references to "Not to Exceed Amount" throughout the Contract, are hereby deleted in their entirety and replaced with "Amount Not To Exceed".

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4. Referenced Contract Provisions, Term and Amount Not To Exceed provisions, of the Contract are deleted in their entirety and replaced with the following:

"Term: July 1, 2021 through June 30, 2026

Period One means the period from July 1, 2021 through June 30, 2022

Period Two means the period from July 1, 2022 through June 30, 2023

Period Three means the period from July 1, 2023 through June 30, 2024

Period Four means the period from July 1, 2024 through June 30, 2025

Period Five means the period from July 1, 2025 through June 30, 2026

#### Amount Not To Exceed:

Period One Amount Not To Exceed: \$1,211,607
Period Two Amount Not To Exceed: \$1,332,767
Period Three Amount Not To Exceed: \$1,402,112
Period Four Amount Not To Exceed: \$1,545,772
Period Five Amount Not To Exceed: \$1,590,407
TOTAL AMOUNT NOT TO EXCEED: \$7,082,665"

- 5. Paragraph VII. Cost Report, subparagraph A. (not including subparagraphs A.1, A.2, and A.3), of the Contract is deleted in its entirety and replaced with the following:
  - "A. CONTRACTOR shall submit separate Cost Reports for each Period, or for a portion thereof, to COUNTY no later than sixty (60) calendar days following the period for which they are prepared or termination of this Contract. CONTRACTOR shall prepare the individual and/or consolidated Cost Report in accordance with all applicable federal, state and COUNTY requirements, GAAP and the Special Provisions Paragraph of this Contract. CONTRACTOR shall allocate direct and indirect costs to and between programs, cost centers, services, and funding sources in accordance with such requirements and consistent with prudent business practice, which costs and allocations shall be supported by source documentation maintained by CONTRACTOR, and available at any time to ADMINISTRATOR upon reasonable notice. In the event CONTRACTOR has multiple contracts for mental health services that are administered by HCA, consolidation of the individual Cost Reports into a single consolidated Cost Report may be required, as stipulated by ADMINISTRATOR. CONTRACTOR shall submit the consolidated Cost Report to COUNTY no later than five (5) business days following approval by ADMINISTRATOR of all individual Cost Reports to be incorporated into a consolidated Cost Report."
- 6. Exhibit A, Paragraph II. Budget, subparagraph A., of the Contract is deleted in its entirety and replaced with the following:
  - "A. COUNTY shall pay CONTRACTOR in accordance with the Payments Paragraph of this Exhibit A to the Contract and the following budget, which is set forth for informational purposes only and may be adjusted by mutual agreement, in writing, by ADMINISTRATOR and CONTRACTOR.

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	PERIOD ONE	PERIOD TWO	PERIOD THREE	PERIOD FOUR	PERIOD FIVE	TOTAL
CLIENT DAY ADMINISTRATIVE COST						
Salaries			\$8,470	\$8,724	\$8,986	\$26,180
Benefits			\$2,034	\$1,995	\$2,033	\$6,062
Indirect Costs	<u>\$148,939</u>	<u>\$166,072</u>	<u>\$163,205</u>	<u>\$180,404</u>	<u>\$185,611</u>	<u>\$844,231</u>
SUBTOTAL ADMINISTRATIVE COST CLIENT DAY PROGRAM COST	\$148,939	\$166,072	\$173,709	\$191,123	\$196,630	\$876,473
Salaries	\$646,652	\$725,384	\$724,222	\$811,776	\$836,130	\$3,744,164
Benefits	\$142,564	\$145,050	\$173,958	\$185,660	\$189,197	\$836,429
Services & Supplies	\$203,711	\$236,712	<u>\$259,878</u>	\$276,713	\$285,535	\$1,262,549
SUBTOTAL PROGRAM COST	\$992,927	\$1,107,146	\$1,158,058	\$1,274,149	\$1,310,862	\$5,843,142
TOTAL CLIENT DAY COST	\$1,141,866	\$1,273,218	\$1,331,767	\$1,465,272	\$1,507,492	\$6,719,615
MEDICATION SUPPORT ADMINISTRATIVE COST						
Indirect Costs	<u>\$9,097</u>	<u>\$7,767</u>	<u>\$9,175</u>	<u>\$10,500</u>	<u>\$10,815</u>	<u>\$47,354</u>
SUBTOTAL ADMINISTRATIVE COST MEDICATION SUPPORT PROGRAM COST	\$9,097	\$7,767	\$9,175	\$10,500	\$10,815	\$47,354
Subcontractor	<u>\$60,644</u>	<u>\$51,782</u>	<u>\$61,170</u>	<u>\$70,000</u>	<u>\$72,100</u>	<u>\$315,696</u>
SUBTOTAL PROGRAM COST	<u>\$60,644</u>	<u>\$51,782</u>	\$61,170	\$70,000	\$72,100	\$315,696
TOTAL MEDICATION SUPPORT COST	<u>\$69,741</u>	<u>\$59,549</u>	\$70,345	\$80,500	\$82,915	\$363,050
TOTAL GROSS COST	\$1,211,607	\$1,332,767	\$1,402,112	\$1,545,772	\$1,590,407	\$7,082,665
REVENUE						
FFP Medi-Cal	\$373,600	\$410,960	\$432,342	\$476,640	\$490,404	\$2,183,946
MHSA Medi-Cal	\$373,600	\$410,960	\$432,342	\$476,640	\$490,404	\$2,183,946
MHSA	\$464,407	<u>\$510,847</u>	<u>\$537,428</u>	\$592,492	\$609,599	<u>\$2,714,773</u>
TOTAL REVENUE	\$1,211,607	\$1,332,767	\$1,402,112	\$1,545,772	\$1,590,407	\$7,082,665
TOTAL AMOUNT NOT TO EXCEED	\$1,211,607	\$1,332,767	\$1,402,112	\$1,545,772	\$1,590,407	\$7,082,665 "

- 7. Exhibit A, Paragraph III. Payments, subparagraph A. (not including subparagraphs A.1, A.2, and A.3), of the Contract is deleted in its entirety and replaced with the following:
  - "A. COUNTY shall pay CONTRACTOR monthly, in arrears, the provisional amount of \$100,967 per month for Period One, \$111,063 per month for Period Two, \$116,842 per month for Period Three, \$128,814 per month for Period Four, and \$132,533 per month for Period Five. All payments are interim payments only and are subject to Final Settlement

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in accordance with the Cost Report Paragraph of the Contract for which CONTRACTOR shall be reimbursed for the actual cost of providing the services, which may include Indirect Administrative Costs, as identified in Subparagraph II.A. of this Exhibit A to the Contract; provided, however, the total of such payments does not exceed COUNTY's Total Not to Exceed Amount as specified in the Referenced Contract Provisions of the Contract and, provided further, CONTRACTOR's costs are reimbursable pursuant to County, State and/or Federal regulations. ADMINISTRATOR may, at its discretion, pay supplemental billings for any month for which the provisional amount specified above has not been fully paid."

- 8. Exhibit A, Paragraph VI. Staffing, subparagraph K., of the Contract is deleted in its entirety and replaced with the following:
  - "K. CONTRACTOR shall, at a minimum, provide the following staffing pattern expressed in Full-Time Equivalents (FTEs) continuously throughout the term of the Contract. One (1) FTE shall be equal to an average of forty (40) hours work per week.

	PERIOD ONE	PERIOD TWO	PERIOD THREE	PERIOD FOUR	PERIOD FIVE
ADMINISTRATION					
HR Generalist	0.00	0.00	0.05	0.04	0.04
IT Support Specialist	0.00	0.00	0.02	0.02	0.02
Centralized Staffing Team	0.00	0.00	<u>0.06</u>	<u>0.05</u>	<u>0.05</u>
Subtotal Administration	0.00	0.00	0.13	0.11	0.11
PROGRAM ADMINISTRATION					
Program Administrator	0.50	0.50	0.50	0.50	0.50
Regional Director of Operations	0.05	0.09	0.09	0.09	0.09
HR Generalist	0.05	0.04	0.00	0.00	0.00
IT Support Specialist	0.02	0.02	0.00	<u>0.00</u>	0.00
Subtotal Program Administration	0.62	0.65	0.59	0.59	0.59
PROGRAM					
Clinical Director	0.50	0.50	0.50	0.50	0.50
Clinician	1.40	1.40	1.40	1.40	1.40
LVNs/LPT	1.40	1.40	1.40	1.40	1.40
Office Coordinator II	0.50	0.50	0.50	0.50	0.50
Peer Support Specialists	0.70	0.70	0.00	0.00	0.00
Residential Counselors	7.00	7.00	7.00	7.00	7.00
Peer Recovery Coach	0.00	0.00	0.70	<u>0.70</u>	0.70
Subtotal Program	11.50	11.50	11.50	11.50	11.50
SUBCONTRACTOR					
Psychiatrist (subcontractor)	<u>0.16</u>	<u>0.16</u>	<u>0.16</u>	<u>0.16</u>	<u>0.16</u>
Subtotal Subcontractor	0.16	0.16	0.16	0.16	0.16
TOTAL FTEs	12.28	12.31	12.38	12.36	12.36"

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- 9. Exhibit A, Paragraph VI. Staffing, subparagraph L.2., of the Contract is deleted in its entirety and replaced with the following:
  - "2. CONTRACTOR shall provide one hundred ninety-two (192) DSHs per Period for Period One, Period Two and Period Three; and two hundred fifteen (215) DSHs per Period for Period Four and Period Five, of direct physician time which will include medication support services which are inclusive of both billable and non-billable services."

This Amendment No. 3 modifies the Contract, including all previous amendments, only as expressly set forth herein. Wherever there is a conflict in the terms or conditions between this Amendment No. 3, and the Contract, including all previous amendments, the terms and conditions of this Amendment No. 3 prevail. In all other respects, the terms and conditions of the Contract, including all previous amendments, not specifically changed by this Amendment No. 3, remain in full force and effect.

# **SIGNATURE PAGE FOLLOWS**

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**Contractor: Telecare Corporation** 

## **SIGNATURE PAGE**

IN WITNESS WHEREOF, the Parties have executed this Amendment No. 3. If Contractor is a corporation, Contractor shall provide two signatures as follows: 1) the first signature must be either the Chairman of the Board, the President, or any Vice President; 2) the second signature must be either the Secretary, an Assistant Secretary, the Chief Financial Officer, or any Assistant Treasurer. In the alternative, a single corporate signature is acceptable when accompanied by a corporate resolution or by-laws demonstrating the legal authority of the signature to bind the company.

Dawan Utecht SVP/Chief Development Officer Title <u> Print Name</u> ewan Utecht 1/8/2024 Signature Date County of Orange, a political subdivision of the State of California Purchasing Agent/Designee Authorized Signature: Print Name Title Signature Date APPROVED AS TO FORM Office of the County Counsel, Orange County, California Brittany McLean Deputy County Counsel Title Print Name Brittany Mclean 1/9/2024 Signature Date

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