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**MEMORANDUM**

To: Robin Stieler, Clerk of the Board

CLERK OF THE BOARD  
COUNTY OF ORANGE  
BOARD OF SUPERVISORS

From: Chair Doug Chaffee, Supervisor, 4<sup>th</sup> District

Date: 3/31/2026

**RE: Add Item to April 14, 2026, Board Meeting Agenda – Re-appoint Joseph Augustine Klema to the Airport Land Use Commission**

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Chair Chaffee requests that an item be placed on the April 14<sup>th</sup>, 2026, Board of Supervisors agenda to re-appoint Joseph Augustine Klema to the At-Large BOS Commissioner position for the Airport Land Use Commission for a term of 05/05/2026 – 05/06/2030.

cc: Al Jabbar, Chief of Staff, BOS-4  
Valerie Sanchez, Chief Deputy Clerk, COB



APPLICATION FOR COUNTY OF ORANGE  
BOARD, COMMISSION OR COMMITTEE

(FOR COUNTY USE ONLY)

Return to: Clerk of the Board of Supervisors  
400 W. Civic Center Dr., 6th Floor  
Santa Ana, California 92701  
Email: [response@cob.oc.gov](mailto:response@cob.oc.gov)  
Website: <https://cob.oc.gov/>

**Instructions:** Please complete each section below. Be sure to enter the title of the Board, Commission or Committee for which you desire consideration and attach a resume. For information or assistance, please contact the Clerk of the Board of Supervisor's Office at (714) 834-2206. Please print in ink or type.

**NAME OF BOARD, COMMISSION, OR COMMITTEE TO WHICH YOU ARE APPLYING FOR MEMBERSHIP. SEE LIST AT <https://cob.oc.gov/boards-commissions-committees/bcc-name-list-and-contact-information>**

Airport Land Use Commission for Orange County (COI)

SUPERVISORIAL DISTRICT IN WHICH YOU RESIDE:  First  Second  Third  Fourth  Fifth

**APPLICANT NAME AND RESIDENCE ADDRESS:**

Joseph Augustine Klema  
\_\_\_\_\_  
First Name Middle Name Last Name

\_\_\_\_\_  
Street Address City State Zip Code

\_\_\_\_\_  
Home Phone Number Cell Phone Number

\_\_\_\_\_  
Email Address

**CURRENT EMPLOYER:** \_\_\_\_\_

**OCCUPATION/JOB TITLE:** \_\_\_\_\_

**BUSINESS ADDRESS:** \_\_\_\_\_

**BUSINESS PHONE NUMBER:** \_\_\_\_\_

**EMPLOYMENT HISTORY:** Please attach a resume to this application and provide any information that would be helpful in evaluating your application. **A RESUME MUST BE ATTACHED TO YOUR APPLICATION.**

**ARE YOU A CITIZEN OF THE UNITED STATES:**  YES  NO

**IF NO, NAME OF COUNTRY OF CITIZENSHIP:** \_\_\_\_\_

**ARE YOU A REGISTERED VOTER?**  YES  NO

**IF YES, NAME COUNTY YOU ARE REGISTERED IN:** Orange County

LIST ALL CURRENT PROFESSIONAL OR COMMUNITY ORGANIZATIONS AND SOCIETIES OF WHICH YOU ARE A MEMBER.

<u>ORGANIZATION/SOCIETY</u>	<u>FROM (MO./YR.)</u>	<u>TO (MO./YR.)</u>
CA DRE - Licensed Real Estate Broker	11/2005	(Present)
PCB - Certified Intervention Professional	06/2019	(Present)
Association of Intervention Specialists	09/2019	(Present)

WITHIN THE LAST FIVE YEARS, HAVE YOU BEEN AFFILIATED WITH ANY BUSINESS OR NONPROFIT AGENCY(IES)?  YES  NO

DO YOU OWN REAL OR PERSONAL PROPERTY OR HAVE FINANCIAL HOLDING WHICH MIGHT PRESENT A POTENTIAL CONFLICT OF INTEREST?  YES  NO

HAVE YOU BEEN CONVICTED OF A FELONY OR MISDEMEANOR CRIME SINCE YOUR 18TH BIRTHDAY? YOU ARE NOT REQUIRED TO DISCLOSE ANY OF THE FOLLOWING: ARRESTS OR DETENTIONS THAT DID NOT RESULT IN A CONVICTION; CONVICTIONS THAT HAVE BEEN JUDICIALLY DISMISSED, EXPUNGED OR ORDERED SEALED; INFORMATION CONCERNING REFERRAL TO AND PARTICIPATION IN ANY PRETRIAL OR POSTTRIAL DIVERSION PROGRAM; AND CERTAIN DRUG RELATED CONVICTIONS THAT ARE OLDER THAN TWO YEARS, AS LISTED IN CALIFORNIA LABOR CODE § 432.8 (INCLUDING VIOLATIONS OF CALIFORNIA HEALTH AND SAFETY CODE SECTIONS 11357(B) AND (C), 11360(C) 11364, 11365 AND 11550 – AS THEY RELATE TO MARIJUANA)?

YES  NO

IF YES, PLEASE EXPLAIN AND ATTACH ADDITIONAL SHEETS, IF NECESSARY.

PLEASE BRIEFLY EXPLAIN WHY YOU WISH TO SERVE ON THIS BOARD, COMMITTEE, OR COMMISSION. ATTACH ADDITIONAL SHEETS, IF NECESSARY.

(See attached "ALUC - Cover Letter - Joseph Klema")

DATE: 02/21/2026

APPLICANTS SIGNATURE:

Signed by:  
**JOSEPH AUGUSTINE KLEMA**  
D21AD041007E44B

**CLERK OF THE BOARD OF SUPERVISORS USE ONLY – DO NOT WRITE BELOW THIS LINE**

Date Received: \_\_\_\_\_ Received by: \_\_\_\_\_  
Deputy Clerk of the Board of Supervisors

Date referred: \_\_\_\_\_

To:  BOS District 1     BOS District 2     BOS District 3     BOS District 4     BOS District 5  
 All BOS     BCC Contact Person Name \_\_\_\_\_

*From the desk of*

**JOSEPH A. KLEMA**

DATE: Saturday, February 21, 2026

TO: Board of Supervisors  
County of Orange, California

CC: Mike Carroll, Councilman  
City of Irvine, CA

SUBJECT: Why I wish to serve a new term on the Orange County Airport Land Use Commission (ALUC)

Dear Board of Supervisors:

Thank you for considering my application for a new term for my current seat on ALUC, and thank you to Orange County Supervisor Wagner for originally sponsoring my candidacy through the referral from City of Irvine Councilman Mike Carroll in March of 2024 to fill a vacated at-large seat.

I wish to continue to serve on ALUC because, with a diverse real estate and business background, I believe I add insight into the duties of being a commissioner on ALUC.

I started my corporate career in the high-tech field 35+ years ago. I transitioned to a real estate career 20+ years ago; and now, in addition to my real estate expertise, I have a career in behavioral healthcare.

As relates to this opportunity to serve on the Airport Land Use Commission, I have the following relevant background:

- I have been a licensed real estate broker in the State of California since 2005
- I practiced commercial real estate capital arrangement from 2003 to 2019
  - This has afforded me the opportunity to work with real estate developers and investors on 65+ projects spanning 15-years
  - Many of these projects involved extensive exposure to the entitlement process, including obtaining approvals from various agencies to move these projects forward (or not)
- I have been the principal in a variety of real estate projects
  - Industrial land flipping

*From the desk of*

**JOSEPH A. KLEMA**

- Residential buy & hold (out of California)
- Residential buy & flip (in and out of California)
- Short-term rental units
- Etc.

Should you approve a new term for my current seat on ALUC, I commit to continuing to execute the duties as an ALUC Commissioner to the best of my abilities and in concert with the integrity and perseverance of any of my other personal or professional pursuits.

Sincerely,

Joseph A. Klema

## JOSEPH A. KLEMA

### CAREER SUMMARY:

An accomplished entrepreneur and business executive with extensive experience in the behavioral healthcare, real estate, and high-tech industries. Involved in various civic and philanthropic pursuits.

### EXPERIENCE:

#### 1983-2026 **YES Intervention**

Irvine, CA

#### **Board Certified Interventionist**

YES Intervention is a behavioral healthcare company that provides intervention, coaching, and consulting services to families or others seeking solutions for a family member or constituent who is struggling with addiction and other mental and behavioral health issues.

As a board certified interventionist, have helped thousands of families and individuals over 40+ years of experience in this domain.

#### 2003-2019 **Klema Capital**

Irvine, CA

#### **Principal**

Klema Capital was a boutique commercial real estate financing firm. The firm originated debt & equity financing for commercial real estate projects.

As **Principal**, closed 65+ commercial real estate debt financing transactions from 2004-2019 in excess of \$450,000,000 in financing volume.

Successfully developed and maintained client relationships with commercial real estate development and investment principals. Participated in various trade organizations; including MBA, ICSC, ULI, & NAIOP.

Proficient in senior debt financing (bank, life, private, institutional, and CMBS executions), structured financing (equity, senior debt, and mezzanine), joint venture equity, and construction financing. Also proficient in CMBS defeasance transactions.

## JOSEPH A. KLEMA

### 1999-2003 **The Enlighten Group, Inc.**

Newport Beach, CA

#### **Principal**

The Enlighten Group, Inc. was an Oracle database technology reseller and consulting firm. It was an Oracle Partner in the emerging markets space and thrived during the dot com boom.

As **Principal**, was responsible for all aspects of the business, including: business strategy & development, Oracle Partner relationship, client development & sales, delivery & client satisfaction for both technology product transactions and consulting engagements.

Consistently and successfully partnered with the Oracle direct sales organization to optimize sales strategy and sales execution. Met our goals (100%) as an Oracle partner in the emerging markets (dot com) industry space.

Client list included: eParties, LRN, eToys, AppShop, Financial Services Provider Network, IDEC Pharmaceuticals, Syntricity, and LPL Financial Services.

### 1997 – 1999 **Oracle Corporation**

Costa Mesa, CA

#### **Consulting Director**

Oracle Corporation is a world leader in database, middleware, and business application technologies.

As **Consulting Director**, was responsible for business development and sales of core technology consulting engagements and custom application development. The top national sales performer in my group during this campaign. Exceeded stated goals substantially (200%-300%) during tenure in this position.

Closed consulting contracts with: Litton, DIRECTV, LPL Financial Services, Verizon Wireless, TRW, and others large enterprises during this campaign.

## JOSEPH A. KLEMA

### 1995 – 1996 **Cadence Design Systems**

Irvine, CA

#### **Account Executive**

Cadence Design Systems is the world's leading electronic design automation company.

As **Account Executive**, marketed electronic design automation technology and outsourcing services to the semiconductor & systems industries. This was an overlay position based upon previous background in outsourcing services. Achieved 100% of MBO's during this campaign.

### 1991 – 1995 **Electronic Data Systems**

Newport Beach, CA

#### **Account Executive**

EDS provides a broad portfolio of business and technology solutions to help its clients improve their business performance. EDS built its reputation on successful outsourcing of corporate and governmental data centers.

As **Account Executive** (1993-1995) for the EDS Personal Communications Division, marketed business and technology solutions including large scale outsourcing services to the wireless communications industry.

Major clients were: Verizon Wireless & AT&T Mobile. Major Accounts Team met 85% of sales target during this campaign.

As **Sales Representative** (1991-1992) for the EDS Technical Products Division, marketed hardware solutions to a wide range of clients in the Los Angeles metropolitan area, with one major client (Hospitality Franchise Systems) in Phoenix, AZ. Met (100%) sales goals for this position.

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## JOSEPH A. KLEMA

**1989-1991**    **NYNEX BISC**  
Costa Mesa, CA  
**Sales Representative**

NYNEX Business Information Systems Company (previously the IBM Product Centers) was a hardware and networking products reseller in the microcomputer industry space.

As **Sales Representative**, marketed microcomputer and local-area-network solutions to mid-size companies in the Orange County area.

Major client: Pacific Mutual. Met 80% of sales goal in first year & 100% of sales goal in second year during this campaign.

**1985 – 1986**    **IBM Product Centers**  
Cleveland, OH  
**Student Intern**

Supported sales representatives in the configuration, testing, and delivery of microcomputer systems to customers. Internship was extended beyond the standard term because of high level of performance.

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## JOSEPH A. KLEMA

### EDUCATION & LICENSURE:

- 1983-1988 JOHN CARROLL UNIVERSITY**  
University Heights, Ohio  
**Bachelor of Science in Business Administration**
- 2005-2026 STATE OF CALIFORNIA**  
Los Angeles, CA  
**Licensed Real Estate Broker**
- 2019-2026 PENNSYLVANIA CERTIFICATION BOARD**  
Harrisburg, PA  
**Certified Intervention Professional**

### PERSONAL & PROFESSIONAL DISTINCTIONS:

- 2024-2026 ORANGE COUNTY AIRPORT LAND USE COMMISSION**  
Orange County, California
- Commissioner
- 2019-2026 ASSOCIATION OF INTERVENTION SPECIALISTS**  
Clayton, Missouri
- Full Member
- 2003-2008 JOHN CARROLL UNIVERSITY**  
University Heights, Ohio
- Secretary of the Board of Regents
  - Member of the Executive Committee of the Board of Regents
  - Active benefactor
  - Advisor to the President of the University
  - Member of the Board of Directors Advancement Committee
- 
- 2002-2007 ORANGE COUNTY BUSINESS BANK**  
Newport Beach, CA
- Founding Shareholder
- 2001-2007 DISCOVERY BANK**  
San Marcos, CA
- Member of the Board of Advisors
  - Founding Shareholder