

**FULL SERVICE FBO - NORTHEAST PARCEL
SUMMARY OF PANELIST SCORING**

	Total Points	Overall Average
ACI Jet	381	76.2
Clay Lacy Aviation	407	81.4
Orange County Aviation Partners dba Million Air	367	73.4

FULL SERVICE FBO - NORTHEAST PARCEL

Company Name: ACI Jet

	Panelist					
	1	2	3	4	5	TOTAL
Proposed Development, Phasing Plan and Quality of Proposed Facilities	22	27	26	25	20	120
Five-Year Business and Management Plan with Development Team Qualifications and Experience	14	14	15	12	14	69
Projected 10-Year Tax Revenue to the County of Orange's (County) General Fund	6	9	8	8	9	40
Experience with Financing, Constructing and Operating FBOs at Public Use Airports in the Past Five Years	4	4	4	5	6	23
Financial Capability, Resources, Capital Investment, Proposed Term and 10-Year Pro-Forma	20	22	14	20	21	97
Panel Oral Interview of Respondent (No Presentation Permitted)	6	6	5	7	8	32
Total Points	72	82	72	77	78	381
Total Points - All Panelists	381					
Average - All Panelists	76.2					

FULL SERVICE FBO - NORTHEAST PARCEL

Company Name: Clay Lacy Aviation

	Panelist					
	1	2	3	4	5	TOTAL
Proposed Development, Phasing Plan and Quality of Proposed Facilities	21	23	27	22	24	117
Five-Year Business and Management Plan with Development Team Qualifications and Experience	10	12	14	12	14	62
Projected 10-Year Tax Revenue to the County of Orange's (County) General Fund	8	8	8	7	7	38
Experience with Financing, Constructing and Operating FBOs at Public Use Airports in the Past Five Years	7	6	8	7	9	37
Financial Capability, Resources, Capital Investment, Proposed Term and 10-Year Pro-Forma	21	22	20	23	22	108
Panel Oral Interview of Respondent (No Presentation Permitted)	9	9	9	9	9	45
Total Points	76	80	86	80	85	407
Total Points - All Panelists	407					
Average - All Panelists	81.4					

FULL SERVICE FBO - NORTHEAST PARCEL

Company Name: Orange County Aviation Partners dba Million Air

	Panelist					
	1	2	3	4	5	TOTAL
Proposed Development, Phasing Plan and Quality of Proposed Facilities	23	21	23	16	19	102
Five-Year Business and Management Plan with Development Team Qualifications and Experience	12	12	12	11	11	58
Projected 10-Year Tax Revenue to the County of Orange's (County) General Fund	8	8	7	7	9	39
Experience with Financing, Constructing and Operating FBOs at Public Use Airports in the Past Five Years	9	9	8	8	8	42
Financial Capability, Resources, Capital Investment, Proposed Term and 10-Year Pro-Forma	18	19	16	18	17	88
Panel Oral Interview of Respondent (No Presentation Permitted)	7	7	9	7	8	38
Total Points	77	76	75	67	72	367
Total Points - All Panelists	367					
Average - All Panelists	73.4					

FULL SERVICE FBO - NORTHWEST PARCEL

SUMMARY OF PANELIST SCORING

	Total Points	Overall Average
Atlantic Aviation	475	95
Clay Lacy Aviation	393	78.6
Jet Aviation	352	70.4
Orange County Aviation Partners dba Million Air	359	71.8

FULL SERVICE FBO - NORTHWEST PARCEL

Company Name: Atlantic Aviation

	Panelist					
	1	2	3	4	5	Total
Proposed Development, Phasing Plan and Quality of Proposed Facilities	28	28	27	25	28	136
Five-Year Business and Management Plan with Development Team Qualifications and Experience	14	15	14	14	14	71
Projected 10-Year Tax Revenue to the County of Orange's (County) General Fund	10	10	10	9	10	49
Experience with Financing, Constructing and Operating FBOs at Public Use Airports in the Past Five Years	10	10	10	9	10	49
Financial Capability, Resources, Capital Investment, Proposed Term and 10-Year Pro-Forma	25	24	24	23	25	121
Panel Oral Interview of Respondent (No Presentation Permitted)	9	10	10	10	10	49
Total Points	96	97	95	90	97	475
Total Points - All Panelists	475					
Average - All Panelists	95					

FULL SERVICE FBO - NORTHWEST PARCEL

Company Name: Clay Lacy Aviation

	Panelist					
	1	2	3	4	5	Total
Proposed Development, Phasing Plan and Quality of Proposed Facilities	21	20	24	21	24	110
Five-Year Business and Management Plan with Development Team Qualifications and Experience	10	12	14	11	13	60
Projected 10-Year Tax Revenue to the County of Orange's (County) General Fund	6	7	8	7	7	35
Experience with Financing, Constructing and Operating FBOs at Public Use Airports in the Past Five Years	7	6	8	7	8	36
Financial Capability, Resources, Capital Investment, Proposed Term and 10-Year Pro-Forma	21	22	20	23	21	107
Panel Oral Interview of Respondent (No Presentation Permitted)	9	9	9	9	9	45
Total Points	74	76	83	78	82	393
Total Points - All Panelists	393					
Average - All Panelists	78.6					

FULL SERVICE FBO - NORTHWEST PARCEL

Company Name: Jet Aviation

	Panelist					
	1	2	3	4	5	Total
Proposed Development, Phasing Plan and Quality of Proposed Facilities	18	20	21	16	19	94
Five-Year Business and Management Plan with Development Team Qualifications and Experience	6	6	6	7	8	33
Projected 10-Year Tax Revenue to the County of Orange's (County) General Fund	10	8	10	8	10	46
Experience with Financing, Constructing and Operating FBOs at Public Use Airports in the Past Five Years	9	7	9	5	9	39
Financial Capability, Resources, Capital Investment, Proposed Term and 10-Year Pro-Forma	22	15	17	20	20	94
Panel Oral Interview of Respondent (No Presentation Permitted)	9	7	10	10	10	46
Total Points	74	63	73	66	76	352
Total Points - All Panelists	352					
Average - All Panelists	70.4					

FULL SERVICE FBO - NORTHWEST PARCEL

Company Name: Orange County Aviation Partners dba Million Air

	Panelist					
	1	2	3	4	5	Total
Proposed Development, Phasing Plan and Quality of Proposed Facilities	19	20	21	19	19	98
Five-Year Business and Management Plan with Development Team Qualifications and Experience	12	12	12	11	12	59
Projected 10-Year Tax Revenue to the County of Orange's (County) General Fund	9	8	9	7	7	40
Experience with Financing, Constructing and Operating FBOs at Public Use Airports in the Past Five Years	9	9	8	8	6	40
Financial Capability, Resources, Capital Investment, Proposed Term and 10-Year Pro-Forma	18	18	16	18	15	85
Panel Oral Interview of Respondent (No Presentation Permitted)	7	6	9	7	8	37
Total Points	74	73	75	70	67	359
Total Points - All Panelists	359					
Average - All Panelists	71.8					

LIMITED FBO - SUMMARY OF PANELIST SCORING

	Total Points	Overall Average
American Aircraft	269	53.80
Jay's Aircraft	407	81.40

LIMITED FBO

Company Name: American Aircraft

	Panelist					
	1	2	3	4	5	TOTAL
Proposed Development, Phasing Plan and Quality of Proposed Facilities	20	17	21	23	21	102
Five-Year Business and Management Plan with Development Team Qualifications and Experience	3	3	3	4	4	17
Projected 10-Year Tax Revenue to the County of Orange's (County) General Fund	2	4	4	4	4	18
Experience with Financing, Constructing and Operating FBOs at Public Use Airports in the Past Five Years	3	1	3	3	3	13
Financial Capability, Resources, Capital Investment, Proposed Term and 10-Year Pro-Forma	15	16	18	18	18	85
Panel Oral Interview of Respondent (No Presentation Permitted)	5	7	7	5	10	34
Total Points	48	48	56	57	60	269
Total Points - All Panelists	269					
Average - All Panelists	53.8					

LIMITED FBO

Company Name: Jay's Aircraft

	Panelist					
	1	2	3	4	5	Total
Proposed Development, Phasing Plan and Quality of Proposed Facilities	25	27	26	23	21	122
Five-Year Business and Management Plan with Development Team Qualifications and Experience	13	13	14	13	13	66
Projected 10-Year Tax Revenue to the County of Orange's (County) General Fund	8	10	8	9	6	41
Experience with Financing, Constructing and Operating FBOs at Public Use Airports in the Past Five Years	8	8	8	8	8	40
Financial Capability, Resources, Capital Investment, Proposed Term and 10-Year Pro-Forma	18	20	19	17	18	92
Panel Oral Interview of Respondent (No Presentation Permitted)	9	9	9	10	9	46
Total Points	81	87	84	80	75	407
Total Points - All Panelists	407					
Average - All Panelists	81.4					