

RFP Scoring Sheet

RFP No.: 026-543355

Company	Evaluator 1							Evaluator 2							Evaluator 3							Evaluator 4							Evaluator 5							TOTAL
	Evaluation Criteria							Evaluation Criteria							Evaluation Criteria							Evaluation Criteria							Evaluation Criteria							
	1	2	3	4	5	6	7	1	2	3	4	5	6	7	1	2	3	4	5	6	7	1	2	3	4	5	6	7	1	2	3	4	5	6	7	
The Bode Technology Group, Inc.	5.0	4.0	5.0	5.0	5.0	5.0	5.0	5.0	4.0	5.0	5.0	5.0	5.0	5.0	5.0	4.0	5.0	5.0	5.0	5.0	5.0	4.0	5.0	4.5	4.0	4.0	4.5	5.0	4.5	4.0	4.0	4.5	5.0	4.5	165.5	
Cellmark Forensics, Inc.	4.0	5.0	3.0	4.0	5.0	3.0	4.0	4.0	5.0	3.0	4.0	5.0	3.0	3.0	4.0	5.0	3.0	4.0	5.0	3.0	3.0	4.0	5.0	3.0	4.0	5.0	3.0	3.0	4.0	5.0	2.0	3.0	4.0	2.0	3.0	130.0

Evaluation Criteria:

- Offeror's expertise and experience in providing the services within the scope of work
- Offeror's billing rates and fee structure.
- Offeror's ability to demonstrate quality of services within the scope of work
- Offeror's resources available to provide services as specified in the scope of work
- Offeror's provided references
- Offeror's oral presentation
- Offeror's overall quality of response

Weights

- 25
- 20
- 15
- 10
- 10
- 10
- 10

Evaluation Scoring Key:

- 0 = Non-Responsive
- 1 = Inadequate or Minimally Meets RFP Specifications
- 2 = Poor or Fairly Meets RFP Specifications
- 3 = Average or Meets RFP Specifications
- 4 = Above Average or Meets and Exceeds RFP Specifications
- 5 = Exceptional or Meets and Exceptionally Exceeds RFP Specifications

Weighted Scores

Company	Evaluator 1							Evaluator 2							Evaluator 3							Evaluator 4							Evaluator 5							TOTAL	
	Evaluation Criteria							Evaluation Criteria							Evaluation Criteria							Evaluation Criteria							Evaluation Criteria								
	1	2	3	4	5	6	7	1	2	3	4	5	6	7	1	2	3	4	5	6	7	1	2	3	4	5	6	7	1	2	3	4	5	6	7		
The Bode Technology Group, Inc.																																					
	25.0	16.0	15.0	10.0	10.0	10.0	10.0	25.0	16.0	15.0	10.0	10.0	10.0	10.0	10.0	25.0	16.0	15.0	10.0	10.0	10.0	10.0	25.0	16.0	15.0	10.0	10.0	10.0	22.5	16.0	12.0	8.0	9.0	10.0	9.0	468.5	
Cellmark Forensics, Inc.	20.0	20.0	9.0	8.0	10.0	6.0	8.0	20.0	20.0	9.0	8.0	10.0	6.0	6.0	20.0	20.0	9.0	8.0	10.0	6.0	6.0	20.0	20.0	9.0	6.0	8.0	6.0	20.0	20.0	6.0	6.0	8.0	4.0	6.0	384.0		

EVALUATION CRITERIA	WEIGHT	SCORE	Evaluator #	Offeror's Name:	
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OFFEROR'S EXPERTISE AND EXPERIENCE IN PROVIDING THE SERVICES WITHIN THE SCOPE OF WORK Does the Offeror have experience doing similar projects for public and/or private sectors comparable in functions to the County?	25%	5	1	Bode Technology	Delivered 1.5 million offender profiles (14 within) worked for 26 states 18 yrs. in Business mita capable ongoing, built-up system in place
OFFEROR'S BILLING RATES AND FEE STRUCTURE How are the Offeror's rates and/or pricing compares to others in the industry?	20%				STR = 19.45 Y-STR = 21.45 collection Kit 4.70 Bode collector/c-beam/clean room 19 pounds possible
OFFEROR'S ABILITY TO DEMONSTRATE QUALITY OF SERVICES WITHIN THE SCOPE OF WORK	15%	5			Bode Collector 6 Database FS' ave. turnaround time 25 days Success rate 99.95% since 2009 Powerplex Y23 validated Capacity per month: 23K Samples

OFFEROR'S RESOURCES AVAILABLE TO PROVIDE SERVICES AS SPECIFIED IN THE SCOPE OF WORK Does the Offeror have resources available to provide services as specified in the Scope of Work?	10%	5	Provide profiles in any format requested 2006-2007 75K-200K/samples per year - Able to ramp up 14 CE machines, 25 thermal cyclers FSS swab -72 fold failure increase currently Analyzing 85K samples per month ~ 10% of CODIS
OFFEROR'S PROVIDED REFERENCES Overall quality of Offeror's references.	10%	5	Excellent references 5 x 10 2 x 9 - Scores very positive comments
OFFEROR'S ORAL PRESENTATION	10%	5	Rapid-DNA, NGS, Research + Development focus Excellent Presentation - very knowledgeable Involved in numerous areas of forensic.
OFFEROR'S OVERALL QUALITY OF RESPONSE Overall quality of Offeror's references.	10%	5	- stored our samples for years - what complaint - Handled FSS Y-str backlog - hard profit - No Audit Findings 2 corrective actions last two years
	100%		

EVALUATION CRITERIA	WEIGHT	SCORE	Evaluator #	Offeror's Name:	Cellmark Forensics
NOTES					
Scoring Key: 0 = Non-Responsive 1 = Inadequate or Minimally Meets RFP Specifications 2 = Poor or Fairly Meets RFP Specifications 3 = Average or Meets RFP Specifications 4 = Above Average or Meets and Exceeds RFP Specifications 5 = Exceptional or Meets and Exceptionally Exceeds RFP Specifications					
OFFEROR'S EXPERTISE AND EXPERIENCE IN PROVIDING THE SERVICES WITHIN THE SCOPE OF WORK Does the Offeror have experience doing similar projects for public and/or private sectors comparable in functions to the County?	25%	4			Tested 1.2 million samples worked for 25 states No Y-STR databasing *2013-Corrective Action - 3 contamination - 2 other cases offender samples for 17 yrs. (expired buffer void) * "constantly struggle w/ contamination events" several 9 months
OFFEROR'S BILLING RATES AND FEE STRUCTURE How are the Offeror's rates and/or pricing compares to others in the industry?	20%				STR = 19.40 YSTR = 19.05 collection kit: 3.15 - swab, cotton
OFFEROR'S ABILITY TO DEMONSTRATE QUALITY OF SERVICES WITHING THE SCOPE OF WORK	15%	3			Cotton swabs - manual cutting - less consistency Capacity: 24K per month - current 3-4K per month 53 employees

OFFEROR'S RESOURCES AVAILABLE TO PROVIDE SERVICES AS SPECIFIED IN THE SCOPE OF WORK Does the Offeror have resources available to provide services as specified in the Scope of Work?	10%	4	2 Analysts / 2 Techs = Database staff + 1 Supv TAT's high / Our contract would put them at capacity 7 CE machines, 4 thermal cyclers currently Analyzing 5K samples per month
OFFEROR'S PROVIDED REFERENCES Overall quality of Offeror's references.	10%	5	Good References Scores: 3 x 10 1 x 9.5 2 x 9 one comment about TAT drifting upward
OFFEROR'S ORAL PRESENTATION	10%	3	take 2-3 wks to validate, not Y23 not validated Good Presentation - Knowledgeable presenter * Account rep. late for mtg/Presentation 10:52am No success rate figured on hand * TAT-2013 29-76 days ave TAT=43 days
OFFEROR'S OVERALL QUALITY OF RESPONSE Overall quality of Offeror's ^{response} references.	10%	4	* Types in proposal * cotton swabs can't take a barcode - Quality control Issue Not currently doing any YSTR database testing not currently doing any inner/outer barcode checks
	100%		

EVALUATION CRITERIA	WEIGHT	SCORE	Evaluator #	Offeror's Name:	Bode Technology
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Scoring Key: 0 = Non-Responsive 1 = Inadequate or Minimally Meets RFP Specifications 2 = Poor or Fairly Meets RFP Specifications 3 = Average or Meets RFP Specifications 4 = Above Average or Meets and Exceeds RFP Specifications 5 = Exceptional or Meets and Exceptionally Exceeds RFP Specifications	OFFEROR'S EXPERTISE AND EXPERIENCE IN PROVIDING THE SERVICES WITHIN THE SCOPE OF WORK Does the Offeror have experience doing similar projects for public and/or private sectors comparable in functions to the County?	25% 5	Established 1995, provides services to over 200 crime labs and LE agencies, delivered 1.5 million DB samples; ASCAP/LAB+ISO accreditation, 10% of COOL samples; currently providing excellent services to OC that exceeds required TATs;		
OFFEROR'S BILLING RATES AND FEE STRUCTURE How are the Offeror's rates and/or pricing compares to others in the industry?	20%	30 calendar days TAT \$19.45 Autosomal \$21.45 YSTR \$4.70/KIT plus 5+H 5 day TAT for either \$50			
OFFEROR'S ABILITY TO DEMONSTRATE QUALITY OF SERVICES WITHING THE SCOPE OF WORK	15% 5	Ramp up capacity; demonstrated exp w/ OC to customize services; no audit findings; good response to CAR submission; excellent QA system; extremely low 1st time failure rate - .05 - phenomenal			

OFFEROR'S RESOURCES AVAILABLE TO PROVIDE SERVICES AS SPECIFIED IN THE SCOPE OF WORK Does the Offeror have resources available to provide services as specified in the Scope of Work?	10%	5	Ability to ramp scope of project to accommodate our needs; excellent bar code verification particulars with DNA collector; skilled and trained analysts; good platform and sufficient inventory; excellent QA regarding kits
OFFEROR'S PROVIDED REFERENCES Overall quality of Offeror's references.	10%	5	References scored Bode highly and were extremely pleased with the services received
OFFEROR'S ORAL PRESENTATION	10%	5	Excellent, comprehensive oral presentation. Presenters able to answer all questions
OFFEROR'S OVERALL QUALITY OF RESPONSE Overall quality of Offeror's references.	10%	5	Excellent response to RFP
	100%		

EVALUATION CRITERIA	WEIGHT	SCORE	Evaluator # <u>2</u>	Offeror's Name: <u>Cellmark Forensics</u>	NOTES
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OFFEROR'S EXPERTISE AND EXPERIENCE IN PROVIDING THE SERVICES WITHIN THE SCOPE OF WORK Does the Offeror have experience doing similar projects for public and/or private sectors comparable in functions to the County?	25%	4			~1 million DB samples; \$50K in current facility since 2010; has not started the validation of Y23, Fusion, etc.; no experience databasing w/ Y for clients but they have validated Y for databasing * Estimate 2-3 weeks to validate these systems for databasing 30 day TAT; Autosomal - \$19.40 YSTR - \$19.05 Kit - \$3.15 5 day TAT Autosomal or YSTR \$40
OFFEROR'S BILLING RATES AND FEE STRUCTURE How are the Offeror's rates and/or pricing compares to others in the industry?	20%				DB analysis exp: 5, 7, 9 years; team leader 12 years; DB section manager 15+ years; DB reg staff: 1 analyst/supervisor; 2 analysts; 2 technologists and 2 research analysts cross-trained that could come in and assist contamination cases
OFFEROR'S ABILITY TO DEMONSTRATE QUALITY OF SERVICES WITHING THE SCOPE OF WORK	15%	3			① A → DB last 2 years → several per month first year and 3 total for the last year. Page 1 Most contamination not RFP No. 026-543355 by analyst. (well in well explaining a possible) other cases: Two barcode swatches and using

OFFEROR'S RESOURCES AVAILABLE TO PROVIDE SERVICES AS SPECIFIED IN THE SCOPE OF WORK	10%	4	Some issues with TAT starting level appeared to be adequate; sufficient in situation to perform correct services; DNA collector offered by vendor is a cotton-tipped swab. Vendor indicated that first pass rate is 90% and overall pass rate is over 99.95%. Vendor cited experience with potentially cotton-tipped swabs indicating belief that only samples collected in this manner are stable long term.
OFFEROR'S PROVIDED REFERENCES Overall quality of Offeror's references.	10%	5	Good references provided
OFFEROR'S ORAL PRESENTATION	10%	3	Adequate presentation; Vendor did not appear to be familiar regarding the basics of the DNA data box program; Vendor several times was unable to provide specific number regarding some questions but offered to obtain the information (specific that overall lab personnel number of samples run in a batch and first/overall pass rates are examples)
OFFEROR'S OVERALL QUALITY OF RESPONSE Overall quality of Offeror's references.	10%	3	Adequate response to RFP
	100%		

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OFFEROR'S EXPERTISE AND EXPERIENCE IN PROVIDING THE SERVICES WITHIN THE SCOPE OF WORK Does the Offeror have experience doing similar projects for public and/or private sectors comparable in functions to the County?	25%	5	3	BODE	WELL-ESTABLISHED FOR DATABASES; ALL APPLICATIONS CAPABILITY (GREAT FLEXIBILITY)
OFFEROR'S BILLING RATES AND FEE STRUCTURE How are the Offeror's rates and/or pricing compares to others in the industry?	20%				
OFFEROR'S ABILITY TO DEMONSTRATE QUALITY OF SERVICES WITHING THE SCOPE OF WORK	15%	5			GREAT ABILITY TO BE FLEXIBLE TO COMPLETE WORK; GREAT SUCCESS RATE WITH DATA ENTRY

OFFEROR'S RESOURCES AVAILABLE TO PROVIDE SERVICES AS SPECIFIED IN THE SCOPE OF WORK Does the Offeror have resources available to provide services as specified in the Scope of Work?	10%	5	EXACT PERSONNEL AVAILABLE TO MEET DEMANDS AND THE EXPERIENCE OF FOREMAN'S SCIENTISTS WORKING ON ASSIGNMENTS WAS VERY IMPRESSIVE.
OFFEROR'S PROVIDED REFERENCES Overall quality of Offeror's references.	10%	5	ALL VERY IMPRESSIVE - REFERENCES SPEAK VERY HIGHLY OF THE SERVICE.
OFFEROR'S ORAL PRESENTATION	10%	5	VERY THOROUGH AND COVERED EVERYTHING REQUESTED PLUS ADDITIONAL HELPFUL DATA
OFFEROR'S OVERALL QUALITY OF RESPONSE Overall quality of Offeror's references.	10%	5	THE OFFEROR'S PROPOSAL AND QUALITY OF WORK DEMONSTRATED THE PROFESSIONAL NATURE OF THE SERVICES OFFERED + FLEXIBILITY TO COUNTRY'S NEEDS! USE OF BONE COLLECTION PROTOCOLS BETTER SUCCESS RATE
	100%		

EVALUATION CRITERIA	WEIGHT	SCORE	Evaluator #	Offeror's Name:	CELL MARK
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OFFEROR'S EXPERTISE AND EXPERIENCE IN PROVIDING THE SERVICES WITHIN THE SCOPE OF WORK Does the Offeror have experience doing similar projects for public and/or private sectors comparable in functions to the County?	25%	4			Vendor HAS GREAT AMOUNT OF EXPERIENCE HANDLED WORKED w/ many DIFFERENT TYPES OF CLIENTS. • TURN-AROUND-TIME WAS A CONCERN • NO Y-5MR DATABASE EXPERIENCE
OFFEROR'S BILLING RATES AND FEE STRUCTURE How are the Offeror's rates and/or pricing compares to others in the industry?	20%				
OFFEROR'S ABILITY TO DEMONSTRATE QUALITY OF SERVICES WITHIN THE SCOPE OF WORK	15%	3			DATABASE 1 st SUCCESS IS 90% FOR 1 st 12m; ABILITY TO INCREASE CAN BE THERE BUT CAPACITY IS NOT THAT LARGE BASED ON CURRENT CUSTOMERS; COUNTY'S WORK WOULD CONSTITUTE OVER 40% CONTINUATION ISSUE & WORKING WITHIN OF SWAS

OFFEROR'S RESOURCES AVAILABLE TO PROVIDE SERVICES AS SPECIFIED IN THE SCOPE OF WORK Does the Offeror have resources available to provide services as specified in the Scope of Work?	10%	4	Verdon's Land Company with varying of resources to satisfy scope of work around - time is an issue
OFFEROR'S PROVIDED REFERENCES Overall quality of Offeror's references.	10%	5	References very positive with Verdon
OFFEROR'S ORAL PRESENTATION	10%	3	Presenter did fine job answering questions. Go to where Land Director came. Love topics requested needed to be asked. Didn't know some of facts that panel felt was important
OFFEROR'S OVERALL QUALITY OF RESPONSE Overall quality of Offeror's references.	10%	3	Concerned about success rate of similar use, FAL36 covered about construction issues in Land, also history for turn-around - time seems high.
	100%		

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OFFEROR'S EXPERTISE AND EXPERIENCE IN PROVIDING THE SERVICES WITHIN THE SCOPE OF WORK Does the Offeror have experience doing similar projects for public and/or private sectors comparable in functions to the County?	25%	5	4	Bode Technology	Processed 1.5 million samples 10% of Codi's - Bode's work Processes multiple state samples
OFFEROR'S BILLING RATES AND FEE STRUCTURE How are the Offeror's rates and/or pricing compares to others in the industry?	20%				
OFFEROR'S ABILITY TO DEMONSTRATE QUALITY OF SERVICES WITHING THE SCOPE OF WORK	15%	5			95% success rate first time pass Excellent chain of custody Excellent quality control

OFFEROR'S RESOURCES AVAILABLE TO PROVIDE SERVICES AS SPECIFIED IN THE SCOPE OF WORK Does the Offeror have resources available to provide services as specified in the Scope of Work?	10%	5	Average turn around time for OC 16.8 years, in 2013 & 25 days. Last 2 years processed 219,015 samples. Lab has over 40 scientists Larrea, lab
OFFEROR'S PROVIDED REFERENCES Overall quality of Offeror's references.	10%	4	All references gave a 9 or 10, very positive feedback
OFFEROR'S ORAL PRESENTATION	10%	5	Excellent presentation
OFFEROR'S OVERALL QUALITY OF RESPONSE Overall quality of Offeror's references.	10%	5	Excellent, appears highly competent to meet all of it's needs & can easily handle a wide turn around time. Has excellent chain of custody barcode system.
	100%		

EVALUATION CRITERIA	WEIGHT	SCORE	Evaluator #	Offeror's Name:	Cellmark Forensics
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OFFEROR'S EXPERTISE AND EXPERIENCE IN PROVIDING THE SERVICES WITHIN THE SCOPE OF WORK Does the Offeror have experience doing similar projects for public and/or private sectors comparable in functions to the County?	25%	4			250,000 Databasing samples since 2010 24 analysts Average 43 days turn around time, some months 76 days TAT
OFFEROR'S BILLING RATES AND FEE STRUCTURE How are the Offeror's rates and/or pricing compares to others in the industry?	20%				Lab Corp large company. 1 billion \$ profit/year Lab Corp being sued for not preserving DNA samples.
OFFEROR'S ABILITY TO DEMONSTRATE QUALITY OF SERVICES WITHING THE SCOPE OF WORK	15%	3			90% success for first DNA samples, using all types of swabs. Overall success rate 99.9% Can match outer & inner barcode of our samples, then give their own internal barcode #.

OFFEROR'S RESOURCES AVAILABLE TO PROVIDE SERVICES AS SPECIFIED IN THE SCOPE OF WORK Does the Offeror have resources available to provide services as specified in the Scope of Work?	10%	3	Max: 80,000 samples/year OC contract would take them to max of capacity. Would need to increase staffing for OC needs. At least 2 instruments for each instrument type.
OFFEROR'S PROVIDED REFERENCES Overall quality of Offeror's references.	10%	4	References all gave 9 or 10 for quality of service. 1 reference said they met deadline 90-95% of the time.
OFFEROR'S ORAL PRESENTATION	10%	3	Unable to answer several questions Tried to appear flexible & willing to customize OC's needs, but not confident they could meet our needs.
OFFEROR'S OVERALL QUALITY OF RESPONSE Overall quality of Offeror's ^{response} references.	10%	3	Lab is small in terms of staff & instruments to meet OC needs, but lab seems to be flexible in trying to meet OC needs.
	100%		

EVALUATION CRITERIA	WEIGHT	SCORE	Evaluator #	Offeror's Name:	Bode Technology
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OFFEROR'S EXPERTISE AND EXPERIENCE IN PROVIDING THE SERVICES WITHIN THE SCOPE OF WORK Does the Offeror have experience doing similar projects for public and/or private sectors comparable in functions to the County?	25%	4.5			Analyzed over 1.5+ million CO & arrest sample from student, state & local authorities 26 states, 30 clients 75,000 + forensic cases 17,000 + human identifications Provide services to over 200 crime labs & law enforcement agencies Acts as 10th or 11th in line Autosomal DNA TAT - 5 dgs \$150.00 per sample Autosomal DNA TAT - 30 dgs \$19.45 per sample Y STRs TAT - 5 dgs \$50.00 per sample Y STRs TAT - 30 dgs \$21.45 per sample Collection kit \$14.70 per kit plus \$8 HT Better collection, better results, less doors → 280 17085
OFFEROR'S BILLING RATES AND FEE STRUCTURE How are the Offeror's rates and/or pricing compares to others in the industry?	20%				ASCLD/LABS & FQSS accreditation / certification Procedures Resume - Team Lead CN's attached QAS Analysis - No findings, performed by forensic quality services Want one project
OFFEROR'S ABILITY TO DEMONSTRATE QUALITY OF SERVICES WITHING THE SCOPE OF WORK Quality of BODE collector Inside & outside barcode checked	15%	4			Should cycle & how can ramp up & down → equipment ready & staff Page 1 Success rate 95.55% Has met or exceeds TAT Since 2011 - only two cars not contamination

BODE PREP - QA checks, duplicate photos, CK employee contamination, Office of the District Attorney TX & AK Review

OFFEROR'S RESOURCES AVAILABLE TO PROVIDE SERVICES AS SPECIFIED IN THE SCOPE OF WORK Does the Offeror have resources available to provide services as specified in the Scope of Work?	10%	4	Capable to grow up to 23,000 convicted offender samples per month but analyzed 8,500 CO & make samples per month. Instruments & robots Can ramp up & described how to do it Lab benches on wheels to be moved around.
OFFEROR'S PROVIDED REFERENCES Overall quality of Offeror's references.	10%	4.5	NC State Bureau of Inv 10 Missouri Crime Lab 10 City of Albuquerque NM 10 John Katsibouris Maryland State Police 10 Utah Bureau of Forensic Services 9 Western Coast 80, Rhode Island Dept of Health 99 410
OFFEROR'S ORAL PRESENTATION	10%	5	Very good presentation. Presentation was very good. Told people on the phone Started up during presentation
OFFEROR'S OVERALL QUALITY OF RESPONSE Overall quality of Offeror's references.	10%	4.5	Presentation was very knowledgeable. Could answer all questions.
	100%		

EVALUATION CRITERIA	WEIGHT	SCORE	Evaluator # 5	Offeror's Name:	Cellmark Forensics
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OFFEROR'S EXPERTISE AND EXPERIENCE IN PROVIDING THE SERVICES WITHIN THE SCOPE OF WORK Does the Offeror have experience doing similar projects for public and/or private sectors comparable in functions to the County?	25%	4	Cellmark Forensics has assisted in reducing & or eliminating convicted offender & parole backlog in over 25 states. Cellmark Forensics has performed testing on over 1,200,000 offender/parole samples & over 50,000 forensic cases. No 4's.		
OFFEROR'S BILLING RATES AND FEE STRUCTURE How are the Offeror's rates and/or pricing compares to others in the industry?	20%		Autosomal DNA 5 dg TAT @ 40.00 pr sample Autosomal DNA 30 dg TAT @ 19.40 pr sample Y STRs 5 dg TAT @ 40.00 pr sample Y STRs 30 dg TAT @ 19.05 pr sample Customized Collection kit @ 3.15 per kit Subst not included inside & outside 10% failure rate Example kit for the bed head with the linings. Also what is what you can order from vendor. No spend web, just routine.		
OFFEROR'S ABILITY TO DEMONSTRATE QUALITY OF SERVICES WITHING THE SCOPE OF WORK	15%	2	Prof. Results attached. ASD/UDAS certificate J80 17025 Qc chart Technical leader QAS DNA Audit SUP's		

e using swabs, they manually cut the swabs @ swabs & clean e black -> H2O -> EXACT. Could be Office of the District Attorney problem for mix ups?

CV's attached

Page 1 In a 2 year period (2012-2013) had second contamination per month, @ adjustments now in the last 12 mo only 3. Also at employee & sample to sample. Also 2 cases on in-waiting homicide & sexual battery.

OVER =>

OFFEROR'S RESOURCES AVAILABLE TO PROVIDE SERVICES AS SPECIFIED IN THE SCOPE OF WORK Does the Offeror have resources available to provide services as specified in the Scope of Work?	10%	3	Currently doing 5000 CO & arrest samples. Can process 24000 CO & arrest samples. Can expand this beyond the required volume should this be required. Do not believe additional staff or equipment required → but ultimately can expand the size & scope of next if needed. Instruments listed OVER →
OFFEROR'S PROVIDED REFERENCES Overall quality of Offeror's references.	10%	4	Wisconsin State Crime Lab - Madison 9.5 Tennessee Bureau of Inv 9.0 more time needed Maine State Police Crime Lab 10.0 Cayman Islands Forensic Science Lab 10.0 Rhode Island Dept of Health 10.0 AZ DCS Crime Lab Family Division 9.0
OFFEROR'S ORAL PRESENTATION Overall quality of Offeror's references.	10%	2	Presentant delivered some important points like corrective actions, expenses of analysts, # of equipment, called ASACs/analysts auditors not asking what wrong from auditors tape on one slide (managers not managers). Sent down during presentation. Plak is 96 samples not 84 samples.
OFFEROR'S OVERALL QUALITY OF RESPONSE Overall quality of Offeror's references.	10%	3	Her responses were very honest but it seemed like she was apologizing. Also some questions she could not answer. Carol was late.
	100%		Did not know who performed QMS audits