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TO: Orange County Board of Supervisors
FROM: Van Scoyoc Associates
DATE: December 17, 2019
RE: WRDA related capabilities

It is our understanding that some questions have been raised about the transitioning of Orange County's WRDA work to us from current representation. We are proud to say that this is an area where our firm is particularly strong and has, we believe, unmatched capabilities. Our Vice Presidents have decades of experience- as staffers on the committees of jurisdiction (more than one as THE lead staffer on the subcommittee of jurisdiction), working at the Army Corps of Engineers, and as lobbyists successfully advocating before both sets of decision makers.

As a firm we routinely help clients achieve project authorization in WRDA and then funding in both Appropriations bills and Corps Work Plans. We know both the processes and key decision makers in the Corps, OMB and Congress to effectively advocate for client projects.

Below are some quick facts about our Vice Presidents' expertise, as well as a few examples of our lobbying work, in this area. We welcome the opportunity to discuss either one with you more fully.

VSA Vice Presidents

In addition to the skillsets and expertise in this area that Steve Palmer and Jennifer LaTourette have outlined previously:

- John Anderson has participated in the enactment of every WRDA bill since the Water Resources Development Act of 1986.
 - served as staff director at the House Committee on Transportation and Infrastructure Subcommittee on Water Resources and Environment, the subcommittee of jurisdiction over WRDA and the US Army Corps of Engineers (15 years at the Committee)
 - spent more than 25 years at the Army Corps of Engineers
 - has played a key role in writing seven WRDA bills
- Geoff Bowman has participated in the enactment of every WRDA bill since WRDA 2000.
 - also served as staff director at the House Committee on Transportation and Infrastructure Subcommittee on Water Resources and Environment (spent parts of three decades on Capitol Hill, the last 15 years at the Committee)
- Jim Crum worked over 18 years at the field, regional, and headquarters levels of the U.S. Army Corps of Engineers

- Jennifer LaTourette handled all water resources work for the ranking member of the subcommittee for 4 years
- Three current VSA Vice Presidents, while on Congressional staff, were recipients of the American Shore and Beach Preservation Association's Congressional Staff Member of the Year for their work related to beach renourishment policies and projects

Recent Success:

- For our client Pinellas County, we did the largest beach project in Florida history.
- VSA helped clients obtain multiple policy modifications in the last WRDA bill, "America's Water Infrastructure Act of 2018", including five new project related authorizations for new and existing projects for over \$1.2 billion in federal funding. We obtained large construction authorizations for no fewer than three projects, including authorization of the long overdue flood control project in the Lower San Joaquin River in the vicinity of Stockton, California.
- We have worked extensively with the Army Corps of Engineers to help clients receive federal funding in the absence of earmarks for water infrastructure projects. Over the past three years, VSA has helped two water districts receive over \$11 million in funding from the Army Corps of Engineers annual work plan for environmental infrastructure projects and obtained a significant reimbursement for a client that funded a component of a water treatment facility.
- In Fiscal Year 2019 alone, Van Scoyoc Associates' advocacy was responsible for obtaining more than \$130 million for its clients through Army Corps of Engineers and Bureau of Reclamation programs nationwide. These funds cover a spectrum of activities, including operation and maintenance, construction initiation and continuation, and funds to initiate phases of project studies. VSA helped obtain more than \$240 million for its clients in the FY 2019 Army Corps of Engineers Annual Work Plan.