

ORANGE COUNTY

MAY 21, 2020

# ORANGE COUNTY EQUIPMENT AND SERVICES PRICE BOOK AGREEMENT # MA-060-21010004

## 800 MHZ COUNTYWIDE COORDINATED COMMUNICATIONS SYSTEM



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Orange County Price Book Agreement #MA-060-21010004

May 21, 2020  
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## SECTION 1

# INTRODUCTION

Motorola is pleased to present the **Orange County Equipment Price Book**. The equipment type, models and prices shown are from Motorola's **Agreement # MA-060-21010004, Dated May 21, 2020** to provide a coordinated communications system to the numerous agencies in the County of Orange. Motorola agrees to offer equipment and contract prices contained within the price book to any other public agency (i.e., city, district, public authority, public agency, authorized private agencies, municipality and other political sub-division or public corporation of California). Each agency may contract directly through Motorola for equipment as required.

All equipment offered in the price book meets the operational requirements established by the 800 MHz CCCS Governance Committee and 800 MHz Users Group for system compatibility. The price book contains a brief overview of the 800 MHz CCCS Voice System, recommended products, and descriptions.

The Terms and Conditions of the Price Book will not change unless both the County and Motorola agree to changes in writing. However, products and services in the Price Book will change as products are cancelled and new products are released.

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For 800 MHz CCCS policies, radio programming, training and system information, contact the appropriate person above.

For Product, Equipment, System Engineering, or Service information,  
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## SECTION 2

# EXHIBIT A: SYSTEM OVERVIEW

## 2.1 800 MHZ COUNTYWIDE COORDINATED COMMUNICATIONS SYSTEM (CCCS)

## 2.2 800 MHZ CCCS RADIO SYSTEM

The 800 MHz Countywide Coordinated Communications System (800 MHz CCCS) participating public safety and public service organizations provide the existing radio communication system throughout Orange County with the Motorola *ASTRO* Digital/Analog Trunked 800 MHz *SmartZone* radio system.

## 2.3 800 MHZ CCCS RADIO SYSTEM CAPABILITIES

- Provides Countywide agency interoperability
- Provides expanded coverage throughout the County
- Provides improved emergency response for all citizens in Orange County
- Increases personnel safety and productivity
- Enhances mutual aid communications capability
- Improves ability to respond to major disasters (i.e., fires, floods)

The 800 MHz CCCS provides effective and reliable radio communications for routine interagency operations as well as interagency communications throughout the region during mutual aid and disaster operations.

**Public Safety** includes all law enforcement, fire service, EMS, lifeguard and disaster preparedness agencies in Orange County.

**Public Service** includes other participating organizations in Orange County whose primary responsibility is providing non-public safety services.

## 2.4 CONVENTIONAL MUTUAL SYSTEM

A separate 800 MHz Conventional Mutual Aid System was implemented, to provide Mutual Aid communications capabilities at the local, County, Regional, State and National levels.



SECTION 3

# 3.1 EXHIBIT A: WARRANTY, SERVICES AND OPTIONS

## 3.2 MOTOROLA PARTS DEPARTMENT

Call 1 (800) 422-4210, select Option #3 for parts information & pricing.

Organization/Dept Radio Equipment Selection Worksheet					
Item	Qty	Model/Option	Description	Unit \$	Total \$
Organization Name:				Total Equip	
Address:				Tax	
City, State, Zip:				Installation	
Approved by:			Date:	Programming	
Phone No:			Fax No:	TOTAL	

## 3.3 WARRANTY

### 3.4 PRODUCT WARRANTY

Motorola warrants that all subscriber Mobiles, Portable, Accessories, Parts and Fixed Equipment products provided in the 800 MHz CCCS "Price Book" will be free from defects in design, material, and workmanship for the Warranty Period of 1 year from date of shipment as provided in the Motorola Standard Commercial Warranty, or upon beginning of any other specified warranty period. Motorola will repair or replace defective parts free of charge, including freight, during the product warranty period. Future subsystems warranty periods will be determined at the time of purchase.

### 3.5 PARTS WARRANTY

For one (1) year from the date of shipment to Licensee, Motorola warrants that component parts and boards that it provides under this Agreement will be free from material defects in materials and workmanship under normal use and service.

### 3.6 SERVICES

Repairs under the standard 1 year warranty can be made at any qualified Motorola Service Center, or Motorola Subscriber Depots. Repairs under the 3-5 year extended warranty must be made at a Motorola Subscriber Depot. Motorola will pay for outbound shipping via Motorola's normal shipping methods. For repair issues please call (800) 814-0601 or e-mail Motorola Customer Care at [customercare.services@motorolasolutions.com](mailto:customercare.services@motorolasolutions.com).

### 3.7 MAINTENANCE AGREEMENT FOR SELECT SUBSCRIBER RADIOS

Motorola can offer a maintenance agreement for Motorola equipment that does not have the Essential Service option available. Maintenance costs can be obtained from your Motorola Account Manager at the time of equipment price quotation.

### 3.8 ENGINEERING AND TECHNICAL SERVICES

Motorola can provide engineering and technical services to help satisfy particular requirements for existing or future needs. This includes, but is not limited to Engineering, Project Management, System Technologist and Installation services. Services can be purchased via the Orange County Price Book. The cost for services can be based on an 8 hour day or quoted per task or job.

### 3.9 ONLINE MOTOROLA SHOP

Customers may now take advantage of ordering parts and accessories, push to talk solutions and walkie talkies online at <https://shop.motorolasolutions.com/>.

## SECTION 4

# EXHIBIT A: CUSTOMER ORDER NUMBERS

## 4.1 CUSTOMER ORDER NUMBERS

Customer	Order Number
<b>A</b>	
Aliso Viejo Police Services	1036272582
Aliso Viejo Public Works	1036272582
Anaheim Fire Dept	1000404252
Anaheim Police Dept	1011860112
Anaheim Public Works	1000816415
<b>B</b>	
Brea Fire Dept	1012328523
Brea Police Dept	1012328525
Brea Public Works	1000816473
Buena Park Police Dept	1000557209
Buena Park Public Works	1000557176
<b>C—E</b>	
California State University Fullerton	1000836819
Coast Community College	1036844422
Costa Mesa Fire Dept	1000428905
Costa Mesa Police Dept	1000428905
Costa Mesa Public Works	1000428905
Cypress Police Dept	1000404335
Cypress Public Works	1000404343
Dana Point Police Services	1036124072
Dana Point Public Works	1036124072
<b>F</b>	
Fountain Valley (The City of)	1036460385
Fountain Valley Fire Dept	1000829567
Fountain Valley Police Dept	1000829533
Fountain Valley Public Works	1000829492

Customer	Order Number
Fullerton Fire Dept	1000404369
Fullerton Police Dept	1000816598
Fullerton Public Works	1000557259

Customer	Order Number
<b>G—I</b>	
Garden Grove Fire Dept	1000404400
Garden Grove Police Dept	1000404418
Garden Grove Public Works	1000404393
Huntington Beach Fire Dept	1000428632
Huntington Beach Lifeguards	1000561177
Huntington Beach Police Dept	1000561177
Huntington Beach Public Works	1000561177
Irvine Police Dept	1000324872
Irvine Public Works	1000324872
Irvine Valley College	1012565521
<b>J—N</b>	
John Wayne Airport	1036315506
La Habra Fire Dept	1036253003
La Habra Police Dept	1000404434
La Habra Public Works	1000404434
La Palma Police Dept	1000404468
La Palma Public Works	1000761272
Laguna Beach Fire Dept	1036127315
Laguna Beach Lifeguards	1000561424
Laguna Beach Police Dept	1000428960
Laguna Beach Public Works	1000428690
Laguna Hills Police Services	1036067610
Laguna Hills Public Works	1036067610
Laguna Niguel Police Services	1012565571
Laguna Niguel Public Works	1012565571
Laguna Woods Police Services	1036152487
Laguna Woods Public Works	1036152487



Customer	Order Number
Los Alamitos Police Dept	1000404484
Los Alamitos Public Works	1000558538
Metro Net Fire	1035477456
Newport Beach Fire Dept	1000428715
Newport Beach Lifeguards	1035041326
Newport Beach Police Dept	1012685064
Newport Beach Public Works	1000710584
<b>O</b>	
Orange County Coroner	1000829137
Orange County District Attorney	1036826264
Orange County Fire Authority	1000415522
Orange County Health Care Agency	1035915159
Orange County Lifeguards	1035915159
Orange County Probation	1036686072
Orange County Public Works	1012565795
Orange County Sanitation District	1000415548
Orange County Communications	1012978592
Orange County Sheriff Department	1000415530
Orange County Transportation Authority	1000218900
Orange Fire Dept	1000404509
Orange Police Dept	1000404525
Orange Public Works	1000557291
<b>P—S</b>	
Placentia, City of	1000404541
Placentia Police Dept	1000557308
Placentia Public Works	1000404541
Rancho Santa Margarita Police Services	1036043917
Rancho Santa Margarita Public Works	1036043917
Saddleback College	1000379786
Santa Ana Police Dept	1012338209
Santa Ana Public Works	1000428799
Santa Ana Unified School District	1035079202

Customer	Order Number
San Clemente Lifeguards	1000428731
San Clemente Police Services	1000428723
San Clemente Public Works	1000428723
San Juan Capistrano Police Services	1011360344
San Juan Capistrano Public Works	1011360344
Seal Beach Lifeguards	1000428848
Seal Beach Police Dept	1000442822
Seal Beach Public Works	1000442822
Social Services (SSA)	1036133544
Stanton Police Services	1000558760
Stanton Public Works	1000404591
Swinerton	1036923101
<b>T—Z</b>	
Tustin Police Dept	1000428856
Tustin Public Works	1000428856
Villa Park Police Services	1000224915
Villa Park Public Works	1035012509
Westminster Police Dept	1000428872
Westminster Public Works	1000428856
Yorba Linda Police Services	1000404567
Yorba Linda Public Works	1000404567

Note: This list is not all inclusive of the agencies currently under the 800 MHz contract. For further information, please contact Kim Caplan at 858-442-3979.



## SECTION 5

# EXHIBIT A: MOBILE RADIOS

## 5.1 APX 6500 PROJECT 25 DIGITAL MOBILE RADIOS 700/800 MHZ



Figure 5-1: APX 6500 Enhanced Mobile Shown with O7 Control Head

From street patrols to multi-agency response APX 6500 Enhanced mobiles provide the highest level of interoperability. APX mobiles can work across multiple digital and analog networks from conventional, to SMARTNET® and SmartZone® to ASTRO® 25 providing true P25 interoperability. The APX 6500 has evolved to support newer technologies like Wi-Fi, and SmartConnect. Direct cloning with Legacy models will not be available.

### Control Head Variety

The APX 6500 Enhanced mobile is available with the O7, control head, O5 control head, O2 control head and the O3 handheld control head. In addition, the APX 6500 is available in a dual control head configuration. The County recommends the O7 control head.

### Enhanced Frequency Spectrum Utilization

The APX 6500 Enhanced mobile radio is designed to offer multiple frequency band solutions for perfect system optimization in congested urban areas or wider country regions. Motorola currently offers the 700/800 MHz dual band (764-870MHz), 10-35 watt variable power, VHF (136-174 MHz), UHF Range 1 (380-470 MHz) and UHF Range 2 (450-520 MHz).

*RADIO PACKAGES NOT LISTED ARE 27.5% OFF LIST AND ACCESSORIES ARE 20% OFF LIST PER SECTION 9 "ADDITIONAL DISCOUNTS" SECTION OF THIS PRICE BOOK. ALL OTHER DISCOUNTS FOR PRODUCTS AND SERVICES ALSO LISTED IN SECTION 9. FOR SPEAKER MICS AND ADDITIONAL ACCESSORIES PLEASE REFER ACCESSORIES CATALOG. [https://shop.motorolasolutions.com/?\\_ga=2.209673489.265811969.1588006669-1558378512.1587576280](https://shop.motorolasolutions.com/?_ga=2.209673489.265811969.1588006669-1558378512.1587576280)*

## 5.2 APX 6500 ENHANCED MOBILE RADIO ENCRYPTION WITH DEK

Package Price: \$5,539

Model	Description
M25URS9PW1BN	APX6500 ENHANCED 7/800 MHZ MID POWER MOBILE 10-35 WATT
G51	ADD: SMARTZONE OPERATION
G806	ADD: ASTRO DIGITAL CAI OPERATION
G361	ADD: P25 TRUNKING SOFTWARE
GA00805	ADD: APX O7 CONTROL HEAD
G444	ADD: CONTROL HEAD SOFTWARE
G843	ADD: AES ENCRYPTION
G67	ADD: REMOTE MOUNT MID POWER
G335	ADD: ANT 1/4 WAVE 762-870 MHZ
W22	ADD: PALM MICROPHONE
B18	ADD: AUXILIARY SPKR 7.5 WATT
W599	ADD: 8 MODE DIRECT ENTRY
G996	ENH: OVER THE AIR PROVISIONING
G298	ENH: ASTRO 25 OTAR W/ MULTIKEY
GA00235	ADD: NO GPS ANTENNA NEEDED
GA09008	ADD: GROUP SERVICES
G78	ADD: 3 YEAR ESSENTIAL SERVICE

Note: Dash Mount Not Available With DEK.

## 5.3 APX 6500 ENHANCED MOBILE RADIO ENCRYPTION-NO DEK

Package Price: \$5,409

Model	Description
M25URS9PW1BN	APX6500 ENHANCED 7/800 MHZ MID POWER MOBILE 10-35 WATT
G51	ADD: SMARTZONE OPERATION
G806	ADD: ASTRO DIGITAL CAI OPERATION
G361	ADD: P25 TRUNKING SOFTWARE
GA00805	ADD: APX O7 CONTROL HEAD
G444	ADD: CONTROL HEAD SOFTWARE
G843	ADD: AES ENCRYPTION
G67	ADD: REMOTE MOUNT MID POWER
G335	ADD: ANT 1/4 WAVE 762-870 MHZ
W22	ADD: PALM MICROPHONE
B18	ADD: AUXILIARY SPKR 7.5 WATT
G996	ENH: OVER THE AIR PROVISIONING
G298	ENH: ASTRO 25 OTAR W/ MULTIKEY
GA00235	ADD: NO GPS ANTENNA NEEDED
GA09008	ADD: GROUP SERVICES
G78	ADD: 3 YEAR ESSENTIAL SERVICE
	<b>NOTES FOR THIS RADIO CONFIGURATION ON NEXT PAGE</b>



Note: For Dash Mount Delete G67 (Remote) and Add G66 (Dash Mount 02 WWM) Decrease the cost of the package \$145.

## 5.4 APX 6500 ENHANCED MOBILE RADIO-NO ENCRYPTION AND NO DEK

Package Price: \$4,528

Model	Description
M25URS9PW1BN	APX6500 ENHANCED 7/800 MHZ MID POWER MOBILE 10-35 WATT
G51	ADD: SMARTZONE OPERATION
G806	ADD: ASTRO DIGITAL CAI OPERATION
G361	ADD: P25 TRUNKING SOFTWARE
GA00805	ADD: APX 07 CONTROL HEAD
G444	ADD: CONTROL HEAD SOFTWARE
G67	ADD: REMOTE MOUNT MID POWER
G335	ADD: ANT 1/4 WAVE 762-870 MHZ
W22	ADD: PALM MICROPHONE
B18	ADD: AUXILIARY SPKR 7.5 WATT
G996	ENH: OVER THE AIR PROVISIONING
GA00235	ADD: NO GPS ANTENNA NEEDED
GA09008	ADD: GROUP SERVICES
QA05751AA	NO ENCRYPTION, CLEAR RADIO (NO ADP)
G78	ADD: 3 YEAR ESSENTIAL SERVICE

Note: For Dash Mount Delete G67 (Remote) and Add G66 (Dash Mount 02 WWM) Decrease the cost of the package \$145.

## 5.5 APX 6500 ENHANCED DUAL CONTROL HEAD WITH ENCRYPTION APX

Package Price: \$5,822

Model	Description	Unit Price
<b>The following are required for dual control head option:</b>		
M25URS9PW1BN	APX6500 ENHANCED 700/800 MHZ MID POWER MOBILE	
G806	ADD: ASTRO DIGITAL CAI OPERATION	
G51	ADD: SMARTZONE OPERATION	
G361	ADD: P25 TRUNKING SOFTWARE	
G843	ADD: AES ENCRYPTION	
G298	ENH: ASTRO 25 OTAR W/ MULTIKEY	
GA00805	ADD: APX 07 CONTROL HEAD	
G444	ADD: CONTROL HEAD SOFTWARE	
G67	ADD: REMOTE MOUNT MID POWER	
G335	ADD: ANT 1/4 WAVE 762-870 MHZ	
W22	ADD: PALM MICROPHONE	QUANTITY 2
B18	ADD: AUXILIARY SPKR 7.5 WATT	QUANTITY 2
GA00092	ADD: DUAL-CONTROL HARDWARE	
G996	ENH: OVER THE AIR PROVISIONING	
GA09008	ADD: GROUP SERVICES	
<b>CONFIGURATION CONTINUED ON NEXT PAGE</b>		

Package Price: \$5,822

Model	Description	Unit Price
GA00235	ADD: NO GPS ANTENNA NEEDED	
G78	ADD: 3 YEAR ESSENTIAL SERVICE	
<b>Select one for each control head and add to price of package (QUANTITY 2):</b>		
G618	ADD: CBL REMOTE MOUNT 10 FEET (5.1.5.1)	\$6
G628	ADD: CBL REMOTE MOUNT 17 FEET (5.1.5.2)	\$11
G610	ADD: CBL REMOTE MOUNT 30 FEET (5.1.5.3)	\$18
G609	ADD: CBL REMOTE MOUNT 50 FEET (5.1.5.4)	\$25
G607	ADD: CBL REMOTE MOUNT 75 FEET (5.1.5.5)	\$33
G879	ADD: CBL REMOTE MOUNT 115 FEET (5.1.5.6)	\$40

Note: DEK is not available with Dual Control Head Radio Package. You must order DEK Box Kit # H1835A separately. DEK box kit H1835A includes one DEK. Must order a kit for EACH control head that needs DEK hardware. Price is \$144

Dual control head always requires remote mount.

Total # of microphones must match total # of control heads ordered. Option G90 "No Mic Needed" counts as a mic option.

Total # of speakers must match total # of control heads being ordered. Option G42 "No Speaker Needed" counts as a speaker option.

Need to order 1 control cable for EACH Control Head.

## 5.6 APX ENHANCED 6500 MOBILE WITH 03 CONTROL HEAD 700/800 MHZ PROJECT 25 DISGUISED HAND-HELD CONTROLLER FOR PUBLIC SAFETY AND POLICE



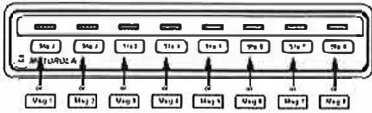
Figure 5-2: APX 6500 Mobile Shown 03 Control Head

Package Price: \$5,593

Model	Description
M25URS9PW1BN	APX6500 ENHANCED 7/800 MHZ MID POWER MOBILE 10-35 WATT
G806	ADD: ASTRO DIGITAL CAI OPERATION
G51	ADD: SMARTZONE OPERATION
G361	ADD: P25 TRUNKING SOFTWARE
G72	ADD: 03 HANDHELD CONTROL HEAD
G444	ADD: CONTROL HEAD SOFTWARE
G843	ADD: AES ENCRYPTION
G298	ENH: ASTRO 25 OTAR W/ MULTIKEY
G67	ADD: REMOTE MOUNT MID POWER
G335	ADD: ANT 1/4 WAVE 762-870 MHZ
G90	NO MICROPHONE NEEDED
B18	ADD: AUXILIARY SPKR 7.5 WATT
G996	ENH: OVER THE AIR PROVISIONING
GA00235	ADD: NO GPS ANTENNA NEEDED
GA09008	ADD: GROUP SERVICES
G78	ADD: 3 YEAR ESSENTIAL SERVICE

## 5.7 APX 6500 ENHANCED MOBILE ACCESSORIES AND SERVICE OPTIONS

### 5.8 APX 6500 ACCESSORIES

Model/Option	Description	Unit price
W599	<p>8 Status/Message (1 Supplemental Housing) Requires Remote Mount Configuration. This is part number and pricing if ordered with the radio.</p> 	\$144

### 5.9 APX 6500 ENHANCED MOBILE SERVICE OPTIONS

Model	Description	Unit Price
G78	<p>ENH: 3 ESSENTIAL SERVICE Provides 3 years of extended hardware repair coverage beginning after the standard warranty period expires. Repairs will be made only at the designated Motorola repair depot. Local services are not included. Motorola will pay the inbound shipping charges only with use of the Motorola designated delivery service. Motorola will pay for outbound shipping via Motorola's normal shipping methods. No discounts are allowed on this option.</p>	Included in Radio Configuration
GA00318	<p>ENH:5 YEARS ESSENTIAL SERVICE Provides 4 year of extended hardware repair coverage beginning after the standard warranty period expires. Repairs will be made only at the designated Motorola repair depot. Local services are not included. Motorola will pay the inbound shipping charges only with use of the Motorola designated delivery service. Motorola will pay for outbound shipping via Motorola's normal shipping methods. No discounts are allowed on this option.</p>	\$319
GA00249AC	<p>ENH: 3 YR ESSENTIAL ACCIDENTAL DAMAGE Provides for extended hardware repair coverage and chemical, liquid, and other physical damage on your Motorola portable and mobile subscriber radios. Comprehensive coverage starts from the first day the radio is put into use. Repairs will be made only at the designated Motorola repair depot. Local services are not included. Motorola will pay the inbound shipping charges only with use of the Motorola designated delivery service. Motorola will pay for outbound shipping via Motorola's normal shipping methods. No discounts are allowed on this option.</p>	\$506



## 5.10 APX 8500 MOBILE ALL BAND RADIOS



**Figure 5-3: APX8500 Mobile Radio Shown with O7 Control Head**

The APX 8500 mobile radio meets P25 public safety specifications for multi-agency collaboration by offering the option to operate in three separate band configurations. APX 8500 mobiles can work across multiple digital and analog networks from conventional, to SMARTNET<sup>®</sup> and SmartZone<sup>®</sup> to ASTRO<sup>®</sup> 25 providing true P25 functionality. When multiband operation is needed, the APX8500 is capable of being programmed with any three frequency bands. Only one band can be utilized at a time.

The APX 8500 all-band mobile radio combines unlimited interoperability, secure Wi-Fi connectivity and purpose-built design, enabling ease of installation and removal. It can easily connect to the VML750 LTE vehicle modem via the micro USB interface and utilize a broadband network to create an in-vehicle ecosystem for offloading data applications in the field, increasing the safety and efficiency of public safety users in and around the vehicle.

### Enhanced Frequency Spectrum Utilization

The APX 8500 mobile radio is designed to offer multiple frequency band solutions for perfect system optimization in congested urban areas or wider country regions. Motorola currently offers the 700/800 MHz dual band (764-870MHz), 10-35 watt variable power, VHF (136-174 MHz), UHF Range 1 (380-470 MHz) and UHF Range 2 (450-520 MHz). Supports 1250 Channels.

### Control Head Variety

The APX 8500 mobile is available with the O7 control head, O5 control head or the O3 handheld control head. The County recommends the O7 Control Head. In addition, the APX 8500 is available in a single, 2, 3, or 4 control head configuration.

*RADIO PACKAGES NOT LISTED ARE 27.5% OFF LIST AND ACCESSORIES ARE 20% OFF LIST PER SECTION 9 "ADDITIONAL DISCOUNTS" SECTION OF THIS PRICE BOOK. ALL OTHER DISCOUNTS FOR PRODUCTS AND SERVICES ALSO LISTED IN SECTION 9. FOR SPEAKER MICS AND ADDITIONAL ACCESSORIES PLEASE REFER ACCESSORIES CATALOG. [https://shop.motorolasolutions.com/? ga=2.209673489.265811969.1588006669-1558378512.1587576280](https://shop.motorolasolutions.com/?ga=2.209673489.265811969.1588006669-1558378512.1587576280).*

## 5.11 APX 8500 MULTIBAND MOBILE WITH DEK AND ENCRYPTION

Package Price: \$7,289

Model	Description
M37TSS9PW1 N	APX8500 ALL BAND MP MOBILE
G806	ENH: ASTRO DIGITAL CAI OP APX
G51	ENH: SMARTZONE OPERATION APX
G361	ADD: P25 TRUNKING SOFTWARE
GA00805	ADD: APX O7 CONTROL HEAD
G444	ADD: CONTROL HEAD SOFTWARE
G843	ADD: AES ENCRYPTION
G298	ENH: ASTRO 25 OTAR W/ MULTIKEY
B 18	ADD AUXILIARY 7.5 WATT SPEAKER
G67	ADD: REMOTE MOUNT MID POWER
GA01513	ADD: ALL BAND MOBILE ANTENNA (7/8V/U)
W22	ADD: PALM MICROPHONE
W599	ADD: 8 MODE DIRECT ENTRY
G996	ADD: PROGRAMMING OVER P25 (OTAP)
GA00235	ADD: NO GPS ANTENNA NEEDED
GA09008	ADD:GROUP SERVICES
G78	ADD: 3 YEAR ESSENTIAL SERVICE

Note: For Dash Mount- Delete G67 Remote Mount and Add G66 (Dash Mount). Reduce the cost of the radio package by \$145.

Ships with 17' cable.

## 5.12 APX 8500 DELETE FREQUENCY BAND (OPTIONAL)

Include all of the options from APX8500 all band mobile and add option above. Can only delete two:

Model	Description	Unit Price
GA05507	DEL: DELETE 7/800 MHZ BAND	-\$580
GA05508	DEL: DELETE VHF BAND	-\$580
GA05509	DEL: DELETE UHF BAND (DELETES BOTH UHF BANDS)	-\$580



## 5.13 APX 8500 MULTIBAND MOBILE-DUAL CONTROL HEAD WITH ENCRYPTION

Package Price: \$7,667

Model	Description	Unit Price
<b>The following are required for dual control head option:</b>		
M37TSS9PW1 N	APX8500 ALL BAND MP MOBILE	
G806	ENH: ASTRO DIGITAL CAI OP APX	
G51	ENH: SMARTZONE OPERATION APX	
G361	ADD: P25 TRUNKING SOFTWARE	
GA00092	ADD: APX DUAL-CONTRL HD HARDWARE	
GA00805	ADD: APX O7 CONTROL HEAD	
G444	ADD: CONTROL HEAD SOFTWARE	
G843	ADD: AES ENCRYPTION	
G298	ENH: ASTRO 25 OTAR W/ MULTIKEY	
B18	ADD AUXILIARY 7.5WATT SPEAKER	QUANTITY 2
G67	ADD: REMOTE MOUNT MID POWER	
GA01513	ADD: ALL BAND MOBILE ANTENNA (7/8N/U)	
W22	ADD: PALM MICROPHONE	QUANTITY 2
G996	ADD: PROGRAMMING OVER P25 (OTAP)	
GA00235	ADD: NO GPS ANTENNA NEEDED	
GA09008	ADD:GROUP SERVICES	
G78	ADD: 3 YEAR ESSENTIAL SERVICE	
<b>Select one for each control head and add to price of package (QUANTITY 2):</b>		
G618	ADD: CBL REMOTE MOUNT 10 FEET (5.1.5.1)	\$6
G628	ADD: CBL REMOTE MOUNT 17 FEET (5.1.5.2)	\$11
G610	ADD: CBL REMOTE MOUNT 30 FEET (5.1.5.3)	\$18
G609	ADD: CBL REMOTE MOUNT 50 FEET (5.1.5.4)	\$25
G607	ADD: CBL REMOTE MOUNT 75 FEET (5.1.5.5)	\$33
G879	ADD: CBL REMOTE MOUNT 115 FEET (5.1.5.6)	\$40

Note: DEK is not available with Dual Control Head Radio Package. You must order DEK Box Kit # H1835A separately. DEK box kit H1835A includes one DEK. Must order a kit for EACH control head that needs DEK hardware. Price is \$144

Dual control head always requires remote mount.

Total # of microphones must match total # of control heads ordered. Option G90 "No Mic Needed" counts as a mic option.

Total # of speakers must match total # of control heads being ordered. Option G42 "No Speaker Needed" counts as a speaker option.

Need to order 1 control cable for EACH Control Head.

APX8500 can support up to four control heads.

## 5.14 APX 8500 DELETE FREQUENCY BAND (OPTIONAL)

Include all of the options from APX8500 all band mobile and add option on previous page. Can only delete two:

Model	Description	Unit Price
GA05507	DEL: DELETE 7/800 MHZ BAND	-\$580
GA05508	DEL: DELETE VHF BAND	-\$580
GA05509	DEL: DELETE UHF BAND (DELETES BOTH UHF BANDS)	-\$580

## 5.15 APX 8500 MOBILE WITH 03 CONTROL HEAD OPTION 700/800 MHZ PROJECT 25 DISGUISED HAND-HELD CONTROLLER FOR PUBLIC SAFETY AND POLICE



Figure 5-4: APX 8500 Mobile Shown with 03 Control Head

## 5.16 APX 8500 MOBILE ALL BAND RADIO WITH 03 CONTROL HEAD AND ENCRYPTION

Package Price: \$7,386

Model	Description
M37TSS9PW1 N	APX8500 ALL BAND MP MOBILE
G806	ENH: ASTRO DIGITAL CAI OP APX
G51	ENH: SMARTZONE OPERATION APX
G361	ADD: P25 TRUNKING SOFTWARE
G72	ADD: APX 03 CONTROL HEAD
G444	ADD: CONTROL HEAD SOFTWARE
G843	ADD: AES ENCRYPTION
G298	ENH: ASTRO 25 OTAR W/ MULTIKEY
B18	ADD AUXILIARY 7.5 WATT SPEAKER
G67	ADD: REMOTE MOUNT MID POWER
GA01513	ADD: ALL BAND MOBILE ANTENNA (7/8/V/U)
W90	ADD: NO MICROPHONE
G996	ADD: PROGRAMMING OVER P25 (OTAP)
GA00235	ADD: NO GPS ANTENNA NEEDED
G78	ADD: 3 YEAR ESSENTIAL SERVICE
GA09008	ADD: GROUP SERVICES
	<b>NOTES FOR THIS RADIO ON NEXT PAGE</b>

Note: For Dash Mount- Delete G67 Remote Mount and Add G66 (Dash Mount). Reduce the cost of the radio package by \$145.

Ships with 17' cable.

### 5.17 APX 8500 DELETE FREQUENCY BAND (OPTIONAL)

Include all of the options from APX8500 all band mobile on previous page. Can only delete two:

Model	Description	Unit Price
GA05507	DEL: DELETE 7/800 MHZ BAND	-\$580
GA05508	DEL: DELETE VHF BAND	-\$580
GA05509	DEL: DELETE UHF BAND (DELETES BOTH UHF BANDS)	-\$580

### 5.18 APX 8500 SERVICE OPTIONS

Model	Description	Unit Price
G78	<p>ENH: 3 ESSENTIAL SERVICE</p> <p>Provides 3 years of extended hardware repair coverage beginning after the standard warranty period expires. Repairs will be made only at the designated Motorola repair depot. Local services are not included. Motorola will pay the inbound shipping charges only with use of the Motorola designated delivery service. Motorola will pay for outbound shipping via Motorola's normal shipping methods. No discounts are allowed on this option.</p>	Included in Radio Configuration
GA00318	<p>ENH:5 YEARS ESSENTIAL SERVICE</p> <p>Provides 4 year of extended hardware repair coverage beginning after the standard warranty period expires. Repairs will be made only at the designated Motorola repair depot. Local services are not included. Motorola will pay the inbound shipping charges only with use of the Motorola designated delivery service. Motorola will pay for outbound shipping via Motorola's normal shipping methods. No discounts are allowed on this option.</p>	\$319
GA00255AF	<p>ENH: 3 YR ESSENTIAL ACCIDENTAL DAMAGE</p> <p>Provides for extended hardware repair coverage and chemical, liquid, and other physical damage on your Motorola portable and mobile subscriber radios. Comprehensive coverage starts from the first day the radio is put into use. Repairs will be made only at the designated Motorola repair depot. Local services are not included. Motorola will pay the inbound shipping charges only with use of the Motorola designated delivery service. Motorola will pay for outbound shipping via Motorola's normal shipping methods. No discounts are allowed on this option.</p>	\$506



## 5.19 APX 4500 MOBILE RADIO

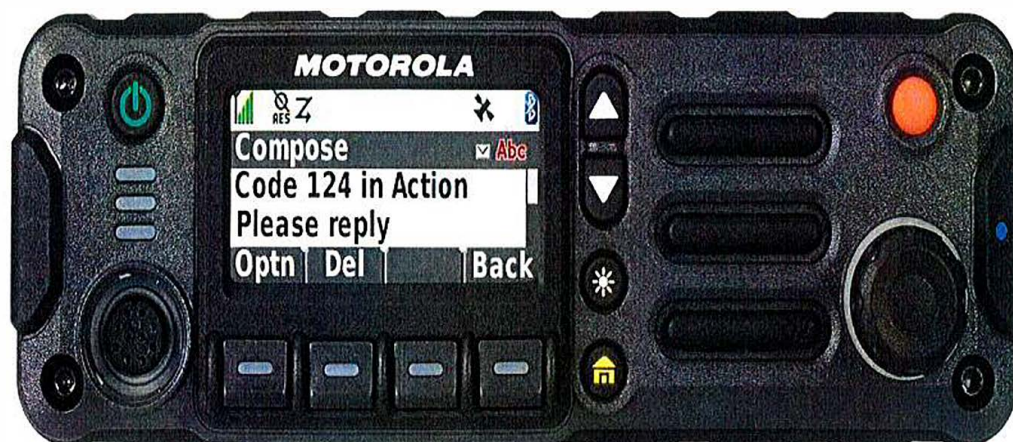


Figure 5-5: APX 4500 Mobile Radio with O2 Control Head

APX 4500 P25 mobile radio delivers all the benefits of TDMA technology in a compact P25 capable mobile. The APX 4500 seamlessly unifies public works, utility, rural public safety and transportation users to first responders. The APX 4500 is conveniently small and easy to install. A simplified dash mount design makes installation quick and easy, fitting into the existing XTL™ footprint so you can reuse mounting holes and cables. The APX 4500 come standard with 512 programmable channels, intelligent lighting, day/night mode, built in 7.5 watt speaker and emergency button. The APX 4500 has evolved to support newer technologies like Wi-Fi. Direct cloning with Legacy models will not be available.

### Control Head Variety

The APX 4500 mobile is available with a ruggedized O2 Control Head. Available colors are Black or Impact Green. Supports 512 channels.

### Motorcycle Configuration

The APX 4500 is not available in a motorcycle configuration.

## 5.20 APX4500 MOBILE RADIO WITH ENCRYPTION

Package Price: \$4,091

Model	Description
M22URS9PW1 BN	APX4500 7/800
QA02756	ADD: 3600 OR 9600 TRUNKING BAUD SINGLE SYSTEM
G843	ADD: AES ENCRYPTION
G298	ENH: ASTRO 25 OTAR W/ MULTIKEY
GA00804	ADD: APX O2 CONTROL HEAD
G444	ADD: APX CONTROL HEAD SOFTWARE
G66	ADD: DASH MOUNT
G335	ADD: ANT 1/4 WAVE 762-870MHZ
W22	ADD: PALM MICROPHONE
B18	ADD AUXILIARY 7.5 WATT SPEAKER
G996	ADD: PROGRAMMING OVER P25 (OTAP)
GA00235	ADD: NO GPS ANTENNA NEEDED
GA09008	ADD: GROUP SERVICES
G24	ADD: 3 YEAR ESSENTIAL SERVICE

**Note:** For Remote Mount Delete G66 (Dash Mount) and Add G67 (Remote Mount O2 WVM) Increase the cost of the package \$145.

## 5.21 APX 4500 MOBILE RADIO NO ENCRYPTION

Package Price: \$3,210

Model	Description
M22URS9PW1 BN	APX4500 7/800
QA02756	ADD: 3600 OR 9600 TRUNKING BAUD SINGLE SYSTEM
GA00804	ADD: APX O2 CONTROL HEAD
G444	ADD: APX CONTROL HEAD SOFTWARE
G66	ADD: DASH MOUNT
G335	ADD: ANT 1/4 WAVE 762-870MHZ
W22	ADD: PALM MICROPHONE
B18	ADD AUXILIARY 7.5 WATT SPEAKER
G996	ADD: PROGRAMMING OVER P25 (OTAP)
GA00235	ADD: NO GPS ANTENNA NEEDED
GA09008	ADD: GROUP SERVICES
QA05751AA	NO ENCRYPTION, CLEAR RADIO (NO ADP)
G24	ADD: 3 YEAR ESSENTIAL SERVICE

**Note:** For Remote Mount Delete G66 (Dash Mount) and Add G67 (Remote Mount O2 WVM) Increase the cost of the package \$145.

For horn and lights external alarm on Call Alert, order Horn Honk Relay part #W116 (\$60) For either horn **OR** lights. Not Both), External Alarm Relay part #HLN6969 (\$51) and Cable part#HKN4258 (\$52).



## 5.22 APX 4500 SERVICE OPTIONS

Model	Description	Unit Price
G24	<b>ENH: 3 YRS ESSENTIAL SERVICE</b> Provides 3 years of extended hardware repair coverage beginning after the standard warranty period expires. Repairs will be made only at the designated Motorola repair depot. Local services are not included. Motorola will pay the inbound shipping charges only with use of the Motorola designated delivery service. Motorola will pay for outbound shipping via Motorola's normal shipping methods. No discounts are allowed on this option.	Included in Radio Configuration
GA00318	<b>ENH: 5 YRS ESSENTIAL SERVICE</b> Provides 5 years of extended hardware repair coverage beginning after the standard warranty period expires. Repairs will be made only at the designated Motorola repair depot. Local services are not included. Motorola will pay the inbound shipping charges only with use of the Motorola designated delivery service. Motorola will pay for outbound shipping via Motorola's normal shipping methods. No discounts are allowed on this option.	\$246
GA00249AC	<b>ADD: 3Y ESSENTIAL ACCIDENTAL DAMAGE</b> Provides for extended hardware repair coverage and chemical, liquid, and other physical damage on your Motorola portable and mobile subscriber radios. Comprehensive coverage starts from the first day the radio is put into use. Repairs will be made only at the designated Motorola repair depot. Local services are not included. Motorola will pay the inbound shipping charges only with use of the Motorola designated delivery service. Motorola will pay for outbound shipping via Motorola's normal shipping methods. No discounts are allowed on this option.	\$275

*RADIO PACKAGES NOT LISTED IN PRICE BOOK ARE 27.5% OFF LIST AND ACCESSORIES ARE 20% OFF LIST PER SECTION 9 "ADDITIONAL DISCOUNTS" SECTION OF THIS PRICE BOOK. ALL OTHER DISCOUNTS FOR PRODUCTS AND SERVICES ALSO LISTED IN SECTION 9. FOR SPEAKER MICS AND ADDITIONAL ACCESSORIES PLEASE REFER ACCESSORIES CATALOG.*

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## 5.23

## APX 6500 ENHANCED HOT RED RECEIVER MOBILE RADIO

Package Price for both Red and Green Mobiles: \$11,851

Model	Description- Hot Red Mobile (Green Radio)
M25URS9PW1BN	APX6500 ENHANCED 700/800 MHZ MID POWER MOBILE 10-35 WATT
G51	ADD: SMARTZONE OPERATION
G806	ADD: ASTRO DIGITAL CAI OPERATION
GA00805	ADD: APX 07 CONTROL HEAD
G444	ADD: CONTROL HEAD SOFTWARE
G843	ADD: AES ENCRYPTION
G298	ENH: ASTRO 25 OTAR W/ MULTIKEY
G361	ADD:P25 TRUNKING
G67	ADD: REMOTE MOUNT MID POWER
G335	ADD: ANT 1/4 WAVE 762-870 MHZ
W22	ADD: PALM MICROPHONE
B18	ADD: AUXILIARY SPKR 7.5 WATT
W599	ADD: 8 MODE DIRECT ENTRY
GA001115	ADD: DUAL RADIO STACKABLE MID POWER TRUNNION
GA01113AA	ENH: DUAL RADIO OPERATION (PRIMARY RADIO)
G996	ADD: PROGRAMMING OVER P25 (OTAP)
GA00235	ADD: NO GPS ANTENNA NEEDED
GA09008	ADD:GROUP SERVICES
G24	ADD: 3 YEAR ESSENTIAL SERVICE
	<b>GREEN RADIO PRICE \$6,264</b>
Model	Description- Hot Red Mobile (Red Radio)
M25URS9PW1 BN	APX6500 ENHANCED 700/800 MHZ MID POWER MOBILE 10-35 WATT
G51	ADD: SMARTZONE OPERATION
G806	ADD: ASTRO DIGITAL CAI OPERATION
G361	ADD:P25 TRUNKING
G88	ADD: NO CONTROL HEAD NEEDED
G444	ADD: CONTROL HEAD SOFTWARE
G843	ADD: AES ENCRYPTION
G67	ADD: REMOTE MOUNT MID POWER
G335	ADD: ANT 1/4 WAVE 762-870 MHZ
G90	ADD: NO MICROPHONE NEEDED
B18	ADD: AUXILIARY SPKR 7.5 WATT
G996	ADD: PROGRAMMING OVER P25 (OTAP)
GA01117AA	ENH: DUAL RADIO OPERATION (SECONDARY RADIO)
GA00235	ADD: NO GPS ANTENNA NEEDED
G298	ENH: ASTRO 25 OTAR W/ MULTIKEY
GA09008	ADD:GROUP SERVICES
G24	ADD: 3 YEAR ESSENTIAL SERVICE
	<b>RED RADIO PRICE \$5,587</b>

NOTE: Hot Red Radio packages come with two antennas. For service plan options refer to APX6500 Service Plan Section. Will need to add plan to both green and red radios separately.





## 5.24 APX 6500 ENHANCED HOT RED RECEIVER MOTORCYCLE RADIO

Package Price for both Red and Green Motorcycle Mobiles: \$13,096

Model	Description- Hot Red Motorcycle (Green Radio)
M25URS9PW1BN	APX6500 ENHANCED 700/800 MHZ MID POWER MOBILE 10-35 WATT
G806	ENH: ASTRO DIGITAL CAI OP APX
G51	ENH: SMARTZONE OPERATION APX
G361	ADD: P25 TRUNKING SOFTWARE
GA09008	ADD:GROUP SERVICES
G996	ADD: PROGRAMMING OVER P25 (OTAP)
G298	ENH: ASTRO 25 OTAR W/ MULTIKEY
G843	ADD: AES ENCRYPTION
GA00805	ADD: APX O7 CONTROL HEAD.
G444	ADD: APX CONTROL HEAD SOFTWARE
G67	ADD: REMOTE MOUNT MID POWER
G174	ADD: ADD 700/800 ANTENNA
W22	ADD: MOTORCYCLE HAND MICROPHONE
B18	ADD: AUXILARY SPKR 7.5 WATT
GA01606AA	ADD: NO GPS/WIFI ANTENNA NEEDED
GA01517	DEL: NO J600 ADAPTER CABLE NEEDED
GA001115	ADD: DUAL RADIO STACKABLE MID POWER TRUNNION
G138	ADD: APX MOTORCYCLE CH SFWR
W620	ADD: NO MTRCYCLE ENCL NEEDED APX
GA01116	ADD: DUAL RADIO AUDIO COMBINER
GA01113AA	ENH: DUAL RADIO OPERATION (PRIMARY RADIO)
G78	ADD: 3 YEAR ESSENTIAL SERVICE
	GREEN RADIO PRICE \$7,099
Model	Description- Hot Red Motorcycle (Red Radio)
M25URS9PW1BN	APX6500 ENHANCED 700/800 MHZ MID POWER MOBILE 10-35 WATT
G806	ENH: ASTRO DIGITAL CAI OP APX
G51	ENH: SMARTZONE OPERATION APX
G361	ADD: P25 TRUNKING SOFTWARE
GA09008	ADD:GROUP SERVICES
G996	ADD: PROGRAMMING OVER P25 (OTAP)
G298	ENH: ASTRO 25 OTAR W/ MULTIKEY
G843	ADD: AES ENCRYPTION
G88	ADD: NO CONTROL HEAD NEEDED
G444	ADD: APX CONTROL HEAD SOFTWARE
G67	ADD: REMOTE MOUNT MID POWER
G174	ADD: ADD 700/800 ANTENNA
G90	ADD: NO MICROPHONE NEEDED
G142	ADD: NO SPEAKER NEEDED
GA01606AA	ADD: NO GPS/WIFI ANTENNA NEEDED
GA01517	DEL: NO J600 ADAPTER CABLE NEEDED
GA001117	ADD: DUAL RADIO OPERATION (SECONDARY RADIO)
	<b>CONFIGURATION CONTINUED ON NEXT PAGE</b>

**Package Price for both Red and Green Motorcycle Mobiles: \$13,096**

Model	Description- Hot Red Motorcycle (Green Radio)
G138	ADD: APX MOTORCYCLE CH SFWR
W620	ADD: NO MTRCYCLE ENCL NEEDED APX
G78	ADD: 3 YEAR ESSENTIAL SERVICE
	<b>RED RADIO PRICE \$5,997</b>
Model	Description- Hot Red Mobile Additional Parts
H1835A	8 MODE DIRECT ENTRY
NNTN7279B	CONTROL HEAD SUN SHADE/HOOD

**NOTE:** Hot Red Radio packages come with two antennas.

For service plan options refer to APX6500 Service Plan Section. Will need to add plan to both green and red radios separately.

RADIO PACKAGES NOT LISTED IN PRICE BOOK ARE 27.5% OFF LIST AND ACCESSORIES ARE 20% OFF LIST PER SECTION 9 "ADDITIONAL DISCOUNTS" SECTION OF THIS PRICE BOOK. ALL OTHER DISCOUNTS FOR PRODUCTS AND SERVICES ALSO LISTED IN SECTION 9. FOR SPEAKER MICS AND ADDITIONAL ACCESSORIES PLEASE REFER ACCESSORIES CATALOG.

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## 5.25 MOBILE CONTROL HEAD CONVERSION KITS

### Kits to Convert Your Existing Control Head from Dash Mount to Remote Mount, or Remote Mount to Dash Mount

- Kits that convert a Dash Mount Control Head to a Remote Mount configurations require selecting a CAN cable option selection from below (excluding O3 CH, which does not use a CAN cable).
- Kits that change Remote to Dash take no options.

## 5.26 O2 CONVERSION KITS

Model	Description	Unit Price
H1879	O2 REMOTE TO O2 DASH MOUNT -Not Applicable APX8500	\$127
H1877	O2 DASH TO O2 REMOTE MOUNT-Not Applicable APX8500	\$260

## 5.27 O3 CONTROL HEAD CONVERSION REQUIREMENTS

In order to take an O3 Control Head from a Dash Mount to a Remote Mount, a single cable, PMLN4959, is required.

Model	Description	Unit Price
PMLN4959A	O3 ACCESSORY CABLE-Required to convert an O3 Control Head from Dash Mount to Remote Mount	\$119

## 5.28 O7 CONTROL HEAD CONVERSION KITS

Model	Description	Unit Price
H1880	O7 REMOTE TO O7 DASH MOUNT	\$127
H1878	O7 DASH TO O7 REMOTE MOUNT	\$260
H1925	8500 O7 REMOTE MOUNT TO DASH MOUNT	\$128
H1922	8500 O7 REMOTE MOUNT TO DASH MOUNT	\$260

## 5.29 O3 AND O7 CONTROL HEADS (NO RADIO)

Dash mounts require one option be requested from each category below (4).

Description
Power Cable
Accessory Cable
Microphone
Speaker

Remote mounts require one option be requested from each category below (6).

Description
Power Cable
Accessory Cable
Microphone
Speaker
Transceiver Interface Board (TIB)
CAN Cable

## 5.30 O3 AND O7 CONTROL HEAD ORDERING INSTRUCTIONS

Model	Description	Unit Price
<b>CONTROL HEAD TYPE</b>	<b>MUST SELECT ONE OF THE FOLLOWING:</b>	
H1905	O7 CONTROL HEAD	\$506
H1902	O3 CONTROL HEAD	\$757
<b>O3 MOUNT TYPE</b>	<b>MUST SELECT ONE OF THE FOLLOWING FOR O3:</b>	
GA01284	ADD: O3 DASH OR NO MOUNT	\$0
GA01300	ADD: O3 REMOTE MOUNT	\$100
<b>O7 MOUNT TYPE</b>	<b>MUST SELECT ONE OF THE FOLLOWING FOR O7:</b>	
GA01286	ADD: O7 DASH MOUNT	\$100
GA01278	ADD: O7 REMOTE CONTROL HEAD INTERFACE BOARD	\$100
GA01585	ADD: APX8500 O7 DASH MOUNT	\$128
<b>POWER CABLE</b>	<b>MUST SELECT ONE OF THE FOLLOWING FOR O3 &amp; O7:</b>	
GA01301	ADD: NO POWER CABLE	\$0
GA01288	ADD: POWER CABLE RADIO DASH	\$12
GA01289	ADD: POWER CABLE RADIO REMOTE	\$28
<b>ACCESSORY CABLE</b>	<b>MUST SELECT ONE OF THE FOLLOWING FOR O3 &amp; O7:</b>	
GA01297	ADD: NO ACCESSORY CABLE	\$0
GA01295	ADD: O3 ACCESSORY CABLE	\$72
GA01296	ADD: ACCESSORY CABLE	\$24
<b>MICROPHONE</b>	<b>MUST SELECT ONE OF THE FOLLOWING O3 &amp; O7:</b>	
G90	ADD: NO MICROPHONE NEEDED	\$0
W20	ADD: KEYPAD MIC GCAI	\$144
	<b>ORDERING INSTRUCTIONS CONTINUED ON NEXT PAGE</b>	
W22	ADD: STANDARD PALM MICROPHONE	\$58



Model	Description	Unit Price
<b>SPEAKER</b>	<b>MUST SELECT ONE OF THE FOLLOWING O3 &amp; O7:</b>	
B18	ADD: AUXILARY SPEAKER 7.5 WATT	\$48
G142	ADD: NO SPEAKER NEEDED	\$0
<b>TRANCEIVER INTERFACE BOARD (TIB) OPTIONS</b>	<b>Only required when Remote Mount Option Is selected, or if an O3 Control Head Is being Ordered . If the radio is currently configured for Remote Mount, Select GA01282, No TIB.</b>	
GA01282	ADD: NO REMOTE TIB	\$0
GA01281	ADD: APX MP REMOTE TIB	\$140
GA01586	ADD: 8500 MP TIB	\$140
<b>CAN CABLE</b>	<b>Only required when Remote Mount option Is selected. Not applicable to an O3 Control Head. Must Select One.</b>	
GA00179	ADD: NO REMOTE CABLE NEEDED	\$0
G618	ADD: REMOTE MOUNT CABLE 10 FT	\$8
G628	ADD: REMOTE MOUNT CABLE 17 FT	\$12
G610	ADD: REMOTE MOUNT CABLE 30 FT	\$20

