



OC Procurement

Sole Source Request Form

Sole Source BidSync # 060-C034167-OP-SS

SECTION II – DEPARTMENT INFORMATION (Complete in its entirety)

Department: Orange County Sheriff Department		Date: 7-22-2021	
Vendor Name: Computer Deductions, Inc.		Sole Source BidSync Number: 060-C034167-OP-SS	
Is the above named vendor a retired employee of the County of Orange? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No If "Yes", review and Approval is required from CEO Human Resource Services prior to contract execution.			
Contract Term (Dates): 12-1-2021 to 11-30-2024		Is Agreement Grant Funded? Funding Source <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Percent Funded: Proprietary? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Contract Amount? \$10,213,632		Is this renewable? If yes, how many years? Yes, renewable for two (2), additional one year terms.	
Type of Request: <input checked="" type="checkbox"/> New <input type="checkbox"/> Multi-Year <input type="checkbox"/> Renewal <input type="checkbox"/> Amendment <input type="checkbox"/> Increase			
Renewal Year: New Contract for a three (3) year term.		Did vendor provide a sole source affidavit? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No If yes, please attach	
Board Date: TBD	ASR Number: TBD	If not scheduled to go to the Board explain why? N/A	
Does Contract include Non-Standard Language? If yes, explain in detail. No			
Was Contract Approved by Risk Mgmt.? Yes		Was Contract Approved by County Counsel? Yes	
Were any exceptions taken? If yes, explain in detail. No			
<input checked="" type="checkbox"/> DPA certifies that they have read and verified that the information is true and satisfies the sole source requirements listed in the County Contract Policy Manual.			
<input type="checkbox"/> Solicitation Exemption <i>(For purchases with special circumstances, and/or when it is determined to be in the best interest of the County.)</i>			



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SECTION III – SOLE SOURCE JUSTIFICATION

- 1. Provide a description of the type of contract to be established.** *(For example: is the contract a commodity, service, human service, public works, or other – please explain.) Attach additional sheet if necessary.*

This is a service Contract with Computer Deductions for Application Development, Maintenance and Support for Software Applications used by the Sheriff's Department.

- 2. Provide a detailed description of services/commodities and how they will be used within the department. If this is an existing sole source, please provide some history of its origination, Board approvals, etc.** *(This information may be obtained from the scope of work prepared by the County and the vendor's proposal that provides a detailed description of the services/supplies.) Attach additional sheet if necessary.*

Computer Deductions, Inc. (CDI) provides development, maintenance, and support for critical systems and applications in the Sheriff's Department. Some systems are based on the Unisys Mainframe and others are open source. The Department uses customized software that was developed by the contractor, which has been utilized for more than 20 years for the purpose of designing and implementing custom law enforcement applications that were not available "off-the-shelf" at the time. There are roughly 60 applications currently being used at this time and running on the Unisys Mainframe. Examples of some of these critical applications are: (a) The Automated Jail System (AJS) is essential for running the daily operations in every OCSJ jail. Some of the critical functions are Booking and Release, Housing, Cashiering, Classifications, Transportation, and Visiting. Due to changes in procedures, policies, and legal requirements, this system requires regular maintenance and augmentation. (b) The Automated Warrant Service System (AWSS) electronically interfaces with the OC Superior Court's VISION system and stores criminal warrants in Orange County for access by local law enforcement. Updates are made to the file design and audit trail functionality to accommodate the changes made in the VISION system. A new interface on the CRM platform was created to interface with the recently updated electronic Warrant system at the OC Superior Court. (c) The Local Arrest Records System (LARS) is also known as the Local Criminal History System and is the long-term repository for criminal history in OC. It is automatically updated from the Automated Jail System, OC police departments, court-ordered bookings and the sex-offender registrant system. (d) The Orange County Automated Telecommunications System (OCATS) is a message switch that handles all deliveries of messages to and from 52 law enforcement agencies in the county for inquiries and updates into all local, state, and national databases. Among the various local databases are the AWSS, AJS, LARS, Search & Seizure, Probation Data, CJI and DR Index. This OCATS system also interfaces with the California Law Enforcement Telecommunications System (CLETS) for access to the state databases maintained by DMV, DOJ and FBI, as well as other states, national and Canadian systems.

(e) The Central Juvenile Index (CJI) houses the contacts between juveniles and law enforcement. (f) The

Department Report Index (DR) that provides the names and report numbers for events that occur in the Sheriff's Department jurisdiction.

CDI also writes software interfaces between open source applications and our proprietary mainframe applications. Following are examples of these applications: (a) The Automated Photo Capture and Mugs System is integrated with the Automated Booking System to allow users to capture Booking Photos and Release Photos. This system then automatically generates an inmate tracking form. The pictures are stored and are used for identification composite searches, line-ups, and release identity verification. (c) The Enhanced Law Enforcement Terminal Emulator (ELETE) that is the PC-based program for entering and accessing data through OCATS. (c) Data Exchange Systems such as LinX (Law Enforcement Information Exchange) and COPINK are used by law enforcement personnel to access local criminal history, RMS, and other law enforcement data. Data from AJS is made available for sharing with these critical tools.

This is a Board Contract and has been approved by the Board as follows: Contract (MA-060-17010637) was approved by the Board on 11/22/16 for a two (2) year term of 12/1/16 through and including 11/30/18. The Contract was approved by the Board on 11/20/18 to renew for an additional two year of 12/1/18 through and including 11/30/20. The Contract was approved by the Board on 11/3/20 to renew for an additional one (1) year term of 12/1/20 through and including 11/30/21.

3. **Explain why the recommended vendor is the only one capable of providing the required services and/or commodities. How did you determine this to be a sole source and what specific steps did you take? Please list all sources that have been contacted and explain in detail why they cannot fulfill the County's requirements. Include vendor affidavit and/or other documentation which supports your sole source.** *(Responses will include strong programmatic and technological information that supports the claim that there is only one vendor that can provide the services and/or commodities. Your response will include information pertaining to any research that was conducted to establish that the vendor is a sole source, include information pertaining to discussions with other potential suppliers and why they were no longer being considered by the County.)*
Attach additional sheet if necessary.

Since 2000 Computer Deductions has continuously performed services to the County under Contract. Since the establishment of the first Contract, the services performed continue to remain proprietary. CDI is the sole contractor having the required qualifications and skills who can support this Contract while performing Software Development and Maintenance Support to the many proprietary applications used by the Sheriff's Department.

There is no contractor available to replace Computer Deductions Inc.

If the County were not able to retain the services of the existing contractor, the Sheriff's Department shall lose all support and maintenance of the proprietary applications currently in use, and will be required to replace all of the contractor's applications. The Sheriff's Department cannot afford to lose the services performed by the contractor as each of applications are necessary to perform critical law enforcement services to the citizens of Orange County.



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4. How does recommended vendor's prices or fees compare to the general market?**Attach quotes for comparable services or supplies.** Attach additional sheet if necessary.

If Computer Deductions Inc., were not utilized, another vendor would take years to learn the inner workings, programming, and requirement of our system and operation. If a problem arose, another vendor would not be able to correct the problem quickly and system downtime could not be tolerated. It would take years for another vendor to gain the expertise in all the different aspects of law-enforcement to be able to maintain what has been implemented and operational for more than 20 years. CDI's rate of \$102.30 per hour is much less than market rate. Cost for a standard Senior Application Programmer with no industry knowledge from current County Sourcing is at minimum \$129.50 per hour.

5. If the recommended vendor was not available, how would the County accomplish this particular task?

Attach additional sheet if necessary.

If Computer Deductions Inc., were not retained the Sheriff's Department will be required to seek new contractor(s), but as the applications are proprietary, there is not a contractor that can assume the services for software development and support. The procurement of a new contractor will require years for the replacement applications meeting the specifications and requirements of the existing service Contract. When there is a failure to an application, another contractor shall not be able to correct problems and Sheriff's Department mainframe and system downtime will be detrimental to the law enforcement operations of County of Orange.

6. Please provide vendor history – name change, litigation, judgments, aka, etc. for the last 7 years.

Through the normal County of Orange vetting process, Computer Deductions Inc. has had no name changes within the last seven (7) years and no judgments or litigation on public record.

7. If vendor is a retired, former employee, has the vendor previously been rehired as a contractor within the last three years? Yes No

If yes, provide explanation/support for hiring the retired, former employee as a vendor and provide contract dates, scope of work, and total amounts paid under each contract.

8. Explain (in detail) why a request for Solicitation Exemption is needed. *(Only applicable for Solicitation Exemption)*

Attach additional sheet if necessary.



Sole Source Request Form

Sole Source Bidsync #

SECTION IV – AUTHOR/REQUESTOR

Signature:	Print Name: Dave Fontneau	Date: 7/27/21
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SECTION V – CEO Human Resource Services APPROVAL (Review and approval is required when vendor is a Retired, Former Employee.)

Signature:	Print Name:	Date:
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SECTION VI – DEPUTY PURCHASING AGENT CONCURRENCE

Signature:	Print Name: Frederick Lyle Rossow	Date: 9/15/2021
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SECTION VII – DEPARTMENT HEAD APPROVAL

Signature:	Print Name: Brian Wayt	Date: 7/27/21
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SECTION VIII – COUNTY PROCUREMENT OFFICE

Prior to execution of a contract, the County Procurement Officer or designee shall approve All Sole Source requests for Commodities that exceed \$250,000, Capitol Assets and services exceeding \$75,000, and All other Sole Source requests that require Board approval despite the amount. Approvals are obtained electronically through the County's online bidding system.

SOLICITATION EXEMPTION – CEO USE ONLY:

Board of Supervisor Notification Date:					
Comments:					
CPO:	<input type="checkbox"/> Approved	<input type="checkbox"/> Denied	CFO:	<input type="checkbox"/> Approved	<input type="checkbox"/> Denied
CPO Authorized Signature:		Date:	CFO Authorized Signature:		Date:



COMPUTER DEDUCTIONS, INC.

8680 Greenback Lane • Suite 210 • Orangevale, CA 95662

Monday, July 12, 2021

Mr. Giese, Joseph E <jegiese@ocsd.org>Orange County Sheriff's Dept.
320 N. Flower, 3rd floor
Santa Ana, Ca 92703
714-834-6706

CC: Director Fontneau, David L (DFontneau@ocsd.org)
Soto, Jerry <JSoto@ocsd.org>

Subject: CDI Applications Support and Maintenance Contract

Mr. Giese

This letter serves as confirmation that Computer Deductions, Incorporated (CDI) provides the Application Programming Support services for the current computing applications supporting both open systems servers, EMC Storage and the proprietary UNISYS Mainframe Dorado servers. These applications currently support Orange County Sheriff's Department's core applications such as the Automated Jail System (AJS), the Orange County Automated Telecommunications Switch (OCATS), Booking Photo Capture System, the Automated Warrant Service System (AWSS), and other critical open system applications. CDI developers are the sole source provider of many of these mission critical applications services and must interact directly with the systems operations support staff in the datacenter. CDI developer staff have the expertise to support these law enforcement specific applications and interact with the operations staff as necessary. CDI staff have the unique expertise and are the PMK's (Person Most knowledgeable) needed to maintain the continuity of applications support.

If I can provide any additional information, please do not hesitate to contact me.

Sincerely

A handwritten signature in black ink that reads "Thomas J. Calabro". The signature is written in a cursive style.

Thomas J. Calabro
VP, Computer Deductions Inc.





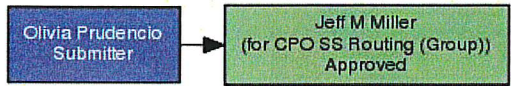
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Release Bid Workflow

Name: Olivia Prudencio
 Phone: 714-834-6687
 Email: oprudencio@ocsd.org
 Status: Submitter Sep 15, 2021 10:31:13 AM PDT



Bid Information

Bid Number:

060-C034167-OP-SS

Bid Title:

Sole Source For Computer Deductions

Status

Status:
Approved

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