

# **COUNTY OF ORANGE**

# HUMAN RESOURCE SERVICES EMPLOYEE BENEFITS

# PROPOSED-CONTRACT FOR LIFE AND ACCIDENTAL DEATH AND DISMEMBERMENT INSURANCE COVERAGE

#### PROPOSED-CONTRACT

THIS Contract Number for the Life and Accidental Death and Dismemberment Insurance, hereinafter referred to as ("Contract") is effective January 1, 2015 by and between the County of Orange, a political subdivision of the State of California, hereinafter referred to as "County" and Hartford Life and Accident Insurance Company, with a place of business at 200 Hopmeadow Street, Simsbury, CT 06089, hereinafter referred to as "Contractor", which are sometimes individually referred to as "Party," or collectively referred to as "Parties."

#### **RECITALS**

WHEREAS, Contractor responded to a Request for Proposal ("RFP") for the Life and Accidental Death and Dismemberment Insurance;

WHEREAS, the Contractor represents that its services shall meet or exceed the requirements and specifications of the RFP; and

WHEREAS, the County Board of Supervisors has authorized the Purchasing Agent or his designee to enter into this Contract with Contractor for Life Insurance and Accidental Death and Dismemberment insurance coverage.

NOW, THEREFORE, the Parties mutually agree as follows:

#### **ARTICLES**

- 1. **Scope of Work:** The Scope of Work for this Contract is attached hereto as Attachment A.
- 2. **Pricing:** The Contract, as specified in Attachment B hereto, includes full compensation for providing all services to be provided under this Contract.
- 3. **Invoicing/Payment:** All invoicing and payment for services performed under this Contract shall be as specified in Attachment B, hereto.
- 4. **Contract Term:** The initial term of this Contract is for three (3) years effective January 1, 2015, continuing for three (3) years from that date, unless terminated by County. Contract may be renewed for up to two (2) additional one (1) year terms, upon mutual agreement of the Parties. Renewal of the Contract may require approval by the County Board of Supervisors.
- 5. **Entire Agreement:** This Contract, including its Attachments, contains the entire contract between the Parties with respect to the matters herein and there are no exceptions, alternatives, substitutions, revisions, understandings, agreements, restrictions, promises, warranties or undertakings, whether oral or written, other than those set forth herein or referred to herein.
- 6. **Amendments:** No alteration or variation of the terms of this Contract shall be valid unless made in writing and signed by the Parties.
- 7. Governing Law and Venue: This Contract has been negotiated and executed in the State of California and shall be governed by and construed under the laws of the State of California, without reference to conflict of laws provisions. In the event of any legal action to enforce or interpret this Contract, the sole and exclusive venue shall be a court of competent jurisdiction located in Orange County, California, and the Parties hereto agree to and do hereby submit to the jurisdiction of such court, notwithstanding Code of Civil Procedure section 394. Furthermore, the Parties specifically agree to waive any and all rights to request that an action be transferred for trial to another venue.

- 8. **Appropriation/Contingency of Funds:** This Contract is subject to and contingent upon applicable budgetary appropriations being approved by the County of Orange Board of Supervisors for each fiscal year during the Term of this Contract. If such appropriations are not approved, this Contract will be immediately terminated without penalty to the County.
- 9. **Taxes:** Unless otherwise provided herein or by law, price quoted does not include California state sales or use tax.
- 10. **Delivery:** Time of delivery of services is of the essence in this Contract. County reserves the right to refuse any services and to cancel all or any part of the services that do not conform to the prescribed Scope of Work.
- 11. **Independent Contractor:** Contractor shall be considered an independent contractor and neither Contractor, its employees, nor anyone working under Contractor shall be considered an agent or an employee of County. Neither Contractor, its employees nor anyone working under Contractor, shall qualify for workers' compensation or other fringe benefits of any kind through County.
- 12. **Assignment or Sub-contracting:** The terms, covenants, and conditions contained herein shall apply to and bind the heirs, successors, executors, administrators and assigns of the Parties. Furthermore, neither the performance of this Contract nor any portion thereof may be assigned or sub-contracted by Contractor without the express written consent of County. Any attempt by Contractor to assign or sub-contract the performance or any portion thereof of this Contract without the express written consent of County shall be invalid and shall constitute a breach of this Contract.
- 13. **Non-Discrimination:** In the performance of this Contract, Contractor agrees that it will comply with the requirements of Section 1735 of the California Labor Code and not engage nor permit any sub-contractors to engage in discrimination in employment of persons because of the race, religious creed, color, national origin, ancestry, physical disability, mental disability, medical condition, marital status, or sex of such persons. Contractor acknowledges that a violation of this provision shall subject Contractor to all the penalties imposed for a violation of anti-discrimination laws or regulations including but not limited to Section 1720 *et seq.*, of the California Labor Code.
- 14. **Performance:** Contractor shall perform all work under this Contract, taking necessary steps and precautions to perform the work to County's satisfaction. Contractor shall be responsible for the professional quality, technical assurance, timely completion and coordination of all documentation and other services performed by the Contractor under this Contract. Contractor shall perform all work diligently, carefully, and in a good and workman-like manner; shall furnish all labor, supervision, machinery, equipment, materials, and supplies necessary therefore; shall at its sole expense obtain and maintain all permits and licenses required by public authorities, including those of County required in its governmental capacity, in connection with performance of the services; and, if permitted to sub-contract, shall be fully responsible for all work performed by sub-contractors.
- 15. Errors and Omissions: Upon written notice to Contractor, the plan sponsor has the option of conducting periodic audits at its own expense during the normal business hours at an office of the Contractor or at one of the plan sponsor's offices, subject to the authorization and hold harmless agreement referenced above. All reports, files and other documents prepared and submitted by Contractor shall be complete and shall be carefully checked by the professional(s) identified by Contractor as Account Manager and key personnel, prior to submission to the County. Contractor agrees that County review is discretionary and Contractor shall not assume that the County will discover errors and/or omissions. If the County discovers any errors or omissions prior to

approving Contractor's reports, files and other written documents, the reports, files or documents will be returned to Contractor for correction. Should the County or others discover errors or omissions in the reports, files or other written documents submitted by Contractor after County approval thereof, County approval of Contractor's reports, files or documents shall not be used as a defense by Contractor in any action between the County and Contractor, and the reports, files or documents will be returned to Contractor for correction at no charge to County.

- 16. Warranty: Contractor expressly warrants that the services covered by this Contract are: 1) merchantable and good for the ordinary purposes for which they are used; and 2) fit for the particular purpose for which they are intended. Acceptance of this Contract shall constitute an agreement upon Contractor's part to indemnify, defend and hold County and its indemnities, as identified in paragraph 19 below and as more fully described in paragraph 19, harmless from liability, loss, damage and expense, including reasonable counsel fees, incurred or sustained by County by reason of the failure of the services to conform to such warranties, faulty work performance, negligent or unlawful acts, and non-compliance with any applicable state or federal codes, regulations, ordinances, orders, or statutes, including the Occupational Safety and Health Act (OSHA) and the California Industrial Safety Act. Such remedies shall be in addition to any other remedies provided by law.
- 17. Patent/Copyright Materials/Proprietary Infringement: Contractor shall be solely responsible for clearing the right to use any patented or copyrighted materials in the performance of this Contract. Contractor warrants that any software as modified through services provided hereunder will not infringe upon or violate any patent, proprietary right or trade secret right of any third party. Contractor agrees that, in accordance with the more specific requirement contained in paragraph 19 below, it shall indemnify, defend and hold County and County Indemnitees harmless from any and all such claims and be responsible for payment of all costs, damages, penalties and expenses related to or arising from such claim(s), including, but not limited to, attorney's fees, costs and expenses.
- 18. Compliance with Laws: Contractor represents and warrants that services to be provided under this Contract shall fully comply, at Contractor's expense, with all standards, laws, statutes, restrictions, ordinances, requirements, and regulations (collectively "laws"), including, but not limited to those issued by County in its governmental capacity and all other laws applicable to the services at the time services are provided to and accepted by County. Contractor acknowledges that County is relying on Contractor to ensure such compliance, and pursuant to the requirements of paragraph 19 below, Contractor agrees that it shall defend, indemnify and hold County and County Indemnitees harmless from all liability, damages, costs and expenses arising from or related to a violation of such laws.
- 19. **Indemnification and Insurance:** Contractor agrees to indemnify, defend with counsel approved in writing by County, and hold harmless County, its elected and appointed officials, officers, employees, agents and those special districts and agencies which County's Board of Supervisors acts as the governing Board ("County Indemnitees") from any claims, demands or liability of any kind or nature, including but not limited to personal injury or property damage, arising from or related to the services, products or other performance provided by Contractor pursuant to this Contract. If judgment is entered against Contractor and County by a court of competent jurisdiction because of the concurrent active negligence of County or County Indemnitees, Contractor and County agree that liability will be apportioned as determined by the court. Neither Party shall request a jury apportionment.

#### **Insurance Provisions**

Prior to the provision of services under this contract, the contractor agrees to purchase all required insurance at contractor's expense and to deposit with the County Certificates of Insurance,

including all endorsements required herein, necessary to satisfy the County that the insurance provisions of this contract have been complied with and to keep such insurance coverage and the certificates therefore on deposit with the County during the entire term of this contract. In addition, all subcontractors performing work on behalf of contractor pursuant to this contract shall obtain insurance subject to the same terms and conditions as set forth herein for contractor.

All self-insured retentions (SIRs) and deductibles shall be clearly stated on the Certificate of Insurance. If no SIRs or deductibles apply, indicate this on the Certificate of Insurance with a 0 by the appropriate line of coverage. Any self-insured retention (SIR) or deductible in an amount in excess of \$25,000 (\$5,000 for automobile liability), shall specifically be approved by the County Executive Office (CEO)/Office of Risk Management.

If the contractor fails to maintain insurance acceptable to the County for the full term of this contract, the County may terminate this contract.

#### **Qualified Insurers**

The policy or policies of insurance must be issued by an insurer licensed to do business in the state of California (California Admitted Carrier) or have a minimum rating of A- (Secure A.M. Best's Rating) and VIII (Financial Size Category as determined by the most current edition of the Best's Key Rating Guide/Property-Casualty/United States or ambest.com

If the insurance carrier is not an admitted carrier in the state of California and does not have an A.M. Best rating of A-/VIII, the CEO/Office of Risk Management retains the right to approve or reject a carrier after a review of the company's performance and financial ratings.

The policy or policies of insurance maintained by the Contractor shall provide the minimum limits and coverage as set forth below:

Coverage	Minimum Limits
Commercial General Liability with broad form property damage and contractual liability	\$1,000,000 combined single \$2,000,000 aggregate
Automobile Liability including coverage for owned, non-owned and hired vehicles	\$1,000,000 per occurrence
Workers' Compensation	Statutory
Employers' Liability Insurance	\$1,000,000 per occurrence
Professional Liability Insurance	\$5,000,000 per claims made or per occurrence

#### **Required Coverage Forms**

The Commercial General Liability coverage shall be written on Insurance Services Office (ISO) form CG 00 01, or a substitute form providing liability coverage at least as broad.

The Business Auto Liability coverage shall be written on ISO form CA 00 01, CA 00 05, CA 0012, CA 00 20, or a substitute form providing coverage at least as broad.

#### **Required Endorsements**

The Commercial General Liability policy shall contain the following endorsements, which shall accompany the Certificate of insurance:

1) An Additional Insured endorsement using ISO form CG 2010 or CG 2033 or a form at

least as broad naming the County of Orange, its elected and appointed officials, officers, employees, agents as Additional Insureds.

2) A primary non-contributing endorsement evidencing that the contractor's insurance is primary and any insurance or self-insurance maintained by the County of Orange shall be excess and non-contributing.

All insurance policies required by this contract shall waive all rights of subrogation against the County of Orange and members of the Board of Supervisors, its elected and appointed officials, officers, agents and employees when acting within the scope of their appointment or employment.

The Workers' Compensation policy shall contain a waiver of subrogation endorsement waiving all rights of subrogation against the County of Orange, and members of the Board of Supervisors, its elected and appointed officials, officers, agents and employees.

All insurance policies required by this contract shall give the County of Orange 30 days notice in the event of cancellation and 10 days for non-payment of premium. This shall be evidenced by policy provisions or an endorsement separate from the Certificate of Insurance.

Contractor shall notify County in writing within thirty (30) days of any policy cancellation and ten (10) days for non-payment of premium and provide a copy of the cancellation notice to County. Failure to provide written notice of cancellation may constitute a material breach of the Contract, upon which the County may suspend or terminate this Contract.

If contractor's Professional Liability policy is a "claims made" policy, contractor shall agree to maintain professional liability coverage for two years following completion of contract.

The Commercial General Liability policy shall contain a severability of interests clause also known as a "separation of insureds" clause (standard in the ISO CG 0001 policy).

Insurance certificates should be forwarded to the agency/department address listed on the solicitation.

If the contractor fails to provide the insurance certificates and endorsements within seven days of notification by CEO/Purchasing or the agency/department purchasing division, award may be made to the next qualified vendor.

County expressly retains the right to require Contractor to increase or decrease insurance of any of the above insurance types throughout the term of this Contract. Any increase or decrease in insurance will be as deemed by County of Orange Risk Manager as appropriate to adequately protect County.

County shall notify Contractor in writing of changes in the insurance requirements. If Contractor does not deposit copies of acceptable certificates of insurance and endorsements with County incorporating such changes within thirty days of receipt of such notice, this Contract may be in breach without further notice to Contractor, and County shall be entitled to all legal remedies.

The procuring of such required policy or policies of insurance shall not be construed to limit Contractor's liability hereunder nor to fulfill the indemnification provisions and requirements of this Contract, nor act in any way to reduce the policy coverage and limits available from the insurer.

20. **Confidentiality:** Contractor agrees to maintain the confidentiality of all County and County-related records and information pursuant to all statutory laws relating to privacy and confidentiality that

currently exist or exist at any time during the term of this Contract. All such records and information shall be considered confidential and kept confidential by Contractor and Contractor's staff, agents and employees.

- 21. **Contractor Personnel:** Contractor warrants that all Contractor personnel engaged in the performance of work under this Contract shall possess sufficient experience and/or education and the required licenses set forth herein in good standing to perform the services requested by the County. County expressly retains the right to have any of the Contractor personnel removed from performing services under this Contract to the County. Contractor shall effectuate the removal of the specified Contractor personnel from providing any services to the County under this Contract within one business day of notification by County. County shall submit the request in writing to the Contractor's Account Manager. The County is not required to provide any reason, rationale or additional factual information if it elects to request any specific Contractor personnel be removed from performing services under this Contract.
- 22. Contractor's Account Manager and Key Personnel: Contractor shall appoint an Account Manager to direct the Contractor's efforts in fulfilling Contractor's obligations under this Contract. This Account Manager shall be subject to approval by the County and shall not be changed without the written consent of the County's project manager, which consent shall not be unreasonably withheld. Contractor will make every effort to notify and consult with the County prior to any change to the Account Manager team.

The Contractor's Account Manager and key personnel shall be assigned to this project for the duration of this Contract and shall diligently pursue all work and services to meet the project time lines. Key personnel are those individuals who report directly to the Contractor's Account Manager.

- 23. **Project Manager:** The County shall appoint a project manager to act as liaison between the County and the Contractor during the term of this Contract. The County's project manager shall coordinate the activities of the County staff assigned to work with the Contractor. The County's project manager shall have the right to require the removal and replacement of the Contractor's Account Manager from providing services to County under this Contract. The County's Project Manager shall notify the Contractor in writing of such request for removal of Contractor's Account Manager. The Contractor shall accomplish the removal within one (1) day after written notice by the County's project manager. The County's project manager shall review and approve the appointment, and such approval shall not be unreasonably withheld, of the replacement for the Contractor's Account Manager. The County is not required to provide any additional information, reason or rationale for the request for removal of Contractor's Account Manager from providing services to County under this Contract.
- 24. **Reports/Meetings:** The Contractor shall develop reports and any other relevant documents necessary to complete the services and requirements as set forth in this Contract. The County's project manager and the Contractor's Account Manager will meet on reasonable notice to discuss the Contractor's performance and progress under this Contract. If requested, the Contractor's Account Manager and other project personnel shall attend all meetings. The Contractor shall provide such information that is requested by the County for the purpose of monitoring progress under this Contract.
- 25. Ownership of Documents: The County has permanent ownership of all directly connected and derivative materials produced under this Contract by the Contractor. All documents, reports and other incidental or derivative work or materials furnished hereunder shall become and remain the sole properties of the County and may be used by the County as it may require without additional cost to the County. None of the documents, reports and other incidental or derivative work or furnished materials shall be used by the Contractor without the express written consent of the County. Except for insurance policies issued by Contractor and except for any documents resulting from insurance

transactions, which will be and remain the property of Contractor (collectively, "Contractor Data"), the County has permanent ownership of all directly connected and derivative materials produced under this Contract by the Contractor. Except for Contractor Data, all documents, reports, and other incidental or derivative work or materials furnished hereunder shall become and remain the sole properties of the County and may be used by the County as it may require without additional cost to the County. Except for Contractor Data, none of the documents reports and other incidental or derivative work or furnished materials shall be sued by the Contractor without written consent of the County. Contractor shall retain all documentation, including Contractor Data, generated pursuant to or as result of this Agreement for a period of not less than seven (7) years. If the claimant so authorizes Contractor to do so, Contractor will provide the County with access to claimant-identifiable data during that seven-year period.

- 26. **Title to Data:** All materials, documents, data or information obtained from the County data files or any County medium furnished to the Contractor in the performance of this Contract will at all times remain the property of the County, with the exception of Contractor Data. County data or information may not be used or copied for direct or indirect use by the Contractor after completion or termination of this Contract without the express written consent of the County. Except for Contractor Data, all materials, documents, data or information, including copies, must be returned to the County at the end of this Contract. Contractor shall retain all documentation, including Contractor Data, generated pursuant to or as result of this Agreement for a period of not less than seven (7) years. If the claimant so authorizes Contractor to do so, Contractor will provide the County with access to claimant-identifiable data during that seven-year period. Such data or information may not be used or copied for direct or indirect use by the Contractor after completion or termination of this Contract without the express written consent of the County. All materials, documents, data or information, including copies, must be returned to the County at the end of this Contract.
- 27. **Records:** The Contractor shall keep an accurate record of time expended by Contractor and the subcontractors working for Contractor in the performance of this Contract. Such record shall be available for periodic inspection by the County at reasonable times.
- 28. Audits/Inspections: Upon the parties' execution of a mutually agreeable audit confidentiality agreement, and once Contractor has received signed authorizations from claimants and beneficiaries if confidential claim information is in scope for the audit, Contractor agrees to permit the County's Auditor-Controller or the Auditor-Controller's authorized representative (including auditors from a private auditing firm hired by the County) access during normal working hours to all books, accounts, records, reports, files, financial records, supporting documentation, including payroll and accounts payable/receivable records, and other papers or property of Contractor for the purpose of auditing or inspecting any aspect of performance under this Contract. The inspection and/or audit will be confined to those matters connected with the performance of the Contract including, but not limited to, the costs of administering the Contract. The County will provide reasonable notice of such an audit or inspection. The County reserves the right to audit and verify the Contractor's records before final payment is made.

Contractor agrees to maintain such records for possible audit for a minimum of three years after final payment, unless a longer period of records retention is stipulated under this Contract or by law. Contractor agrees to allow interviews of any employees or others who might reasonably have information related to such records. Further, Contractor agrees to include a similar right to the County to audit records and interview staff of any sub-contractor related to performance of this Contract.

Should the Contractor cease to exist as a legal entity, the Contractor's records pertaining to this Contract shall be forwarded to the surviving entity in a merger or acquisition or, in the event of liquidation, to the County's Program Manager.

- 29. **Publication:** No copies of schedules, written documents, and computer based data, photographs, maps or graphs, resulting from performance or prepared in connection with this Contract, are to be released by Contractor and/or anyone acting under the supervision of Contractor to any person, partnership, company, corporation, or agency, without prior written approval by the County, except as necessary for the performance of the services of this Contract. All press releases, including graphic display information to be published in newspapers, magazines, etc., are to be administered only by the County unless otherwise agreed to by both Parties.
- 30. **Conflict of Interest:** The Contractor shall exercise reasonable care and diligence to prevent any actions or conditions that could result in a conflict with the best interests of the County. This obligation shall apply to the Contractor; the Contractor's employees, agents, and relatives; sub-tier Contractor's and third parties associated with accomplishing services hereunder. The Contractor's efforts shall include, but not be limited to establishing precautions to prevent its employees or agents from making, receiving, providing or offering gifts, entertainment, payments, loans or other considerations which could be deemed to appear to influence individuals to act contrary to the best interests of the County. The County Board of Supervisors policy prohibits its employees from engaging in activities involving a conflict of interest. The Contractor, to the best of their ability, shall not, during the period of this Contract, employ any County employee for any purpose.
- 31. **Termination:** In addition to any other remedies or rights it may have by law, County has the right to terminate this Contract without penalty immediately with cause or after 30 days' written notice without cause, unless otherwise specified. Cause shall be defined as any breach of this Contract, any misrepresentation or fraud on the part of the Contractor. Exercise by County of its right to terminate the Contract shall relieve County of all further obligations.
- 32. **Breach of Contract:** The failure of the Contractor to comply with any of the terms, provisions, covenants or conditions of this Contract shall constitute a material breach of this Contract. In such event the County may, and in addition to any other remedies available at law, in equity, or otherwise specified in this Contract:
  - a. Afford the Contractor written notice of the breach and ten (10) calendar days or such shorter time that may be specified in this Contract within which to cure the breach; and/or
  - b. Discontinue payment to the Contractor for and during the period in which the Contractor is in breach; and offset against any monies billed by the Contractor but yet unpaid by the County those monies disallowed pursuant to the above; and/or
  - c. Terminate this Contract immediately, without penalty to the County.
- 33. **Disputes:** The Parties shall deal in good faith and attempt to resolve potential disputes informally. If a dispute concerning a question of fact arising under the terms of this Contract is not disposed of in a reasonable period of time by the Contractor's Account Manager and the County's project manager, such matter shall be brought to the attention of the Purchasing Agent by way of the following process:
  - a. The Contractor shall submit to the Deputy Purchasing Agent a written demand for a final decision regarding the disposition of any dispute between the Parties arising under, related to, or involving this Contract, unless the County, on its own initiative, has already rendered such a final decision.
  - b. The Contractor's written demand shall be fully supported by factual information, and, if such demand involves a cost adjustment to this Contract, the Contractor shall include with the demand a written statement signed by a senior official indicating that the demand is made in good faith, that the supporting data are accurate and complete, and that the amount requested accurately reflects the amount for which the Contractor believes the County is liable.
  - c. Pending the final resolution of any dispute arising under, related to, or involving this Contract, the Contractor agrees to diligently proceed with the performance of his Contract, including the

provision of services. The Contractor's failure to diligently proceed shall be considered a material breach of this Contract. Any final decision of the County shall be expressly identified as such, shall be in writing, and shall be signed by the County's Purchasing Agent or his designee. If the County fails to render a decision within 90 days after receipt of the Contractor's demand, it shall be deemed a final decision adverse to the Contractor's contentions.

- d. Notwithstanding any of the foregoing, the decision of the County shall not be binding upon the Contractor and will not preclude Contractor's recourse to a court of competent jurisdiction once the Disputes process has concluded.
- 34. Orderly Termination: Upon termination or other expiration of this Contract, each Party shall promptly return to the other Party all papers, materials, and other properties of the other held by each for purposes of execution of the Contract. In addition, each Party will assist the other Party in orderly termination of this Contract and the transfer of all aspects, tangible and intangible, as may be necessary for the orderly, non-disruptive business continuation of each Party. Upon termination or other expiration of this Contract, each Party shall promptly return to the other Party all papers, materials, and other properties of the other held by each for purposes of this Contract. In addition, each Party will assist the other Party in orderly termination of this Contract and the transfer of all aspects, tangible and intangible, as may be necessary for the orderly, non-disruptive business continuation of each Party.
- 35. **Force Majeure:** Contractor shall not be in breach of this Contract during any delay beyond the time named for the performance of this Contract caused by any act of God, health emergency, war, civil disorder, employment strike or other cause beyond its reasonable control, provided Contractor gives written notice of the cause of the delay to County within 36 hours of the start of the delay and Contractor avails himself of any available remedies.
- 36. **Consent to Breach Not Waiver:** No term or provision of this Contract shall be deemed waived and no breach excused, unless such waiver or consent shall be in writing and signed by the Party claimed to have waived or consented. Any consent by any Party to, or waiver of, a breach by the other, whether express or implied, shall not constitute consent to, waiver of, or excuse for any other different or subsequent breach.
- 37. **Remedies Not Exclusive:** The remedies for breach set forth in this Contract are cumulative as to one another and as to any other provided by law, rather than exclusive; and the expression of certain remedies in this Contract does not preclude resort by either Party to any other remedies provided by law.
- 38. **Notices:** Any and all notices, requests demands and other communications contemplated, called for, permitted, or required to be given herein shall be in writing, except through the course of the County's project manager and Contractor's Account Manager routine exchange of information and cooperation during the terms of the work and services. Any written communications shall be deemed to have been duly given upon actual in-person delivery, if delivery is by direct hand or upon delivery on the actual day of receipt or no greater than four calendar days after being mailed by US certified or registered mail, return receipt requested, postage prepaid, whichever occurs first. The date of mailing shall count as the first day. All communications shall be addressed to the appropriate Party at the address stated herein or such other address as the Parties hereto may designate by written notice from time to time in the manner aforesaid.

County:

Program Manager, Diana Banzet Human Resource Services/Employee Benefits 333 W. Santa Ana Blvd., Room 137 Santa Ana, CA 92701 Contractor: TBDHartford Life and Accident Insurance Company

Leslie Bolt, Account Manager 200 Hopmeadow Street Simsbury, CT 06089

39. **County Child Support Enforcement:** Contractor is required to comply with the child support enforcement requirements of the County. Failure of the Contractor to comply with all federal, state, and local reporting requirements for child support enforcement or to comply with all lawfully served Wage and Earnings Assignment Orders and Notices of Assignment shall constitute a material breach of the Contract. Failure to cure such breach within 60 calendar days of notice from the County shall constitute grounds for termination of this Contract.

- 40. **Change Of Ownership:** Contractor agrees that if there is a change or transfer in ownership of Contractor's business prior to completion of this Contract, the new owners shall be required under terms of sale or other transfer to assume Contractor's duties and obligations contained in this Contract and complete them to the satisfaction of County.
- 41. **Precedence:** The documents herein consist of this Contract and its attachments. In the event of a conflict between or among the Contract documents, the order of precedence shall be the provisions of the main body of this Contract, i.e., those provisions set forth in the articles of this Contract, and then the attachments and exhibits.
- 42. **Headings:** The various headings and numbers herein, the grouping of provisions of this Contract into separate clauses and paragraphs, and the organization hereof are for the purpose of convenience only and shall not limit or otherwise affect the meaning hereof.
- 43. **Severability:** If any term, covenant, condition or provision of this Contract is held by a court of competent jurisdiction to be invalid, void, or unenforceable, the remainder of the provisions hereof shall remain in full force and effect and shall in no way be affected, impaired or invalidated thereby.
- 44. **Calendar Days:** Any reference to the word "day" or "days" herein shall mean calendar day or calendar days, respectively, unless otherwise expressly provided.
- 45. **Attorney Fees:** In any action or proceeding to enforce or interpret any provision of this Contract, or where any provision hereof is validly asserted as a defense, each Party shall bear its own attorney's fees, costs and expenses.
- 46. Waiver Of Jury Trial: Each Party acknowledges that it is aware of and has had the opportunity to seek advise of counsel of its choice with respect to its rights to trial by jury, and each Party, for itself and its successors, creditors, and assigns, does hereby expressly and knowingly waive and release all such rights to trial by jury in any action, proceeding or counterclaim brought by any Party hereto against the other (and/or against its officers, directors, employees, agents, or subsidiary or affiliated entities) on or with regard to any matters whatsoever arising out of or in any way connected with this Contract and /or any other claim of injury or damage.
- 47. **Interpretation:** This Contract has been negotiated at arm's length and between persons sophisticated and knowledgeable in the matters dealt with in this Contract. In addition, each Party has been represented by experienced and knowledgeable independent legal counsel of their own choosing, or has knowingly declined to seek such counsel despite being encouraged and given the opportunity to do so. Each Party further acknowledges that they have not been influenced to any extent whatsoever in executing this Contract by any other Party hereto or by any person representing them, or both. Accordingly, any rule of law (including California Civil Code Section 1654) or legal decision that would require interpretation of any ambiguities in this Contract against the Party that has drafted it is

- not applicable and is waived. The provisions of this Contract shall be interpreted in a reasonable manner to affect the purpose of the Parties and this Contract.
- 48. **Authority:** The Parties to this Contract represent and warrant that this Contract has been duly authorized and executed and constitutes the legally binding obligation of their respective organization or entity, enforceable in accordance with its terms.
- 49. Health Insurance Portability and Accountability Act (HIPAA): Contractor understands and agrees that the disclosure of PHI by a health care component of a covered entity is subject to the HIPAA Privacy Rule, Contractor understands and agrees that it is a Business Associate of County for the purposes of the HIPAA Privacy Rule. Therefore, the provisions set forth in Exhibit 1 hereto shall be operative and control the Business Associate relationship of the parties. Nothing in Exhibit 1 shall be considered a waiver of the limitation on subcontracting as set forth in this Contract.

  Privacy: Contactor will comply with all applicable state and local privacy laws including but not

**Privacy:** Contactor will comply with all applicable state and local privacy laws including but not limited to the Gramm-Leach-Bliley Act. Contractor also agrees to comply with the Personal Information Confidentiality and Security Addendum, attached as Exhibit 1.

- 50. **Survival:** Notwithstanding any provision to the contrary herein, the provisions of paragraphs 15, 16, 17, 18 and 19 shall survive the termination of this Contract.
- 51. Employee Eligibility Verification: The Contractor warrants that it fully complies with all Federal and State statutes and regulations regarding the employment of aliens and others and that all its employees performing work under this Contract meet the citizenship or alien status requirement set forth in Federal statutes and regulations. The Contractor shall obtain, from all employees performing work hereunder, all verification and other documentation of employment eligibility status required by Federal or State statutes and regulations including, but not limited to, the Immigration Reform and Control Act of 1986, 8 U.S.C. §1324 et seq., as they currently exist and as they may be hereafter amended. The Contractor shall retain all such documentation for all covered employees for the period prescribed by the law. The Contractor shall indemnify, defend with counsel approved in writing by County, and hold harmless, the County, its agents, officers, and employees from employer sanctions and any other liability which may be assessed against the Contractor or the County or both in connection with any alleged violation of any Federal or State statutes or regulations pertaining to the eligibility for employment of any persons performing work under this Contract.
- 52. **Bills and Liens** Contractor shall pay promptly all indebtedness for labor, materials, and equipment used in performance of the work. Contractor shall not permit any lien or charge to attach to the work or the premises, but if any does so attach, Contractor shall promptly procure its release and, in accordance with the requirements of paragraph 19 above, indemnify, defend, and hold County harmless and be responsible for payment of all costs, damages, penalties and expenses related to or arising from or related thereto.
- 53. **Changes:** Contractor shall make no changes in the work or perform any additional work without County's specific written approval.
- 54. **Terms and Conditions**: Contractor acknowledges that it has read and agrees to all terms and conditions included in this Contract.
- 55. **Incorporation:** This Contract and its Attachments A through F and Exhibit 1 & 2 are attached hereto and incorporated by reference and made a part of this Contract.

# PROPOSED CONTRACT SIGNATURE PAGE

The Parties hereto have executed this Contract on the dates shown opposite their respective signatures below.

CONTRACTOR-Hartford Life and Accident Insurance Company*				
Print Name	Title			
* <del>DO NOT SIGN THIS PA</del>	E AT THIS TIME*			
Signature	Date			
Print Name	Title			
* <del>DO NOT SIGN THIS PA</del>	E AT THIS TIME*			
Signature	Date			
* If the Contractor is a confurther set forth.	oration, signatures of two specific corporate officers are required	as		
The first corporate officer the President; 3) any Vice	gnature must be one of the following: 1) the Chairman of the Boaresident.	ırd; 2)		
-	r signature must be one of the following: a) Secretary; b) Assistant Officer; d) Assistant Treasurer.	ıt		
	orporate signature is acceptable when accompanied by a corporate legal authority of the signature to bind the company.	te		
********	*******************	****		
County of Orange, a politi	l subdivision of the State of California			
Print Name	Title			
Signature	Date			
*******	****************	****		
Approved by Board of Supe	isors on: Date			
APPROVED AS TO FORM				

Deputy, Office of County Counsel Orange County, California

#### **Attachment A**

## **Scope of Work**

Contractor shall underwrite a fully insured Basic and Voluntary Life Insurance and Accidental Death and Dismemberment (AD&D) Insurance policy for all County employees who are currently eligible or become eligible under the policy and act as the representative of County in matters related to the above referenced plans. The County reserves the right to add additional departments, agencies or employee groups to the insurance policies. The Contractor reserves the right to underwrite risk and assign appropriate rates. Contractor shall not change the provisions, exclusions or coverage provided within the Policies during the term of this Contract, including any renewal periods which may be mutually agreed upon by the parties, unless required by law or unless such changes are mutually agreed to by the parties.

#### I. Definitions

- a. *Employee Benefits Division*. A division of Human Resource Services of the County responsible for the design, implementation and on going administration of the County's various employee benefit plans and programs.
- b. The Benefits Center. County participants receive benefits information, make all benefits elections, and direct all benefits customer services inquiries to the County of Orange Benefits Center (Benefits Center). The Benefits Center services are currently provided to the County by Xerox HR Solutions, LLC. Participants can make their elections on the County of Orange Benefits Center website or by calling the toll free Benefits Resource Line and speaking with a Benefits Specialist. The Benefits Center is the only authorized source of eligibility changes/enrollments on behalf of the County and therefore maintains and distributes all eligibility and coverage information to vendors for all County benefit programs.

#### **H.** Administrative Services

- a. Contractor will be responsible for the payment and processing of Life insurance and AD&D insurance claims, waiver of premium approvals (if applicable) and any other customer service transaction, accurately and expeditiously.
- b. Maintain experienced staff (i.e., account management, claims, customer service) for provision of the County's Life insurance and AD&D insurance. At minimum, County designated Account Management staff should have at least a Bachelor's Degree with a minimum of five years' experience working with plans similar to the County plans. Other staff members should have at least three years' experience working in their field of expertise. Important Note: The County reserves (1) the right to be notified, in advance, of any changes in staff assigned to the Contract, and (2) the right to request reassignment or removal of staff members that, in the County's opinion, do not adequately perform required services to effectively administer the Plan. Maintain customer services hour Monday through Friday, 8 a.m. 5 p.m. (Pacific Time).
- c. Renewal notice must be given by Contractor at least 31 days in advance of the renewal date. Any new rates for the following contract year must be given by Contractor no later than June of the current contract year. Any termination of coverage (other than for non-payment of premium) can be effective no earlier than 180 days after proper written notice, and only after the end of any rate guarantee period (in other words, you cannot attempt to terminate any Contract until the end of the rate guarantee period.)
- d. Contractor shall include a 3160-day premium grace period in the contract.

- e. Premium billing will be on a "self-bill" basis (as defined in Attachment B, Cost/Compensation for Contract Services).
- f. Compute tax withholding on benefit payments and report to the appropriate government agencies.
- g. Annually prepare and distribute W-2 forms to claimants who received disbursements that were made under the terms of the County's Life insurance or AD&D plans within the federally mandated timeframes. Prepare and include a personalized benefits statement detailing benefits paid and withholding for tax purposes. This personalized benefits statement should be included with the W-2. Annually provide to the County copies of each benefits statement along with a report detailing all W-2 distributions within 10 working days of the W-2 distribution to claimants
- hf. Contractor must maintain full and accurate records with respect to all matters and services provided to the County. Have proper systems in place to track and maintain all claimant information, claims activity and fund activity.
- ig. Store and maintain claims records safely and for a minimum, of five (5) years beyond the end of the fiscal year in which claim is made, or a longer period of time as necessary in the case of litigated claims.
- jh. Recommend legal counsel for any legally disputed claims and assist legal counsel in the preparation of any litigated cases.
- ki. Provide an annual management report to the County each year during the term of the Contract, summarizing the Plan's activity during the preceding year and providing cost estimates and deposit guidelines for the ensuing year. Report must also include the following information:
  - 1. Earned Premium
  - 2. Paid Claims
  - 3. Change in Active Claim Reserves
  - 4. Conversion
- In the event of the termination of the Contract, and to the extent permitted by applicable law, provide copies of all files necessary to Contractor will transfer to the new insurance carrier records of each member's history of claims at no cost to the County, within 30 days of the termination of the Contract. Deliver all records, accounts of operation and claimant claim files to the County. and information not proprietary to the Contractor. We will work with you to establish a timeframe for the orderly transfer of files to the new carrier.
- mk. Contractor shall provide the applicable insurance policy(ies) that accurately reflect the County's eligibility provisions, insurance amounts, benefit schedule, exclusions and limitations and other required benefit and contract provisions deemed appropriate. Such insurance policy (ies) will be subject to approval by the County.
- nl. Contractor will be responsible for providing a Group Insurance Policy/Certificate of Coverage to all insured employees, including an electronic version which can be posted on the County's Benefits Center website. The County must approve all policies/certificate of insurance and other employee communications prior to distribution.
- om. Contractor will work with the County's benefit outsourcing/self-service administrator in providing benefits administration services to County HR staff and County employees in an "employee self-service" environment.

- pn. Contractor agrees to accept the same beneficiary information held by the County's self-service administrator provided by employees.
- qo. Contractor agrees to provide support for the annual open enrollment process, including providing employee communication/promotional material and attending employee meetings as requested by the County.
- **rp**. Perform research and provide responses to technical questions from the Employee Benefits Division staff.
- sq. Contractor Account Manager shall respond to the Employee Benefits Division on issues and requests within twenty-four (24) hours.
- tr. Contractor shall provide the following additional services included in the premium rates:
  - Contractor shall advise and assist with subsequent revisions as requested by the County.
  - Contractor shall assist the County's Benefits Staff regarding review of the policy and other descriptive materials.
  - Contractor shall create and maintain a current and complete claim file for all claims.
  - Contractor shall evaluate and notify claimant and County of claim status.
  - Contractor shall develop and support a multi-level appeal process for all plans that meets compliance requirements.
  - Contractor shall investigate and process inquiries of an appeal of a denied claim.
  - Contractor shall provide Printing of Certificates of Coverage
  - Contractor shall list any additional services a provided
- us. Provide day-to-day consultation on matters pertaining to claim status, discrepancies, disputes, plan interpretation, etc.
- \*t. Review and comment on communication to employees regarding the life insurance and Accidental Death and Dismemberment benefit.

Offeror's proposal shall indicate, item by item, how your company intends to meet the above requirements.

# **ATTACHMENT B Cost/Compensation**

(Complete and submit as Response to Offeror's Proposal Questionnaire, Cost/Compensation, page 17)

#### 1. Compensation

County agrees to compensate the Contractor per firm fixed price contract as set forth below. Contractor agrees to accept the same as full compensation for performing all services and furnishings all staffing and materials called for; and for risks connected with the services; and for performance by Contractor of all its duties and obligations hereunder.

#### 2. Payment Schedule

Payment for Life and AD&D premiums identified herein will be issued by the County based on the covered volume as provided by the County to the Contractor on the monthly premium report. Payment will be made on or before the end of each month, representing payment for services provided during the current month.

- **3. Firm Pricing Structure:** Contractor guarantees that prices quoted are equal to or less than prices quoted to any other local, State or Federal government entity for services of equal or lesser scope. Contractor agrees that no price increases shall be passed along to the County during the term of this Contract not otherwise specified and provided for within this Contract.
- **4. Contractor's Expense:** The Contractor will be responsible for all costs related to photo copying, telephone communications, fax communications, and parking while on County sites during the performance of work and services under this Contract. The County will not provide free parking for any service in the County Civic Center.
- **5. Payment Terms:** Premium payment will be based upon the number of active subscribers, and associated coverage levels and rates as provided by the County to the Contractor on the monthly Premium Report. Payment for the month will be made on or before the 30<sup>th</sup> day of each month, representing payment for services provided in the current month, i.e. payment for the month of January will be paid by January 30<sup>th</sup>.

The County's Program Manager at HRS/Employee Benefits in conjunction with Employee Benefits Finance is responsible for approval of invoices and subsequent submittal of invoices to the County Auditor-Controller for payment processing.

#### RATES

Basic Life, Additional Life, Extra Additional Life Rates

Service	Rates	Rates	Rates
	Contract Year 1-3	Contract Year 4	Contract Year 5
		(if applicable)	(if applicable)
Basic Life (Plan 1) - Classes 1, 2, 3, 4 & 6 (per 1,000)	.089	.089	*
Basic Life (Plan 1) - Classes 5 & 7 (per 1,000)	.034	.034	*
Voluntary Life (Plan 2) (per 1,000)			*
Under 30	.031	.031	*

Service	Rates	Rates	Rates
	Contract	Contract	Contract
	Year 1-3	Year 4	Year 5
		(if applicable)	(if applicable)
30 to 34	.031	.031	*
35 to 39	.031	.031	*
40 to 44	.072	.072	*
45 to 49	.120	.120	*
50 to 54	.203	.203	*
55 to 59	.344	.344	*
60 to 64	.495	.495	*
65 to 69	.734	.734	*
70 and over	.734	.734	*
Voluntary Life (Plan 3) (per 1,000)			*
Under 30	.031	.031	*
30 to 34	.031	.031	*
35 to 39	.031	.031	*
40 to 44	.072	.072	*
45 to 49	.120	.120	*
50 to 54	.203	.203	*
55 to 59	.344	.344	*
60 to 64	.495	.495	*
65 to 69	.734	.734	*
70 and over	.734	.734	*
Dependent Life	1.245	1.245	*
Craft & Plant (Per EE)			
Dependent Life	4.418	4.418	*
All Others (Per EE)			

Basic AD&D and Voluntary AD&D Rates

	Rates	Rates	Rates
	Contract Year 1-3	Contract Year 4	Contract Year 5
Service		(if applicable)	(if applicable)
Basic AD&D (per 10,000)	.18	.18	*
Voluntary AD&D – EE	.22	.22	*
(per 10,000)			
Voluntary AD&D – EE/Family (per 10,000)	.38	.38	*

<sup>\*</sup>Rates will be determined as of the renewal notice.

# **ATTACHMENT B (continued)**

# **Proposed Cost**

Option 1: Basic & Voluntary Life Only (Assumes another Firm Provides AD&D Coverage)

Option 1. Basic & Volunta	my zmv omy	(1155611105)		Guarantee Period
				Minimum 3 year
Service	<b>Volume</b>	Rates	<b>Annual Cost</b>	Rate Guarantee
Basic Life (Plan 1) - Classes 1, 2, 3, 4 & 6 (per 1,000)				
Basic Life (Plan 1) - Classes 5 & 7 (per 1,000)				
Voluntary Life (Plan 2)				
<del>(per 1,000)</del>				
<del>Under 30</del>				
<del>30 to 34</del>				
<del>35 to 39</del>				
40 to 44				
45 to 49				
<del>50 to 54</del>				
<del>55 to 59</del>				
<del>60 to 64</del>				
65 to 69				
70 and over				
Voluntary Life (Plan 3)				
<del>(per 1,000)</del>				
<del>Under 30</del>				
<del>30 to 34</del>				
35 to 39				
40 to 44				
4 <del>5 to 49</del>				
<del>50 to 54</del>				
<del>55 to 59</del>				
<del>60 to 64</del>				
65 to 69				
70 and over				
Service	Volume	Rates	Annual Cost	Guarantee Period
Optional Spouse Life (per 1,000)				
Optional Child Life (per 1,000)				

				Guarantee Period
				Minimum 3 year
Service	Volume	Rates	<b>Annual Cost</b>	Rate Guarantee
Basic Life (Plan 1) -				
Classes 1, 2, 3, 4 & 6 (per 1,000)				
Basic Life (Plan 1) - Classes 5 & 7 (per 1,000)				
Voluntary Life (Plan 2)				
<del>(per 1,000)</del>				
<del>Under 30</del>				
<del>30 to 34</del>				
<del>35 to 39</del>				
40 to 44				
45 to 49				
<del>50 to 54</del>				
<del>55 to 59</del>				
<del>60 to 64</del>				
65 to 69				
70 and over				
Voluntary Life (Plan 3)				
<del>(per 1,000)</del>				
<del>Under 30</del>				
<del>30 to 34</del>				
35 to 39				
40 to 44				
45 to 49				
<del>50 to 54</del>				
<del>55 to 59</del>				
60 to 64				
65 to 69				
70 and over				
Service	Volume	Rates	Annual Cost	Guarantee Period
Optional Spouse Life (per 1,000)				
Optional Child Life (per 1,000)				

				Guarantee Period
Service	Volume	Rates	Annual Cost	Minimum 3 year Rate Guarantee
Basic AD&D (per 1,000)				
Voluntary AD&D (per 1,000)				

Option 4: Basic and Voluntary AD&D Bundled with Life Coverage

				Guarantee Period
Service	Volume	Rates	Annual Cost	Minimum 3 year Rate Guarantee
Basic AD&D (per 1,000)				
Voluntary AD&D (per 1,000)				

# **Attachment C**

## **Proposed Implementation Plan/Project Schedule**

(Complete and submit as Response to Offeror's Proposal Questionnaire, Implementation, page 17)

The Offeror's Proposal must contain a project schedule with time frames for an implementation date of January 1, 2015. The Offeror shall demonstrate how the required services as outlined in Attachment A, Scope of Work, shall be accomplished. The Offeror's plan shall be in terms of elapsed days or weeks from issuance of the notice to proceed and shall minimally identify the task, the number and level of personnel required and an estimate of time for completion. The Offeror's schedule must be approved by the County and may be subject to revision in accordance with the terms of the final Contract.

The approved Implementation Plan and Project Schedule shall be incorporated into the Contract.

	County of Orang	e - Implementation Plan/Projec	t Schedule	
D	Task Name	Start	Finish	Resource Names
1	Notification of Sale	Tue 6/17/14	Tue 6/1	7/14 County of Orange
2	Review Sold Case Details	Wed 6/18/14	Fri 6/2	0/14 Hartford IM Team
3	Engage Implementation Team	Wed 6/18/14	Fri 6/2	0/14 Implementation Manager
4	Conduct Kick-off Meeting	Thu 6/19/14	Wed 6/25	5/14 Hartford/County of Orange
5	Create Agenda	Thu 6/19/14	Fri 6/2	0/14 Implementation Manager
6	Schedule Face to Face Kick-off Meeting	Thu 6/19/14	Fri 6/2	0/14 Implementation Manager
7	Create Implementation Project Plan	Thu 6/19/14	Fri 6/2	0/14 Implementation Manager
8	Create Implementation Kidk-off Binder	Mon 6/23/14	Tue 6/2	4/14 Implementation Manager
9	Conduct Kick-off Meeting	Wed 6/25/14	Wed 6/2	5/14 Hartford/County of Orange
10	Enrollment Services (If applicable)	Tue 6/17/14	Fri 11/21	/14 Hartford IM Team
11	Identify Company Specific Administration Needs for Enrollment	Thu 6/26/14	Wed 7/	9/14 Enrollment Team
12	Review/Confirm Plan Designs needed for Enrollment Materials	Thu 7/10/14	Wed 7/2	3/14 Hartford IM Team
13	Execute Enrollment Strategy	Tue 6/17/14	Fri 11/21	/14 Enrollment Team
14	Develop Communication Materials	Thu 7/24/14	Wed 8/6	/14 Hartford IM Team
15	Benefit Highlight Sheets	Thu 7/24/14	Wed 8/	6/14 Implementation Manager
16	Enrollment Forms	Thu 7/24/14	Wed 8/	6/14 Enrollment Team
17	Medical Underwriting Applications	Thu 7/24/14	Wed 8/	6/14 Hartford IM Team
18	Develop Training Materials	Thu 7/24/14	Wed 9/	3/14 Enrollment Team
19	Engage on-site enrollers (if applicable)	Tue 6/17/14	Mon 6/3	0/14 Hartford IM Team
20	Conduct Annual Enrollment	Sat 11/1/14	Fri 11/2	1/14 Hartford Account Mgr
21	Complete Enrollment Strategy	Fri 11/21/14	Fri 11/2	1/14 Hartford IM Team
22	Document Customer Information	Thu 6/26/14	Wed 8/6	i/14 Hartford/County of Orange
23	Identify Additional Company Specific Administration Needs	Thu 6/26/14	Wed 7/2	3/14 Hartford/County of Orange
24	Review/Confirm Additional Plan Design Info	Thu 6/26/14	Wed 7/2	3/14 Hartford/County of Orange
25	Review/Confirm Reporting Needs	Thu 6/26/14	Wed 7/2	3/14 Hartford/County of Orange
26	Review/Confirm Billing Needs	Thu 6/26/14	Wed 7/2	3/14 Hartford/County of Orange
27	Review/Confirm Claims Processes	Thu 6/26/14	Wed 7/2	3/14 Hartford/County of Orange
28	Determine Additional Communication/Training Needs	Thu 6/26/14	Wed 8/	6/14 Hartford/County of Orange
29	Confirm All Information Received	Wed 7/23/14	Wed 7/2	3/14 Implementation Manager
30	Activate New Plans	Thu 7/24/14	Mon 8/1	1/14 Hartford IM Team
31	Provide Deliverables	Tue 8/12/14	Tue 10/21	/14 Hartford IM Team
32	Draft Billing Statements	Tue 8/12/14	Wed 9/	3/14 Hartford IM Team
33	Draft Booklets & Contract Materials	Tue 8/12/14	Mon 9/2	2/14 Hartford IM Team
34	Booklet review with client	Tue 9/23/14	Tue 10/2:	1/14 Hartford IM Team
35	Case Effective Date	Thu 1/1/15	Thu 1/1	1/15

## **Attachment D**

# **Staffing Plan**

(Complete and submit as Response to Offeror's Proposal Questionnaire, Staffing Plan, page 17)

#### 1. Primary Staff to perform Contract duties

Name	Classification/Title	Experience/Qualifications
John Hinton	National Account Sales Manager	
Leslie Bolt	Account Manager	
Jeffery Burkman	National Account Implementation	
	Manager	
Anthony Scavotto	Senior Underwriter	

#### **2. Alternate staff** (for use only if primary staff are not available)

Name	Classification/Title	Experience/Qualifications
N/A		

Substitution or addition of Contractor's key personnel in any given category or classification shall be allowed only with prior written approval of the County's Project Manager.

The Contractor may reserve the right to involve other personnel, as their services are required. The specific individuals will be assigned based on the need and timing of the service/class required. Assignment of additional key personnel shall be subject to County's Project Manager approval. County reserves the right to have any of Contractor personnel removed from providing services to County under this Contract. County is not required to provide any reason for the request for removal of any Contractor personnel, however, Contractor will retain ultimate responsibility for its personnel decisions.

#### 3. Sub-contractor(s)

In accordance with Article 12 "Assignment or Sub-Contracting", listed below are Sub-contractor(s) anticipated by Contractor to perform services specified in Attachment A, Scope of Work.

Company Name	Staff Name
N/A	

## **Attachment E**

#### **Performance Guarantees**

(Complete and submit as Response to Offeror's Proposal Questionnaire, Performance Guarantees page 18)

Following the end of each quarter the County shall complete the Account Management Report Card and submit to Contractor. (See Attachment F) At the end of the term, Contractor will calculate the composite score in each performance assessment category by averaging the scores for the four (4) quarters of the term. The assessments of each of the performance assessment categories will be weighted equally. The Account Management Commitment will be deemed as fulfilled if the average of the Composite Scores in each category ("Account Management Composite Score") is equal to or greater than the Account Management Composite Score indicated on the Account Management Report Card.

Contractor will place an amount/percentage at risk per quarter if the stated standards(s) are not met.

Performance Standard	Basis of Measurement	Confirm Yes or No Provide Amount Premium/Fee You are Willing to Place At Risk
Account Management Satisfaction with account management determined by results obtained through a scorecard completed by County of Orange.	Scorecard completed quarterly	
Customer Service Average Speed to Answer: Calls will be answered in 30 seconds or less, based on an annual average and book of business. Abandonment Rate: Abandonment Rate will be 3.5% or less (based on an annual average) and book of business.	Indicate whether measurement will be specific to County of Orange calls or Call Center level	
Life Decision Time  For all Life claims received in the field claim office during the term of the agreement, initial decisions will be rendered within the following standards:  95% within 10 business days of receipt of claim.	Indicate whether measurement will be specific to County of Orange or Claim Service Center	
Life Payment Accuracy  For all Life claims received during the term of the agreement, 95% of claim dollars will be paid correctly.	Indicate whether measurement will be specific to County of Orange or Claim Service Center	
Life Complaint Resolution  All written complaints pertaining to term life will be responded to within 10 days at a calendar year average of 95%.	Indicate whether measurement will be specific to County of Orange or Claim Service Center	
AD&D Decision Time  For all AD&D claims received in the field claim office during the term of the agreement, initial decisions will be rendered within the following standards:  95% within 10 business days of receipt of claim.	Indicate whether measurement will be specific to County of Orange or Claim Service Center	
AD&D Payment Accuracy	Indicate whether	

Performance Standard	Basis of Measurement	Confirm Yes or No Provide Amount Premium/Fee You are Willing to Place At Risk
For all AD&D claims received in the Field Claim Office during the term of the agreement, 95% of claim dollars will be paid correctly.	measurement will be specific to County of Orange or Claim Service Center	
Life Enrollment Processing: Enrollment processing / underwriting (i.e., evidence of insurability processing)  95% processed within seven business days	Indicate whether measurement will be specific to County of Orange or Claim Service Center	
Implementation: County of Orange will be completely satisfied with the installation and implementation of the new group Life Insurance plan and AD&D plan. Measurement of the guarantee will be at the discretion of County of Orange.		

Following the end of each quarter the County shall complete the **Account Management Report Card** and submit to Contractor. (See Attachment F) At the end of the term, Contractor will calculate the composite score in each performance assessment category by averaging the scores for the four (4) quarters of the term. The assessments of each of the performance assessment categories will be weighted equally. The Account Management Commitment will be deemed as fulfilled if the average of the Composite Scores in each category ("Account Management Composite Score") is equal to or greater than the Account Management Composite Score indicated on the Account Management Report Card.

Contractor will place the following amount/percentage at risk per quarter if stated standard(s) are not met.

The Hartford<sup>1</sup> is willing to financially guarantee our performance in the categories outlined below. The financial guarantee will be an amount not to exceed 2% of the annual premium on for each of your coverages for which The Hartford has issued to you an insurance policy. The term of any performance guarantee shall be one year, with all reporting and performance guarantee documentation conducted by The Hartford. After the initial year, we will work with County to determine whether the financial guarantees will be continued and/or revised. The proposed financial distributions / weightings of each category are outlined below. The Commencement of tracking of performance guarantee metrics is contingent upon the execution of a signed Performance Guarantee Agreement no later than 60 days after the plan effective date.

Performance Standard	Basis of Measurement	Financial Amount at Risk
Account Management Satisfaction with account management determined by results obtained through a scorecard completed by County of Orange. Overall communication and responsiveness will be evaluated in a mutually agreed upon "County of Orange Account Management Report Card" and "Business Plan Document". The survey will be completed by the client on a quarterly basis and the overall service scores (per The Hartford's predetermined calculation) will be calculated and averaged. The results for each category will be at least "Satisfactory".	Quarterly County of Orange Account Management Report Card/Business Plan Document	\$2,300

<sup>&</sup>lt;sup>1</sup>The Hartford<sup>®</sup> as used herein refers to The Hartford<sup>®</sup> is The Hartford Financial Services Group, Inc. and its subsidiaries.

Performance Standard	Basis of Measurement	Financial Amount at Risk
Customer Service  Average Speed to Answer:  Calls will be answered in 30 seconds or less, based on an annual average and book of business.  Abandonment Rate: Abandonment Rate will be 3% or less (based on an annual average) and book of business.	The Hartford Phone System Report	\$2,100
Life Decision Time  For all Life claims received in the field claim office during the term of the agreement, initial decisions will be rendered within the following standards:	The Hartford Quality Assurance Report	\$2,100
<ul> <li>Process 95% of all claims from receipt of all necessary information within 5 business days for approved claims and, process 95% of all claim denial decisions from receipt of all necessary information, to include medical and/or legal review, within 10 business days.</li> </ul>		
Life Payment Accuracy  For all Life claims received during the term of the agreement, 97% of claim dollars will be paid correctly.	The Hartford Quality Assurance Report	\$2,100
Life Enrollment Processing 90% of all evidence of insurability applications will be processed or have additional information requested within ten business days of initial receipt or receipt of additional information.	The Hartford Quality Assurance Report	\$2,100
<ul> <li>AD&amp;D Decision Time</li> <li>For all AD&amp;D claims received in the field claim office during the term of the agreement, initial decisions will be rendered within the following standards:</li> <li>Process 95% of all claims from receipt of all necessary information within 5 business days for approved claims and, process 95% of all claim denial decisions from receipt of all necessary information, to include medical and/or legal review, within 10 business days.</li> </ul>	The Hartford Quality Assurance Report	\$2,100
AD&D Payment Accuracy  For all AD&D claims received in the Field Claim Office during the term of the agreement, 97% of claim dollars will be paid correctly.	The Hartford Quality Assurance Report	\$2,100
Implementation An Implementation Satisfaction Survey will be prepared and delivered to County of Orange by January 1, 2015. An overall score of "Satisfied" or above will be achieved.	The Hartford Implementation Satisfaction Survey Results	\$2,100

Assessment will be performed each quarter and within 60 days of the quarter end by County HRS/Employee Benefits staff who primarily works with the Aetna team. Penalties will be applied on an annual basis. Contractor has the right to provide written response to any negative County rating resulting in penalty payment and receive a written response from the County prior to any payment of penalties.

# Attachment F (See Attachment E, page 43)

# **Account Management Report Card**

Rating Methodology:							
5 = Completely Satisfied	Client/Company Name: County of Orange						
4 = Very Satisfied	Completed By (please print):						
3 = Satisfied	Client Signature Date completed:						
2 = Somewhat Satisfied	Date complete	ed:					
1 = Dissatisfied	Telephone #:_						
County will complete the box with the so management team with respect to the fol signed and dated each quarter.							
Measurable Need	1	st Q	2 <sup>nd</sup> Q	3 <sup>rd</sup> Q	4 <sup>th</sup> Q	Composite to be completed by PG Unit Comments	
Account Management							
Claim detail, experience and ut	ilization						
reports provided							
<ul> <li>Quarterly Client meeting condu</li> </ul>	ucted						
2. Customer Service – Average Speed Answer	l to						
3. Customer Services – Abandonment	t Rate						
4. Life – Claim Processing							
5. Life – Payment Accuracy							
6. Life – Complaint Resolution							
7. Life – Enrollment Processing							
8. AD&D – Claim Processing							
9. AD&D – Payment Accuracy							
10. Implementation							
Fill in for each quarterly period: Date Sent to Client: Date Returned by Client:		_/ /	/ /_	/ /	/ /_	_	

<u>Attachment G</u>
(Complete and submit as Response to Offeror's Proposal Questionnaire, Additional General Requirements page 18)

# **Additional General Requirements**

	Conf	irmed	
Requirement	Yes	No	Explanation
The current plan designs can and will be duplicated without exception.			
2. County reserves the right to audit the vendor's administration of its program at any time. The right to audit includes, but is not limited to, the right to audit procedures, internal audits, computer systems, claim files, grievance records, and accounting records. County may select any person(s) or organization(s) to conduct an audit. The audit would be conducted in compliance with mutually agreed upon confidentiality requirements.			
3. Future rate adjustments, following the completion of any rate guarantee period, will be communicated in writing at least 240 days in advance of the effective date and will include a complete description of the methodology used.			
4. The vendor will develop and support a multi-level appeal process for all plans that meets compliance requirements. As a governmental agency, the County is not subject to ERISA.			
5. Provide quarterly experience reports within 30 days of the close of the reporting period.			
6. Any planned change in the designated team personnel will be communicated to County by phone and in writing at least 14 calendar days prior to the effective date, including reason for the personnel change. New team members are expected to undergo the same level of training. County reserves the right to approve personnel assigned to its account.			
7. The vendor will provide a designated account manager with a high level of time and availability for County implementation and ongoing account management (name, resume, references, etc.).			

	Confirmed		
Requirement	Yes	No	Explanation
8. The vendor's must be able to partner with the County HR/Employee Benefits Department to form a program management team whose functions will include:  - Regular meetings/calls - Monitoring of statistics - Determination of training needs - Discussion and development of plan specific solutions to complaints, concerns, escalated issues, and problems from claimants and County HR/Employee Benefits Department			
9. The vendor will agree that all records, data, files, input materials, reports, forms and other data received, computed or developed, used and/or stored pursuant to its agreements with County are property of County. Immediately upon termination of the agreements, all such records and other data shall be furnished without additional charge to County in a software format agreeable to County (together with the necessary documentation describing its organization and structure).			
10. There will be no minimum participation requirements for any benefit included in this RFP.			
11. The vendor's customer service team will be fully trained in both customer service skills and the nuances of the County plans, policies, and programs.			
12. No plan participant will lose nor gain coverage solely due to a change in insurance vendor.			
13. The proposed group life policy has no exclusions (e.g., war, terrorism, suicide, etc.) except for suicide exclusion for voluntary life coverage.			
14. All increases in coverage, including employee paid coverages, due strictly to changes in compensation are not subject to evidence of insurability			

	Confirmed		
Requirement	Yes	No	Explanation
15. Regardless of any change in the size of the population, optional Life rates will not increase until the end of the rate guarantee period.			
16. Allow one time true open enrollment for supplemental life & AD&D plans	$\Box$		
17. The vendor must accept beneficiary designations forms currently on file and stored electronically.			
18. Contractor will assume plan and claim fiduciary liability for the Life and AD&D, Insurance programs.			
19. The County of Orange will be involved in review/approval of any communication, including certificates, booklets, etc. and will issue a final approval before any materials are released.			
Portability for Basic Life and Voluntary Life			
20. Able to duplicate the portability provisions for the voluntary life (employee and dependent)			
21. No additional premium cost to port coverage and no cost when the portability option is exercised.			
22. There are no restrictions on eligibility for porting coverage.			
23. Will not require Evidence of Insurability on the portable amounts for basic life.			

# Attachment H

(Complete and submit as Response to Offeror's Proposal Questionnaire, Questionnaire, page 18)

# **Questionnaire**

Please respond to all questions which follow. When a "separate sheet" is requested for your information, please ensure that the section, subheading, and question number are clearly listed on that separate sheet.

General Questions	Response
1. Are there any additional qualifications, limitations, or additions attached to your proposal which are not explicitly stated therein? If the answer is "yes," describe such qualifications, limitations, and/or additions.	
Which claim office location will be used to service County?	
3. Explain your back-up plan to service clients in the event of staff absence, promotion or termination and identify in what situation there is notification to the client.	
4. Please provide three client references serviced by the same account team you recommend for County. These clients should be similar in size to County and have been in place for at least one year. Please provide the company name, contact name(s), address, and phone number for each.	
5. What are your requirements in order to provide life insurance coverage to plan participants who are not actively at work on the effective date of the contract?	
6. Are any of the benefits included in this proposal reinsured with another insurance company? If so, please provide the name of the reimsurer, a description of the reinsurance arrangement, and the current financial ratings for the reinsurer from the following organizations:	
Fitch Moody's A.M. Best Standard & Poor's	

A. Claims Management	Response
7. Describe how a life insurance/AD&D claim would flow through your organization.	
8. Are you willing to customize the claim forms for County at no additional cost?	
9. Can Life and AD&D claim forms be submitted electronically?	
10. Please provide a brief description of your internal claim audit process. Will internal audit results be available to County?	
11. Describe vendor capabilities in handling escheatment process for Life & AD&D claims.	
B. Financial Questions	Response
12. Please explain for each coverage proposed (Basic Life, Optional Life, and AD&D) how renewal rates will be calculated.	
A. What credibility will be given to claims experience? How is credibility established?	
B. Will claims be pooled in any way and if so, will pooling charges be applied?	
13. What is the desired loss ratio of incurred claims to premium?	
14. How many life years of experience does a client need to have in order to be given full credibility?	
15. What is the pooling level on life insurance? Is all AD&D pooled?	
16. What is the pooling level AD&D insurance?	
17. Explain your reserving practices, including types of reserves, how they are calculated and the rate of interest currently being credited on reserves.	
18. For which coverages did you include the portability? Are there any additional costs for portability? Confirm there are no additional charges to the County for employees who port coverage. Are claims from employees who have ported coverage charged back to the	
County?  19. For which coverages did you include the	
conversion?	

What are the current premium rates for conversion coverage? Confirm there are no additional charges to the County for employees who convert coverage. Confirm claims from employees who have converted coverage are not charged back to the County?	
D. Plan Design and Enrollment	Response
20. Are employees able to buy optional coverage for a spouse if the employee is not enrolled in optional coverage themselves? There is currently a limitation for spouse coverage of 50% of the employees own coverage.	
21. Describe how the beneficiary designations are managed including requirements for new employees and whether you will accept electronic beneficiary designations.	
<ul> <li>22. Can you match the current requirements for evidence of insurability? If not, please specify:         <ul> <li>After the first open enrollment, under what terms and conditions will you require evidence of insurability?</li> <li>What requirements will apply to new hires?</li> <li>What requirements will apply for buy up?</li> <li>Under what terms and conditions will you require EOI for the first open enrollment?</li> <li>What guarantee issue level applies?</li> </ul> </li> </ul>	
23. For enrollments and coverage increases requiring evidence of insurability, please describe the following (noting any differences by proposed plan and / or administration):  A. The coverage amounts and situations when simplified underwriting will be used. Describe what is involved in simplified underwriting including a list of questions asked and sample copies of any required forms.	
B. The coverage amounts and situations when full underwriting will be used. Describe what is involved in full underwriting including all required information and sample copies of any required forms.  C. Please provide your average	
5	ı

	<del>,</del>
turnaround time for processing evidence of insurability requests and medical evidence reviews?	
D. What premium is paid between the time an employee elects a higher level of Supplemental Life benefit and the time your firm approves the increase?	
E. If the member dies between the time he/she elects a higher level of term life coverage and the time your firm approves the increase, is the higher benefit paid?	
F. Describe what additional benefits, such as survivor support, will preparation or core legal benefits are included or could be included in your proposed plans at no additional cost.	

# **Attachment I**

**Census Data** 

See Separate File

# **Attachment J**

# **Experience Data**

See Separate File

# **Attachment K**

## **Current Policies and Plan Information**

## Current Plan Designs

**Employee Life** 

Life			
Options	Benefit Amount		
Plan 1: Basic Life			
Class 1	Executive mgmt., Elected Officials, Superior Court Commissioners, Court Administrators, Superior court Executive Officers and Superior Court Judges	<del>\$125,000</del>	
Class 2	Court Mgmt Members	<del>\$100,000</del>	
Class 3	Administrative Mgmt Unit Members \$100,000		
Class 4	Law Enforcement Mgmt Members \$100,000		
Class 5	<u> </u>		
Class 6	Craft and Plant Unit Members	<del>\$10,000</del>	
Class 7	Attorney Unit Members working at least 20 hours per week but less than 40 hours per week \$50,000		
Plan 2: Voluntary Life			
Class 1 - 5 & 7	1, 2 or 3 times annual s	salary	
	Guarantee Issue: Lessor of 2 times salary or \$250,000		
Class 6	\$15,000, \$30,000 or \$45,000		
	Guarantee Issue: \$15,000		
Plan 3 Extra Additional Life			
<del>Class 1 – 5</del>	Multiples of \$50,000, up to a maximum of \$250,000		
	Guarantee Issue: \$100,000		
Spouse Life	ife Class 1-5: \$20,000		
	Class 6: \$5,000  up to 50% of employee basic life		
Child Life	Class 1-5: \$5,000		
Accelerated Benefit	Class 6: \$1,000		
	Included - 75% up to \$500,000		
Waiver of Premium	Yes - Qualifying prior to age 60, terms at Age 70		
Age Reduction	For Basic, Voluntary and Extra Life Insurance:		
	Classes 1-1: None, unless the benefit is subject to termination under waiver of premium		
	Classes 5, 6 and 7:		
	<del>Ages 70 – 71: 65%</del>		
	Age 75+: 50%		
	Class 6 Only: age reduction is not applicable on Extra Life Insurance		
Exclusions	Basic Life: None		
	Voluntary Life: Suicide for first 2 years only		
Conversion	Included		

Life	
Portability	Included

Please refer to the booklets for additional details on the Life and AD&D program.

Employee AD&D

AD&D			
<del>Options</del>	Benefit Maximum		
Basic AD&D			
Class 1	Executive mgmt., Elected Officials, Superior Court Commissioners, Court Administrators, Superior court Executive Officers and Superior Court Judges	<del>\$125,000</del>	
<del>Class 2</del>	Administrative Mgmt Unit Members \$100,000		
Class 3	Attorney Unit Members working at least 20 hours per week but less than 40 hours per week \$50,000		
Class 4	Craft & Plant	<del>\$10,000</del>	
Class 5	Law Enforcement Mgmt	\$ <del>100,000</del>	
Class 6	Court Mgmt	<del>\$100,000</del>	
Class 7	Probation Basic	\$100,000	
Class 8	Active PT & Supervising Peace Officer	\$100,000	
Class 9	Peace Officer (Air Support)	<del>\$100,000</del>	
Voluntary AD&D			
Classes 1-3	\$20,000, \$40,000, \$60,000, \$80,000, \$100,000, \$150,000, \$200,000 or \$250,000		
Class 4	\$10,000, \$20,000, \$30,000, \$40,000, \$50,000		
Spouse and Dependents	Spouse only: 50% Spouse & Child: Spouse 50% / Each Child 5% Child(ren) Only: Each Child 10%		
	Child coverage cannot exceed the lessor of the amount calculated or \$25,000		
Exclusions	1. intentionally self-inflicted Injury, suicide or attempted suicide, whether sane or insane; 2. war or act of war, whether declared or undeclared; 3. Injury sustained while full-time in the armed forces of any country or international authority; 4. Injury sustained while riding On any aircraft except a Civil or Public Aircraft, or Military Transport Aircraft; 5. Injury sustained while riding On any aircraft:  a) as a pilot, crewmember or student pilot; b) as a flight instructor or examiner; or c) if it is owned, operated or leased by or on behalf of the Policyholder, or any employer or organization whose eligible persons are covered under this policy; 6. Injury sustained while voluntarily taking drugs which federal law prohibits dispensing without a prescription, including sedatives, narcetics, barbiturates, amphetamines, or hallucinogens, unless the drug is taken as prescribed or administered by a licensed physician; 7. Injury sustained while committing or attempting to commit a felony. 8. Injury sustained as a result of being legally intoxicated from the use of alcohol.		
Conversion	Not Included		

## **BUSINESS ASSOCIATE CONTRACT**

A. GENERAL PROVISIONS AND RECITALS	
1. The Parties agree that the terms used, but not otherwise defined below in Paragraph B, shall have the same meaning	
given to such terms under the Health Insurance Portability and Accountability Act of 1996, Public Law 104-191 ("HIPAA"), the	
Health Information Technology for Economic and Clinical Health Act, Public Law 111 005 ("the HITECH Act"), and their	
implementing regulations at 45 CFR Parts 160 and 164 ("the HIPAA regulations") as they may exist now or be hereafter amended	-
2. The Parties agree that a business associate relationship under HIPAA, the HITECH Act, and the HIPAA regulationship under HIPAA.	<del>m</del> :
between the Contractor and County arises to the extent that Contractor performs, or delegates to subcontractors to perform, function	<del>)n</del> :
or activities on behalf of County pursuant to, and as set forth in, the Contract MA XXX that are described in the definition	0
"Business Associate" in 45 CFR § 160.103.	
3. The County wishes to disclose to Contractor certain information pursuant to the terms of the Contract MA XX	X
some of which may constitute Protected Health Information ("PHI"), as defined below in Subparagraph B.10, to be used or disclose	<del>sec</del>
in the course of providing services and activities pursuant to, and as set forth, in the Contract MA XXX.	
4. The Parties intend to protect the privacy and provide for the security of PHI that may be created, received, maintain	ed
transmitted, used, or disclosed pursuant to the Contract MA XXX in compliance with the applicable standards, implementation	ior
specifications, and requirements of HIPAA, the HITECH Act, and the HIPAA regulations as they may exist now or be hereaf	te
amended.	
5. The Parties understand and acknowledge that HIPAA, the HITECH Act, and the HIPAA regulations do not pre er	np
any state statutes, rules, or regulations that are not otherwise pre empted by other Federal law(s) and impose more string	en
requirements with respect to privacy of PHI.	
6. The Parties understand that the HIPAA Privacy and Security rules, as defined below in Subparagraphs B.9 and B.	14
apply to the Contractor in the same manner as they apply to a covered entity (County). Contractor agrees therefore to be	ir
compliance at all times with the terms of this Business Associate Contract and the applicable standards, implementation	ior
specifications, and requirements of the Privacy and the Security rules, as they may exist now or be hereafter amended, with respect	: tc
PHI and electronic PHI created, received, maintained, transmitted, used, or disclosed pursuant to the Contract MA XXX.	
B. DEFINITIONS	
1. "Administrative Safeguards" are administrative actions, and policies and procedures, to manage the selections	on
development, implementation, and maintenance of security measures to protect electronic PHI and to manage the conduct	<del>-01</del>
Contractor's workforce in relation to the protection of that information.	
2. "Breach" means the acquisition, access, use, or disclosure of PHI in a manner not permitted under the HIPAA Priva	<del>ıсу</del>
Rule which compromises the security or privacy of the PHI.	
a. Breach excludes:	
i. Any unintentional acquisition, access, or use of PHI by a workforce member or person acting under	the
authority of Contractor or County, if such acquisition, access, or use was made in good faith and within the scope of authority a	ınc
does not result in further use or disclosure in a manner not permitted under the Privacy Rule.	
ii. Any inadvertent disclosure by a person who is authorized to access PHI at Contractor to another person	<del>:O</del> r

authorized to access PHI at the Contractor, or organized health care arrangement in which County participates, and the information

received as a result of such disclosure is not further used of disclosed in a manner not permitted under the FIFFAX Privacy Rule.
iii. A disclosure of PHI where Contractor or County has a good faith belief that an unauthorized person to
whom the disclosure was made would not reasonably have been able to retain such information.
b. Except as provided in paragraph (a) of this definition, an acquisition, access, use, or disclosure of PHI in a
manner not permitted under the HIPAA Privacy Rule is presumed to be a breach unless Contractor demonstrates that there is a low
probability that the PHI has been compromised based on a risk assessment of at least the following factors:
i. The nature and extent of the PHI involved, including the types of identifiers and the likelihood of re
identification;
ii. The unauthorized person who used the PHI or to whom the disclosure was made;
iii. Whether the PHI was actually acquired or viewed; and
iv. The extent to which the risk to the PHI has been mitigated.
3. "Data Aggregation" shall have the meaning given to such term under the HIPAA Privacy Rule in 45 CFR § 164.501.
4. "Designated Record Set" shall have the meaning given to such term under the HIPAA Privacy Rule in 45 CFR §
<del>164.501.</del>
5. "Disclosure" shall have the meaning given to such term under the HIPAA regulations in 45 CFR § 160.103.
6. "Health Care Operations" shall have the meaning given to such term under the HIPAA Privacy Rule in 45 CFR §
<del>164.501.</del>
7. "Individual" shall have the meaning given to such term under the HIPAA Privacy Rule in 45 CFR § 160.103 and shall
include a person who qualifies as a personal representative in accordance with 45 CFR § 164.502(g).
8. "Physical Safeguards" are physical measures, policies, and procedures to protect CONTRACTOR's electronic
information systems and related buildings and equipment, from natural and environmental hazards, and unauthorized intrusion.
9. "The HIPAA Privacy Rule" shall mean the Standards for Privacy of Individually Identifiable Health Information at 45
CFR Part 160 and Part 164, Subparts A and E.
10. "Protected Health Information" or "PHI" shall have the meaning given to such term under the HIPAA regulations in
4 <del>5 CFR § 160.103.</del>
11. "Required by Law" shall have the meaning given to such term under the HIPAA Privacy Rule in 45 CFR § 164.103
<del></del>
12. "Secretary" shall mean the Secretary of the Department of Health and Human Services or his or her designee.
13. "Security Incident" means attempted or successful unauthorized access, use, disclosure, modification, or destruction
of information or interference with system operations in an information system. "Security incident" does not include trivial incident
that occur on a daily basis, such as scans, "pings", or unsuccessful attempts to penetrate computer networks or servers maintained by
Contractor.
14. "The HIPAA Security Rule" shall mean the Security Standards for the Protection of electronic PHI at 45 CFR Par
160, Part 162, and Part 164, Subparts A and C.
15. "Subcontractor" shall have the meaning given to such term under the HIPAA regulations in 45 CFR § 160.103.
— 16. "Technical safeguards" means the technology and the policy and procedures for its use that protect electronic PHI and
control access to it.
17. "Unsecured PHI" or "PHI that is unsecured" means PHI that is not rendered unusable, unreadable, or indecipherable

to unauthorized individuals through the use of a technology or methodology specified by the Secretary of Health and Human Services

in the guidance issued on the HHS Web site.
18. " <u>Use</u> " shall have the meaning given to such term under the HIPAA regulations in 45 CFR § 160.103.
C. OBLIGATIONS AND ACTIVITIES OF CONTRACTOR AS BUSINESS ASSOCIATE:
1. Contractor agrees not to use or further disclose PHI County discloses to Contractor other than as permitted or required
by this Business Associate Contract or as required by law.
2. Contractor agrees to use appropriate safeguards, as provided for in this Business Associate Contract and the Contract
MA XXX, to prevent use or disclosure of PHI County discloses to Contractor or Contractor creates, receives, maintains, or transmits
on behalf of County other than as provided for by this Business Associate Contract.
3. Contractor agrees to comply with the HIPAA Security Rule at Subpart C of 45 CFR Part 164 with respect to
electronic PHI County discloses to Contractor or Contractor creates, receives, maintains, or transmits on behalf of County.
4. Contractor agrees to mitigate, to the extent practicable, any harmful effect that is known to Contractor of a Use or
Disclosure of PHI by Contractor in violation of the requirements of this Business Associate Contract.
5. Contractor agrees to report to County immediately any Use or Disclosure of PHI not provided for by this Business
Associate Contract of which Contractor becomes aware. Contractor must report Breaches of Unsecured PHI in accordance with
Paragraph E below and as required by 45 CFR § 164.410.
6. Contractor agrees to ensure that any Subcontractors that create, receive, maintain, or transmit PHI on behalf of
Contractor agree to the same restrictions and conditions that apply through this Business Associate Contract to Contractor with
respect to such information.
7. Contractor agrees to provide access, within fifteen (15) calendar days of receipt of a written request by County, to
PHI in a Designated Record Set, to County or, as directed by County, to an Individual in order to meet the requirements under 45
CFR § 164.524.
8. Contractor agrees to make any amendment(s) to PHI in a Designated Record Set that County directs or agrees to
pursuant to 45 CFR § 164.526 at the request of County or an Individual, within thirty (30) calendar days of receipt of said request by
County. Contractor agrees to notify County in writing no later than ten (10) calendar days after said amendment is completed.
9. Contractor agrees to make internal practices, books, and records, including policies and procedures, relating to the use
and disclosure of PHI received from, or created or received by Contractor on behalf of, County available to County and the Secretary
in a time and manner as determined by County or as designated by the Secretary for purposes of the Secretary determining County's
compliance with the HIPAA Privacy Rule.
10. Contractor agrees to document any Disclosures of PHI County discloses to Contractor or Contractor creates, receives,
maintains, or transmits on behalf of County, and to make information related to such Disclosures available as would be required for
County to respond to a request by an Individual for an accounting of Disclosures of PHI in accordance with 45 CFR § 164.528.
11. Contractor agrees to provide County or an Individual, as directed by County, in a time and manner to be determined
by County, that information collected in accordance with the Contract MA XXX, in order to permit County to respond to a request
by an Individual for an accounting of Disclosures of PHI in accordance with 45 CFR § 164.528.
12. Contractor agrees that to the extent Contractor carries out County's obligation under the HIPAA Privacy and/or
Security rules Contractor will comply with the requirements of 45 CFR Part 164 that apply to County in the performance of such
obligation.

13. Contractor shall work with County upon notification by Contractor to County of a Breach to properly determine if any

Breach exclusions exist as defined in Subparagraph B.2.a above.

#### D. SECURITY RULE

- 1. Contractor shall comply with the requirements of 45 CFR § 164.306 and establish and maintain appropriate Administrative, Physical and Technical Safeguards in accordance with 45 CFR § 164.308, § 164.310, § 164.312, and § 164.316 with respect to electronic PHI County discloses to Contractor or Contractor creates, receives, maintains, or transmits on behalf of County. Contractor shall follow generally accepted system security principles and the requirements of the HIPAA Security Rule pertaining to the security of electronic PHI.
- 2. Contractor shall ensure that any subcontractors that create, receive, maintain, or transmit electronic PHI on behalf of Contractor agree through a contract with Contractor to the same restrictions and requirements contained in this Paragraph D of this Business Associate Contract.
- 3. Contractor shall report to County immediately any Security Incident of which it becomes aware. Contractor shall report Breaches of Unsecured PHI in accordance with Paragraph E below and as required by 45 CFR § 164.410.

#### E. BREACH DISCOVERY AND NOTIFICATION

- 1. Following the discovery of a Breach of Unsecured PHI, Contractor shall notify County of such Breach, however both Parties agree to a delay in the notification if so advised by a law enforcement official pursuant to 45 CFR § 164.412.
- a. A Breach shall be treated as discovered by Contractor as of the first day on which such Breach is known to Contractor or, by exercising reasonable diligence, would have been known to Contractor.
- b. Contractor shall be deemed to have knowledge of a Breach, if the Breach is known, or by exercising reasonable diligence would have known, to any person who is an employee, officer, or other agent of Contractor, as determined by federal common law of agency.
- 2. Contractor shall provide the notification of the Breach immediately to the County Privacy Officer at

Thea Bullock, County Privacy Officer

405 W. 5<sup>th</sup> Street

Santa Ana, CA 92701

(714) 834-3154

(714) 834-4082

tbullock@ochca.com
privacyofficer@ocgov.com

Or Linda Le, Deputy County Privacy Officer

405 W. 5<sup>th</sup> Street

Santa Ana, CA 92701

(714) 834-4082

tille@ochca.com
HIPAA@ochca.com

- a. Contractor's notification may be oral, but shall be followed by written notification within 24 hours of the oral notification.
- 3. Contractor's notification shall include, to the extent possible:
- a. The identification of each Individual whose Unsecured PHI has been, or is reasonably believed by Contractor to have been, accessed, acquired, used, or disclosed during the Breach;
- b. Any other information that County is required to include in the notification to Individual under 45 CFR §164.404 (c) at the time Contractor is required to notify County or promptly thereafter as this information becomes available, even after the regulatory sixty (60) day period set forth in 45 CFR § 164.410 (b) has elapsed, including:

(1) A brief description of what happened, including the date of the Breach and the date of the discovery of the
Breach, if known;
(2) A description of the types of Unsecured PHI that were involved in the Breach (such as whether full name,
social security number, date of birth, home address, account number, diagnosis, disability code, or other types of information were
involved);
(3) Any steps Individuals should take to protect themselves from potential harm resulting from the Breach;
(4) A brief description of what Contractor is doing to investigate the Breach, to mitigate harm to Individuals,
and to protect against any future Breaches; and
(5) Contact procedures for Individuals to ask questions or learn additional information, which shall include a
toll free telephone number, an e-mail address, Web site, or postal address.
4. County may require Contractor to provide notice to the Individual as required in 45 CFR § 164.404, if it is reasonable
to do so under the circumstances, at the sole discretion of the County.
5. In the event that Contractor is responsible for a Breach of Unsecured PHI in violation of the HIPAA Privacy Rule,
Contractor shall have the burden of demonstrating that Contractor made all notifications to County consistent with this Paragraph E
and as required by the Breach notification regulations, or, in the alternative, that the acquisition, access, use, or disclosure of PHI did
not constitute a Breach.
6. Contractor shall maintain documentation of all required notifications of a Breach or its risk assessment under 45 CFR
§ 164.402 to demonstrate that a Breach did not occur.
7. Contractor shall provide to County all specific and pertinent information about the Breach, including the information
listed in Section E.3.b. (1) (5) above, if not yet provided, to permit County to meet its notification obligations under Subpart D of 45
CFR Part 164 as soon as practicable, but in no event later than fifteen (15) calendar days after Contractor's initial report of the
Breach to County pursuant to Subparagraph E.2 above.
8. Contractor shall continue to provide all additional pertinent information about the Breach to County as it may become
available, in reporting increments of five (5) business days after the last report to County. Contractor shall also respond in good faith
to any reasonable requests for further information, or follow up information after report to County, when such request is made by
County.
9. Contractor shall bear all expense or other costs associated with the Breach and shall reimburse County for all expenses
County incurs in addressing the Breach and consequences thereof, including costs of investigation, notification, remediation,
documentation or other costs associated with addressing the Breach.
F. PERMITTED USES AND DISCLOSURES BY CONTRACTOR
1. Contractor may use or further disclose PHI County discloses to Contractor as necessary to perform functions,
activities, or services for, or on behalf of, County as specified in the Contract MA XXX, provided that such use or Disclosure would
not violate the HIPAA Privacy Rule if done by COUNTY except for the specific Uses and Disclosures set forth below.
a. Contractor may use PHI County discloses to Contractor, if necessary, for the proper management and
administration of Contractor.
b. Contractor may disclose PHI County discloses to Contractor for the proper management and administration of
Contractor or to carry out the legal responsibilities of Contractor, if:
i. The Disclosure is required by law; or

ii. Contractor obtains reasonable assurances from the person to whom the PHI is disclosed that it will be held			
confidentially and used or further disclosed only as required by law or for the purposes for which it was disclosed to the person and			
the person immediately notifies Contractor of any instance of which it is aware in which the confidentiality of the information has			
been breached.			
c. Contractor may use or further disclose PHI County discloses to Contractor to provide Data Aggregation services			
relating to the Health Care Operations of Contractor.			
2. Contractor may use PHI County discloses to Contractor, if necessary, to carry out legal responsibilities of Contractor.			
3. Contractor may use and disclose PHI County discloses to Contractor consistent with the minimum necessary policies			
and procedures of County.			
4. Contractor may use or disclose PHI County discloses to Contractor as required by law.			
— G. OBLIGATIONS OF COUNTY			
1. County shall notify Contractor of any limitation(s) in County's notice of privacy practices in accordance with 45 CFR			
§ 164.520, to the extent that such limitation may affect Contractor's Use or Disclosure of PHI.			
2. County shall notify Contractor of any changes in, or revocation of, the permission by an Individual to use or disclose			
his or her PHI, to the extent that such changes may affect Contractor's Use or Disclosure of PHI.			
3. County shall notify Contractor of any restriction to the Use or Disclosure of PHI that County has agreed to in			
accordance with 45 CFR § 164.522, to the extent that such restriction may affect Contractor's Use or Disclosure of PHI.			
4. County shall not request Contractor to use or disclose PHI in any manner that would not be permissible under the			
HIPAA Privacy Rule if done by County.			
— H. BUSINESS ASSOCIATE TERMINATION			
1. Upon County's knowledge of a material breach or violation by Contractor of the requirements of this Business			
Associate Contract, County shall:			
a. Provide an opportunity for Contractor to cure the material breach or end the violation within thirty (30) business			
<del>days; or</del>			
b. Immediately terminate the Contract MA XXX, if Contractor is unwilling or unable to cure the material breach or			
end the violation within (30) days, provided termination of the Contract MA XXX is feasible.			
2. Upon termination of the Contract MA XXX, Contractor shall either destroy or return to County all PHI Contractor			
received from County or Contractor created, maintained, or received on behalf of County in conformity with the HIPAA Privacy			
Rule.			
a. This provision shall apply to all PHI that is in the possession of Subcontractors or agents of Contractor.			
b. Contractor shall retain no copies of the PHI.			
c. In the event that Contractor determines that returning or destroying the PHI is not feasible, Contractor shall			
provide to County notification of the conditions that make return or destruction infeasible. Upon determination by County that return			
or destruction of PHI is infeasible, Contractor shall extend the protections of this Business Associate Contract to such PHI and limit			
further Uses and Disclosures of such PHI to those purposes that make the return or destruction infeasible, for as long as Contractor			
maintains such PHI.  3. The obligations of this Business Associate Contract shall survive the termination of the Contract MA XXX.			
on the contract of the contrac			

# County of Orange Child Support Enforcement Certifications Requirements

A.	In the case of an individual Contractor, his/her name, date of birth, Social Security number, and residence address:	<del>)</del>
	Name:	
	D.O.B:	
	Social Security No:	
	Residence Address:	
<del>B.</del>	In the case of a Contractor doing business in a form other than as an individual, the name, date of birth, S	ocial
ъ.	Security number, and residence address of each individual who owns an interest of 10 percent or more in	
	contracting entity:	tiic
	Name:	
	D.O.B:	
	Social Security No:	
	Residence Address:	
	Name:	
	D.O.B:	
	Social Security No:	
	Residence Address:	
	(Additional sheets may be used if necessary)	
	"I certify that company name is in full compliance with all applicable federal and state reporting	
	requirements regarding its employees and with all lawfully served Wage and Earnings Assignment	
	Orders and Notices of Assignments and will continue to be in compliance throughout the term of the	
	Contract with the County of Orange. I understand that failure to comply shall constitute a material	
	breach of the contract and that failure to cure such breach within 60 calendar days of notice from th	e
	County shall constitute grounds for termination of the contract.	
	Authorized Signature Name Title Date	
	Authorized Signature Name Title Date	

## **EDD Independent Contractor Reporting Requirements**

Effective January 1, 2001, the County of Orange is required to file federal Form 1099 Misc for services received from a "service provider" to whom the County pays \$600 or more or with whom the County enters into a contract for \$600 or more within a single calendar year. The purpose of this reporting requirement is to increase child support collection by helping to locate parents who are delinquent in their child support obligations.

The term "service provider" is defined in California Unemployment Insurance Code Section 1088.8, subparagraph B.2 as "an individual who is not an employee of the service recipient for California purposes and who received compensation or executes a contract for services performed for that service recipient within or without the state." The term is further defined by the California Employment Development Department to refer specifically to independent Offerors. An independent contractor is defined as "an individual who is not an employee of the ... government entity for California purposes and who receives compensation or executes a contract for services performed for that...government entity either in or outside of California."

The reporting requirement does not apply to corporations, general partnerships, limited liability partnerships, and limited liability companies.

Additional information on this reporting requirement can be found at the California Employment Development Department web site located at www.edd.ca.gov/txicr.htm.

To comply with the reporting requirements, County procedures for contracting with independent Offerors mandate that the following information be completed and forwarded to the contracting agency/department immediately upon request:

First name, middle initial and last name
Social Security Number
Address
Start and expiration dates of contract
Amount of contract

First Name
Middle Initial
Last Name

SSN

Contract Number
Dollar value of contract

Start Date
Expiration Date

# EXHIBIT 1 PERSONAL INFORMATION CONFIDENTIALITY AND SECURITY ADDENDUM

This Personal Information Confidentiality and Security Addendum ("Addendum"), effective as of January 1, 2015, is made by and between Hartford Life and Accident Insurance Company, and its affiliates (collectively "The Hartford"), and the County of Orange ("County").

The Hartford is an insurance company that issues insurance policies through its various underwriting companies to policyholders and provides insurance coverage ("*Insurance*") to policyholders' employees;

County expects that while providing Insurance, The Hartford will at all times implement policies and procedures designed to protect the personal information obtained from County about its employees; and

In consideration of the mutual promises of the Parties herein and other valuable consideration, the receipt of which is hereby acknowledged, the Parties agree as follows:

#### 1. DEFINITIONS.

"Nonpublic Personal Information" means County employees' nonpublic personal information as that term is defined in Title V of the Gramm-Leach-Bliley Act and the rules and regulations thereunder, all as may be amended or supplemented from time to time ("GLBA"), and personally identifiable information protected under any applicable state laws, rules or regulations relating to disclosure or use of such personally identifiable information (collectively, including GLBA, "Privacy Laws").

"Party" means County or The Hartford. "Parties" means County and The Hartford.

"Security Breach" means unauthorized access to or acquisition of Nonpublic Personal Information maintained by The Hartford for which notification to County employees is required under applicable Privacy Laws.

2. PERMITTED USES AND DISCLOSURES. Any use or disclosure of Nonpublic Personal Information is specifically and expressly limited to the use or disclosure that is necessary to provide Insurance or is permitted by applicable Privacy Laws. The Hartford will use reasonable technical and organizational measures to ensure that its use or disclosure of Nonpublic Personal Information conforms with applicable Privacy Laws.

#### 3. SECURITY MEASURES.

- a. <u>Appropriate Safeguards.</u> By executing this Addendum, The Hartford certifies that it has implemented written, comprehensive information security programs detailing administrative, technical and physical safeguards ("*Information Security Safeguards*") designed to ensure the security and confidentiality of customer records and information, to protect against any anticipated threats or hazards to the security or integrity of such records, to protect against unauthorized access to or use of such records or information which could result in substantial harm or inconvenience to any customer, and to provide for the proper disposal of Nonpublic Personal Information, as required by applicable Privacy Laws. The Hartford documents all Information Security Safeguards and keeps them current in light of changes in applicable Privacy Laws and insurance industry standards.
- b. <u>Authorized Persons.</u> The Hartford will limit access to Nonpublic Personal Information to those employees, authorized agents, vendors, consultants, service providers and subcontractors who have a reasonable need to access such Nonpublic Personal Information in connection to the uses permitted by this Addendum or who have access that is incidental to performing their jobs for The Hartford (the "*Authorized Persons*"). The Hartford will require that each Authorized Person complies with The Hartford's Information Security Safeguards.
- c. <u>Security Reviews.</u> The Hartford shall regularly test and monitor its Information Security Safeguards and systems and shall conduct periodic reviews to ensure compliance with the requirements set forth herein. At the County's reasonable request, The Hartford will allow the County to conduct a walk-through during business hours of its facilities that store and process Nonpublic Personal Information to ascertain compliance with The Hartford's obligations under this Addendum.

### 4. SECURITY BREACH MANAGEMENT.

- a. <u>Notification</u>. In the event of a Security Breach, The Hartford will provide notifications to affected County employees, regulatory agencies, and law enforcement as required by applicable Privacy Laws.
- b. <u>Exclusions</u>. Security Breaches that occur because of the action, inaction, or negligence on behalf of or are otherwise due to the County, its employees, contractors, agents and other individuals acting on behalf of the County under its direction and control shall not be the responsibility of The Hartford. The County shall be responsible for all costs associated with such an excluded Security Breach, including any required notification to affected County employees, regulatory agencies, and law enforcement.

#### 5. MISCELLANEOUS.

- a. <u>Assignment; Binding Agreement</u>. Neither Party may assign this Addendum or any rights or obligations thereunder without the prior written consent of the other. Any attempted assignment without such prior written consent shall be void. This Addendum shall be binding upon the Parties and inure to the benefit of the Parties, their respective successors and permitted assigns.
- b. <u>Third Party Beneficiaries</u>. Nothing in this Addendum, express or implied, is intended to confer any rights, benefits, remedies, obligations, or liabilities on any person (including, without limitation, any employees of the Parties), other than the Parties or their respective successors or permitted assigns; provided, that The Hartford's affiliates shall be considered third party beneficiaries of this Addendum and shall be entitled to enforce the terms and conditions of this Addendum directly on their own behalf.

- c. <u>Modification</u>. This Addendum may only be modified by a written agreement duly executed by persons authorized to sign agreements on behalf of the Parties.
- d. <u>Complete Agreement; Severability</u>. This Addendum is the complete and exclusive statement of agreement between the Parties with respect to the treatment of Nonpublic Personal Information and supersedes all prior agreements and communications between the Parties related to the subject matter hereof. If any provision of this Addendum is held to be invalid, illegal or unenforceable, the validity, legality and enforceability of the remaining provisions shall not in any way be affected or be impaired thereby.
- e. <u>Governing Law; Venue</u>. All questions concerning the validity, interpretation or performance of this Addendum shall be governed by and decided in accordance with the laws of the State of California, without regard to any conflicts of laws and principles thereof. The Parties hereby submit and consent to the exclusive jurisdiction of any state or federal court located within Orange County, California, and agree that all actions or proceedings relating to this Addendum shall be litigated in such courts, and each of the Parties waives any objection which it may have based on improper venue or forum non conveniens to the conduct of any such action or proceeding in such court.
- f. <u>Counterparts</u>. This Addendum may be executed in one or more counterparts, each of which shall be deemed an original but all of which taken together shall constitute one and the same instrument. Neither Party consents to the use of electronic signatures with respect to this Addendum.

This Addendum has been duly executed and delivered as of the effect	ctive date set forth above.
Hartford Life and Accident Insurance Company	County of Orange
Ву:	Ву:
Name:	Name:
Date:	Date:

# **Group Policy and Booklets**

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