



Sole Source Request Form

Sole Source Bidsync # 042-C018765-RT

SECTION II – DEPARTMENT INFORMATION (Complete in its entirety)

Department: HCA/Public Health Services		Date: 4/9/2019	
Vendor Name: Conduent Healthy Communities Corporation		Sole Source BidSync Number: 042-C018765-RT	
Is the above named vendor a retired employee of the County of Orange? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No If "Yes", review and Approval is required from CEO Human Resource Services prior to contract execution.			
Contract Term (Dates): 11/1/2019-10/31/2022	Is Agreement Grant Funded? Funding Source NCC <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Percent Funded: 100%	Proprietary? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Contract Amount? \$300,000		Is this renewable? If yes, how many years? No	
Type of Request: <input checked="" type="checkbox"/> New <input type="checkbox"/> Renewal <input checked="" type="checkbox"/> Multi-Year <input type="checkbox"/> Amendment <input type="checkbox"/> Increase			
Renewal Year: NON-RENEWAL		Did vendor provide a sole source affidavit? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No If yes, please attach	
Board Date: July 30, 2019	ASR Number: 19-000481	If not scheduled to go to the Board explain why? It is scheduled for Board Approval.	
Does Contract include Non-Standard Language? If yes, explain in detail. Yes, see attached Contractor Contract.			
Was Contract Approved by Risk Mgmt.? Contract was approved by Risk Management 12/20/2018		Was Contract Approved by County Counsel? Contract was approved by COCO on	
Were any exceptions taken? If yes, explain in detail. See attached Contractor Contract.			
<input checked="" type="checkbox"/> DPA certifies that they have read and verified that the information is true and satisfies the sole source requirements listed in the County Contract Policy Manual. <i>Yes</i>			



Procurement

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SECTION III – SOLE SOURCE JUSTIFICATION

1. **Provide a description of the type of contract to be established.** *(For example: is the contract a commodity, service, human service, public works, or other – please explain.) Attach additional sheet if necessary.*
This is a service contract.

2. **Provide a detailed description of services/commodities and how they will be used within the department. If this is an existing sole source, please provide some history of its origination, Board approvals, etc.** *(This information may be obtained from the scope of work prepared by the County and the vendor's proposal that provides a detailed description of the services/supplies.) Attach additional sheet if necessary.*

This is a software subscription for a customized web-based information system created by Conduent Healthy Communities Corporation (HCI) to provide best available health data, assessment and support key requirements for Public Health accreditation on www.ochealthiertogether.org. Customizable dashboards, like the OC Women's Health Dashboard and HP 2020 trackers, are web pages to promote local health initiatives, such as the OC Health Improvement Plan and Conditions of Children Report, posting of the most current related news stories and best practices from across the country.

HCI's platform provides a unique dashboard, which integrates constantly-updated population health data with the County of Orange, and tracks indicators against Healthy People 2020 goals and provides tool to create unique locally-defined goals to measure and evaluate progress to the local platform. HCI's Promising Practices database is a unique knowledge base of actionable content that provides evidence-based interventions that drive population health change. For additional analysis, the Conduent Healthy Communities Corporation's Geographic Information System (GIS) (i.e. "mapping") module paints a geo-spatial picture of health and quality of life disparities and can identify where health resources are located in relation to areas of need.

As a member of the Conduent Healthy Communities Corporation network, the County of Orange is able to submit local best practices for review and incorporation into the knowledge base. HCI researches, writes and maintains the central Promising Practices database, which is the most comprehensive community health database of interventions in the US. The database is only available from HCI. A request to renew this contract last went to the Board of Supervisors for approval on June 23, 2015 for two (2) consecutive term.

3. **Explain why the recommended vendor is the only one capable of providing the required services and/or commodities.** How did you determine this to be a sole source and what specific steps did you take? Please list all sources that have been contacted and explain in detail why they cannot fulfill the County's requirements. Include vendor affidavit and/or other documentation which supports your sole source. *(Responses will include strong programmatic and technological information that supports the claim that there is only one vendor that can provide the services and/or commodities. Your response will include information pertaining to any research that was conducted to establish that the vendor is a sole source, include information pertaining to discussions with other potential suppliers and why they were no longer being considered by the County.)*
Attach additional sheet if necessary.



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Conduent Healthy Communities Corporation's platform is a proprietary information system. HCA purchased the original license in May 2014 with HCI because it uniquely combines many components on one site and created a vetted, functional website that meets the Agency's current needs.

This customized web based system was selected after OCHCA Public Health Services worked with a group of community stakeholders (including the Children and Families Commission, United Way, Orange County Department of Education, Social Services Agency, nonprofit hospitals and clinics, nonprofit organizations and others) for many years to identify a portal that could meet the community-wide needs for access to public information on OC health and social indicators.

Conduent Healthy Communities Corporation's system was the only one deemed adequate to meet community needs, and no other off-the-shelf product can provide public-friendly access to the most current health indicators for Orange County.

Conduent Healthy Communities Corporation's portal offering exceeds the community's vision. The portal (live on www.ochalthiertogether.org) now serves as a critical resource supporting Orange County Health Improvement Partnership and its assessment and planning efforts.

The site has been very well received in the community and has become the go-to resource for information on the health and well-being of Orange County residents. Conduent Healthy Communities Corporation's web based software can only be provided by the selected vendor.

This request is for an ongoing web-based software subscription, which is proprietary and customized to meet County and community needs. However, a group of community stakeholders did review several other systems (e.g. Healthy Cities, Network of Care) that had some of the components offered by HCI and found none to be acceptable due to their limited functions; therefore, no other vendors would have the ability to provide this service.

4. How does recommended vendor's prices or fees compare to the general market?

Attach quotes for comparable services or supplies. Attach additional sheet if necessary.

This request is for ongoing web-based software subscription, which is proprietary and customized to meet County and community needs. Therefore no other vendor would have the ability to provide this services and it can only maintained by the selected Contractor.

5. If the recommended vendor was not available, how would the County accomplish this particular task?

Attach additional sheet if necessary.

We would not be able to do so. We would be limited to producing, printing, and publishing printed indicator reports each year. The public would continue to have limited access to Orange County-specific health and resource information. Providers would have to continue to search multiple websites for indicator information and best proactive information.

6. Please provide vendor history – name change, litigation, judgments, aka, etc. for the last 7 years.

In 2017, the vendor changed their name from Healthy Communities Institute Corporation to Conduent Healthy Communities Corporation to become an independent, publicly traded company. There is no litigation or judgments for the last seven years.

7. If vendor is a retired, former employee, has the vendor previously been rehired as a contractor within the last three years? ☐ Yes ☒ No

If yes, provide explanation/support for hiring the retired, former employee as a vendor and provide contract dates, scope of work, and total amounts paid under each contract.



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SECTION IV – AUTHOR/REQUESTOR

Signature: 	Print Name: Jane Chai	Date: 2/14/19
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SECTION V – CEO Human Resource Services APPROVAL (Review and approval is required when vendor is a Retired, Former Employee.)

Signature: N/A	Print Name:	Date:
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SECTION VI – DEPUTY PURCHASING AGENT CONCURRENCE

Signature: 	Print Name: Kevin Work	Date: 4/9/19
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SECTION VII – DEPARTMENT HEAD APPROVAL

Signature: 	Print Name: Marc Meulman	Date: 2-15-19
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SECTION VIII – COUNTY PROCUREMENT OFFICE

Prior to execution of a contract, the County Procurement Officer or designee shall approve All Sole Source requests for Commodities that exceed \$250,000, Capitol Assets and services exceeding \$75,000, and All other Sole Source requests that require Board approval despite the amount. Approvals are obtained electronically through the County's online bidding system.

CONDUENT

Conduent Healthy Communities Corporation
100 Campus Drive, Suite 200
Florham Park, NJ 07932

February 4, 2019

To Whom it May Concern: Orange County Health Care Agency

This letter is to confirm that the Conduent Healthy Communities Institute (HCI) Platform, purchased by Orange County Health Care Agency at www.OCHealthierTogether.org, is a sole source product developed and sold exclusively by Conduent Healthy Communities Institute.

The Conduent HCI Platform is a publicly available, easy to understand website for data, related resources, storytelling and health improvement tools. The HCI Platform provides a custom local dashboard that integrates constantly-updated population health data maintained by HCI with unlimited locally defined custom indicators and data. Together, the HCI Platform content and tools are a unique combination of capabilities that enable health departments to meet public requests for data, meet PHAB requirements, and successfully lead health improvement efforts. Further, Conduent HCI has established intellectual property rights for the system as evidenced by the attached patent documentation (U.S. Patent No 8,396,721 B2).

We look forward to maintaining the HCI Platform for your use. Please let us know if there are any additional questions about the system and service we provide you.

Sincerely,

Jennifer Belforte
VP, Community Health Solutions
Conduent Healthy Communities Institute



US008396721B2

(12) **United States Patent**
Van Brunt et al.

(10) **Patent No.:** **US 8,396,721 B2**
(45) **Date of Patent:** **Mar. 12, 2013**

(54) **COMMUNITY HEALTH SYSTEM**

(56) **References Cited**

(75) Inventors: **Deryk Van Brunt**, Ross, CA (US);
Marcos Athanasoulis, Brookline, MA (US)

U.S. PATENT DOCUMENTS

(73) Assignee: **Healthy Communities Institute Corporation**, Berkeley, CA (US)

5,557,514	A *	9 1996	Seare et al	705/2
7,454,417	B2 *	11 2008	Tong et al.	1/1
7,617,115	B2 *	11 2009	McNair	705/3
8,000,979	B2 *	8 2011	Blom	705/2
2003/0208382	A1 *	11 2003	Westfall	705/3
2006/0136410	A1 *	6 2006	Gaussier et al.	707/5
2009/0319295	A1 *	12 2009	Kass-Hout et al.	705/2

(*) Notice: Subject to any disclaimer, the term of this patent is extended or adjusted under 35 U.S.C. 154(b) by 330 days.

* cited by examiner

(21) Appl. No.: **12/711,177**

Primary Examiner — Robert Morgan

(22) Filed: **Feb. 23, 2010**

Assistant Examiner — Michael Fuelling

(65) **Prior Publication Data**

US 2010/0217765 A1 Aug. 26, 2010

(74) *Attorney, Agent, or Firm* — Steven A. Nielsen; Allman & Nielsen, P.C.

Related U.S. Application Data

(57) **ABSTRACT**

(60) Provisional application No. 61/154,710, filed on Feb. 23, 2009.

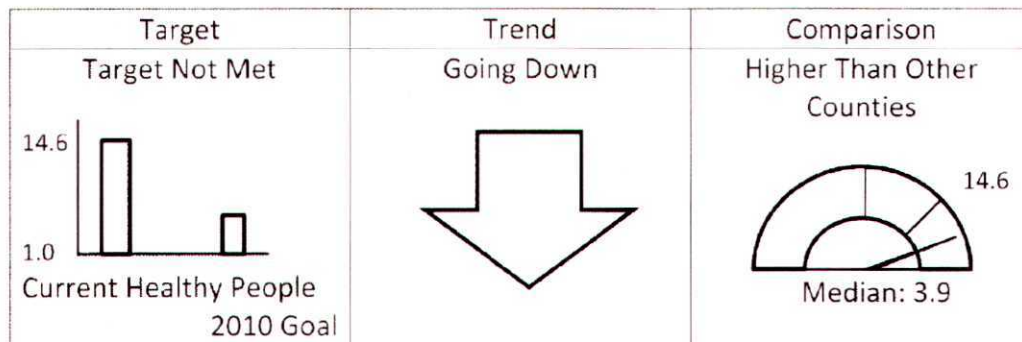
A system of machines, databases, user interfaces, graphical displays and data input systems produces comparisons of community health conditions, recommendations to achieve community health improvements and other tangible outputs. The creation, selection and evolution of promising health practices and best health practices is facilitated and continuously reported.

(51) **Int. Cl.**
G06Q 10/00 (2012.01)

(52) **U.S. Cl.** **705/2; 705/3**

(58) **Field of Classification Search** **705/2**
See application file for complete search history.

8 Claims, 23 Drawing Sheets



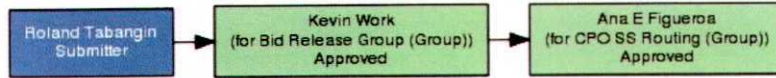


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Release Bid Workflow

Name: Roland Tabangin
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 Status: Submitter Apr 9, 2019 10:33:04 AM PDT



Bid Information

Bid Number:

[042-C018765-RT](#)

Bid Title:

CUSTOMIZED WEB-BASED INFORMATION SYSTEM

Status

Status:
 Approved

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