



Procurement

Sole Source Request Form

Sole Source Bidsync #042-C025528-AD

SECTION II – DEPARTMENT INFORMATION (Complete in its entirety)

| | | | |
|--|---|--|---|
| Department: Correctional Health Services | | Date: 5/7/2019 | |
| Vendor Name: Targa Parent Holding LLC dba Parata Systems LLC | | Sole Source BidSync Number: 042-C025528-AD | |
| Is the above named vendor a retired employee of the County of Orange? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No If "Yes", review and Approval is required from CEO Human Resource Services prior to contract execution. | | | |
| Contract Term (Dates): July 15, 2019 – December 31, 2019 | Is Agreement Grant Funded? Funding Source <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No | Percent Funded: | Proprietary? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |
| Contract Amount? \$99,386.63 | | Is this renewable? If yes, how many years? No. | |
| Type of Request: <input checked="" type="checkbox"/> New <input type="checkbox"/> Renewal <input type="checkbox"/> Multi-Year <input type="checkbox"/> Amendment <input type="checkbox"/> Increase | | | |
| Renewal Year: Non-Renewal | | Did vendor provide a sole source affidavit? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No If yes, please attach | |
| Board Date: 6/25/2019 | ASR Number: 19-000558 | If not scheduled to go to the Board explain why? | |
| Does Contract include Non-Standard Language? If yes, explain in detail. No. | | | |
| Was Contract Approved by Risk Mgmt.? No. | | Was Contract Approved by County Counsel? Yes | |
| Were any exceptions taken? If yes, explain in detail. No. | | | |
| <input type="checkbox"/> DPA certifies that they have read and verified that the information is true and satisfies the sole source requirements listed in the County Contract Policy Manual. | | | |



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SECTION III – SOLE SOURCE JUSTIFICATION

1. **Provide a description of the type of contract to be established.** *(For example: is the contract a commodity, service, human service, public works, or other – please explain.) Attach additional sheet if necessary.*

This is a hybrid contract to upgrade software and hardware components of the current FastPak EXP multi-med medication repackaging machine system in Pharmacy to an ATP system automated multi-med medication repackaging machine.

2. **Provide a detailed description of services/commodities and how they will be used within the department. If this is an existing sole source, please provide some history of its origination, Board approvals, etc.** *(This information may be obtained from the scope of work prepared by the County and the vendor's proposal that provides a detailed description of the services/supplies.) Attach additional sheet if necessary.*

This purchase is to acquire FastPak EXP to ATP conversion of the Orange County Jail Pharmacy's automated multi-med repackaging machine. The desired version of the conversion will provide the pharmacy the ability to upgrade the printing capability of the packaging equipment, update the software and hardware of the systems clients and workstations, utilize the canister calibration kit for National Drug Code (NDC) changes, incorporate an optional external medication handling, barcode driven, lighted tray to increase efficiency and safety when packaging non canister medications, and improve upon medication repackaging downtime by using swappable lower packaging units. This equipment will meet standards of an EXP to ATP conversion, Graphic Printing Kit, Canister Calibration Kit, Universal Lighted tray (SmartTrayRx), and swappable lower packaging units. The Contractors Systems equipment shall meet the following major specifications:

- Perform FastPak EXP to ATP Legacy conversion and Replace PCB CPUBoard in FastPak EXP
- Contractor shall provide new client and workstation hardware, bio- metrics, scanner, monitor, wireless keyboard mouse, and ergo arm
- Contractor shall resize paper spool for ATP paper consumables
- Field installation of ATP 1.6 software
- Contractor shall swap one current wide lower packaging unit located within the pharmacy with an updated lower packaging unit.
- Pharmacy is purchasing an additional wide lower packaging unit for a redundancy option on multi-med pouch repackaging to eliminate downtime

- This specific conversion includes the Graphic Printing Kit giving the pharmacy access to various forms of barcode printability, ability to print in color, vertical, horizontal, pictures, icons, logos, etc.
- Software allowing a user to choose between three different pouch size heights for the wide packager 85mm, 80mm, and 55mm all with a width of 74mm with capability to use a separate narrow packaging utilizing a 43mm wide x 60mm high pouch size
- Easy to use, cutting edge software for pouch label production, creation, and preview of pouches being dispensed
- Self-calibration canister kit for canisters (ability to modify canisters to fit different shape and size medications without replacing canister)
- (Automatic Vial Filler) AVF-1 – inventory counting, and canister Quality Check (QC) device increasing refill speed and ensures medication accuracy
- The pharmacy will have access to the Universal Lighted Tray, which is an optional external medication handling, barcode driven, lighted tray system used to increase efficiency and safety when packaging non-canister medications
- Equipment interface to existing electronic health record system.
- Key On site implementation and installation training package.
- Pharmacy staff will receive training on the new software and additional proprietary equipment from Contractor during pharmacy GO-Live
- Pharmacy staff will have access to online training portal for additional training at pharmacy staff's discretion

Automated Profile 240 was an existing machine since 1999/2000 and upgraded in 2007 when it was upgraded from a NT/2000 to AMS 2003/Sybase platform. It was upgraded (new hardware and software) in 2009/2010 to the Automated FastPak EXP. This is the same machine still being used today, which is about 10 years old. This is about the life expectancy of such a machine. This contract is solely to upgrade software and hardware components for the repackaging machine system an Automatic Tablet Packager. The new software and hardware upgrade is also necessary to keep the system HIPAA compliant.

3. Explain why the recommended vendor is the only one capable of providing the required services and/or commodities. How did you determine this to be a sole source and what specific steps did you take? Please list all sources that have been contacted and explain in detail why they cannot fulfill the County's requirements. Include vendor affidavit and/or other documentation which supports your sole source. *(Responses will include strong programmatic and technological information that supports the claim that there is only one vendor that can provide the services and/or commodities. Your response will include information pertaining to any research that was conducted to establish that the vendor is a sole source, include information pertaining to discussions with other potential suppliers and why they were no longer being considered by the County.) Attach additional sheet if necessary.*

The County of Orange currently owns the FastPak EXP packer systems and we are seeking to upgrade the current machine to be Automatic Tablet Packager system. This upgrade will expand the life of the equipment another 3-4 years saving County money. Contractor is the only company authorized to both cover under warranty and service the FastPak EXP and/or ATP. Parata Systems LLC is the sole provider of the current software operating the FastPak EXP and/or the ATP. Software Updates can only be administered by Parata Systems LLC. This is the case for this FastPak EXP to ATP conversion. The interface is solely maintained by Parata Systems LLC and the information transferred between the Correctional Health information system. Parata Systems LLC is the only authorized distributor in North America for the commodities (paper and ribbon) purchased through Parata Systems LLC and is used in the FastPak EXP and/or ATP machine. This is the guarantee that it is functioning properly and to Validate service and software licensing agreements.



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4. How does recommended vendor's prices or fees compare to the general market?Attach quotes for comparable services or supplies. Attach additional sheet if necessary.

There are a few similar products in the market place, but they may not be comparable feature for feature, therefore, any quotes may not be comparable as well. Each product would also be a sole source item with limitations on the service contract and consumables needed to operate the machine.

5. If the recommended vendor was not available, how would the County accomplish this particular task?

Attach additional sheet if necessary.

Manual filling of medications by the pharmacy staff and/or nursing staff or going out to BID on a new system which would take Several months and at a cost at least 4 times the upgrade cost.

6. Please provide vendor history – name change, litigation, judgments, aka, etc. for the last 7 years.

Contractor has no litigation or judgments in the last 7 years.

Name changes:

TCGRx/Parata

TCGRx (Chudy Group)

Automted Technologies (ARxIUM)

7. If vendor is a retired, former employee, has the vendor previously been rehired as a contractor within the last three years? ☐ Yes ☐ No **Not Applicable**

If yes, provide explanation/support for hiring the retired, former employee as a vendor and provide contract dates, scope of work, and total amounts paid under each contract.



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SECTION IV – AUTHOR/REQUESTOR

| | | |
|-----------------------------------|-----------------------------|--------------------|
| Signature: <i>Erenia Perry</i> | Print Name: Erenia Perry | Date: 5/10/2019 |
|-----------------------------------|-----------------------------|--------------------|

SECTION V – CEO Human Resource Services APPROVAL (Review and approval is required when vendor is a Retired, Former Employee.)

| | | |
|------------|-------------|-------|
| Signature: | Print Name: | Date: |
|------------|-------------|-------|

SECTION VI – DEPUTY PURCHASING AGENT CONCURRENCE

| | | |
|---------------------------------|---------------------------|------------------|
| Signature: <i>Kevin Work</i> | Print Name: Kevin Work | Date: 5/13/19 |
|---------------------------------|---------------------------|------------------|

SECTION VII – DEPARTMENT HEAD APPROVAL

| | | |
|----------------------------------|----------------------------|--------------------|
| Signature: <i>Erin Winger</i> | Print Name: Erin Winger | Date: 5/10/2019 |
|----------------------------------|----------------------------|--------------------|

SECTION VIII – COUNTY PROCUREMENT OFFICE

Prior to execution of a contract, the County Procurement Officer or designee shall approve All Sole Source requests for Commodities that exceed \$250,000, Capitol Assets and services exceeding \$75,000, and All other Sole Source requests that require Board approval despite the amount. Approvals are obtained electronically through the County's online bidding system.

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Release Bid Workflow

Name: Albert Diaz
Phone: 7148343058
Email: adiaz@ochca.com
Status: Submitter May 13, 2019 11:19:54 AM PDT

Bid Information

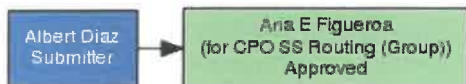
Bid Number:

[042-C025528-AD](#)

Bid Title:

AUTOMATED PILL PACKAGING MACHINE
UPGRADES

Status:

Status:
Approved[View Workflow History](#)[Close](#)Questions? Contact a BidSync representative at 800-990-9339 or email: support@bidsync.com[Home](#) | [Bid Search](#) | [Bids](#) | [Orders](#) | [Tools](#) | [Support](#) | [Privacy](#) | [Logout](#)

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March 12, 2019

Orange County Health Care Agency
ATTN: Albert Diaz, Procurement and Contract Specialist
200 W. Santa Ana Blvd. Ste 650
Santa Ana, CA 92701

Dear Albert,

This letter is to notify you that TCGRx/Parata Systems is the only company authorized to cover under warranty the FastPak EXP, or automated pill packaging machines, located at Orange County Jail.

TCGRx/Parata Systems is the sole provider of the software running the machine therefore any software updates and upgrades can only be administered by TCGRx/Parata Systems. The interface is solely maintained by TCGRx/Parata Systems and the information transferred between the pharmacy information system and the ATP machine is modified as needed by TCGRx/Parata Systems.

In addition, any unauthorized supplies (paper, ribbon, etc.) used on the EXP or ATP machines will void the warranty or extended warranty.

Sincerely

A handwritten signature in black ink, appearing to read "Mike Zervos", with a small vertical line underneath.

Mike Zervos
Sales Operations
TCGRx-Parata Systems
mzervos@parata.com