

Contract Summary Form

OptumRx, Inc.

SUMMARY OF SIGNIFICANT CHANGES

1. Attachment A, Scope of Work: Modify the Contract language to effective January 1, 2021, through December 31, 2023.
 - a. Section I Financial/Pricing Terms, Item 71 – Contractor will measure the aggregate Specialty Pharmacy discount guarantees and pay/credit the County 100% of any shortfall within ninety (90) days of each Annual period.
2. Attachment B, Cost/Compensation for Contractor Service is modified effective January 1, 2021, through December 31, 2023.
 - a. Section III, Credits and Allowance – County shall receive a pharmacy management allowance of up to \$5.00 per Member annually, which must be utilized within the applicable year and will not carry over to the following year.
 - b. Attachment B, Section I. – The table of fees for services shall be updated to include Section IV Additional Services.
3. Attachment D, Contractor Performance Standards – The Member Satisfaction standards measured by the responses to Contractor's member post-call "Voice of the Customer" satisfaction survey
4. Costs: The estimated cost FY 21-22 for the additional clinical programs and utilization managements and administrative fees is \$92,500. The estimated annual cost is \$185,000. The fees include RDS support services. Under the Medicare Prescription Drug, Improvement, and Modernization Act of 2003, Medicare provides RDS to Plan sponsors such as the County to provide prescription drug coverage to retirees that do not enroll in Medicare Part D. Optum will provide data support services which will enable the County to file claims for RDS. Based on current enrollment, the 2021 RDS is estimated at \$1,000,000.

SUBCONTRACTORS

N/A

CONTRACT OPERATING EXPENSES

County will pay Contractor for the services provided herein pursuant to the following table:

Term of contract:	Year 1:	01/01/2021 to 12/31/2021
	Year 2:	01/01/2022 to 12/31/2022
	Year 3:	01/01/2023 to 12/31/2023

Traditional Year 1/Year 2/Year 3						
Base Administrative Fees	Retail 30:	\$0.00/\$0.00/\$0.00	per Net Paid Claim			
	Retail 90:	\$0.00/\$0.00/\$0.00	per Net Paid Claim			
	Mail Service:	\$0.00/\$0.00/\$0.00	per Net Paid Claim			
	Specialty:	\$0.00/\$0.00/\$0.00	per Net Paid Claim			
Paper Claim Fees	\$2.50		Per Processed Paper Claim plus the Base Admin. Fee			
PreCheck MyScript with ePrescribing	\$1.25		per PreCheck MyScript Transaction			
Retail 30 Pharmacy Network Year 1/Year 2/Year 3						
Brand Drugs	AWP minus	19.00%/19.00%/19.00%	plus	\$0.80/\$0.80/\$0.80	dispensing fee	
Effective Overall Generic Guarantee (ingredient cost)	AWP minus	83.25%/83.35%/83.45%	plus	\$0.80/\$0.80/\$0.80	dispensing fee	
Retail 90 (>83 day supply) Pharmacy Network Year 1/Year 2/Year 3						
Brand Drugs	AWP minus	21.50%/21.50%/21.50%	plus	\$0.00/\$0.00/\$0.00	dispensing fee	
Effective Overall Generic Guarantee (ingredient cost)	AWP minus	84.10%/84.20%/84.30%	plus	\$0.00/\$0.00/\$0.00	dispensing fee	
Mail Service Pharmacy Year 1/Year 2/Year 3						
Brand Drugs	AWP minus	25.25%/25.25%/25.25%	plus	\$0.00/\$0.00/\$0.00	dispensing fee	
Effective Overall Generic Guarantee (ingredient cost)	AWP minus	85.35%/85.45%/85.55%	plus	\$0.00/\$0.00/\$0.00	dispensing fee	
Specialty - Open Network Year 1/Year 2/Year 3						
Specialty Drugs	AWP minus 19.00%/19.10%/19.20% plus \$0.00 dispensing fee					
Specialty - Exclusive Network with no grace fills Year 1/Year 2/Year 3						
Specialty Drugs	AWP minus 20.00%/20.10%/20.20% plus \$0.00 dispensing fee					
Rebates (Premium Formulary) Year 1/Year 2/Year 3						
Client Estimated	Greater of 100% or					

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Share	
Retail 30 - Minimum	\$180.00/\$195.00/\$210.00 Per Net Paid Brand Claim
Retail 90 - Minimum	\$420.00/\$465.00/\$505.00 Per Net Paid Brand Claim
Mail Service - Minimum	\$490.00/\$545.00/\$575.00 Per Net Paid Brand Claim
Specialty - Minimum (Exclusive specialty)	\$1,270.00/\$1,370.00/\$1,430.00 Per Net Paid Brand Claim
Specialty - Minimum (Open Specialty)	\$1,180.00/\$1,280.00/\$1,340.00 Per Net Paid Brand Claim
Rebates (Select Formulary) Year 1/Year 2/Year 3	
Client Estimated Share	Greater of 100% or
Retail 30 - Minimum	\$120.00/\$130.00/\$140.00 Per Net Paid Brand Claim
Retail 90 - Minimum	\$250.00/\$260.00/\$275.00 Per Net Paid Brand Claim
Mail Service - Minimum	\$285.00/\$300.00/\$320.00 Per Net Paid Brand Claim
Specialty - Minimum (Exclusive specialty)	\$590.00/\$630.00/\$680.00 Per Net Paid Brand Claim
Specialty - Minimum (Open Specialty)	\$560.00/\$600.00/\$650.00 Per Net Paid Brand Claim

Fees for Additional Services and Clinical Services will be charged, as applicable.

Additional Fees	
PreCheck MyScript ePrescribing	Included in Standard Services
PreCheck MyScript	\$1.25 per PreCheck MyScript transaction
Variable Copay Program	\$0.15 PMPM
Client Website Additional Users	Ten included, \$400 per year per additional user
Direct Member Reimbursement (DMR)	\$2.50 per processed paper claim plus the Administrative Fee
Ad-hoc Reporting	\$150 per hour, with a minimum of \$500
Manual Eligibility Maintenance	\$0.50 per record

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ID cards - Subsequent mailings, replacements, or additional	\$2 per ID card plus postage, shipping and handling
Explanation of Benefits (EOB)	\$2 per EOB plus postage, shipping and handling
Custom Mailings	Production plus postage, shipping and handling
Retail Pharmacy Audit Administration	No administrative or retention fees
RxTRACK License Fee	Ten included, \$500 per seat annual fee thereafter
RDS Support Services	\$1.25 PMPM
Integrated Accumulator - Near Real Time Method	\$0.15 PMPM
Clinical Services (some fees are included with no additional charge)	
Drug Recall Reporting: Proactive monitoring to identify product recalls and withdrawals, and notification to affected members when appropriate.	Included
Concurrent Drug Utilization Review: Real time point of sale monitoring for potential medication use conflicts	Included
Basic Fraud, Waste & Abuse Audit: Optum staffs a diverse team of auditors and investigators focused on generating recoveries for, and detecting and deterring, fraud on the behalf of the client.	Included
Administration of OptumRx Standard Formulary: Optum bases formulary decisions on lowest net cost to provide sound clinical coverage while delivering more client savings and balancing member disruption.	Included
Administration of OptumRx Standard UM programs: From quantity limits to prior authorization to step therapy, Optum offers utilization management strategies that balance flexibility, savings, and member disruption. Refer to Benefit Design Forms for specific edits	Included
Standard Clinical Publications: Optum provides regular and timely updates relating to internal programs, CMS memos and more.	Included

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Opioid Risk Management - Advanced Point of Sale Edits: Enhanced Drug Enforcement Agency Edit (DEA) Enhanced Concurrent Drug Utilization Review (CDUR): <ul style="list-style-type: none">• Drug-Drug Interaction: Opioid/Medication Assisted Therapy (MAT) Treatment• Drug-Drug Interaction: Opioid/Pregnancy• Drug-Drug Interaction: Opioid/Benzodiazepines• THERDOSE APAP• MEDLIMIT: Daily Cumulative limit on all opioids	Included
To assist commercial clients to manage compound prescriptions, the program includes option for clients to select multiple services: <ul style="list-style-type: none">• OptumRx National Compound Credentialing Program (required)• Clinical Prior Authorization on Compounds of High Concern• Bulk Chemical Exclusions• Compound Kit Exclusions• Analytics and reporting• Prior Authorization on High-Cost Products	Standard PA fees will apply if client selects Prior Authorization service
Clinical Prior Authorizations	
Technician/Pharmacist Review	\$50 per review
State-mandated Physician Review	\$135 per review
Prior Authorization Appeals	
Review Internal Clinical Appeals Not Requiring Physician	\$140 per review
Review Internal Clinical Appeals Requiring Physician	\$325 per review
External clinical appeal	\$500 per review
Retrospective Clinical Program Bundle offers all three of these clinical programs:	
<ul style="list-style-type: none">• RDUR Safety Management	Bundled Cost of \$0.17 PMPM
<ul style="list-style-type: none">• RDUR Gaps In Care	
<ul style="list-style-type: none">• Opioid Risk Management: Retrospective Intervention on Abused Meds module	
Medication Adherence Program	
Top 3 Conditions + Chronic Non-Specialty and Specialty Medications	\$0.19 PMPM

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Opioid Risk Management Solution		
Utilization Management		Standard UM/transactional fees
Enhanced cDUR		Standard included. Customization: \$1,000 per edit.
Enhanced Benefit Design		
<ul style="list-style-type: none"> Adjust Refill Window 		Standard included. Customization: \$1,000 per edit.
<ul style="list-style-type: none"> Enhanced DEA edit by scope of practice 		Standard included. Customization: \$1,000 per edit.
Opioid Risk Management Solution (Add-On offerings)		
Refill Window 90% Scheduled II-V Controlled Drugs (80% Specialty-Mail)		Included
Comprehensive UM option		Included, PA fees will apply