

**Final Scoring Summary  
RFP #012-345678-09**

Evaluation Criteria	Weight	Proposer: Mariposa Landscapes, Inc										Score Percentage	Weighted Score
		Panel #1		Panel #2		Panel #3		Panel #4		Panel #5			
Approach and understanding of Scope of Work	25%	4	20	4	20	5	25	5	25	4	20	22	13
Technical expertise, equipment, and qualifications	30%	5	30	4	24	4	24	4	24	4	24	25	15
Experience	25%	5	25	5	25	4	20	4	20	4	20	22	13
Cost	20%	4	16	4	16	4	16	4	16	4	16	16	10
<b>Written Proposal Evaluation - Must Equal 100%</b>	<b>100%</b>	18.0	91.0	17.0	85.0	17.0	85.0	17.0	85.0	16.0	80.0	85.2	51.1
<b>Oral Criteria</b>	<b>40%</b>	<b>Panel #1</b>		<b>Panel #2</b>		<b>Panel #3</b>		<b>Panel #4</b>		<b>Panel #5</b>			
Demonstration	40%	3	24	4	32	4	32	3	24	3	24	27	11
Question	20%	3	12	3	12	3	12	3	12	3	12	12	5
Question	20%	2	8	3	12	2	8	2	8	3	12	10	4
Question	20%	4	16	4	16	3	12	3	12	3	12	14	5
<b>Oral Proposal Evaluation - Must Equal 100%</b>	<b>100%</b>	12.0	60.0	14.0	72.0	12.0	64.0	11.0	56.0	12.0	60.0	62.4	25.0
<b>Grand Total - Must Equal 100%</b>	<b>100%</b>												<b>76.1</b>

Evaluation Criteria	Weight	Proposer: Mission Landscape Companies, Inc										Score Percentage	Weighted Score
		Panel #1		Panel #2		Panel #3		Panel #4		Panel #5			
Approach and understanding of Scope of Work	25%	5	25	4	20	4	20	5	25	5	25	23	14
Technical expertise, equipment, and qualifications	30%	4	24	4	24	4	24	4	24	4	24	24	14
Experience	25%	4	20	4	20	3	15	4	20	4	20	19	11
Cost	20%	5	20	5	20	5	20	5	20	5	20	20	12
<b>Written Proposal Evaluation - Must Equal 100%</b>	<b>100%</b>	18.0	89.0	17.0	84.0	16.0	79.0	18.0	89.0	18.0	89.0	86.0	51.6
<b>Oral Criteria</b>	<b>40%</b>	<b>Panel #1</b>		<b>Panel #2</b>		<b>Panel #3</b>		<b>Panel #4</b>		<b>Panel #5</b>			
Demonstration	40%	3	24	3	24	3	24	3	24	4	32	26	10
Question	20%	5	20	4	16	4	16	5	20	4	16	18	7
Question	20%	5	20	4	16	4	16	4	16	4	16	17	7
Question	20%	4	16	4	16	4	16	4	16	4	16	16	6
<b>Oral Proposal Evaluation - Must Equal 100%</b>	<b>100%</b>	17.0	80.0	15.0	72.0	15.0	72.0	16.0	76.0	16.0	80.0	76.0	30.4
<b>Grand Total - Must Equal 100%</b>	<b>100%</b>												<b>82.0</b>