



**AMENDMENT NUMBER FIVE
 TO
 CONTRACT MA-017-16010594
 BETWEEN
 THE COUNTY OF ORANGE
 AND
 IRON MOUNTAIN INC.
 DBA IRON MOUNTAIN INFORMATION MANAGEMENT, LLC.
 FOR
 OFF-SITE DATA STORAGE AND RETRIEVAL SERVICES**

This Amendment Number Five to Contract MA-017-16010594, hereinafter referred to as “Amendment No. 5”, for Off-Site Data Storage and Retrieval Services, hereinafter referred to as “Contract”, is made and entered into upon execution of all necessary signatures between the County of Orange, a political subdivision of the State of California, hereinafter referred to as “County”, and Iron Mountain Inc. dba Iron Mountain Information Management, LLC. with a place of business at One Federal Street Boston, MA 02111; hereinafter referred to as “Contractor”, with County and Contractor sometimes individually referred to as “Party”, or collectively referred to as “Parties”.

WHEREAS, Contractor responded to a Sole Source for Off-Site Data Storage and Retrieval Services and represented that its proposed products and services shall meet or exceed the requirements and specifications of the Scope of Services; and

WHEREAS, on November 20, 2015, the Parties entered into a Regional Cooperative Contract MA-017-16010594 for Off-Site Data Storage and Retrieval Services, effective January 1, 2016 through and including December 31, 2016; and

WHEREAS, on September 7, 2016, the Parties executed Amendment Number One to renew Contract MA-017-16010594 for Off-Site Data Storage and Retrieval Services, effective January 1, 2017 through and including December 31, 2017; and

WHEREAS, on December 5, 2017, the Parties executed Amendment Number Two to renew Contract MA-017-16010594 for Off-Site Data Storage and Retrieval Services, effective January 1, 2018 through and including December 31, 2018; and

WHEREAS, on November 20, 2018, the Parties executed Amendment Number Three to renew Contract MA-017-16010594 for Off-Site Data Storage and Retrieval Services, effective January 1, 2019 through and including December 31, 2019 and replace paragraph “S”, Change of Ownership, in its entirety; and

WHEREAS, on November 25, 2019, the Parties executed Amendment Number Four to renew Contract MA-017-16010594 for Off-Site Data Storage and Retrieval Services, effective January 1, 2020 through and including December 31, 2020; and

WHEREAS, the Parties desire to renew the Contract for three additional years effective January 1, 2021 through and including December 31, 2023, to replace Article 42, “Notices”, to replace Article S, “Change of Ownership” in its entirety, to replace Attachment B – Payment/Compensation in its entirety, and to replace Attachment C – Pricing with Attachment C - Schedule A: Program Pricing Schedule;

NOW, THEREFORE, the Parties mutually agree as follows:

1. Contract shall be renewed for three (3) additional years effective January 1, 2021 through and including December 31, 2023.

Article two, Term of Contract, shall be amended to read as follows:

“2. Term of Contract: This Contract shall commence on January 1, 2021, or upon the approval of the Orange County Board of Supervisors, whichever occurs later, and continue through and including December 31, 2023, unless otherwise terminated by County as provided herein.”

2. Article 42 of the Additional Terms and Conditions entitled, “Notices”, shall be deleted in its entirety and replaced with the following:

“42. Notices: Any and all notices, requests demands and other communications contemplated, called for, permitted or required to be given hereunder shall be in writing, except through the course of the Parties project managers’ routine exchange of information and cooperation during the terms of the work and services provided. Any written communications shall be deemed to have been duly given upon 1) actual in-person delivery, if delivery is by direct hand, 2) upon delivery on the actual day of receipt or refusal when mailed by US certified or registered mail, return receipt requested, postage prepaid or 3) reputable overnight courier. All communications shall be addressed to the appropriate party at the address stated herein or such other address as the Parties hereto may designate by written notice from time to time in the manner aforesaid.

OCIT Contracts & Purchasing	Contractor Contact
County of Orange OCIT/Contracts & Purchasing Division 1055 N. Main Street, 6th Floor Santa Ana, CA 92701 Attn: Annie Pham, DPA Phone: (714) 567-7409 Email: Annie.Pham@ocit.ocgov.com	Iron Mountain Inc. dba Iron Mountain Information Management LLC. One Federal Street Boston, MA 02111 Attn: Sheila Poggi Phone: (703) 889-6151 Email: imgs-sledcontracts@ironmountain.com
OCIT Project Manager	
County of Orange OCIT/Project Manager 1400 S. Grand Avenue Santa Ana, CA 92705 Attn: Robert Perkins Phone: (714) 567-5115 Email: Robert.Perkins@ocit.ocgov.com	

3. Attachment B – Payment/Compensation of the Contract shall be deleted in its entirety and replaced with revised Attachment B – “Payment/Compensation” attached hereto and incorporated herein by reference.
4. Attachment C – “Pricing” of the Contract shall be deleted in its entirety and replaced with Attachment C - “Schedule A: Program Pricing Schedule” attached hereto and incorporated herein by reference.

5. This Amendment No. Five modifies the Contract only as expressly set forth above. Except as amended herein, all other terms and conditions of the Contract remain unchanged. Except as otherwise expressly set forth herein, all terms and conditions contained in the Contract, including its Amendments, are incorporated by this reference as if fully set forth herein and shall remain in full force and effect as amended herein.

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SIGNATURE PAGE

IN WITNESS WHEREOF, Parties hereto have executed this Contract on the dates shown opposite their respective signatures below.

IRON MOUNTAIN INC.; DBA IRON MOUNTAIN INFORMATION MANAGEMENT, LLC.

If the Contractor is a corporation, signatures of two specific corporate officers are required as further set forth.

The first corporate officer signature must be one of the following: 1) the Chairman of the Board; 2) the President; 3) any Vice President.

AND

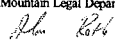
The second corporate officer signature must be one of the following: 1) Secretary; 2) Assistant Secretary; 3) Chief Financial Officer; 4) Assistant Treasurer.

In the alternative, a single corporate signature is acceptable when accompanied by a corporate resolution demonstrating the legal authority of the signature to bind the company.

Bruce Ramo	Vice President, Government Services Compliance
Print Name	Title
Bruce Ramo	October 7, 2020
Signature	Date

Digitally signed by Bruce Ramo
 DN: cn=Bruce Ramo, o=Iron Mountain Government Services, ou=Vice President, Government Services Compliance, email=bruce.ramo@ironmountain.com, c=US
 Date: 2020.10.07 11:03:58 -04'00'


Print Name	Title
Signature	Date

Approved as to Form and Legal Content Iron Mountain Legal Department  Alan Roth Customer Name: County of Orange, CA Date: October 7, 2020

COUNTY OF ORANGE, a political subdivision of the State of California

Annie Pham	Deputy Purchasing Agent
Print Name	Title
Signature	Date

APPROVED AS TO FORM
Office of the County Counsel
County of Orange, California

	10-7-20
Deputy	Date

IRON MOUNTAIN INFORMATION MANAGEMENT, LLC

Written Consent of Sole Member

January 27, 2020

The undersigned, being the sole member of Iron Mountain Information Management, LLC, a Delaware limited liability company (the "Company"), pursuant to section 18-302(d) of the Delaware Limited Liability Act, does hereby take the following actions with respect to the Company and consents in writing to the adoption of the following resolution and consents that such actions shall be deemed to have been taken and such resolution shall be deemed to have been adopted as actions and resolutions duly taken and adopted at a duly called and held meeting of the sole member of the Company at which a quorum was present and acting throughout:

RESOLVED: That the persons identified in Exhibit A be and they are hereby elected to the offices of the Company set forth opposite their names, to serve in accordance with the LLC Operating Agreement of the Company, as of January 2, 2020.

IN WITNESS WHEREOF, the undersigned has hereunto affixed its signature as of the day and year first written above and hereby directs that this instrument be filed with the minutes of the Members of the Company, and shall be effective as of January 2, 2020.

IRON MOUNTAIN INCORPORATED

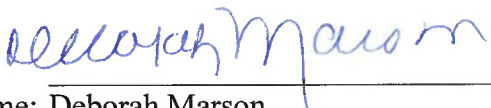
By: 
Name: Deborah Marson
Title: Executive Vice President, General Counsel
and Secretary

Exhibit A**Iron Mountain Information Management, LLC - Officer List as of January 2, 2020**

First Name	Last Name	Title
Deirdre	Evens	President and EVP, General Manager, Records & Information Management
Sarah	Abrams	Senior Vice President, Global Real Estate
Michelle	Altamura	Vice President, Commercial
Dan	Anninos	Vice President, Facilities Program Management
Kimberly	Anstett	Senior Vice President, Chief Information Officer
Raymond	Aschenbach	Senior Vice President & GM, Records Management
Greer	Aviv	Senior Vice President, Investor Relations
Seth	Bailey	Vice President, Information Security
Linda	Behan	Senior Vice President, Global Procurement
Douglas	Berry	Vice President, Project Delivery
Theodore	Bicks	Senior Vice President and Chief Strategy Officer
Daniel	Borges	Senior Vice President and Chief Accounting Officer
John	Boruvka	Vice President, Sales, IPM
Andrew	Brown	Senior Vice President, Sales
Scott	Brown	Vice President, Operations and Business Support, AB
Stuart	Brown	Executive Vice President
Paul	Brown (IT)	Vice President, M&A Integration Services
David	Buda	Senior Vice President, Finance and Treasurer
Scott	Camp	Vice President, RM/DM Operations
Christine	Canfield	Vice President, SMB & Inside Sales, North America
Joseph	Carlucci	Vice President, Head of Sales & Development – Crozier

First Name	Last Name	Title
Miguel	Carrillo	Vice President and Senior Counsel, International
Shellie	Cherner	Vice President, Business and Customer Development
Anthony	Clark	Vice President, Customer Solutions
Ernest	Cloutier	Executive Vice President & General Manager, International
Ashley	Codd	Vice President, CoE
Steven	Coleman	Vice President, Operations - DMS
Gonzalo	Condes de Bethencourt	Vice President, Marketing & Communications
George	Conti	Vice President Global Real Estate
Renee	Coyle	Vice President, Business Relationship Executives
Brian	Cross	Regional Vice President Data Center Sales
Robert	Crozier	Vice Chairman, Crozier
Rick	Crutchley	Vice President, GM North America, Data Center
Michael	DeVito	Senior Vice President Data Center Sales
Kevin	Dice	Senior Vice President, Global Operations Support
Rachel	Dickinson	Vice President, Chief Operating Officer
Jim	Dodson	Senior Vice President, Strategic Accounts
Katherine	Doe	Global Billing Transformation Leader
Diane	Doering	Vice President, Enterprise Risk Management
Raymond	Dunne	Vice President, Digital, BPO & Mortgage Solutions
Gino	D'Vertola	Vice President, Global Service Delivery
Alan	Ellingson	Vice President, Finance - Global Operations Support
Marla	Estarellas	Vice President, Accounting Operations
Stephen	Fahey	Head of Sales
Nick	Farrer	Vice President, Channel Sales
Thomas	Fetters	Vice President, Customer Enablement
Ed	Foley	Vice President, Sales Strategy & Planning

First Name	Last Name	Title
Steven	Formica	Vice President, DMS & Professional Services Strategy
Raymond	Fox	Executive Vice President, Chief Risk Officer
Jerry	Gallina	Vice President, Business and Customer Development
Katy	Gellert	Vice President, NA Business Office
Ashwin	Ghanate	Vice President, RIM Solutions
Gail	Greener	Senior Vice President, Product Management & Innovation
Kevin	Hagen	Vice President, Environmental Social & Governance Strategy
Stephen	Haggett	Vice President, Revenue Management
Tom	Hale	Senior Vice President & GM, Crozier
Simon	Hornby	President & CEO, Crozier
Donna	Houk	Vice President, Customer Experience and Insights
Susan	Huleatt	Vice President, HR Services & Operations
Stephen	Hultin	Vice President, Chief of Staff
Andrew	Huml	Vice President, Internal Audit
Barry	Hytinen	Executive Vice President and Chief Financial Officer
Serge	Imbeault	Vice President, R&IM Operations
Steven	James	Vice President, HR Business Partnerships - Field
Larry	Jarvis	Senior Vice President, CISO
Swami	Jayaraman	Vice President, Infrastructure Services
Jeff	Forbes	Vice President, Business and Customer Development
Emma	Jeffries	Executive Vice President and Chief People Officer
Pete	Karp	Vice President, Business and Customer Development
Jennifer	Kartono	Senior Vice President, HRBP Products & Enablement
Mark	Kidd	Executive Vice President & General Manager, Data Centers
Rohit	Kinra	Regional Vice President, Account Management & Customer Success Management

First Name	Last Name	Title
Natalia	Kozmina	Senior Vice President, HR Business Partnerships Developed Markets
Michael	Lagg	Vice President, Business and Customer Development
Josh	Langley	Vice President, IT Enterprise Architect
David	Lannon	Vice President, IT Security, Architecture and Engineering
Steven R.	LaPorte	Vice President, Transportation and Engineering
Dale	Lawing	Senior Vice President & GM, Records Management
Darron	Lawson	Senior Vice President, NA Operations
Denis	Leconte	Vice President, Technology – IMES
Thomas	Leith	Head of Operations, Crozier
Michael	Lewis	Vice President & GM, US Federal Government
Jason	Lomax	Senior Vice President, Chief Compliance Officer
Lucian	Lui	Senior Vice President, Global Marketing
Edward	MacLean	Executive Vice President, Adjacent Businesses
Cliff	Madru	Vice President, Cloud Product Management and Presales Engineering
Lisa	Maronski	VP, Talent Acquisition
Deborah	Marson	Executive Vice President, General Counsel & Secretary
Michael	McAlister	Vice President, Business and Customer Development
Greg	McIntosh	Executive Vice President and Chief Commercial Officer
Kevin	McKenna	Vice President, CFO-Americas
Carey	McMaster	Vice President, Emerging Commercial Solutions Development
Ty	Mericle	Vice President, UK Operations and WE Operational Excellence
David	Mettler	Regional Vice President, Data Center Sales
Marcia	Metz	Vice President, Vendor & Program Management Office

First Name	Last Name	Title
Chris	Misiorski	Vice President, Global Sourcing
Joseph	Mizzoni	Vice President, Global Safety
Gene	Molloy	Vice President, IT End User Technology
Philipp	Muelbert	Vice President, Corporate Strategy
Scott	Murphy	Vice President, Finance Global Controller
James	O'Dorisio	Senior Vice President, Emerging Commercial Applications
Ty	Ondatje	Senior Vice President, Corporate Responsibility & Chief Diversity Officer
Daniel	O'Neill	Vice President, Customer Experience and Portfolio Marketing
Sean	O'Riley	Senior Vice President, Sales Operations
Lance	Paczkowski	Vice President, RM/DM Operations
Theresa	Pattara	Vice President, North America Government Affairs
Lisa	Petrielli	Vice President, Business and Customer Development
Alexander	Pfaff	Vice President, Tax
Jason	Pfaff	Vice President, Data Center Operations, North America
Jeff	Pinkham	Vice President, Finance, North America RIM
Lance	Podell	Senior Vice President, IM Entertainment Services
Craig	Preston	Senior Vice President, Infrastructure & Delivery
Donald	Quan	Vice President, DMS
Bruce	Ramo	Vice President, Government Services Compliance
Dan	Rattner	Vice President, Chief Of Staff & VP, Administration, Data Center
Mark	Rempe	Vice President, Customer Success Strategic Accounts
Rob	Reynolds	Senior Vice President, NAO Business Office
Mike	Richardson	Vice President, Labor and Employee Relations
Fidelma	Russo	Executive Vice President and Chief Technology Officer

First Name	Last Name	Title
Mithat	Sancar	Vice President, Order to Invoice
Bob	Schneiders	Vice President, Transactions & Global Lease Administration
Sarah	Sessa-McCaughey	Vice President Finance, Adjacent Business
John	Sharpe	Chief of Staff, IT
Kelly	Sia	Senior Vice President, CFO Developed Markets
Iwona	Sikora	Senior Vice President & GM, Records Management – Canada
Karen	Stein	Vice President, Data Center Legal
Jamesetta	Strickland	Senior Vice President & GM, Secure Shredding
Dick	Surdykowski	Senior Vice President, Sales, North American Records & Information Management
Deirdra	Teodorczuk	Vice President, Chief of Staff, R&IM
John	Tomovcsik	Executive Vice President and Chief Operating Officer
Bao	Tran	Vice President & Treasurer
Derek	Trimble	Vice President, Product Management, Digital Products and Solutions
Daniel	Tucker	Senior Vice President, Global Tax
Barbara	Vietor	Vice President, Total Rewards
Jeremy	Wells	Vice President, National Accounts
Kevin	Werwie	Vice President, NA Sales, IG & Digital Solutions
Rachel	Wilson	Senior Vice President, CFO Data Center
John	Yu	Vice President, Global Engineering
Salman	Yusaf	Vice President, FP&A
Tony	Zaki	Vice President, Business Relationship Management
Jeff	Zeliff	Vice President, Business and Customer Development
Nina	Andersson-Willard	Vice President and Senior Counsel, Global M&A and Securities and Assistant Secretary
Elizabeth	Tammaro	Assistant Secretary

**ATTACHMENT B
REVISED PAYMENT / COMPENSATION
PER AMENDMENT NUMBER FIVE**

1. **Compensation:** This is a combined fixed fee/usage Contract between the County and Contractor for services as provided in this Contract. The Contractor agrees to accept the specified compensation as set forth in this Contract as full remuneration for performing all services and furnishing all staffing and materials required, for any reasonably unforeseen difficulties which may arise or be encountered in the execution of the services until acceptance, for risks connected with the services, and for performance by the Contractor of all its duties and obligations hereunder. The County shall have no obligation to pay any sum in excess of Contract price specified below unless authorized by amendment.
2. **Payment Terms – Payment in Arrears:** The invoice is to be submitted in arrears to the user agency/department to the bill-to address, unless otherwise directed in this Contract. Contractor shall reference Contract number on invoice. Payment will be net 30 days after receipt of the invoice in a format acceptable to the County and verified and approved by the agency/department and subject to routine processing requirements. The responsibility for providing an acceptable invoice rests with the Contractor.

Billing shall cover services not previously invoiced. The Contractor shall reimburse the County for any monies paid to the Contractor for services not provided or when services do not meet the Contract requirements.

Payments made by the County shall not preclude the right of the County from thereafter disputing any services involved or billed under this Contract and shall not be construed as acceptance of any part of the services.

3. **Taxpayer ID Number:** The contractor shall include its taxpayer ID number on all invoices submitted to the County for payment to ensure compliance with IRS requirements and to expedite payment processing.
4. **Payment– Invoicing Instructions:** The Contractor will provide an invoice on the Contractor’s letterhead services rendered. Each invoice will have a number and will include the following information:
 - a. Contractor’s name and address
 - b. Contractor’s remittance address, if different from 1, above
 - c. Contractor’s Taxpayer ID number
 - d. Name of County agency/department
 - e. Delivery/service address
 - f. Subordinate Agreement number
 - g. Department’s Account Number
 - h. Date of invoice
 - i. Billing period
 - j. Date of service; location/route
 - k. Applicable Charges
 - l. Sales tax, if applicable
 - m. Total
 - n. Invoices are to be sent to individual Agencies as directed in individual subordinate contracts.

ATTACHMENT C
REVISED PRICING PER AMENDMENT NUMBER FIVE

SCHEDULE A: PROGRAM PRICING SCHEDULE



DATA MANAGEMENT SERVICES

This Data Management Services Pricing Schedule is incorporated into and made part of the Customer Agreement (“Agreement”) between Iron Mountain Information Management, LLC, (the “Company” or “Iron Mountain”) and County of Orange (the “Customer”).

Please see our Customer Information Center at <https://www.ironmountain.com/support/how-it-works> for a Glossary with definitions of the terms used in this Pricing Schedule and more detail regarding our services, standard processes, and billing practices. In addition, restrictions apply to volume and/or stated timeframes for some service transaction types and these may be found in the Glossary under each service type.

This Data Management Services Pricing Schedule supersedes and terminates any prior Data Management Services Pricing Schedule and/or Schedule A existing between Iron Mountain and the Customer for the accounts noted below.

Notwithstanding anything to the contrary in the Agreement, the pricing set forth in this Schedule or the Agreement will be effective on the later of (i) the date on which the Agreement is signed by both parties; (ii) the Agreement Effective Date; or (iii) the Effective Date of this Schedule. In accordance with Iron Mountain’s standard billing practices, Iron Mountain shall invoice Customer at the rates and charges set forth in this Schedule beginning on the first day of the monthly Billing Cycle in which such date falls, or the following Billing Cycle if the date falls at the end of the month.

COUNTY OF ORANGE

District Name/Number: Multi-District | Customer IDs: See Table

3 Year Term

- Year 1 – January 1, 2021 – December 31, 2021 (Contract Year 6)
- Year 2 – January 1, 2022 – December 31, 2022 (Contract Year 7)
- Year 3 – January 1, 2023 – December 31, 2023 (Contract Year 8)

CUSTOMER ID TABLE – DATA MANAGEMENT



Customer Account ID	Customer Name
44114.027084	CO. OF ORANGE - REGISTRAR OF VOTERS
44114.027734	ORANGE COUNTY WATER DISTRICT
44114.027886	CO OF ORANGE,ASSESSORS OFFICE
44114.027889	CO OF ORANGE,TAX COLLECTOR
44114.039231	COUNTY OF ORANGE - HCA IRIS
44114.044036	CO ORANGE MAIN DATA CENTER
44114.044058	CO ORANGE SHERIFF DEPT
44114.044130	CO OF ORANGE SHERIFF FORENSIC
44114.050785	COUNTY OF ORANGE EXCHANGE
44114.056822	ORANGE COUNTY FIRE AUTHORITY
44114.060060	COUNTY OF ORANGE AUDITOR
44114.071737	ORANGE COUNTY - DA'S OFFICE
44114.107099	ORANGE COUNTY BAR ASSOCIATION
44114.115277	COUNTY OF ORANGE - ASSESSORS OFFICE
44114.NB4041	OFFICE OF THE PUBLIC DEFENDER1

PRICING FOR CORE SERVICES

Standard Storage (SEE: https://www.ironmountain.com/support/how-it-works FOR SERVICE DEFINITIONS)				
Description	Year 1	Year 2	Year 3	Per
Slotted Media	\$0.537	\$0.553	\$0.570	Slot
Closed Container (Compact)	\$5.95	\$6.13	\$6.32	Container
Closed Container (Small)	\$6.80	\$7.01	\$7.22	Container
Closed Container (Medium)	\$11.45	\$11.80	\$12.15	Container
Closed Container (Large)	\$16.67	\$17.17	\$17.68	Container

Standard Services (SEE: https://www.ironmountain.com/support/how-it-works FOR SERVICE DEFINITIONS)				
Description	Year 1	Year 2	Year 3	Per
Media Handling-Active (With Elec File)	\$0.46	\$0.47	\$0.49	Item
Media Handling Minimum	\$30.18	\$31.09	\$32.02	Account ID per Month
Closed Container Handling	\$1.03	\$1.06	\$1.09	Item
Transport Container Handling	\$1.11	\$1.15	\$1.18	Item
Transport Container	\$6.85	\$7.05	\$7.27	Container
Scheduled Service – Monthly (1-2 Trips per month)	\$50.79	\$52.32	\$53.89	Trip
Scheduled Service – Weekly (3-10 Trips per month)	\$35.94	\$37.01	\$38.12	Trip
Scheduled Service – Daily (11 plus Trips per month)	\$30.21	\$31.12	\$32.05	Trip
Labor	\$70.04	\$72.14	\$74.31	Hour

Note: The total Media Handling for Delivery and/or Pickup at Customer Site is subject to a minimum of \$30.18 per month.

Note: Additional media requests for a scheduled service must be placed on or before 7:00 PM the previous business day. All “add-on” requests received before 7:00 PM the previous business day will be delivered on the next scheduled service.

Premium Storage and Services (SEE: https://www.ironmountain.com/support/how-it-works FOR SERVICE DEFINITIONS)				
Description	Year 1	Year 2	Year 3	Per
Standard Special Transport (24 hours)*	\$93.73	\$96.54	\$99.44	Trip/Sub-Account
Critical Special Transport (3 hours)*	\$151.02	\$155.55	\$160.22	Trip/Sub-Account
Holiday Charge*	\$151.02	\$155.55	\$160.22	Holiday
Container Locks	\$15.63	\$16.10	\$16.58	Lock
Security Clips	\$2.95	\$3.03	\$3.13	Clip

Other Program Fees (SEE: https://www.ironmountain.com/support/how-it-works FOR SERVICE DEFINITIONS)				
Description	Year 1	Year 2	Year 3	Per
Administrative Fees	\$30.93	\$31.85	\$32.81	Account ID per Month
Fuel Surcharge	*	*	*	Transportation Visit

Note: A Fuel Surcharge is applied monthly based upon changes in the price of diesel fuel as published by the US Department of Energy. This charge is calculated monthly and included as a percentage of transportation related service charges. The current monthly Fuel Surcharge information can be found at: <http://www.ironmountain.com/support/how-it-works/resources/transportation/fuel-surcharge/us-fuel-surcharge>

Custom Storage and Services (SEE: https://www.ironmountain.com/support/how-it-works FOR SERVICE DEFINITIONS)				
Description	Year 1	Year 2	Year 3	Per
Slotted Media Storage - Oversized	\$2.18	\$2.249	\$2.317	Slot
Slotted Media Storage - Round Reel	\$2.18	\$2.249	\$2.317	Slot
Closed Container (Extra Large)	\$16.67	\$17.17	\$17.68	Container

Custom Storage and Services (SEE: <https://www.ironmountain.com/support/how-it-works> FOR SERVICE DEFINITIONS)

Description	Year 1	Year 2	Year 3	Per
Closed Container (Cabinet)	\$132.38	\$136.35	\$140.44	Container
Transport Rental	\$1.13	\$1.17	\$1.20	Each per Day
Scheduled Same Building/Same Campus Transport*	\$10.82	\$11.14	\$11.47	Trip
Scheduled Same Place/Same Floor Transport*	\$10.82	\$11.14	\$11.47	Trip
Minimum Monthly Fee	\$146.00	\$150.38	\$154.89	Account ID per Month
Cart	\$140.08	\$144.28	\$148.61	Cart
Transport Cart	\$140.08	\$144.28	\$148.61	Cart
Custom Bar Code Labels	\$1.34	\$1.38	\$1.42	Label

Note: Additional Services beyond those listed in this Pricing Schedule are available. For service descriptions, please go to Additional Services at <https://www.ironmountain.com/support/how-it-works>.

Note: These costs are not inclusive of third party transportation which are the responsibility of the Customer or which are billed directly by the Carrier to the Customer.

Note: Third Party Transportation is priced per shipment.

ADDITIONAL DEAL TERMS



Deal Term	Details
Multi-year Pricing	The pricing offered in this Schedule A for each year of the agreement has been outlined above. Upon anniversary date Iron Mountain will automatically apply pricing for the new year as outlined above.